



Royal Brighton Yacht Club

The Sailors' Club

GENERAL COMMITTEE MINUTES

Meeting held Monday 30th June, 6.00 PM

Online via Zoom

PRESENT – Peter DEMURA, Peter GEBHARDT, Brett HEATH, Marnie IRVING, Greg CLINNICK, Murray COWDELL, Mark WOODLAND, Grant DOW, Phil HALL

APOLOGIES - Cath HURLEY, Debbie JONKER, Andrew HOLMES

PREVIOUS MINUTES, Matters Arising

- Skin Check Caravan visit was an expensive exercise which clashed with other club activities.
- Owners of Moonshadow are being co-operative, vessel to be removed 3/7/25
- 9 members have taken up the proposal of a 5 year marina lease.
- True and accurate record:

MOVED:, Mark Woodland **SECONDED:** Marnie Irving

CARRIED

MEMBERSHIP

It was noted that a few members have resigned with issues in obtaining crew and obtaining repairs to their boats in our marina

Accept new members as listed.

New Members to be ratified at June Meeting

Michael	Upson	Senior Family
Gintaras	Aukstutolis-Kalpukas	Senior Family
Bogdan (Danny)	Ivanoff	Crew
John	Harris	Crew
Jane	Mills	Gym
James	Badger	Aquatic
Serhii	Sipko	Intermediate
Alisa	Mertens	Intermediate
Sonam	Bhutia	Intermediate
Victoria	Robinson	Social

MOVED: Peter Demura **SECONDED:** Murray Cowdell

CARRIED



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GENERAL MANAGERS REPORT

Discussion was held on the following proposals.

- Update Marina Dredging & Attenuator

It was accepted that we are now unlikely to receive the works permit with sufficient time to complete the dredging this year. In that event it is important to lock in the contractor for commencement in May 2026. Communication to members to occur once we have further details.

- By Laws Parking

Some minor amendments were made with PD to update prior to implementation.

- Security

Many details of club security were discussed. It was agreed to continue to implement more controls to tighten our security in the Marina and the use of Gym/Sauna/Steam Rooms and Changing Rooms. Further communication to members to be implemented.

- Artist in Residence proposal

This proposal was accepted

- Letter of Response Bayside Council

Acknowledged, no change to leash free/dog access in front of the club

- International Student Visit 28th July 2025.

This proposal was accepted.

TREASURERS REPORT

BH presented a written report

BH spoke to the Electricity tender that we had recently undertaken as our current pricing expires in the near future. It was agreed to sign a contract with AGL which will be in place for 51 months expiring 31/3/2030. Gas supply to be monitored every quarter.

SAILING SUB COMMITTEE

Minutes tabled

Recent activity was reported including Kings Cup & Frostbite regatta

Response to this year's presentation night has been poor, more promotion required.

A discussion was held regarding award nominations and recipients for 2025.

CRUISING GROUP

- Meeting scheduled for 1/7/2025.



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IDAG REPORT

- No report

ASSET REPORT

- Dredging report listed above.

CSC REPORT

- The can/bottle recycling bins have been put into place by the Sea Scouts. Continual issues with rubbish being placed in these bins is being experienced.

SOCIAL SUB COMMITTEE

- Minutes tabled
- Car Rally – details of this display were distributed. PD to report back that we would encourage donations rather than an entry fee. Organisers to arrange method of collection as club eftpos machines may complicate this process. Th committee authorised the closure of all carparking to members rather that taking up space on the rigging lawn.

150TH CELEBRATION

Working group disbanded at this stage.

YOUTH SAILING CENTRE

- The Minutes of the sub-committee were tabled.
- MW discussed the need for an updated Master plan for ongoing club development.
- GD & MW discussed the process of conducting a feasibility study to assess the potential funding capacity of the club's membership to support the development of a Youth Sailing Centre through philanthropic means.

GENERAL BUSINESS

- MW asked if we have a policy for the riding of bikes/scooters on the marina as there may be a potential problem.
- MW asked if we have any update on the housing of Flying Fox on the hardstand. Minutes to be checked.
- MC asked if the Pacers have been sold to BGS. PH replied that this was correct. The boats have been sold due to their ongoing maintenance requirements and the BGS are paying a hardstand storage fee.



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- GD asked for an update on BoardPro. PH to follow up asap.
- PG asked for the procedures for presentation. The guideline is that presentation is done 1 ½ hrs after the last boat has finished. Sailing office staff are to find a GC member/Past Commodore or Race Officer to conduct presentation. If no one is available they are to do the presentation themselves.
- PG was concerned that missing iPad were not being followed up in a serious manner.
- PD updated the committee on an opportunity that the club had to purchase a sailing simulator (currently on loan at the club). It was agreed that the club does not see this as a current priority however if there was a commercial use model or a collaboration with a class association, we would entertain an agreement.

MEETING CLOSED 9:00PM

NEXT MEETING MONDAY 28 JULY 2025



COMMITTEE PACK

JUNE 2025

POS SPEND BY MEMBERSHIP TYPE - May 2025

	Total Spend per month per member ty	Average spend per member ty	Number of members in category	Number of members spent
40 Year	\$2,304.95	\$121.31	19	13
Senior Special	\$606.75	\$75.84	8	7
Senior	\$26,193.09	\$68.21	384	197
Gym	\$5,214.14	\$65.18	80	42
Crew Plus	\$2,650.45	\$53.01	50	24
Aquatic	\$7,327.36	\$51.97	141	105
Senior Family	\$5,454.80	\$41.64	131	54
Honorary Life	\$269.60	\$38.51	7	5
60 Year +	\$1,359.90	\$35.79	38	12
Social	\$11,441.74	\$31.52	363	116
50 Year	\$648.35	\$23.16	28	9
Crew	\$2,438.10	\$22.79	107	37
Intermediate 18-29	\$1,392.69	\$8.76	159	28
Social extra	\$597.00	\$5.97	100	13
Youth	\$132.06	\$1.39	95	2
Senior Country	\$0.00	\$0.00	10	0
Senior Absentee	\$0.00	\$0.00	25	0
Junior family	\$0.00	\$0.00	31	0
TPI	\$0.00	\$0.00	2	0
sponsors	\$68,030.98		1778	664

Membership - May 2025

		TOTALS	TOTAL %		June 2016	June 2017	June 2018	June 2019	June 2020	June 2021	June 2022	June 2023	June 2024	End May 2025
Senior	384			Senior	368	347	324	336	335	356	368	391	394	384
Senior Family	131			Senior Family	96	93	89	92	92	103	127	132	132	131
Senior Special	8			Senior Special	17	17	16	16	13	15	12	10	10	8
40 Year	19			40 Year	18	14	12	12	12	12	12	14	19	19
50 Year	28			50 Year	45	45	44	44	43	39	38	36	36	28
60 Year +	38			60 Year +	39	42	42	38	32	34	33	34	33	38
Honorary Life	7			Honorary Life	7	7	6	6	6	6	7	7	8	7
Senior Country	10			Senior Country	12	16	16	15	13	13	14	14	11	10
Senior Absentee	25	Total Senior	650	Senior Absentee	55	49	40	38	36	37	31	33	29	25
Crew	107			Crew	184	149	143	155	156	140	123	121	109	107
Crew Plus	50	Total Crew	157	Crew Plus	31	27	22	21	26	28	24	35	43	50
Intermediate 18-29	159			Intermediate 18-29	67	66	77	99	75	97	81	119	131	159
Youth	95			Youth U18	106	141	136	148	150	119	102	115	90	95
Gym	80			Gym	75	75	65	78	74	78	74	70	70	80
Social	363			Social	242	233	212	207	207	255	288	319	356	363
Social extra	100			Social Extra	79	77	64	64	63	73	78	87	90	100
Junior family	31			Junior Family	14	19	22	28	25	31	40	48	47	31
Aquatic	141			Aquatic	75	79	78	73	81	114	132	139	146	141
TPI	2			TPI	0	1	1	3	3	2	2	2	2	2
sponsors	0			Sponsors	11	2	4	4	4	4	0	0	0	0
TOTAL	1778			TOTAL	1541	1499	1413	1477	1446	1556	1586	1726	1756	1778

Member Age Breakdown Report

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Excluding non-member types

Membership Type	Age Group															
	Unknown DOB		Upto 25		26 - 35		36 - 45		46 - 55		56 - 65		66 - 75		75 Up	
	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female
Senior	7	1	2		2	2	33	6	69	5	119	22	80	8	32	1
Senior Family	1	3			1	1	7	6	19	15	23	19	16	11	6	4
Senior Special													2		6	
40 Year											3		7	2	7	
50 Year											6		11		11	
60 Year +													11		27	
Honorary Life									1				1		3	2
Senior Country					1				2		3		3		1	
Senior Absentee							3		4		10		7		1	
Crew	1				9	3	6		10	4	33	6	23	3	7	1
Crew Plus		1			4	1	4	2	10	4	8	1	10	3	3	
Intermediate 18-29			82	27	39	13										
YouthU18			75	22												
Gym	2				2		9	2	9	1	12	2	17	5	16	1
Social	7	9	2		4	1	12	7	30	22	47	32	64	52	55	23
Social Extra	1	4						5	1	17	4	33	2	25		8
Junior Family U21			22	11												
Aquatic	3	4					9	2	11	21	33	16	30	5	7	2
TPI															2	
Totals	22	22	183	60	62	21	83	30	166	89	301	131	284	114	184	42

Royal Brighton Yacht Club – Update for GC Meeting 30 June 2025

Marina and Attenuator

Dredging

The aim was to take advantage of the opportunity to complete the Dredging inside the marina over this winter. However, the Works Permit required from Park Victoria is still outstanding. Below are the key points and recommended next steps.

- Key contacts we have been dealing with are Nick Mammides from Parks Victoria, Mike Miloshis from Water Technology and Rob French from Victoria Marine Services. An ongoing dialogue has been maintained with all parties.
- Underwater debris (shopping trolleys and wheelbarrows) has been removed by the working group and Diver Dan.
- Elstone Diving has removed the large concrete blocks on the south west side in exchange for mooring their barge while they repair the baths.
- Water Technology has acquired the AS4000 contract from Standards Australia and made the necessary customisations.
- With respect to the Work permit application;
 - On 29th April the GM submitted the Work Permit application form and supporting documentation to Park Vic
 - On 26th May an updated “for construction” dredge plan was added to the application. This was prepared by Water Technology, based on the survey conducted by Farron Group and showed little difference from the survey conducted in 2023.
 - After followup, Parks came back on 29 May with followup questions, requesting more detail on a number of aspects (especially the management of the pipe).
 - On 2 June a Teams call was held with RBYC (Niesje), Water Technology (Michael Miloshis), VMS (Rob French) and Parks Vic (Nick Mammides) to ensure the requirements were understood by all parties. This was a productive meeting and came out with a common understanding of what was required.
 - On 10 June the additional information and documentation was provided to Parks and receipt was acknowledged.
 - Since then, Parks has been followed up twice. The update is that no further information has been identified as required at this stage, but the application is still going through the approvals process, which could take up to 30 days from the receipt of the most recent information.
- It is recommended that pressure is maintained to get the Works application approval. VMS and Water Technology are being kept in the loop. It is increasingly unlikely any dredging could occur this winter, but as soon as the application is received, the priority should be on contracting VMS to commence dredging in May 2026.
- It is recommended that an update go to members once we have the permit and are clear on timing.

Attenuator Repairs

- Elstone Diving Services Pty. Ltd. (EDS) has provided a design, plan and updated quote for repair of the attenuator at a total cost of \$27.6k. This work has been approved to proceed. Elstone has let us know that the steel beams have arrived and the connection rods are with the Galvaniser, who has a considerable backlog of work coinciding with end of Financial Year. As soon as the galvanising has been done, Elstone will undertake the repair.

Other

- Parks Victoria has removed the low landing and repaired the electrical fault along the pier.

Niesje Hees, 25 June 2025

Draft - Proposed Additional to Part I of the RBYC Bylaws - Parking

The purpose of a number of proposed additions to the parking by-laws is in response to the flagrant abuse of car parking at RBYC by members and others not entitled to do so. Car parking is limited at RBYC and it is important that only authorised members are able to access the facilities.

There have been instances of young family members using a senior member's FOB to gain access to the car park, members using the FOB to allow access to others, tailgating and members parking in designated parking bays. Moreover, there have been instances when members have been rude to Club employees when their access to the car park has been challenged.

The following members, as outlined in the RBYC By-Laws, are authorised (Authorised Members) to use the car park

- Full Senior Members
- Senior Family Adult Members
- 40 Year Members
- 50 year Members
- Senior Special Members
- Country Members
- Absentee Members
- Totally and Permanently Incapacitated (TPI) Members
- Other members as approved by the General Manager including Race Officials and disabled members

It is proposed to continue to allow these classes of membership to retain access.

A proposed addition to the parking by laws would include:

All other membership classes are not permitted to gain access to the car park with the exception of loading or unloading boats or other sailing equipment, medical or safety reasons or any other purpose approved by the General Manager. In all cases, the purpose shall be conducted in a timely manner and once complete the member or visitor should exit the car park immediately on completion of the activity.

At the moment, Part I of the RBYC By-laws does not define the car parking areas, but with addition of two parking spaces at the front of the Club, it may be appropriate to amend Part I to clearly define the parking areas. For example:

For the purposes of this section the RBYC car park is defined to include lower and upper levels of the car park, designated areas outside the Jock Sturrock Centre and the designated parking areas located at the front of the Clubhouse.

Also missing from the Part I of the RBYC By-laws are a list of "offences" and the penalties involved for their breach. The following offences have been adopted from

the Cruising Yacht Club of Australia policies and it is proposed they be included in our own By-Laws.

(a) Any Authorised Member found to have parked in a reserved space, without permission granted in advance by the General Manager, will be subject to a hearing by a disciplinary sub-committee as outlined in Part 3, Division 3 of the Royal Brighton Yacht Club Inc Rules as of 28th September 2021.

(b) Any Authorised Member who allows their membership FOB to be used by or for another person to park in the car parks, will be subject to a hearing by a disciplinary sub-committee as outlined in Part 3, Division 3 of the Royal Brighton Yacht Club Inc Rules as of 28th September 2021.

(c) Any Authorised Member found to be using their car for a purpose other than parking such as sleeping, will be subject to a hearing by a disciplinary sub-committee as outlined in Part 3, Division 3 of the Royal Brighton Yacht Club Inc Rules as of 28th September 2021.

(d) Any member observed accessing the car park by tailgating or following in an Authorised Member will be subject to a hearing by a disciplinary sub-committee as outlined in Part 3, Division 3 of the Royal Brighton Yacht Club Inc Rules as of 28th September 2021.

(e) These and all other instances of breach or repeated breaches of this policy by an Authorised Member or other members will be dealt with as a breach of the By-Laws under Part 3, Division 3 of the Royal Brighton Yacht Club Inc Rules as of 28th September 2021 and the General Committee may determine that the parking privileges of the member be suspended, or in the case of a member other than an Authorised Member their membership suspended, for a period determined by the General Committee or cancelled or that another sanction be applied as contemplated by Part 3, Division 3 of the Royal Brighton Yacht Club Inc Rules as of 28th September 2021.

Also RBYC employees should be made aware of Part I, section 4 of the RBYC By-laws that state:

Staff are not permitted to park in the member's car park on a Wednesday afternoon, or on weekends.

It is proposed that the above be amended to state:

Staff, with the exception of the General Manager, are not permitted to park in the member's car park on a Wednesday afternoon, or on weekends

At this stage I'm not proposing, subject to General Committee deliberations, to limit the time a member is allowed to leave a car in the car park. The CYCA rules are:

- An Authorised Member is not permitted to use the car parks for more than a continuous period of 24 Hours unless they are participating in an overnight race or permission has been granted in advance by the Chief Executive Officer, the Operations Manager or the Duty Manager.
- An Authorised Member is not authorised to leave a car in the car parks unless they are using other Club facilities or engaged in sailing from the Club premises or permission has been granted in advance by the Chief Executive Officer, the Operations Manager or the Duty Manager.

Peter Demura
Commodore
Royal Brighton Yacht Club
25th June 2025

Security at RBYC – For Discussion

Background

In recent weeks there have been number of security related incidents in and around the Club, the hardstand and marina, one of which I have personally witnessed. These include:

- Unauthorised access to the gym – tailgating and members allowing their friends access
- Unauthorised access to the sauna and steam room – non-members using the facilities and members allowing their friends access
- Unauthorised access to the change rooms due to the access codes being available to non members
- Unauthorised access to the marina – tailgating and non-members climbing over the fence or accessing the hardstand via the “beach” at the rear of the hardstand
- Members being confronted by unauthorised people who are either fishing and/or loitering around the yachts

Each of these incidents has the potential for escalation should the situation get out of hand.

Potential Solutions

These are some possible solutions, so of which we have quotes for.

- Install additional cameras in the change room corridor, car park gates and under croft
- Install FOB entry key pads to change rooms, sauna and steam room
- Permanently lock, via FOB entry, the backdoor entrance in conjunction with the issuance of waterproof FOB wristbands to those who swim from the club
- Remove all locks using the old Club key and replace existing locks with alternatives e.g. black keys and/or FOB access
- Improve deterrents to climbing marina gates and fences e.g. where legally allowed, add or modify existing fence with “spikey things”
- Ensure dredging removes the “beach” behind the hardstand or in the absence of dredging, seek a quote from the barge with an excavator current working at the Bathes to remove the “beach” – not sure what to do with the sand.
- Potentially add another FOB gate to the entrance of the marina on the walkway in the vicinity of Caprice, which in turn may need to be relocated.
- ???????????

Peter Demura
Commodore
RBYC

Royal Brighton Yacht Club - Proposal for General Committee 25 June 2025

Approval is requested to provide artist Julian Twigg with access to the hardstand and marina to enable him to complete oil paintings of the RBYC seascape in preparation for his painting exhibition at Australian Galleries (scheduled for March / April 2026).

Background and Purpose

Julian Twigg is the brother of RBYC senior member Vanessa Twigg and a professional artist. Julian's CV is attached.

Julian has an upcoming exhibition at Australian Galleries in March / April 2026 and is preparing a portfolio of work for this exhibition. Julian has expressed interest in painting in and around the RBYC marina – he is especially interested in the vantage point from the end of the marina next to the attenuator.

Julian has often painted seascapes and maritime themes in the past. A sample of his work can be seen on his website [Julian Twigg - HOME](#). As can be seen from his CV, Julian has been an “artist in residence” in several locations in the past.

What is requested from RBYC

- RBYC would need to provide Julian with a fob, with access to the marina only.

Tony Hennessy has offered to store Julian's art supplies in the container he is using on the hardstand and to provide him with access to that container.

Benefits for RBYC

- Members would be able to see Julian's artwork at the upcoming exhibition – it will be terrific for club members to see paintings of the club environment from a renowned artist.
- Julian has offered to speak about his work to members ahead of the exhibition

This can be considered a trial, supporting an artist at no cost to the club, with the club benefiting in terms of public profile.

Consideration of Risks

- In discussion with Vanessa Twigg, there is no additional risk from a legal perspective (ie. it is no different from any other membership category). The only difference is that the “member” is only being given access to the marina, and no membership fee is being charged.

Approval Requested

Approval is requested to provide Julian with a key to the marina on the understanding that it can be revoked at any time. Niesje Hees will provide GC with ongoing updates in terms of Julian's work and plans for the exhibition.

Niesje Hees, 25 June 2025 (*photos below are from Julian's website, from the exhibition “Long Haul”*)



AUSTRALIAN GALLERIES

JULIAN TWIGG

Born 1964, Victoria

2015	Graduate Diploma of Education, La Trobe University, Shepparton, VIC
2000	Diploma of Visual Art, Royal Melbourne Institute of Technology, Melbourne
1987	Bachelor of Economics, Australian National University, Canberra
1982	Higher School Certificate, Geelong Grammar School, Geelong, VIC

SOLO EXHIBITIONS

2024	'Long Haul', Australian Galleries, Melbourne
2023	'Nautical', Australian Galleries, Sydney
2022	'From Observation', Australian Galleries, Melbourne
2021	'View from Princes Pier', Australian Galleries, Melbourne
2020	'Hidden Gems', Australian Galleries, Melbourne
2018	'Gatehouse Paintings', Australian Galleries, Melbourne
2017	'Port Jackson Paintings', Australian Galleries, Sydney
2016	'Painting the bay', Australian Galleries, Melbourne
2015	'10 months at The George', The Gallery, St Kilda Town Hall, Melbourne
2014	'Shipping Views', Australian Galleries, Melbourne
2013	'Harbour Views', Australian Galleries, Sydney
2012	'Adrift', Australian Galleries, Melbourne
2011	'Going with the Tide', Australian Galleries, Melbourne
2010	'Working Harbour', Australian Galleries, Glenmore Road, Sydney
2009	'Port Phillip Bay - Points of View', Australian Galleries, Melbourne
2008	'Images of Port Phillip Bay and Other Small Works', Impressions on Paper Gallery, Canberra
	'Five trips to Sydney', Australian Galleries Works on Paper, Sydney
2007	'Lone voyage', Australian Galleries Painting & Sculpture, Melbourne
2005	'Maritime', James Harvey Gallery, Sydney
	'New works', Australian Galleries, Melbourne
	'The Shipping Lane', Australian Galleries, Melbourne
2004	'Harbour Traffic', James Harvey Gallery, Sydney
2002	'Looking out to Sea', James Harvey Gallery, Sydney
2001	'Passing Trade', Mass Gallery, Melbourne

SELECTED GROUP EXHIBITIONS

2024	'Ceramics', Australian Galleries, Melbourne
2021	'Artists For Kids Culture Art Auction', Memo Music Hall, Melbourne
	'Entrancing Others', Gippsland Art Gallery, VIC
2020	'Off the Wall' Summer Group Show, Australian Galleries, Sydney
2019	'Australian Galleries: The Purves Family Business. The First Four Decades', Book Launch and Group Exhibition, Australian Galleries, Melbourne
	'Twigg x3', Slot Gallery, Sydney
	'papermade', Australian Galleries, Melbourne
2017	'Sculpture: medium and small scale – Mixed Sculptors', Australian Galleries, Sydney
	King School Art Prize Exhibition, Sydney
2014	'one of each', Australian Galleries, Derby Street, Melbourne
	'100 year Art Exhibition', Geelong Grammar, Corio, VIC

	'Sea of dreams: Port Phillip Bay 1915-2013 (Part two)', Mornington Peninsula Regional Gallery, Mornington, VIC
2013	Manningham City Council Ceramic Award (Finalist), Melbourne
2012	'Summer Stock Show', Australian Galleries, Derby Street, Melbourne
2011	'large exhibition of small works', Australian Galleries, Royston Street, Sydney and Derby Street, Melbourne
2010	'Artists' Prints made with Integrity', Australian Galleries, Smith Street, Melbourne
2009	'R. & M. McGivern Art Prize', Maroondah Council Art Gallery, Victoria
2007	'The City of Whyalla Art Prize Exhibition' Country Arts, Whyalla, SA 'Small Pleasures', Australian Galleries Painting & Sculpture, Melbourne
2006	Fleurieu Peninsula Biennale Exhibition, Fleurieu Peninsula, SA '50 th Anniversary Exhibition', 5 th June, Australian Galleries, Melbourne
2004	'Group exhibition', Australian Galleries, Melbourne 'Art on the Rocks', The Rocks, Sydney
2003	'Pocket Sized', James Harvey Gallery, Sydney
2002	'Mosman Art Prize', Sydney
2000	RMIT Project Space - Graduate Exhibition, Melbourne

AWARDS AND RESIDENCIES

2022	Artist in Residence, Lighthouse Arts, Newcastle, NSW
2021	Artist in Residence, Vancouver Arts Centre, Albany, WA
2018	Finalist, Tattersalls Landscape Art Prize, Brisbane
2017	Finalist, King's School Art Prize, Sydney Artist in Residence, Police Point, Mornington Peninsula Regional Gallery, Mornington, VIC
2016	Artist in Residence, Albert Park College in association with Victorian International Container Terminal, Melbourne
2015	Artist in Residence, commissioned to paint 100 year ANZAC commemorative mural, Wesley College, Glen Waverley, VIC Artist in Residence, The George, St Kilda, Melbourne
2014	Artist in Residence, Julia Street Art Space, Portland, VIC
2013	Finalist, Manningham City Council Ceramic Award, Melbourne Artist in Residence, Sydney Ports Moore's Wharf, Sydney
2012	Winner, Printmaking Prize, Waverley Art Prize, Woollahra, NSW Artist in Residence, Geelong Grammar School, Geelong, VIC Artist in Residence, The Art Vault, Mildura, VIC
2010	Winner, Mayor's Prize, Waverley Art Prize, Woollahra, NSW
2009	Artist in Residence, Bundanon Trust, Nowra, NSW
2007	Winner, ANL Maritime Art Prize, Melbourne Finalist, The City of Whyalla Art Prize, Whyalla, SA
2006	Finalist, Fleurieu Peninsula Biennale Art Prize, McLaren Vale, SA
2002	Finalist, Mosman Art Prize, Sydney

COLLECTIONS

Bundanon Trust, West Cambewarra, NSW
 Geelong Grammar School Art Collection, Geelong, VIC
 Mosman Art Gallery, Mosman, NSW
 National Gallery of Australia, Canberra
 Victorian Tapestry Workshop, Melbourne
 The Australia Club, Sydney
 The City of Whitehorse Art Collection, Nunawading, VIC
 The Print Council of Australia, Melbourne
 Wollongong Regional Art Gallery, Wollongong, NSW

Wollongong University Art Collection, Wollongong, NSW

BIBLIOGRAPHY

Crawford, Ashley; Going with the Tide, catalogue essay, Australian Galleries, Melbourne, 2011
Field, Caroline; Lone voyage, catalogue essay, Australian Galleries, Melbourne, 2007
Grishin, Sasha; Review; The Canberra Times, 5 August 2008
Nelson, Robert; Review, The Age, Melbourne, 7 February 2007
Reid, Christine; News from the Shipping Lane, Victorian Lifestyle, January/ February 2006

Our Reference: 251522213

04 June 2025

Anna Cormack

Via email: annacormack@hotmail.com

Dear Anna

Question regarding proposed Beach Restrictions

Thank you for your email addressed to the Mayor, Cr Hanna El Mouallem, concerning possible changes to the Sandown Beach off leash dog park. They have asked me to respond to you because this matter falls within my area.

I apologise for the confusion regarding the proposed restrictions. The indicative map provided as part of the original published agenda erroneously marked the extent of the dog off leash area as extending from Bay Street all the way to Middle Brighton Baths. When we were alerted to this error, a new map was produced (a copy of which is enclosed with this letter) with clearer annotations, clarifying that there are no proposed changes to the Sandown Beach dog off leash area.

As indicated on the map enclosed with this letter:

- There is no proposal to extend the current dog-off leash area beyond its existing boundary from Sandown Street to Bay Street.
- The area from Normanby Street to Sandown Street, including the areas outside Middle Brighton Baths and Royal Brighton Yacht Club is not intended to be included in the dog-off leash area and will continue to be dogs on leash at all times.

If you have any further queries, please feel free to contact Jarrod Slattery, Local Laws and Parking Coordinator on 03 9599 or by email at jslattery@bayside.vic.gov.au. They will be happy to help you.

Yours faithfully



Damien Darcy
Acting Manager Amenity Protection

Copy: Mayor, Cr Hanna El Mouallem

Enc: Revised Beach Restriction Map



76 Royal Avenue
Sandringham
VIC 3191

Revised Beach Restrictions

Green = dogs permitted off leash at all times

Red = Dogs prohibited from 1 Nov to 31 Mar at all times. Dogs allowed on leash on beach at all other times.

Yellow = 1 Nov to 31 Mar dogs prohibited 10am to 7pm. Dogs allowed off leash on beach at all other times.

Blue = These areas are not 'Designated Areas' with special restrictions. Dogs are to be on lead at all times in these areas



International Student Visit to Royal Brighton Yacht Club – For GC Approval

Background

In January this year Dr. Diana M. Bowman Andrew Carnegie Fellow & Professor of Law, Sandra Day O'Connor College of Law Arizona State University approached the Club about the possibility of hosting a group of students to learn more about sports administration in Australia.

The Master of Sports Law and Business program at Arizona State University stands as the only graduate program globally to integrate sports law and business into a single comprehensive Master's degree. Tailored for passionate individuals aiming to excel in the competitive sports industry, the program offers an unparalleled platform for career advancement. The program offers two high prestigious degrees in the form of a Master of Sports Law and Business (MSLB) or a Concurrent Juris Doctor/Master of Sports Law and Business (JD/MSLB).

The aim of the visit is that students have and will successfully demonstrate:

- Proficiency in Australian sports culture.
- Pitching business concepts to an international audience.
- Competency in Australian legal and business concepts
- Application of Australian concepts to American sports properties.
- How to comparatively optimize sports properties across cultural lines.
- Proficiency in conducting business and legal affairs in sports cross-country

RBYC Commitment

I have tentatively agreed that RBYC and myself will host the students.

Planned format:

- Arrival at 1pm
- Presentation about the about Australian yachting governance and management e.g role of Australian Sailing and Clubs, an overview of RBYC e.g. management structure, classes sailed, regatta management, issues facing Australian yachting and the Club (they're both the same – participation and ageing members) Club.
- Tour of the Club's facilities
- Tour of Reverie
- Run short group case study/workshop where the students bring their US sports perspective to a problem facing the yacht club - there are many to choose from – but will focus on increasing membership and participation of intermediate age group sailors
- Depart 4.00pm

Cost to RBYC

I'm envisaging using the Bayview Room and an afternoon tea for twenty people with the cost of the latter assigned to General Committee expenses.

Peter Demura
Commodore
25 July 2025

Treasurers Report for June 2025- Draft

Mays' result shows the club well ahead of budget for the year to date. YTD operating surplus is \$96k ahead of budget at \$596k. YTD net surplus is \$345k ahead of budget. Catering revenue bounced back after the drop in April.

	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	YTD
Catering Revenue	177	217	228	241	351	371	367	309	359	235	250	3,104
Other Revenue	262	247	250	263	247	307	326	308	248	321	301	3,080
Total Income	439	464	479	503	598	677	693	617	607	556	552	6,185
Cost of sales	73	100	89	91	140	128	135	97	119	97	83	1,152
Gross Profit	366	364	389	412	458	549	558	520	487	460	469	5,032
Employment Expenses	217	223	239	251	276	296	290	270	297	265	242	2,868
Other Expenses	116	158	134	133	211	127	142	104	168	113	162	1,568
Total Expenses	333	381	373	384	488	423	433	373	465	379	404	4,436
Operating Surplus	33	(17)	16	28	(30)	126	125	146	22	81	65	596
Net Surplus	(7)	(81)	(38)	(26)	(64)	72	74	97	(29)	31	(8)	20
Cost of sales	41.2%	46.0%	39.1%	38.0%	39.8%	34.5%	36.8%	31.4%	33.2%	41.2%	33.2%	37.1%
Profit Margin	7.5%	-3.6%	3.4%	5.5%	-5.0%	18.6%	18.0%	23.7%	3.6%	14.6%	11.8%	9.6%
Employment Cost	49.5%	48.1%	49.9%	49.9%	46.2%	43.7%	41.9%	43.7%	49.0%	47.7%	43.8%	46.4%
Other Costs	26.3%	34.1%	28.0%	26.4%	35.4%	18.8%	20.6%	16.8%	27.7%	20.4%	29.3%	25.4%

(in 000's)

Cash closing balance was \$472,765.65 up \$317,935.70 from previous month.

Operating surplus \$65k for the month. Budget was \$64k surplus.

- Sundry income of \$38.5k was the insurance payout for the storm damage from early in the season. Offset by 50% payment for the replacement X boat mast of \$14.8k (Final payment in June)
- Cost of sales was 33.2% - yearly target at 37.1% below our target of 39% - this has seen a big improvement in the catering performance.
- The \$500k loan was drawn done with revised payment terms of 30 months
- Catering YTD has seen an \$208k improvement from last year. Testament to all the hard work the whole team at RBYC has put in.

Profit & Loss – Summary (000's)

	Monthly			Year to Date		
	March	April	May	FY25	FY24	Variance
	\$	\$	\$	\$	\$	\$
Income						
Catering Revenue	359	235	250	3,104	3,102	3
Membership Income	87	87	92	960	934	27
Marina, Hstand & OTB Storage Inc	136	126	157	1,530	1,473	57
Sailing Income	6	7	2	186	113	73
DSC Income	12	72	0	184	145	39
Other Revenue	7	30	51	221	106	115
Total Income	607	556	552	6,185	5,872	312
Catering Cost Of Sales						
Cost Of Sales	119	97	83	1,152	1,257	(105)
Total Catering Cost Of Sales	119	97	83	1,152	1,257	(105)
Gross Profit	487	460	469	5,032	4,615	417
Expenses						
General Operating Expenses	30	32	55	398	303	95
Professional Fees	8	9	7	88	80	8
Equipment Expenses	7	3	1	28	27	2
Insurances, Licenses & Rego	19	23	26	200	151	49
Advertising & Promotions	12	4	4	49	63	(14)
Occupancy Costs	38	37	38	410	361	49
Debt Recovery Costs	0	0	1	1	0	1
Repairs, Servicing & Maintenan	46	(1)	23	273	207	66
Internal Club Expenses	2	0	(0)	4	2	2
Sailing Expenses	6	6	7	117	80	36
Employment Expenses	297	265	242	2,868	2,849	19
Total Expenses	465	379	404	4,436	4,123	313
Operating Profit	22	81	65	596	492	104
Other Income	0	0	0	0	0	0
Interest Income	0	0	0	6	41	(35)
Total Other Income	0	0	0	6	41	(35)
Other Expenses						
Depreciation	45	44	44	487	734	(247)
Amortisation	4	4	23	60	89	(29)
Loss/Gain on Asset Disposal	0	0	0	3	(36)	39
Interest Expense	1	1	2	12	30	(18)
Lease Interest Expense	2	2	4	20	18	2
Total Other Expenses	51	50	73	582	834	(252)
Net Profit/(Loss)	(29)	31	(8)	20	(301)	321

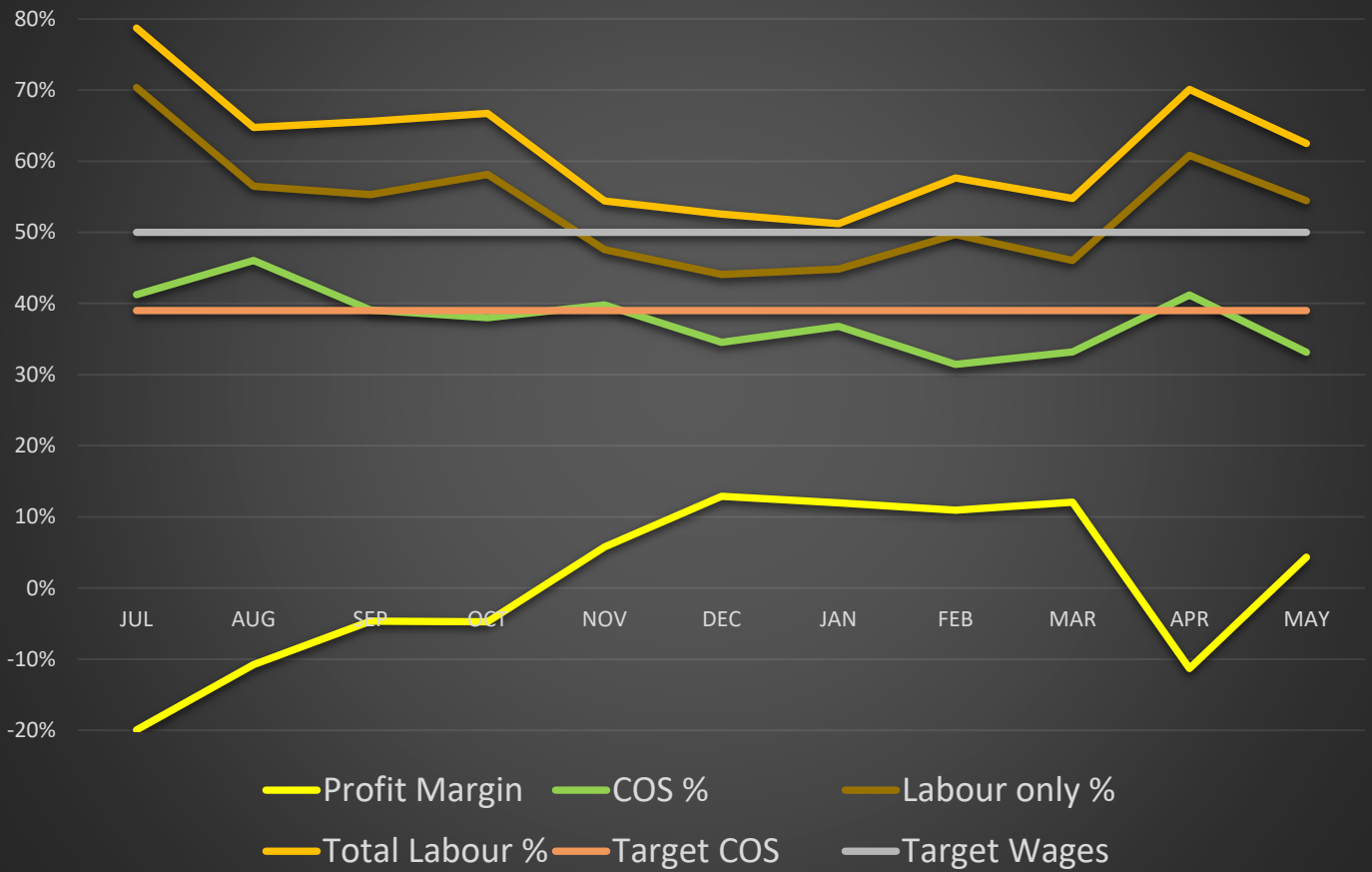
Cash Flow

FY24-25				
	Feb-25	Mar-25	Apr-25	May-25
Operating Profit	\$ 146,229.63	\$ 21,995.45	\$ 80,960.75	\$ 65,078.69
(Increase)/Decrease in Debtors	-\$ 10,421.51	-\$ 9,899.59	\$ 59,649.42	\$ 24,454.92
(Increase)/Decrease in Prepayments	\$ 17,723.16	\$ 22,532.39	\$ 22,663.82	-\$ 231,884.23
(Increase)/Decrease in Inventory	-\$ 6,686.01	\$ 1,325.75	-\$ 146.22	-\$ 1,117.26
Increase/(Decrease) in Creditors	-\$ 224,606.86	\$ 45,544.88	\$ 118,638.72	-\$ 187,340.20
Increase/(Decrease) in GST	\$ 32,580.96	\$ 42,152.56	-\$ 85,245.01	-\$ 8,871.43
Increase/(Decrease) in Other Liabilities	-\$ 132,449.07	-\$ 183,490.29	-\$ 139,791.76	\$ 440,529.86
Net Operating Cash flow	-\$ 177,629.70	-\$ 59,838.85	\$ 56,729.72	\$ 100,850.35
(Increase)/Decrease in fixed Assets	-\$ 3,000.00	-\$ 28,904.55	-\$ 23,000.00	-\$ 63,534.68
Net Cash flow from Investing	-\$ 3,000.00	-\$ 28,904.55	-\$ 23,000.00	-\$ 63,534.68
Interest Income	\$ 35.62	\$ 55.48	\$ 35.02	\$ 205.15
Interest Paid	-\$ 2,177.97	-\$ 2,167.53	-\$ 2,157.06	-\$ 6,322.13
Increase/(Decrease) in Other finance	-\$ 3,581.40	-\$ 3,591.84	-\$ 3,602.32	\$ 286,737.01
Net Cash flow from financing	-\$ 5,723.75	-\$ 5,703.89	-\$ 5,724.36	\$ 280,620.03
Opening balance	\$ 407,625.33	\$ 221,271.88	\$ 126,824.59	\$ 154,829.95
Net change in cash flow	-\$ 186,353.45	-\$ 94,447.29	\$ 28,005.36	\$ 317,935.70
Closing balance	\$ 221,271.88	\$ 126,824.59	\$ 154,829.95	\$ 472,765.65

Balance Sheet – Summary (000's)

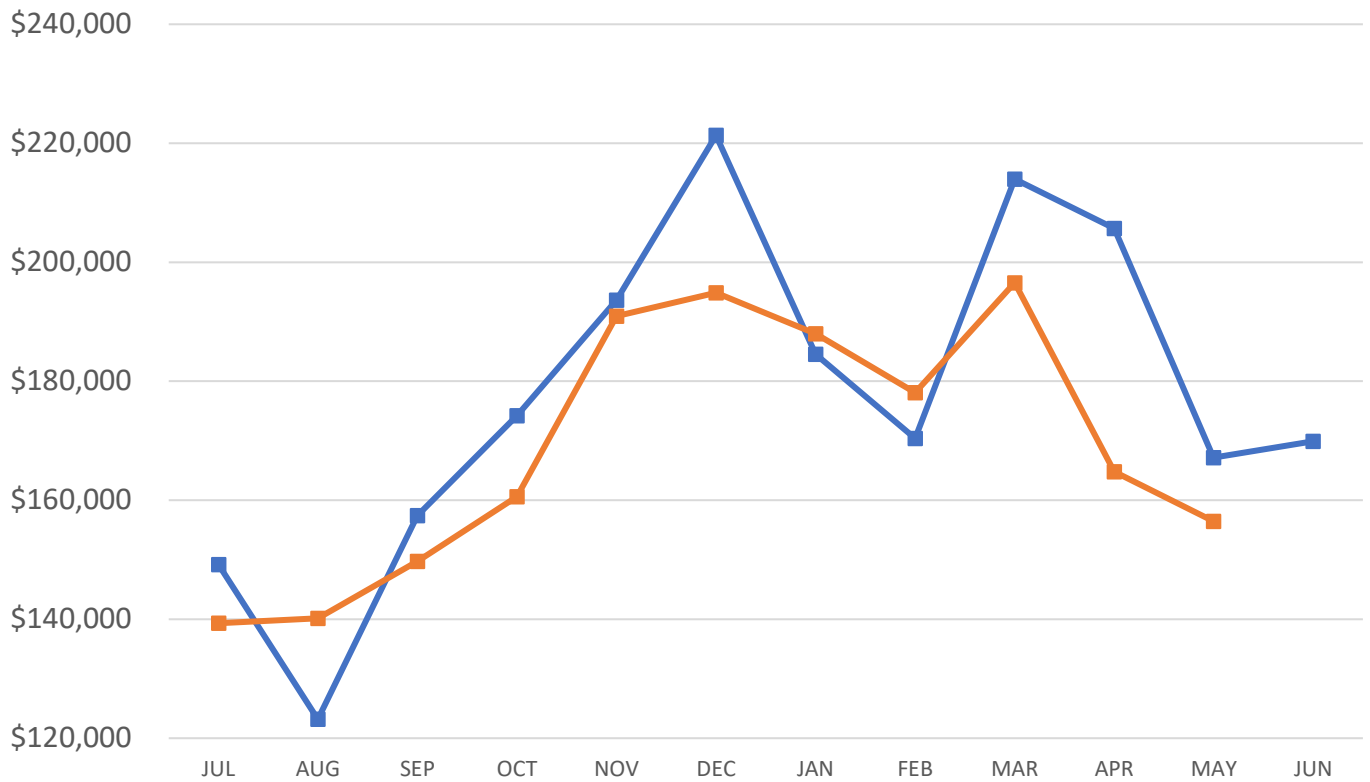
Account Name	February	March	April
Assets			
Trading Bank Accounts	110	134	431
Floats	4	5	4
Clearing Accounts	21	21	34
Debtors	910	846	234
Receivables	(590)	(586)	1
Prepayments	83	60	292
Stock	99	99	100
Property	3,609	3,575	3,580
Marina & Hardstand	10	9	9
Plant & Equipment	228	224	221
Boats	471	461	452
Intangible Assets	1,213	1,236	1,242
Total Assets	6,168	6,086	6,601
Liabilities			
Trade Creditors	145	263	76
Accruals	92	114	112
GST and Statutory Liabilities	173	87	79
Employee Provisions	342	351	362
Bonds & Other Liabilities	41	41	41
Deferred Income- Members	275	208	136
Deferred Income- Marina	272	199	126
Bank Loans	(63)	(94)	481
Other Finance	512	505	783
Total Liabilities	1,788	1,675	2,197
Net Assets	4,380	4,412	4,404

Catering Percentages 2024/25



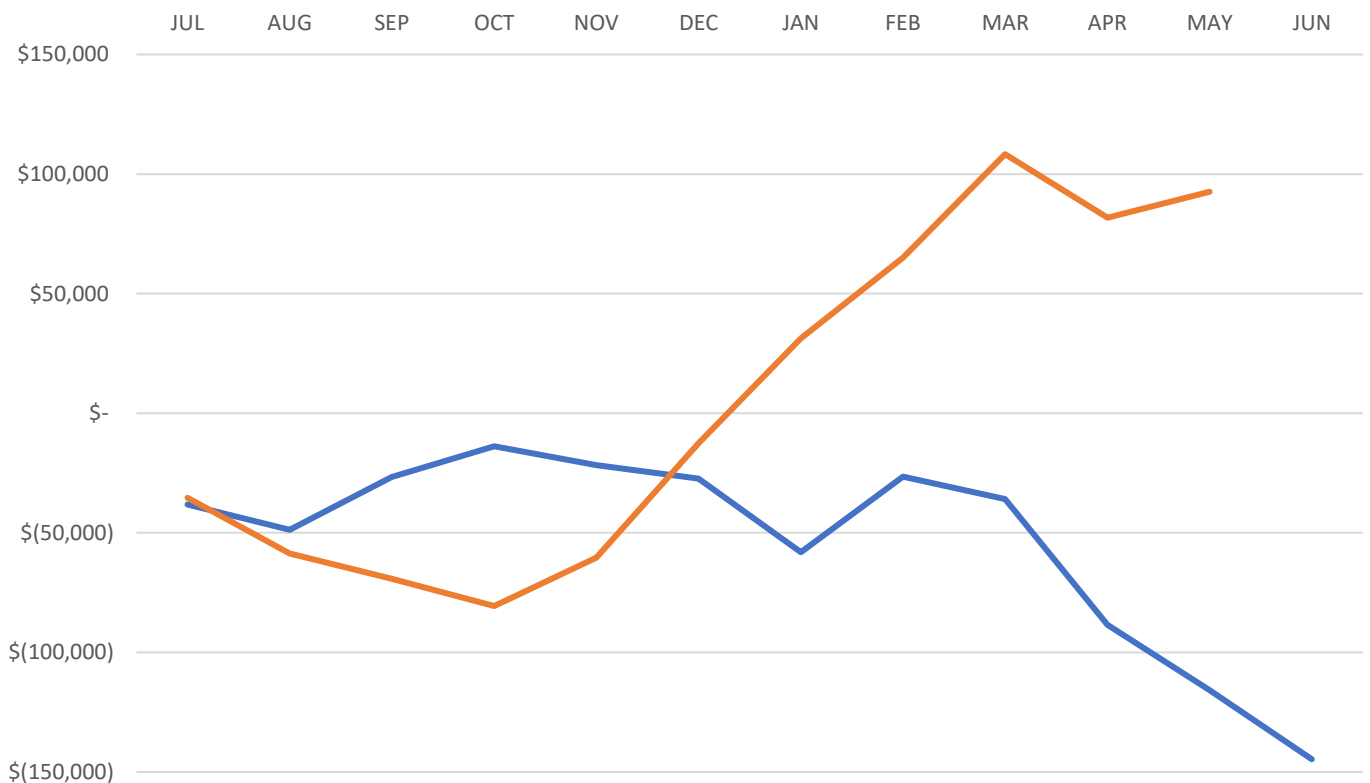
Catering- Wages

2023-24 2024-25



Catering - P/L comparison

23-24 24-25





Balance Sheet Report

Accrual mode

Mar 2025 - May 2025

	Mar-25	Apr-25	May-25
1-0000 Assets			
1-1000 Trading Bank Accounts			
1-1010 BOM- Business Chq Acc**157544	13,859.90	35,913.90	15,554.31
1-1015 BOM- MbrShp Marina Acc**098419	53,142.24	55,411.88	18,821.93
1-1025 BOM- Yachting Foundation x141	2,431.28	2,431.28	2,431.28
1-1031 BOM-Business Access Saver x391	40,585.63	40,620.65	394,575.80
Total Trading Bank Accounts	110,019.05	134,377.71	431,383.32
1-1100 Floats			
1-1105 Cash on Hand	1,500.00	1,500.00	1,500.00
1-1110 Till Floats	2,100.00	2,100.00	2,100.00
1-1125 Petty Cash	537.01	909.61	801.68
Total Floats	4,137.01	4,509.61	4,401.68
1-1200 Clearing Accounts			
1-1210 Cash Clearing	(11,330.17)	(13,418.72)	(11,154.42)
1-1220 Account Clearing	185.00	0.00	389.30
1-1250 Eftpos Clearing	(6,037.74)	(3,931.15)	8,293.79
1-1256 Stripe payment Clearing	0.00	0.00	(2,020.00)
1-1260 Ecollect Clearing	38,545.45	38,545.45	38,545.45
Total Clearing Accounts	21,362.54	21,195.58	34,054.12
1-1300 Debtors			
1-1310 Trade Debtors	52,834.87	27,773.09	20,778.84
1-1330 Other Debtors	876,077.21	837,948.87	232,930.58
1-1340 Provision for Doubtful Debts	(19,237.23)	(19,237.23)	(19,237.23)
Total Debtors	909,674.85	846,484.73	234,472.19
1-1350 Receivables			
1-1355 Members Control Account	(589,846.93)	(586,274.42)	1,283.20
1-1370 Cruising Group Account	53,043.86	53,012.05	53,012.05
1-1375 Cruising Group Clearing Acc	(53,012.05)	(53,012.05)	(53,012.05)
1-1380 Icebergers Clearing Account	(5,366.20)	(5,366.20)	(5,366.20)
1-1390 Icebergers Group Account	5,366.20	5,366.20	5,366.20
Total Receivables	(589,815.12)	(586,274.42)	1,283.20
1-1400 Prepayments			
1-1410 Prepayments - General	41,907.45	30,474.60	19,970.49
1-1420 Prepaid Insurance	10,701.48	0.00	224,779.84
1-1425 Prepaid Workcover	29,884.80	29,884.80	29,884.80
1-1430 Prepaid Interest	529.49	0.00	17,608.50
Total Prepayments	83,023.22	60,359.40	292,243.63
1-1600 Stock			
1-1610 Inventory- Beverage	49,747.19	50,097.95	48,139.53

	Mar-25	Apr-25	May-25
1-1611 Inventory-Beverage non-alcohol	13,609.04	12,609.10	13,434.71
1-1630 Inventory- Food	8,682.88	10,048.33	13,406.37
1-1650 Inventory- Clothing & Merch	27,113.68	26,543.63	25,435.66
Total Stock	99,152.79	99,299.01	100,416.27
1-1710 Property			
1-1713 Club House Leasehold at Cost	9,249,639.22	9,249,639.22	9,249,639.22
1-1714 Amortisation Club House Imp	(6,102,769.08)	(6,132,403.82)	(6,162,989.31)
1-1715 Yard Leasehold Imp at Cost	39,830.75	39,830.75	39,830.75
1-1716 Amortisation Leasehold Yard	(38,323.81)	(38,420.52)	(38,520.44)
1-1717 ROU Assets - Parks Victoria	213,298.92	213,298.92	213,298.92
1-1718 Amortisation Parks Victoria	(213,298.92)	(213,298.92)	(213,298.92)
1-1719 ROU Assets - Bayside City Council	708,643.09	708,643.09	766,677.77
1-1720 Amortisation Bayside City Council	(248,201.13)	(252,033.17)	(274,919.81)
Total Property	3,608,819.04	3,575,255.55	3,579,718.18
1-1721 Marina & Hardstand			
1-1723 Marina Leasehold Imp at Cost	7,938,844.32	7,938,844.32	7,938,844.32
1-1724 Amortisation Leasehold Marina	(7,935,796.76)	(7,935,900.87)	(7,936,008.47)
1-1725 Hardstand Leasehold at Cost	764,292.96	764,292.96	764,292.96
1-1726 Amortisation Hardstand Imp	(757,668.40)	(757,929.50)	(758,199.29)
Total Marina & Hardstand	9,672.12	9,306.91	8,929.52
1-1740 Plant & Equipment			
1-1742 Furniture, Plant & Equipment	1,109,112.42	1,109,112.42	1,109,112.42
1-1744 Accum Depreciation Plant etc	(987,382.44)	(989,591.71)	(991,863.39)
1-1750 Marina & HStand Equip at Cost	503,295.41	503,295.41	503,295.41
1-1755 Marina & HStand Equip Acc Depn	(397,365.46)	(398,624.61)	(399,879.13)
Total Plant & Equipment	227,659.93	224,191.51	220,665.31
1-1800 Boats			
1-1810 Rescue & Work Boats at Cost	1,107,060.27	1,107,060.27	1,107,060.27
1-1815 Accum Depreciation Rescue Boat	(662,644.17)	(671,468.18)	(679,883.15)
1-1825 DSC Sailing Boats at Cost	221,173.20	221,173.20	221,173.20
1-1830 Accum Depreciation OTB Boats	(194,387.23)	(195,535.65)	(196,722.35)
Total Boats	471,202.07	461,229.64	451,627.97
1-1900 Intangible Assets			
1-1910 Designs at Cost	16,057.23	16,057.23	16,057.23
1-1915 Work In Progress	1,213,273.92	1,236,273.92	1,241,773.92
1-1920 Amortisation Designs	(16,057.23)	(16,057.23)	(16,057.23)
Total Intangible Assets	1,213,273.92	1,236,273.92	1,241,773.92
Total Assets	6,168,181.42	6,086,209.15	6,600,969.31
2-0000 Liabilities			
2-1000 Trade Creditors			
2-1100 Trade Creditors	144,742.02	263,380.74	76,040.54
Total Trade Creditors	144,742.02	263,380.74	76,040.54
2-2000 Accruals			
2-2005 Deposits Received in Advance	27,164.00	28,164.00	4,750.00
2-2110 Accruals- General	31,048.23	53,105.00	74,315.71
2-2130 Accrual- Workcover	22,402.33	24,800.66	26,925.22
2-2140 Accrual- Payroll Tax	11,485.81	7,710.67	6,415.28
Total Accruals	92,100.37	113,780.33	112,406.21
2-3000 GST and Statutory Liabilities			

	Mar-25	Apr-25	May-25
2-3110 GST Collected	147,360.85	41,263.25	76,690.86
2-3120 GST Paid	(54,264.22)	(14,048.42)	(51,929.51)
2-3130 PAYG Withholding Payable	47,001.93	35,930.00	32,146.00
2-3150 Superannuation Payable	32,581.49	24,290.21	21,656.26
Total GST and Statutory Liabilities	172,680.05	87,435.04	78,563.61
2-4000 Employee Provisions			
2-4010 Annual Leave Payable	150,903.58	157,599.29	163,267.09
2-4015 Leave Loading Payable	18,854.85	19,710.36	20,400.18
2-4020 Long Service Leave - Current	80,742.00	81,579.00	82,451.00
2-4021 Long Service Leave Non-current	62,035.00	61,213.00	64,147.00
2-4022 On-Cost for A/L & L/Loading	29,445.11	30,754.89	31,857.64
Total Employee Provisions	341,980.54	350,856.54	362,122.91
2-5000 Bonds & Other Liabilities			
2-5010 29er's Bond Account	1,000.00	1,000.00	1,000.00
2-5020 RBYC Auxiliary	30,536.94	30,536.94	30,536.94
2-5030 Aust. Sports Foundation C.Acc	9,794.76	9,794.76	9,794.76
Total Bonds & Other Liabilities	41,331.70	41,331.70	41,331.70
2-6000 Deferred Income- Members			
2-6010 Subscription Income Deferred	199,460.51	145,263.93	85,933.50
2-6060 Other Income in Advance	75,079.64	62,698.11	50,459.24
Total Deferred Income- Members	274,540.15	207,962.04	136,392.74
2-7000 Deferred Income- Marina			
2-7010 Marina 1 Year Licence	211,879.58	152,823.01	98,084.11
2-7030 Hardstand - Rental	29,194.32	23,829.89	14,167.20
2-7050 DSC Maintenance Income	30,459.51	22,360.90	13,998.12
Total Deferred Income- Marina	271,533.41	199,013.80	126,249.43
2-8000 Bank Loans			
2-8032 Commercial Bill S33 1301 084 500	(62,500.00)	(93,750.00)	481,221.28
Total Bank Loans	(62,500.00)	(93,750.00)	481,221.28
2-9000 Other Finance			
2-9020 Insurance Premium Funding	0.00	0.00	230,055.45
2-9022 Currenrt Liability - Bayside City Council	43,870.35	40,268.03	52,536.47
2-9024 Non-Current Liability-Bayside City Council	459,061.41	459,061.41	503,474.53
2-9036 Credit Card P Hall x271	4,748.56	3,005.55	(4,000.00)
2-9037 Credit Card - Sammy Duddy	689.54	785.72	0.00
2-9038 Credit Card - Colin Burgess	3,255.91	1,461.68	1,073.47
Total Other Finance	511,625.77	504,582.39	783,139.92
Total Liabilities	1,788,034.01	1,674,592.58	2,197,468.34
Net Assets	4,380,147.41	4,411,616.57	4,403,500.97
3-0000 Equity			
3-1000 Accumulated Funds	5,239,895.19	5,239,895.19	5,239,895.19
3-2000 Yachting Foundation No2 Reserv	17,785.74	17,785.74	17,785.74
3-2010 Members Reserve	202,265.49	202,265.49	202,265.49
3-3000 Retained Earnings	(1,076,823.12)	(1,076,823.12)	(1,076,823.12)
3-9000 Current Earnings	(2,975.89)	28,493.27	20,377.67
Total Equity	4,380,147.41	4,411,616.57	4,403,500.97



Profit & Loss Report

Accrual mode

01 Mar 2025 - 31 May 2025

	Mar-25	Apr-25	May-25	Total
4-0000 Income				
4-1000 Catering Revenue				
4-1005 Restaurant Beverage Revenue	92,844.27	59,582.24	64,766.60	217,193.11
4-1010 Restaurant Food Revenue	114,748.86	73,186.67	78,777.63	266,713.16
4-1015 Members Beverage Revenue	35,997.38	26,616.05	21,637.17	84,250.60
4-1020 Members Food Revenue	16,424.74	14,201.36	7,705.73	38,331.83
4-1021 Members F&B Discounts - Revenue	6,291.07	2,189.18	2,178.76	10,659.01
4-1052 Club Function Beverage	1,293.45	915.59	0.00	2,209.04
4-1053 Function Food	59,178.21	37,723.48	35,110.32	132,012.01
4-1054 Function Beverage	21,216.61	17,901.52	37,655.31	76,773.44
4-1055 Private Function Revenue	2,852.27	231.82	4.55	3,088.64
4-1060 Room Hire	8,181.81	2,500.02	2,500.00	13,181.83
Total Catering Revenue	359,028.67	235,047.93	250,336.07	844,412.67
4-2000 Membership Income				
4-2105 Member's Annual Subscription	80,000.00	80,000.00	85,933.74	245,933.74
4-2110 Association Fees	5,011.00	5,011.00	4,174.64	14,196.64
4-2115 Instalment Surcharge	1,780.03	1,754.25	1,544.69	5,078.97
Total Membership Income	86,791.03	86,765.25	91,653.07	265,209.35
4-2500 Marina, Hstand & OTB Storage Inc				
4-2510 Hardstand Annual Rental Income	9,000.00	9,000.00	14,167.21	32,167.21
4-2520 Marina Annual Rental Income	100,000.00	100,000.00	98,083.10	298,083.10
4-2540 Marina & Hstand Casual Rental	11,729.54	1,661.36	29,095.45	42,486.35
4-2545 DSC Storage	1,500.00	1,500.00	1,500.00	4,500.00
4-2550 Maintenance Fee Income	13,500.00	13,500.00	13,998.12	40,998.12
Total Marina, Hstand & OTB Storage Inc	135,729.54	125,661.36	156,843.88	418,234.78
4-3000 Sailing Income				
4-3105 Sailing Safety Fees	3,986.28	3,986.28	3,986.28	11,958.84
4-3120 Regattas Income	1,909.09	45.46	(2,000.00)	(45.45)
4-3130 Boat Hire Income	539.08	2,986.66	0.00	3,525.74
Total Sailing Income	6,434.45	7,018.40	1,986.28	15,439.13
4-4000 DSC Income				
4-4121 DSC After School Sailing	272.73	490.91	0.00	763.64
4-4125 School Holiday Program	245.46	29,409.55	0.00	29,655.01
4-4130 Term 1 Training	10,545.45	0.00	0.00	10,545.45
4-4135 Term 4 Training	0.00	10,877.27	0.00	10,877.27
4-4136 DSC Autumn Training	0.00	954.54	27.27	981.81
4-4140 Adult Learn to Sail	0.00	13,222.37	0.00	13,222.37
4-4145 Keel Boat Learn to Sail	0.00	3,521.45	0.00	3,521.45
4-4150 Power Boat Handling	0.00	853.09	0.00	853.09

	Mar-25	Apr-25	May-25	Total
4-4155 Safety Boat Handling	0.00	27.28	0.00	27.28
4-4160 School Training Fees	0.00	10,535.81	0.00	10,535.81
4-4165 Private Coaching Fees	954.55	2,131.82	254.55	3,340.92
Total DSC Income	12,018.19	72,024.09	281.82	84,324.10
4-5000 Other Revenue				
4-5105 Clothing & Merchandise Sales	3,601.36	1,062.27	1,051.82	5,715.45
4-5120 Sub-tenant Rental Income	4,581.40	4,581.40	4,581.40	13,744.20
4-5140 Gifts & Donations Received	0.00	(4,999.60)	4,389.00	(610.60)
4-5155 Credit Card Surcharge	1,355.44	4,096.71	58.52	5,510.67
4-5160 Keys Income	914.18	520.55	957.82	2,392.55
4-5161 Lockers Income	92.95	92.94	92.70	278.59
4-5165 Ice Income	193.73	203.64	0.00	397.37
4-5170 Sundry Income	60.00	58.40	38,686.30	38,804.70
4-5190 150th Celebrations Income	(4,262.72)	24,205.73	872.72	20,815.73
Total Other Revenue	6,536.34	29,822.04	50,690.28	87,048.66
Total Income	606,538.22	556,339.07	551,791.40	1,714,668.69
5-0000 Catering Cost Of Sales				
5-0005 Cost Of Sales				
5-1000 Costs of Sales- Beverage	43,248.25	47,362.25	35,076.62	125,687.12
5-2000 Costs of Sales- Food	75,969.19	49,439.35	47,940.70	173,349.24
Total Cost Of Sales	119,217.44	96,801.60	83,017.32	299,036.36
Total Catering Cost Of Sales	119,217.44	96,801.60	83,017.32	299,036.36
Gross Profit	487,320.78	459,537.47	468,774.08	1,415,632.33
6-0000 Expenses				
6-1000 General Operating Expenses				
6-1005 Bank Charges	904.29	841.24	1,021.56	2,767.09
6-1010 Merchant Fees	2,880.13	3,405.53	1,798.40	8,084.06
6-1011 Commission Paid	61.57	45.49	247.14	354.20
6-1015 Cash Discrepancies	(560.04)	(8.32)	101.13	(467.23)
6-1016 Walk Outs	0.00	0.00	227.64	227.64
6-1025 Software & Support	729.09	729.09	1,540.91	2,999.09
6-1030 Printing	1,336.40	1,621.19	1,178.40	4,135.99
6-1031 Postage	182.16	20.31	46.48	248.95
6-1032 Stationery	315.73	236.20	178.18	730.11
6-1035 Telephone & Internet	1,034.58	1,024.39	1,202.78	3,261.75
6-1040 Office & Admin Expenses	137.94	200.00	0.00	337.94
6-1041 Linen	0.00	0.00	230.76	230.76
6-1042 Ice	0.00	140.00	0.00	140.00
6-1044 Kitchen Consumables	82.00	76.44	43.40	201.84
6-1046 Subscription - IT	7,466.88	7,182.36	5,680.39	20,329.63
6-1047 Tea Towels	1,826.10	5,603.90	1,861.40	9,291.40
6-1048 Other Consumables	0.00	185.62	9.08	194.70
6-1055 Staff Amenities	0.00	2,623.64	4,344.48	6,968.12
6-1056 Staff Discounts	954.64	1,453.59	668.58	3,076.81
6-1060 Clothing & Merchandise Costs	2,099.40	1,330.20	1,107.97	4,537.57
6-1065 Entertainment Expenses	212.71	0.00	662.71	875.42
6-1070 Decorations	60.00	0.00	31.18	91.18
6-1075 General Expenses	1,224.99	0.00	318.92	1,543.91
6-1080 Member Expenses	645.60	207.46	0.00	853.06

	Mar-25	Apr-25	May-25	Total
6-1081 Members F&B Discounts	6,291.07	2,189.18	2,178.76	10,659.01
6-1090 150th Celebrations Expenses	1,691.36	3,225.45	30,227.16	35,143.97
Total General Operating Expenses	29,576.60	32,332.96	54,907.41	116,816.97
6-1200 Professional Fees				
6-1210 Accounting & Audit Fees	8,137.60	6,860.08	6,860.08	21,857.76
6-1230 Consulting Fees	110.00	2,500.00	0.00	2,610.00
Total Professional Fees	8,247.60	9,360.08	6,860.08	24,467.76
6-1400 Equipment Expenses				
6-1401 Equipment Expenses	1,698.90	2,661.69	1,083.00	5,443.59
6-1405 Replacement - Glassware etc	0.00	(252.00)	0.00	(252.00)
6-1410 Equipment Hire	209.76	(524.41)	209.76	(104.89)
6-1440 Fuel & Oil	5,006.95	1,002.98	0.00	6,009.93
6-1441 Freight & Courier	149.70	27.00	46.18	222.88
Total Equipment Expenses	7,065.31	2,915.26	1,338.94	11,319.51
6-1600 Insurances, Licenses & Rego				
6-1610 Australian Sailing Association Fees	5,011.36	5,011.36	5,011.36	15,034.08
6-1620 Insurances	13,785.34	17,097.65	20,434.53	51,317.52
6-1630 License Fees	543.05	750.87	364.87	1,658.79
6-1631 Licence Fees - Regos	0.00	60.96	0.00	60.96
Total Insurances, Licenses & Rego	19,339.75	22,920.84	25,810.76	68,071.35
6-2000 Advertising & Promotions				
6-2005 Promotions	370.52	27.28	0.00	397.80
6-2010 Advertising & Marketing	11,455.18	3,578.50	3,000.00	18,033.68
6-2014 Gifts	341.50	16.19	445.26	802.95
6-2015 Sponsorships & Donations	0.00	300.00	0.00	300.00
6-2020 Vouchers Expense	0.00	83.64	363.64	447.28
Total Advertising & Promotions	12,167.20	4,005.61	3,808.90	19,981.71
6-4000 Occupancy Costs				
6-4010 Electricity	6,981.23	7,052.37	5,529.11	19,562.71
6-4020 Gas	3,587.46	3,109.62	4,229.45	10,926.53
6-4025 Rental Expense	5,896.60	5,982.37	5,982.37	17,861.34
6-4040 Cleaning	10,117.70	9,051.45	9,947.01	29,116.16
6-4041 Cleaning Products	3,522.62	3,202.06	5,063.89	11,788.57
6-4045 Security	707.95	812.98	462.11	1,983.04
6-4050 Water Rates	3,026.83	2,929.19	3,026.83	8,982.85
6-4055 Pest Control	763.00	255.08	254.33	1,272.41
6-4060 Waste Removal	3,604.88	2,924.85	3,456.84	9,986.57
6-4070 Gardening Expenses	0.00	1,484.16	374.16	1,858.32
Total Occupancy Costs	38,208.27	36,804.13	38,326.10	113,338.50
6-5000 Debt Recovery Costs				
6-5010 Bad Debts - Written Off	0.00	0.00	823.26	823.26
6-5015 Debt Collection Costs	0.00	0.00	284.00	284.00
Total Debt Recovery Costs	0.00	0.00	1,107.26	1,107.26
6-6000 Repairs, Servicing & Maintenan				
6-6005 R,M&S Clubhouse	37,247.92	(15,120.81)	4,383.07	26,510.18
6-6020 R,M&S Marina	3,219.66	9,398.54	1,895.91	14,514.11
6-6030 R,M&S Keel Boats	1,852.52	45.45	14,763.50	16,661.47
6-6031 R,M&S Quests	25.48	39.29	0.00	64.77
6-6032 R,M&S Pacers	469.09	0.00	1,803.97	2,273.06

	Mar-25	Apr-25	May-25	Total
6-6033 R,M&S OziOptis	0.00	0.00	73.64	73.64
6-6040 R,M&S Rescue Boats - Rhibs	3,125.37	4,405.83	0.00	7,531.20
6-6041 R,M&S Rescue Boats – Harry T	0.00	0.00	43.59	43.59
6-6042 R,M&S Rescue Boats – Redeemer	95.40	0.00	0.00	95.40
6-6050 R,M&S Other Plant & Equipment	0.00	0.00	87.17	87.17
6-6060 R,M&S 29ers	0.00	0.00	42.00	42.00
Total Repairs, Servicing & Maintenan	46,035.44	(1,231.70)	23,092.85	67,896.59
6-7000 Internal Club Expenses				
6-7005 Committee Expenses	0.00	72.72	0.00	72.72
6-7010 General Manager Expense	1,561.68	0.00	(246.36)	1,315.32
Total Internal Club Expenses	1,561.68	72.72	(246.36)	1,388.04
6-8000 Sailing Expenses				
6-8015 Volunteer Expenses	4,665.11	2,299.96	3,506.91	10,471.98
6-8025 Training Expenses	0.00	0.00	163.18	163.18
6-8030 Trophies & Prizes	422.73	18.19	737.40	1,178.32
6-8040 Sailing Expenses	0.00	0.00	2,450.86	2,450.86
6-8050 DSC Expenses	36.36	72.73	0.00	109.09
6-8060 Regatta Expenses	574.51	3,811.20	(90.91)	4,294.80
6-8070 Trailer Expenses	0.00	19.09	80.02	99.11
Total Sailing Expenses	5,698.71	6,221.17	6,847.46	18,767.34
6-9000 Employment Expenses				
6-9005 Wages- Management	14,979.20	14,215.90	11,335.97	40,531.07
6-9010 Wages - Administration	12,356.29	12,934.69	18,414.89	43,705.87
6-9015 Wages - Restaurant	4,576.91	4,038.45	0.00	8,615.36
6-9016 Wages - Restaurant Casual	61,308.81	50,051.56	49,205.36	160,565.73
6-9017 Wages - Clubhouse	5,084.27	4,795.28	127.44	10,006.99
6-9018 Wages - Kitchen	28,192.29	26,615.37	27,346.12	82,153.78
6-9019 Wages - Kitchen Casual	21,883.26	19,727.96	19,479.25	61,090.47
6-9020 Wages - Sailing	11,980.72	11,999.95	12,826.87	36,807.54
6-9021 Wages - Sailing Casual	20,653.02	18,882.41	6,131.61	45,667.04
6-9022 Wages - Marina	10,171.11	10,238.88	8,392.72	28,802.71
6-9024 Wages - Members Casual	7,379.04	5,145.80	5,626.50	18,151.34
6-9025 Wages - Function	15,950.42	14,822.98	18,566.30	49,339.70
6-9026 Wages - Function Casual	14,041.17	13,856.68	9,358.27	37,256.12
6-9027 Wages - Kitchen Chef Casual	18,352.05	14,611.52	14,126.39	47,089.96
6-9050 Staff Leave Expense	3,501.02	7,566.22	10,163.62	21,230.86
6-9051 Provision for Annual Leave	(5.37)	1,309.78	1,102.75	2,407.16
6-9055 Superannuation	32,006.49	23,830.21	21,196.26	77,032.96
6-9060 Payroll Tax Expense	11,485.81	7,710.67	6,415.28	25,611.76
6-9065 Workcover Expense	3,202.07	2,398.33	2,124.56	7,724.96
6-9075 Staff Training Expenses	0.00	0.00	222.75	222.75
6-9080 Travel Expenses	41.05	0.00	0.00	41.05
6-9086 Staff Uniforms - Sailing	50.00	0.00	63.63	113.63
6-9087 Staff Uniforms - Administration	235.14	0.00	0.00	235.14
6-9090 Other Employer Expenses	0.00	423.01	(384.55)	38.46
Total Employment Expenses	297,424.77	265,175.65	241,841.99	804,442.41
Total Expenses	465,325.33	378,576.72	403,695.39	1,247,597.44
Operating Profit	21,995.45	80,960.75	65,078.69	168,034.89
8-0000 Other Income				

	Mar-25	Apr-25	May-25	Total
8-0500 Interest Income	55.48	35.02	205.15	295.65
Total Other Income	55.48	35.02	205.15	295.65
9-0000 Other Expenses				
9-0200 Depreciation	45,024.24	43,537.51	44,190.67	132,752.42
9-0400 Amortisation	3,832.04	3,832.04	22,886.64	30,550.72
9-0600 Interest Expense	529.48	529.49	2,445.36	3,504.33
9-0601 Lease Interest Expense	1,638.05	1,627.57	3,876.77	7,142.39
Total Other Expenses	51,023.81	49,526.61	73,399.44	173,949.86
Net Profit	(28,972.88)	31,469.16	(8,115.60)	(5,619.32)



Profit & Loss Report (Last Year Comparison)

Accrual mode

01 May 2025 - 31 May 2025

	Total			
	Actual	Last Year	Variance \$	Variance %
4-0000 Income				
4-1000 Catering Revenue				
4-1005 Restaurant Beverage Revenue	64,766.60	58,767.99	5,998.61	10
4-1010 Restaurant Food Revenue	78,777.63	65,997.98	12,779.65	19
4-1015 Members Beverage Revenue	21,637.17	21,405.63	231.54	1
4-1020 Members Food Revenue	7,705.73	10,570.99	(2,865.26)	-27
4-1021 Members F&B Discounts - Revenue	2,178.76	4,816.51	(2,637.75)	-55
4-1053 Function Food	35,110.32	46,137.27	(11,026.95)	-24
4-1054 Function Beverage	37,655.31	18,573.64	19,081.67	103
4-1055 Private Function Revenue	4.55	18.19	(13.64)	-75
4-1060 Room Hire	2,500.00	5,113.65	(2,613.65)	-51
Total Catering Revenue	250,336.07	231,401.85	18,934.22	8.20%
4-2000 Membership Income				
4-2105 Member's Annual Subscription	85,933.74	82,719.96	3,213.78	4
4-2110 Association Fees	4,174.64	4,772.73	(598.09)	-12
4-2115 Instalment Surcharge	1,544.69	1,376.88	167.81	12
Total Membership Income	91,653.07	88,869.57	2,783.50	3.10%
4-2500 Marina, Hstand & OTB Storage Inc				
4-2510 Hardstand Annual Rental Income	14,167.21	14,313.93	(146.72)	-1
4-2520 Marina Annual Rental Income	98,083.10	147,081.08	(48,997.98)	-33
4-2540 Marina & Hstand Casual Rental	29,095.45	8,702.27	20,393.18	234
4-2545 DSC Storage	1,500.00	2,338.46	(838.46)	-36
4-2550 Maintenance Fee Income	13,998.12	18,297.48	(4,299.36)	-24
Total Marina, Hstand & OTB Storage Inc	156,843.88	190,733.22	(33,889.34)	-17.80%
4-3000 Sailing Income				
4-3105 Sailing Safety Fees	3,986.28	1,729.92	2,256.36	130
4-3120 Regattas Income	(2,000.00)	(1,235.29)	(764.71)	-62
4-3130 Boat Hire Income	0.00	54.54	(54.54)	-100
Total Sailing Income	1,986.28	549.17	1,437.11	261.70%
4-4000 DSC Income				
4-4125 School Holiday Program	0.00	1,853.09	(1,853.09)	-100
4-4136 DSC Autumn Training	27.27	0.00	27.27	-
4-4160 School Training Fees	0.00	12,495.46	(12,495.46)	-100
4-4165 Private Coaching Fees	254.55	613.63	(359.08)	-58
Total DSC Income	281.82	14,962.18	(14,680.36)	-98.10%
4-5000 Other Revenue				
4-5105 Clothing & Merchandise Sales	1,051.82	1,376.37	(324.55)	-24
4-5120 Sub-tenant Rental Income	4,581.40	3,401.54	1,179.86	35

Total				
	Actual	Last Year	Variance \$	Variance %
4-5140 Gifts & Donations Received	4,389.00	0.00	4,389.00	-
4-5155 Credit Card Surcharge	58.52	11.22	47.30	422
4-5160 Keys Income	957.82	731.11	226.71	31
4-5161 Lockers Income	92.70	69.86	22.84	33
4-5170 Sundry Income	38,686.30	1,901.24	36,785.06	1935
4-5190 150th Celebrations Income	872.72	0.00	872.72	-
Total Other Revenue	50,690.28	7,491.34	43,198.94	576.70%
Total Income	551,791.40	534,007.33	17,784.07	3.30%
5-0000 Catering Cost Of Sales				
5-0005 Cost Of Sales				
5-1000 Costs of Sales- Beverage	35,076.62	32,248.12	2,828.50	9
5-2000 Costs of Sales- Food	47,940.70	59,347.39	(11,406.69)	-19
Total Cost Of Sales	83,017.32	91,595.51	(8,578.19)	-9.40%
Total Catering Cost Of Sales	83,017.32	91,595.51	(8,578.19)	-9.40%
Gross Profit	468,774.08	442,411.82	26,362.26	6
6-0000 Expenses				
6-1000 General Operating Expenses				
6-1005 Bank Charges	1,021.56	459.66	561.90	122
6-1010 Merchant Fees	1,798.40	2,426.74	(628.34)	-26
6-1011 Commission Paid	247.14	213.96	33.18	16
6-1015 Cash Discrepancies	101.13	563.84	(462.71)	-82
6-1016 Walk Outs	227.64	114.36	113.28	99
6-1025 Software & Support	1,540.91	3,601.95	(2,061.04)	-57
6-1030 Printing	1,178.40	1,323.00	(144.60)	-11
6-1031 Postage	46.48	21.67	24.81	114
6-1032 Stationery	178.18	549.71	(371.53)	-68
6-1035 Telephone & Internet	1,202.78	914.03	288.75	32
6-1041 Linen	230.76	0.00	230.76	-
6-1042 Ice	0.00	(199.60)	199.60	100
6-1044 Kitchen Consumables	43.40	0.00	43.40	-
6-1046 Subscription - IT	5,680.39	4,065.56	1,614.83	40
6-1047 Tea Towels	1,861.40	2,779.90	(918.50)	-33
6-1048 Other Consumables	9.08	663.64	(654.56)	-99
6-1055 Staff Amenities	4,344.48	0.00	4,344.48	-
6-1056 Staff Discounts	668.58	1,160.87	(492.29)	-42
6-1060 Clothing & Merchandise Costs	1,107.97	4,503.83	(3,395.86)	-75
6-1065 Entertainment Expenses	662.71	78.25	584.46	747
6-1070 Decorations	31.18	0.00	31.18	-
6-1075 General Expenses	318.92	0.00	318.92	-
6-1080 Member Expenses	0.00	481.64	(481.64)	-100
6-1081 Members F&B Discounts	2,178.76	4,816.51	(2,637.75)	-55
6-1090 150th Celebrations Expenses	30,227.16	0.00	30,227.16	-
Total General Operating Expenses	54,907.41	28,539.52	26,367.89	92.40%
6-1200 Professional Fees				
6-1210 Accounting & Audit Fees	6,860.08	6,593.52	266.56	4
Total Professional Fees	6,860.08	6,593.52	266.56	4.00%
6-1400 Equipment Expenses				
6-1401 Equipment Expenses	1,083.00	533.94	549.06	103

Total				
	Actual	Last Year	Variance \$	Variance %
6-1410 Equipment Hire	209.76	209.76	0.00	0
6-1440 Fuel & Oil	0.00	587.75	(587.75)	-100
6-1441 Freight & Courier	46.18	58.32	(12.14)	-21
Total Equipment Expenses	1,338.94	1,389.77	(50.83)	-3.70%
6-1600 Insurances, Licenses & Rego				
6-1610 Australian Sailing Association Fees	5,011.36	4,772.73	238.63	5
6-1620 Insurances	20,434.53	10,701.58	9,732.95	91
6-1630 License Fees	364.87	541.31	(176.44)	-33
Total Insurances, Licenses & Rego	25,810.76	16,015.62	9,795.14	61.20%
6-2000 Advertising & Promotions				
6-2006 Design	0.00	2,824.00	(2,824.00)	-100
6-2010 Advertising & Marketing	3,000.00	4,345.31	(1,345.31)	-31
6-2014 Gifts	445.26	16.20	429.06	2648
6-2020 Vouchers Expense	363.64	65.19	298.45	458
Total Advertising & Promotions	3,808.90	7,250.70	(3,441.80)	-47.50%
6-4000 Occupancy Costs				
6-4010 Electricity	5,529.11	3,513.00	2,016.11	57
6-4020 Gas	4,229.45	4,160.97	68.48	2
6-4025 Rental Expense	5,982.37	875.56	5,106.81	583
6-4030 Council Rates	0.00	884.33	(884.33)	-100
6-4040 Cleaning	9,947.01	9,797.28	149.73	2
6-4041 Cleaning Products	5,063.89	1,625.89	3,438.00	212
6-4045 Security	462.11	1,003.17	(541.06)	-54
6-4050 Water Rates	3,026.83	1,305.16	1,721.67	132
6-4055 Pest Control	254.33	(2,771.00)	3,025.33	109
6-4060 Waste Removal	3,456.84	3,121.39	335.45	11
6-4070 Gardening Expenses	374.16	0.00	374.16	-
Total Occupancy Costs	38,326.10	23,515.75	14,810.35	63.00%
6-5000 Debt Recovery Costs				
6-5010 Bad Debts - Written Off	823.26	0.00	823.26	-
6-5015 Debt Collection Costs	284.00	0.00	284.00	-
Total Debt Recovery Costs	1,107.26	0.00	1,107.26	-
6-6000 Repairs, Servicing & Maintenan				
6-6005 R,M&S Clubhouse	4,383.07	16,989.63	(12,606.56)	-74
6-6020 R,M&S Marina	1,895.91	21,175.72	(19,279.81)	-91
6-6030 R,M&S Keel Boats	14,763.50	90.91	14,672.59	16140
6-6032 R,M&S Pacers	1,803.97	236.39	1,567.58	663
6-6033 R,M&S OziOptis	73.64	0.00	73.64	-
6-6040 R,M&S Rescue Boats - Rhibs	0.00	795.42	(795.42)	-100
6-6041 R,M&S Rescue Boats - Harry T	43.59	0.00	43.59	-
6-6042 R,M&S Rescue Boats - Redeemer	0.00	255.63	(255.63)	-100
6-6050 R,M&S Other Plant & Equipment	87.17	0.00	87.17	-
6-6060 R,M&S 29ers	42.00	0.00	42.00	-
Total Repairs, Servicing & Maintenan	23,092.85	39,543.70	(16,450.85)	-41.60%
6-7000 Internal Club Expenses				
6-7010 General Manager Expense	(246.36)	0.00	(246.36)	-
Total Internal Club Expenses	(246.36)	0.00	(246.36)	-
6-8000 Sailing Expenses				

Total				
	Actual	Last Year	Variance \$	Variance %
6-8015 Volunteer Expenses	3,506.91	1,890.54	1,616.37	86
6-8025 Training Expenses	163.18	0.00	163.18	-
6-8030 Trophies & Prizes	737.40	1,588.18	(850.78)	-54
6-8040 Sailing Expenses	2,450.86	163.64	2,287.22	1398
6-8050 DSC Expenses	0.00	184.55	(184.55)	-100
6-8060 Regatta Expenses	(90.91)	0.00	(90.91)	-
6-8070 Trailer Expenses	80.02	0.00	80.02	-
Total Sailing Expenses	6,847.46	3,826.91	3,020.55	78.90%
6-9000 Employment Expenses				
6-9005 Wages- Management	11,335.97	11,377.76	(41.79)	-0
6-9010 Wages - Administration	18,414.89	15,858.21	2,556.68	16
6-9015 Wages - Restaurant	0.00	6,184.98	(6,184.98)	-100
6-9016 Wages - Restaurant Casual	49,205.36	54,116.69	(4,911.33)	-9
6-9017 Wages - Clubhouse	127.44	6,065.56	(5,938.12)	-98
6-9018 Wages - Kitchen	27,346.12	28,256.81	(910.69)	-3
6-9019 Wages - Kitchen Casual	19,479.25	15,143.92	4,335.33	29
6-9020 Wages - Sailing	12,826.87	6,166.31	6,660.56	108
6-9021 Wages - Sailing Casual	6,131.61	5,974.92	156.69	3
6-9022 Wages - Marina	8,392.72	10,238.88	(1,846.16)	-18
6-9024 Wages - Members Casual	5,626.50	4,553.24	1,073.26	24
6-9025 Wages - Function	18,566.30	15,921.77	2,644.53	17
6-9026 Wages - Function Casual	9,358.27	12,560.53	(3,202.26)	-26
6-9027 Wages - Kitchen Chef Casual	14,126.39	17,276.45	(3,150.06)	-18
6-9050 Staff Leave Expense	10,163.62	8,645.99	1,517.63	18
6-9051 Provision for Annual Leave	1,102.75	1,085.81	16.94	2
6-9055 Superannuation	21,196.26	19,839.99	1,356.27	7
6-9060 Payroll Tax Expense	6,415.28	7,238.03	(822.75)	-11
6-9065 Workcover Expense	2,124.56	602.95	1,521.61	252
6-9070 Recruitment Expenses	0.00	345.00	(345.00)	-100
6-9075 Staff Training Expenses	222.75	0.00	222.75	-
6-9085 Staff Uniforms - Restaurant & Functions	0.00	56.00	(56.00)	-100
6-9086 Staff Uniforms - Sailing	63.63	0.00	63.63	-
6-9087 Staff Uniforms - Administration	0.00	37.35	(37.35)	-100
6-9090 Other Employer Expenses	(384.55)	0.00	(384.55)	-
Total Employment Expenses	241,841.99	247,547.15	(5,705.16)	-2.30%
Total Expenses	403,695.39	374,222.64	29,472.75	7.90%
Operating Profit	65,078.69	68,189.18	(3,110.49)	-5
8-0000 Other Income				
8-0500 Interest Income	205.15	2,251.79	(2,046.64)	-91
Total Other Income	205.15	2,251.79	(2,046.64)	-90.90%
9-0000 Other Expenses				
9-0200 Depreciation	44,190.67	46,034.98	(1,844.31)	-4
9-0400 Amortisation	22,886.64	8,540.12	14,346.52	168
9-0600 Interest Expense	2,445.36	2,914.13	(468.77)	-16
9-0601 Lease Interest Expense	3,876.77	1,566.69	2,310.08	147
Total Other Expenses	73,399.44	59,055.92	14,343.52	24.30%
Net Profit	(8,115.60)	11,385.05	(19,500.65)	-171

18/05/2025

Royal Brighton Yacht Club
253 Esplanade, Middle Brighton
VIC, 3186

Dear Board Members,

RE: Royal Brighton Financial Results – May 2025

Below is a summary of the Club's financial results for May 2025, as well as accompanying commentary.

Financial Results May 2025:

The financial reports for the period have been prepared on a calendar month basis from 1st May to 31st May 2025.

Actual VS Last Year Same Period (LYSP):

The Club's financial performance for May has been analysed and compared to the previous year's figures. The Club achieved a total income of \$551k which is 3.3% higher than LYSP. This increase in revenue is primarily due to an increase in Catering Revenue for the month as there was a recognition of the \$26k TryBooking settlement relating to Oaks Day in November. Gross profit totalled \$468k during the period, representing a 6% increase compared to LYSP.

Expenditure for May amounted to \$403k which is 7.9% higher compared to LYSP. Noteworthy is the \$26k increase in General Operating Expense due to high movement in the 150th Celebration Expense account with a large \$14.4k payment to food and desire for the 150th anniversary event and \$14k increase in Occupancy Costs due to \$5.9k being expensed to Rental Costs to Parks Victoria.

Actual VS Budget:

Total Income was 18.3% above budget, primarily due to Marina, Hardstand & OTB Storage Income being \$19.2k above budget. This increase comes from the \$29k recognised in Marina and Hardstand Casual Rental. Gross profit was 22.3% higher than budgeted. Total expenses were 26.2% higher than budget, the main contributor was from Employment Expense at \$44.6k higher than budget. Overall, the club outperformed budget expectations, recording a net loss of \$8.1k versus the forecasted net loss of \$13.7k, resulting in a favourable variance of \$5.6k.

The Gross Profit Margin for food and beverage for the past three months are as follows:

Margin	March	April	May
Beverage	71%	55%	72%
Food	60%	60%	61%

Noteworthy item to point out in the Profit & Loss include

- R, M&S Keel Boats
 - The high amount of \$14.7k is relating to the repairs for the Mast of the X-Yacht that was recently damaged. Half of the payment has been made in May, and the remaining half was made in June.
- Sundry Income
 - The high amount of \$38.6k is relating to the payment from the insurance company to offset the payment relating to the repairs to the X-Yacht, as specified above.

In summary, the Club reported an Operating Profit of \$65k for May.

Balance Sheet

During the month of May OTH had made an adjustment to the Bayside Leases to account for the CPI increase. This CPI increase has been adjusted in the right of use and liability accounts for Bayside Leases and there was also an increase in amortisation.

OTH has recorded the credit card expenses for May based on the information provided by Sammy and Colin. However, as the corresponding credit card statements have not been received for this period, OTH is currently unable to substantiate these balances. Any necessary adjustments will be made in June, given the statements have been provided.

Over the course of May, the venue has purchased the following capital item that has been added to the Club's Fixed Asset Register:

- **Intangible Assets:** Purchase of \$5.5k for Youth Sailing Centre Sketch Designs

Please also note the upcoming statutory liabilities listed below:

Upcoming Liabilities	Amount	Due Date
May IAS	\$32,146.00	23/06/2025
May Super	\$32,030.07	28/07/2025
Total	\$64,176.07	

The Balance Sheet of the Club reflects the most recent financial position as of the end of May 2025, and it is confirmed that the Club is current with all statutory payments and lodgements.

As always, any queries or discussions regarding the financial accounts are welcome. If you have any questions or would like to discuss the matter further, please feel free to contact me.

Kind Regards,



Freddie Deegan

Director – On Tap Hospitality

Social Committee meeting 20th June 2025.

Social Committee rules:

3 consecutive no attendance, with no RSVP; membership to committee is forfeited. Video / phone (dial in) attendance is accepted.

Proposals - Please send all proposals to Cath, Commodore, Phil Hall and Karen Johns

Action list produced at each meeting. Committee members are allocated a job / task.

Attendance: Sue Cassidy, Karen McCloskey, Joyce Cosgrove, Margaret Rowe, Claire Pritchard, Kenn Williamson, Cath Hurley & Karen Johns (in Bruges).

Apologies: Jaqui Provis & Tony Hennessey.

A MASSIVE thank you to Sue Cassidy for being our note-taker for this last year! Karen M will do it for the next year.

NEW YACHT OF THE MONTH. Mark Burton's yacht Rock & Roll has been nominated. Joyce arranging - more details to come.

Recognitions Fridays

Special request to the Newsletter editors.

Would it be possible to have a special text box to note the events, to draw attention to the night. It seems lost amongst the information in the newsletter. It would be greatly appreciated.

23rd May- QCYC - Michelle Anderson did a fantastic presentation to a packed house.

Friday 20th June – Icebergers/Greg Wallace to present the Winter Solstice - wasn't in last week's newsletter but hoping for a big turn-out due to the key draw.

Proposed - 'Meet the Staff' - Who are you. Great way to get to know the helpful, lovely staff at RBYC. Karen M will follow up.

Proposed - 'Meet the General Committee' - Who are you. Great way to get to know the GC .

Christmas in July 25th July - Catering will assist with Christmas themed food.

Chrissy tree (small) , Jacqui has secured an opera singer to belt out carols. Planned: Lucky door prize, Mr Santa and Mrs Santa's suit, Christmas themed menu & Christmas Cocktail.

Would it be possible to have photos with Santa using the big chair in the Committee room? Need to start advertising ASAP in the newsletter & around the club. Karen M will liaise with club.

Halloween 31st October - A Friday night event in the members. Catering to organise menu Themed Cocktail. Details TBC

150 years Ball - 9th May. A good night & lovely photos.

Paint the Sails for Open Day - Local schools are enthusiastic of the idea, Kenn is currently liaising with Brighton Grammar. 13 Jibs have been delivered. It will be spectacular for Open Day with schools coming to see the sail past with their sails.

Catholic Schools Media adviser has contacted SC for information, She will attend our Open Day event to see the schools works of art.

Updates:

- SC will meet with Peter D to discuss further, how we display the sails/ invites to schools/ can we offer discount in the cafe for invited schools kids, parents.
- GC to decide on the best sail
- Kenn will take photos & create a display for TVs.
- Can we invite Tim Wilson & James Newbury to get more media coverage?
- We'll give the sails back to the schools after Open Day.
- SC to chat to Etchells fleet to see who is doing Open Day.

Organising Paint the Sails has been a huge logistical feat – we applaud Sue Cassidy for picking up the reins (Karen J away) and running with it alongside a busy fulltime job. Well done!!

Rugby Wallabies vs British and Irish Lions - 26th July - going ahead - need to advertise to members soon.

Rotation of GC observers - Social Committee would like to meet other members of the GC to share ideas. Would be possible to have a rotation of GC members as observers to attend SC monthly meeting.

Proposed Lions Club skin checks.

Free skin checks via Lions club for all sailors and crew, general public welcome .

Sue Cassidy has diligently followed this up and sadly it won't be proceeding due to logistics & costs. We'd have to cover the accommodation, flights & meals for the staff and provide volunteers to man the event. We'd like to investigate having a qualified (dermatology) member or local GP to offer the service later in the year/ do a talk?. We'd welcome input from the GC if they have any ideas?

RBYC Classic & Exotic Car Show - 7th September (Father's Day) in RBYC carpark

Kenn has met with the organising working group (Peter Strain/ Paul Woodman/Paul Pascoe & a host of others) and the GC have approved. Yay! . They've had huge buy-in/excitement from club members who own wonderful cars. Raising funds for the Cancer Council charity as per the Shitbox Rally format. Details to follow. Kenn arranging promotional materials & Karen M in charge of finding sponsors. Meeting Friday 27th to get started with planning.

Next Social club meeting – Thursday 17th July 2025 6pm.

`Agenda - RBYC Sailing Committee

Meeting Date		Tuesday 17 June 2025		
Meeting Venue		Zoom		
Attendance		Glenn Ferguson, Marine Irving (Chair) Colin Burgess, Rod Mckenna, Brendon Jukes, Damon Cook		
Apologies		Paul Pascoe,		
No Show		Geoff Adams		
<i>Item</i>	<i>Topic</i>	<i>Presenter</i>	<i>Action By</i>	<i>Complete Date</i>
1.0	OPENING <i>Minutes of the previous meeting be adopted. -</i>	MI		
2.0	Matters Arising/ Discussion points	MI		
2.1	Review of Sailing to date Award Nominations BJ- Charlie Very young. Lily sailing well, gets a lot of credit via VIDOA, sailing family with brother also in sailing plus parents. O. Martin , Also always at the club way at club catches bus an 1hr trip, SHC support and crew , Attitude etc , very keen sailor. OM pass as Youth Award Club Person Award PG- HN, agreed Phil Bedlington – PC Yachts Person - BJ Yachtsman of the year Arrangements for Presentation evening: Bring your friends Frostbite regatta vs RMYS on Sunday 22 June - would one of you like to round off the 6 member team (5 from GC) in a Quest in a wetsuit? CALENDARS - last chance to suggest any changes for 2025/26 season! Opti King's Cup brief debrief Severe weather scenario planning Need for radio licence / Working with Children SMART sessions: please send ideas to Colin. ORCV Flares, Winter Series, Sun10th Aug Foredeck essential under 25yr . Nominations needed. Marnie to contact Geoff.			
2.2	Current Calendars UP COMING SAILING/EVENTS Frostbite: Full crew for both adult and juniors	MI/CB	CB	

2.3	Handicapping – RBYC This is still undergoing review	PP	PP	
3.0	Safety Initiatives Fleet sign on and off Crew list Storm Scenario – Working on it and due to run in August (N.Hees/Glen F/ Andrew P)			
4.0	Keelboat Report:	GA	GA	
5.0	ONE DESIGN Report: VX, 2.4, ETCH, DRA Upcoming events Boats Sold/ Bought gone Brett Bowden – QLD regatta , lots of wind, 7 th , 12 th , 18 th (23 fleet) 245 leaving hardstand GF – 2.4 Regattas 2027, can we confirm dates as below. Working on recovery documents PR – Etchells. July look at options of participation.			
6.0	OTB Report <i>Upcoming events. Nil but some coaching</i> <i>Boats in/out .</i> <i>Good attendance still sailing over winter</i> <i>Female sailing in summer</i> <i>Award for Team Spirt Matt Warne shirt on display</i>	DC		
7.0	Sailing Office/OTB/Training REPORT: <i>Calanders</i> <i>Boat Servicing</i> <i>Paperwork</i> <i>Boat Tags</i> <i>Skippers Briefings 10th & 17th September</i>	CB	CB	
8.0	Cruising Report: Upcoming events Boats come/gone PG- May series numbers down, DIV 1 2 boats/ DIV 2 4 boats. Cruising is in the low season due to other land comments. Aquabcadbra has left.	PG	PG	
9.0	Rescue Boat Working Group Report: Works Done	GF	GF	
10	Race Management Team Initiatives Volunteers – training – recruitment:	RM		

	Pumps used for 2.4 boats, Pumps a bit small, change hoses. 4 th pump on rescue boat. Training on how to use pumps. Purchase some new tablets. \$1200 for 2. CB to discuss with Brett.			
11	REGATTAS			
	Sail Melbourne 2025 27 – 30 Nov			
	Stonehaven Cup 2025 5-10 Jan			
	2.4 VIC States during Sail Melbourne 2025			
	Optimist STATES March 2026.			
	Optimist Nationals Jan 2027 (Firm up dates)		CB	
	2.4mR 30 th Anniversary Jan 2027 – 23-26 th Jan			
12	A.O.B BJ- Thanks for the support in building the fleet. KC regatta this should bring in new clients from other clubs. KC went well even with lose of day 1. Parents talking about structure racing during the season. Parent driven. BJ - Getting new swimmers to have a pass to try it out. Marina Security PG: Redeemer 13 th July	ALL		
	Next Meeting 15 th July 6pm office			

Royal Brighton Yacht Club

Sailing Centre for Excellence Working Group

Minutes of Meeting held Thursday June 12th 2025 at Royal Brighton Yacht Club

Working Group Members Present: Peter Demura, Mark Woodland, Andy Holmes.
Guests – John Phillips (present 1700-1755)

Meeting 1700 - 1830

Discussion on Master Plan

All agreed we need to develop a Master Plan for the club.

After debate agreed main elements are

1. Renewal of Jock Sturrock Centre
2. Renewal of northern wing
3. Adding balcony to Bayview Room

Also agreed extension to Marina (to the north) is an important ambition, but that will come next, likely to be funded by long-term berth arrangements.

Next step is a working session on Master Plan – for Saturday 14th June at 1100 (PD, MW, AH to attend). This happened post meeting and MW has issued an Updated Master Plan scope.

Discussion on Feasibility Study & Funding

Andy updated group on update of RBYC Future Development Fund, and Bequest programme. Both launched and live on website. Agreed we need to promote this regularly and get membership familiar with the concept and encourage donations/bequests.

John explained detail of wealth screening process and emphasised its importance and success for BGS.

Andy agreed to check privacy policy and suggest proposal to be taken to next General Committee (complete)

Actions

1. PD/MW/AH working session on Master Plan (complete)
2. AH to get input from GM, Sailing Manager and Sailing coaches into Master Plan
3. AH to arrange an working session with General Committee in August to get input into Master Plan
4. AH to arrange 1 or 2 sessions for members in September to get input into Master Plan
5. AH to check privacy policy and develop proposal for wealth screen to be taken to GC on 30 June (complete)

Next meeting Thursday 7th August 5pm, RBYC

RBYC Master Plan

Updated 15/06/2025

- Sailing Office + Separate Meeting Room
- Sailing Office Store Room
- Viewing Tower with Radio Room (8 - 10 people with Seats facing the water view)
- Sloping in Glass Windows to Reduce Glare
- Consider West Facing Windows for Glare and Heat
- Aircon (heating + cooling)
- Cupboard or Small Area for First Aid Equipment and Treatment
- Physio Treating Room x 1
- Allied Health Studio / Pilates Room x 1
- Workshop Area
- Outdoor Kitchen Area in Youth Centre with Under Cover BBQ Area
- Lift (both buildings all floors)
- First Floor Balconies to Youth Training Centre to give Undercover Shade and Protection from the Weather plus Reduce Heat into the Building

Boat Storage

- Optimist Yacht Racks approximately 1500mm wide x 750mm high x 2500mm deep. (Approximately 50 Boats)
 - Storage for Hanging Life Jackets to Dry
 - Storage for Rigged Opti Masts with Sails Standing Up
-
- Changing Rooms incorporating Male + Female Toilets
 - Training Rooms
 - Simulator Room
 - Muti Purpose Room Ground Floor Youth Centre
 - Flexible Interior Layout (eg moveable walls in training spaces)
 - Disability Access / Lift
 - Min Ceiling Height of 3000 mm
 - Natural Light into Boat Storage Area (maybe highlite windows)
 - Small Kitchen in Youth Training Centre with External Access to Rigging Area
 - Outdoor Showers

Northern Wing Building

- Design must make full use of windows/ doors looking into the Lawn Rigging Area
- Use Full Foot Print of Land (ie build to Northern Boundary max length possible)
- Outdoor Shade Area to the Building on the Northern Side looking into the Lawn Rigging Area
- Minimise Impact on Bayview Room Views
- Design for Future Balcony off Existing Bayview Room
- Disability Access / Lift
- Consider Glare and Heat from West Facing Windows

Important Notes

- **Buildings Must be Low Maintenance Construction using Durable Cladding**
 - **Consider Marine Environment**
 - **Cost Effective Design and Sustainable Modern Design**
 - **Water Views, Solar Orientation, Community Visibility and Maximise Waterfront Views**
 - **Maximise Waterfront Functionality and Efficiency (boat storage, rigging and launching)**
 - **Check Out Flood Levels with Melbourne Water**
 - **Survey Plan**
 - **Consider Views from First Floor Bayview Room and Future Balcony off Bayview Room**
 - **South Facing Boundary Wall onto Carpark (please consider security to building)**
 - **Shutters to Ground Floor Beach Side Windows for Security at Night**
-
- Security Alarm
 - Security Cameras
 - Solar Power