



# Royal Brighton Yacht Club

The Sailors' Club

## GENERAL COMMITTEE MINUTES

Monday 28<sup>th</sup> OCTOBER 2024, 6.00 PM

Committee Room

**PRESENT** –Peter DEMURA, Peter GEBHARDT, Cath HURLEY, Brett HEATH, Greg CLINNICK, Murray COWDELL, Andrew HOLMES, Phil HALL, Grant DOW (joined 7pm) ZOOM - Marnie IRVING, Mark WOODLAND

**APOLOGIES** - Debbie JONKER

### PREVIOUS MINUTES

- True and accurate record;

**MOVED:** Murray Cowdell

**SECONDED:** Greg Clinnick

**CARRIED**

### BUSINESS ARISING

PD has not been able to find a junior observer to the committee.

PD thanked the committee for participating in the strategy day, minutes and outcome will be circulated.

The design of the gym membership was questioned as it is inexpensive and attracting younger members. It was agreed to keep an eye on capacity of the gym.

### GENERAL MANAGERS REPORT

PH spoke to the written report.

### TREASURERS REPORT

BH summarised the financials and the focus and broad issues.

A meeting has been held with our bookkeeper On Tap Hospitality. GD expressed some concern regarding the information that they supplied. BH to outline the scope of work at next meeting.

The work that has been done on rostering is showing an impact to our wage percentages. The COS Beverage has slipped in the last 2 months. PH will examine the retail pricing of our beverage lines and make adjustment where possible.

GS asked that we track our hours spent and ascertained that the fundamentals are in place. Additional training methods to be introduced.

The borrowing \$500K is still being processed. The prior loan has been completed in October.



# Royal Brighton Yacht Club

## The Sailors' Club

Cash Flow to be added to financial reports.

Budget was distributed to all Committee members.

PH to price an additional POS terminal in the Members Bar

### MEMBERSHIP

Accept new members as listed.

**MOVED:** Peter Demura

**SECONDED:** Greg Clinnick

**CARRIED**

New members to be ratified at October Meeting	
Jaehee Lee	Senior
Stuart Wallace	Senior
Simon Dunstone	Senior
Richard de Rozario	Senior Family
Florevy de Rozario	Senior Family
Suzanne Dow	Senior Family
Craig Smyth	Crew Plus
John Hooper	Crew plus
Belinda Lazarides	Crew
James Mitchell	Crew
Maria Lawton	Gym
David Millwood	Aquatic
Josh Paterson	Intermediate
Hayden Short	Intermediate
Dan Super	Intermediate
Hugo Lynch	Intermediate
Charlie Bryan	Intermediate
Matt Clarkson	Intermediate
Louise McInerney	Social
Bella Ip	Social
Lisa Fraser-Smith	Social
Kay Shafi-Roden	Social
James Young	Social
Penelope Lewin	Social
Merryn Wallace	Social Extra
Lynda Dunstone	Social Extra
Bejamin Pratt	youth
James Ingram	youth
Lucy Ingram	youth
Lily Cantwell	youth
Leigh Harvie	youth
Charlie Elvin	youth
Malawa Heale	youth
Rachael Benoy	youth
Edward Crosby	youth
Emmanuel Gioutlou	youth
Maya Cantwell	youth
Lottie Griffith	youth

### SAILING SUB COMMITTEE

MI reported on :

Sunday Social Keel Boat sail -PG mentored some newer sailors.



# Royal Brighton Yacht Club

## The Sailors' Club

Auto helm 2 handed included in Div 2 & Div 3

Sign On system (VX-Ones to be rallied)

The club has purchased an ILCA to help transfer Youth from Optis/Quests.

Volunteers needed for Sail Melbourne

Etchells World – temporary membership to be available for sailors who compete outside of the regattas.

Crew matching still to be fully utilised.

### **CRUISING GROUP**

- Minutes tabled
- On water events not supported therefore have be ceased.

### **IDAG REPORT**

- Survey link to be re-distributed.

### **ASSET REPORT**

- Dredging proposal approved for negotiation.

### **CSC REPORT**

- No report this month

### **SOCIAL SUB COMMITTEE**

- Minutes tabled

### **150<sup>TH</sup> CELEBRATION**

Finer details being worked on ball video screens/ Regatta/ Trophies/ Medallions/ Merchandise/Sponsors.

### **GENERAL BUSINESS**

- PD spoke of the Mid week working groups idea for OTB and Clubhouse.
- PG asked about car park stickers.

**MEETING CLOSED 8:51PM**

### Membership count July 24 - June 25

	Jun-24	Jul-22	-/+	Aug-24	-/+	Sep-24	-/+
Senior	394	362	-8.12%	363	0.28%	368	1.38%
Senior Family	132	119	-9.85%	119	0.00%	119	0.00%
Senior Special	10	10	0.00%	10	0.00%	10	0.00%
40 Year	19	19	0.00%	19	0.00%	19	0.00%
50 Year	36	31	-13.89%	31	0.00%	28	-9.68%
60 Year +	33	39	18.18%	39	0.00%	39	0.00%
Honorary Life	8	8	0.00%	7	-12.50%	7	0.00%
Senior Country	11	9	-18.18%	10	11.11%	10	0.00%
Senior Absentee	29	27	-6.90%	27	0.00%	27	0.00%
Crew	109	107	-1.83%	105	-1.87%	105	0.00%
Crew Plus	43	37	-13.95%	39	5.41%	41	5.13%
Youth U18	90	82	-8.89%	82	0.00%	99	20.73%
Intermediate 18-29	131	123	-6.11%	128	4.07%	130	1.56%
Gym	70	62	-11.43%	64	3.23%	64	0.00%
Social	356	355	-0.28%	357	0.56%	358	0.28%
Social Extra	90	89	-1.11%	89	0.00%	91	2.25%
Junior Family	47	33	-29.79%	33	0.00%	32	-3.03%
Aquatic	146	142	-2.74%	143	0.70%	143	0.00%
TPI	2	2	0.00%	2	0.00%	2	0.00%
<b>TOTAL</b>	<b>1756</b>	<b>1656</b>	<b>-5.69%</b>	<b>1667</b>	<b>0.66%</b>	<b>1692</b>	<b>1.50%</b>

### POS SPEND BY MEMBERSHIP TYPE - September 2024

	Total Spend per month per membership	Average spend per membership	Number of members in category	Number of members spent
40 Year	\$2,286.71	\$120.35	19	11
Senior	\$29,724.08	\$80.77	368	189
Senior Special	\$684.07	\$68.41	10	8
60 Year +	\$2,557.14	\$65.57	39	13
Gym	\$4,016.83	\$62.76	64	36
Honorary Life	\$415.31	\$59.33	7	4
Crew Plus	\$2,069.90	\$50.49	41	22
Senior Family	\$5,808.91	\$48.81	119	55
Aquatic	\$5,649.75	\$39.51	143	88
Social	\$14,006.09	\$39.12	358	118
Crew	\$4,040.31	\$38.48	105	35
50 Year	\$1,076.48	\$38.45	28	13
Senior Country	\$121.75	\$12.18	10	3
Social extra	\$818.00	\$8.99	91	11
Intermediate 18-29	\$1,045.43	\$8.04	130	20
Senior Absentee	\$194.75	\$7.21	27	2
Youth	\$157.82	\$1.59	99	4
Junior family	\$0.00	\$0.00	32	0
TPI	\$137.15	\$0.00	2	1
	<b>\$74,810.48</b>		<b>1692</b>	<b>633</b>

## Membership - September 2024

		TOTALS	TOTAL %
Senior	368		
Senior Family	119		
Senior Special	10		
40 Year	19		
50 Year	28		
60 Year +	39		
Honorary Life	7		
Senior Country	10		
Senior Absentee	27	<b>Total Senior</b>	<b>627</b>
			<b>37%</b>
Crew	105		
Crew Plus	41	<b>Total Crew</b>	<b>146</b>
			<b>9%</b>
Intermediate 18-29	130	<b>130</b>	<b>8%</b>
Youth	99	<b>99</b>	<b>6%</b>
Gym	64	<b>64</b>	<b>4%</b>
Social	358	<b>358</b>	<b>21%</b>
Social extra	91	<b>91</b>	<b>5%</b>
Junior family	32	<b>32</b>	<b>2%</b>
Aquatic	143	<b>143</b>	<b>8%</b>
TPI	2	<b>2</b>	<b>0%</b>
sponsors	0	<b>0</b>	<b>0%</b>
<b>TOTAL</b>	<b>1692</b>	<b>1692</b>	<b>100%</b>

## **GENERAL MANAGER'S REPORT SEPTEMBER 2024**

### **OH & S – Incidents reported**

The daughter of an Iceberger swimmer suffered hypothermia. First Aid Response was good. Follow up notices sent to all aquatic members highlighting their responsibilities and first aid treatments.

Iceberger swimmer stepped on a Stingray and suffered a barb injury. Notice distributed to aquatic members/ OTB Fleet and Learn to Sail coaches regarding preventative measures and first aid procedures.

A major gas leak occurred on Tuesday 15<sup>th</sup> October @ 7:30am when a construction delivery truck collided with the gas meter. The high-pressure line from the street to the meter was damaged. Fire & Police attended the venue and advised that the building needed to be evacuated, Multinet (Gas provider) attended the scene and shut off the gas flow at approx. 9am. Fire services checked the building and advised that we could re-occupy the building at 9:45am. The line was restored at 11am and the kitchen was operable at 11:30am. We were trading for Tea/Coffee/Cabinet service from 10-12 and open for lunch as normal at 12 noon.

Long Contracting responded very well the Senior Construction Manager and Senior Site Manager attended the venue. They contacted WorkSafe and VicSafe who also attended the venue. The WorkSafe report had no outstanding actions required. The truck OH&S manager attended the site and accepted full responsibility. The police breath & drug tested the driver.

### **Forecourt Redevelopment**

Now progressing well, timeline for hand over late October. Concrete will need to cure for a period of time before vehicles can track over new areas. Therefore, carpark flow will remain as is for a further period. Intend to open front entrance to pedestrians 6<sup>th</sup> November. Security gate and landscaping will not be complete on hand over but will be carried out asap.

### **Marina Dredging**

Not progressed at this stage.

### **Marina Damage**

Quote for @26K has been submitted to repair attenuator. After discussion with Commodore & Marina/Attenuator advisory this has been accepted for work to commence asap.

### **Restaurant Promotion**

A marketing campaign has been discussed with our social media partner. This is to be targeted to our local community. This campaign will be timed to start at the completion of the driveway and launch of new Summer menu.

Beverage GOGS percentage has slipped in the last quarter. After consultation with OTH they have advised that the purchase price of beverages is increasing, and a similar trend is happening in most hospitality venues. Action items: PH will review all products GP // The function mix over the last quarter has not sold many 'beverage packages' which are high in profit // industry is reporting a higher number of walkouts. // inaccurate stocktaking and/or invoice dates. PH to obtain GOGS immediately after stocktaking so discrepancies can be followed up.

### **VICTORIAN INSTITUTE OF SPORT**

Message from VIS. > As a partner club of VIS high performance Sailing Program I would like to inform you that after discussions with AS last week the VIS has decided to change how it plans to support sailing athletes moving into the LA cycle. As of March (2025- exact date TBC) the VIS will no longer have a full sailing program and will instead support athletes through individual scholarships. AS will work with the VIS to understand what any new model will look like and communicate that once we have clarity on that. For now, the current model will stay in place, and it is

business as usual now and through the domestic season. The athletes and staff have been informed about the change end of last week.

The hope will be that AS are able to implement a coaching program for the Victorian Pathway sailors but will work on this in coming month to understand what it might look like  
I would also personally like to take this opportunity to thank you for your continued support of our Victorian athletes in sailing and look forward to a great summer of racing.

*Philip Hall*  
*General Manager*

## Treasurers Report for September 2024

	Jul-24	Aug-24	Sep-24	YTD
Catering Revenue	177	217	228	622
Other Revenue	262	247	250	760
<b>Total Income</b>	<b>439</b>	<b>464</b>	<b>479</b>	<b>1,382</b>
Cost of sales	73	100	89	262
<b>Gross Profit</b>	<b>366</b>	<b>364</b>	<b>389</b>	<b>1,120</b>
Employment Expenses	217	223	239	680
Other Expenses	145	159	135	438
<b>Total Expenses</b>	<b>363</b>	<b>382</b>	<b>374</b>	<b>1,118</b>
<b>Operating Profit</b>	<b>4</b>	<b>(17)</b>	<b>16</b>	<b>2</b>
<b>Net Profit</b>	<b>(37)</b>	<b>(82)</b>	<b>(38)</b>	<b>(157)</b>
Cost of sales	41.2%	46.0%	39.1%	42.1%
Profit Margin	0.8%	-3.8%	3.3%	0.1%
Employment Cost	49.5%	48.1%	49.9%	49.2%
Other Costs	33.1%	34.2%	28.1%	31.7%

(in 000's)

	1st QTR
Catering Revenue	622
Other Revenue	760
<b>Total Income</b>	<b>1,382</b>
Cost of sales	<b>262</b>
<b>Gross Profit</b>	<b>1,120</b>
Employment Expenses	680
Other Expenses	438
<b>Total Expenses</b>	<b>1,118</b>
<b>Operating Profit</b>	<b>2</b>
<b>Net Profit</b>	<b>(157)</b>
Cost of sales	42.1%
Profit Margin	0.1%
Employment Cost	49.2%
Other Costs	31.7%

Cash closing balance was \$994,003.30 down \$214,732.01 from previous month.

Operating surplus \$16k for the month – down from budgets forecast \$38k

- Cost of sales was 39.1% - YTD is 42.1% up 3.1% on our target of 39%
- Catering revenue - \$228k down \$56k on last September \$284k
- Catering revenue down on budget by \$29k
- Employment expenses less than the forecast \$250k by \$11k
- Other expenses more than the forecast \$119k by \$16k

The \$500k loan from the Bank of Melbourne is progressing and should be finalised soon.

As expected catering revenue has been affected by the forecourt works, even more than anticipated in the budget. Catering wages have been controlled through the last 2 months. September saw an improvement of \$23k yoy.

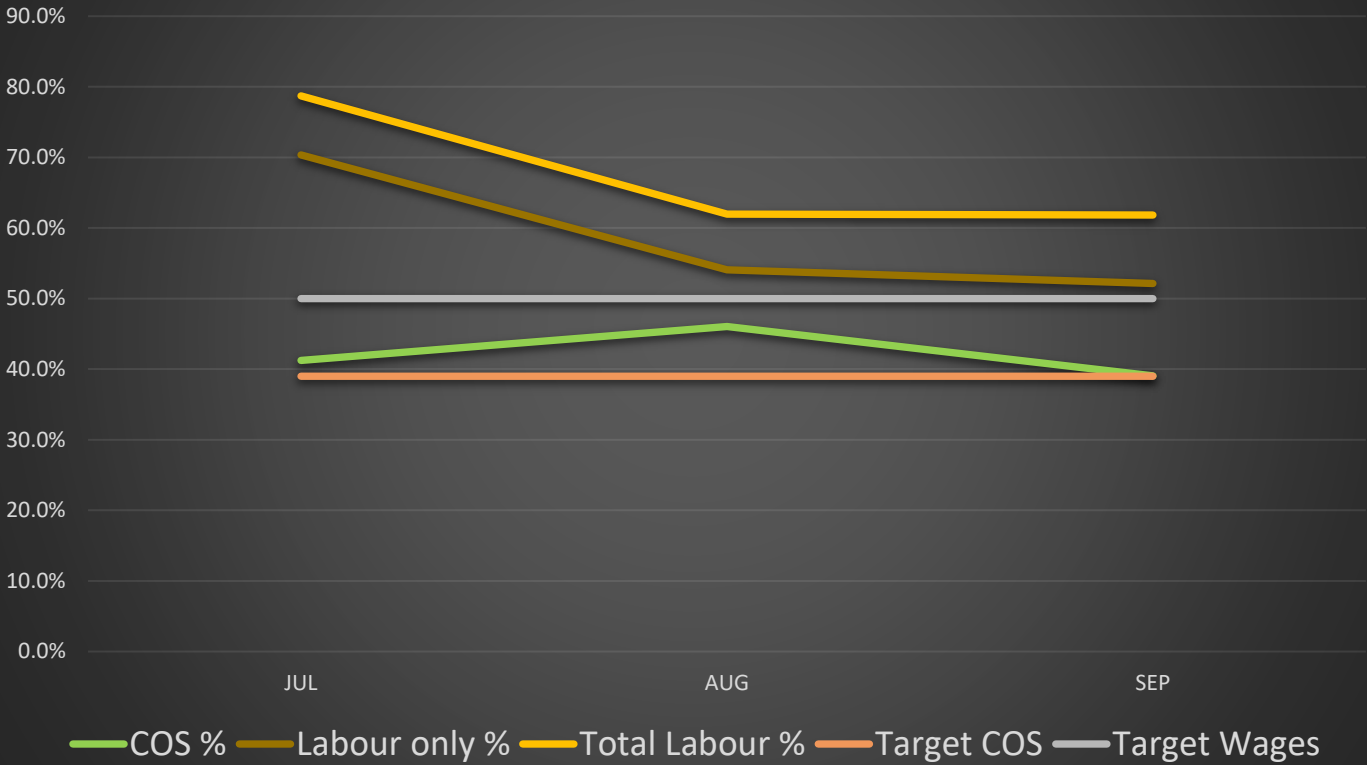
Sept 2024	\$141k
Sept 2023	\$164k

The other expenses were up because of clothing merchandise and a large bill for IT services of \$10k related to the cyber attack.

Overall an improvement in cost controls in the catering section. Looking forward to the forecourt opening and a concerted marketing campaign to get locals down to enjoy our wonderful hospitality.



# Catering Percentages 2024/25



FY2024-25 Budget																
FY2023-24		FY2024-25 Budget														
	Actual	Budget	July	August	September	October	November	December	January	February	March	April	May	June	Total	FY24 Budget - FY23 Actual
	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	% Change
<b>Income</b>																
Total Catering Revenue	\$3,301,141	\$2,903,000	\$173,300	\$186,500	\$257,000	\$294,000	\$354,000	\$407,000	\$270,000	\$334,500	\$333,000	\$246,500	\$217,000	\$189,000	\$3,261,800	-1.2
Total Membership Income	\$1,021,537	\$827,000	\$86,411	\$86,411	\$86,411	\$86,411	\$86,411	\$86,411	\$86,411	\$86,411	\$86,411	\$86,411	\$86,411	\$85,016	\$1,035,537	1.4
Total Marina, Hstano & Storage Inc	\$1,658,314	\$1,417,286	\$133,000	\$134,000	\$136,000	\$136,000	\$136,000	\$134,000	\$134,000	\$134,000	\$150,635	\$149,635	\$148,635	\$148,635	\$1,674,540	1.0
Total Sailing Income	\$122,824	\$128,700	\$4,000	\$1,700	\$1,700	\$1,700	\$1,700	\$53,700	\$23,700	\$3,700	\$3,700	\$3,700	\$1,700	\$1,700	\$102,700	-16.4
Total OTB Income	\$145,472	\$114,533	\$2,175	\$3,275	\$20,275	\$3,175	\$4,175	\$23,475	\$33,235	\$10,875	\$12,675	\$15,575	\$16,975	\$875	\$146,760	0.9
Total Other Revenue	\$125,724	\$104,465	\$14,402	\$6,932	\$6,932	\$8,502	\$8,102	\$8,102	\$8,102	\$8,102	\$7,102	\$7,102	\$7,102	\$6,602	\$97,078	-22.8
<b>Total Income</b>	\$6,375,012	\$5,494,984	\$413,288	\$418,818	\$508,318	\$529,788	\$590,388	\$712,688	\$555,448	\$577,588	\$593,523	\$508,923	\$477,823	\$431,828	\$6,318,415	-0.9
Total Catering Cost Of Sales	\$1,315,286	\$1,016,050	\$67,986	\$73,110	\$101,100	\$112,800	\$136,200	\$157,980	\$105,660	\$130,380	\$128,700	\$94,470	\$83,100	\$72,180	\$1,263,666	-3.9
<b>Gross Profit</b>	\$5,059,726	\$4,478,934	\$345,302	\$345,708	\$407,218	\$416,988	\$454,188	\$554,708	\$449,788	\$447,208	\$464,823	\$414,453	\$394,723	\$359,648	\$5,054,749	-0.1
<b>Expenses</b>																
Total General Operating Expenses	\$350,820	\$285,182	\$25,935	\$26,235	\$28,785	\$28,235	\$32,685	\$29,735	\$30,935	\$29,035	\$39,635	\$34,235	\$31,885	\$26,585	\$363,920	3.7
Total Professional Fees	\$88,014	\$89,400	\$7,500	\$7,500	\$7,500	\$7,500	\$7,500	\$7,500	\$7,500	\$7,500	\$7,500	\$7,500	\$7,500	\$8,000	\$90,500	2.8
Total Equipment Expenses	\$27,149	\$36,750	\$2,690	\$2,690	\$2,690	\$2,690	\$3,190	\$3,190	\$3,190	\$3,190	\$3,190	\$3,190	\$3,190	\$3,190	\$36,280	33.6
Total Insurances, Licenses & Rego	\$166,549	\$156,707	\$16,602	\$16,602	\$16,602	\$16,602	\$16,602	\$16,602	\$16,602	\$16,802	\$16,602	\$16,602	\$16,602	\$16,682	\$199,579	19.8
Total Advertising & Promotions	\$67,684	\$57,020	\$3,700	\$3,700	\$4,300	\$4,200	\$13,700	\$3,900	\$7,700	\$4,000	\$4,200	\$3,900	\$4,200	\$4,400	\$61,900	-8.5
Total Occupancy Costs	\$395,782	\$328,560	\$34,550	\$33,850	\$34,550	\$33,850	\$34,550	\$33,850	\$34,550	\$33,850	\$34,550	\$33,850	\$34,550	\$33,850	\$410,400	3.7
Total Debt Recovery Costs	\$127	\$12,000	\$0	\$0	\$0	\$10,000	\$10,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$20,000	15603.5
Total Repairs, Servicing & Maintenance	\$243,277	\$310,300	\$22,400	\$22,400	\$22,400	\$22,400	\$22,400	\$27,400	\$22,400	\$25,500	\$22,400	\$22,400	\$22,400	\$22,400	\$276,900	13.8
Total Internal Club Expenses	\$5,143	\$8,700	\$0	\$2,000	\$0	\$0	\$0	\$1,500	\$0	\$0	\$0	\$1,500	\$3,000	\$0	\$8,000	55.6
Total Sailing Expenses	\$84,941	\$66,925	\$8,800	\$5,600	\$1,800	\$6,700	\$12,300	\$21,600	\$12,050	\$2,100	\$3,700	\$1,700	\$4,500	\$5,800	\$86,650	2.0
Total Employment Expenses	\$3,097,050	\$2,442,744	\$178,999	\$177,101	\$250,681	\$256,891	\$297,439	\$346,566	\$258,520	\$287,060	\$300,445	\$229,648	\$197,220	\$189,154	\$2,969,725	-4.1
<b>Total Expenses</b>	\$4,526,537	\$3,794,288	\$301,251	\$297,678	\$369,308	\$389,068	\$450,366	\$491,843	\$393,447	\$409,037	\$432,222	\$354,525	\$325,047	\$310,061	\$4,523,854	-0.1
<b>Operating Profit</b>	\$539,712	\$684,646	\$44,050	\$48,029	\$37,909	\$32,920	\$38,222	\$62,864	\$56,340	\$38,171	\$32,600	\$59,928	\$69,675	\$49,587	\$530,896	-1.6
Total Other Income	\$43,095	\$600	\$1,806	\$1,806	\$1,806	\$1,806	\$1,806	\$1,806	\$1,806	\$1,806	\$1,806	\$1,806	\$1,806	\$1,806	\$21,672	-49.7
Total Other Expenses	\$890,675	\$1,200,000	\$77,300	\$77,300	\$77,300	\$77,300	\$77,300	\$77,300	\$77,300	\$77,300	\$77,300	\$77,300	\$77,300	\$77,300	\$927,600	4.1
<b>Net Profit/(Loss)</b>	\$307,868	\$514,754	\$31,444	\$27,465	\$37,585	\$47,574	\$71,672	\$12,630	\$19,154	\$37,323	\$42,894	\$15,566	\$5,819	\$25,907	\$375,032	21.8

17/10/2024

Royal Brighton Yacht Club  
253 Esplanade, Middle Brighton  
VIC, 3186

Dear Board Members,

**RE: Royal Brighton Financial Results – September 2024**

Below is a summary of the Club's financial results for September 2024, as well as accompanying commentary.

**Financial Results September 2024:**

The financial reports for the period have been prepared on a calendar month basis from 1<sup>st</sup> September to 30<sup>th</sup> September 2024.

The Club's financial performance for September has been analysed and compared to the previous year's figures. The Club achieved a total income of \$478k, which is a 9.2% decrease compared to the same period in FY23. The decrease in revenue is primarily due to a decrease across the DSC and Catering Income for the month. Gross profit totalled to \$389k in September with an 8% decrease compared to September 2023.

The Gross Profit Margin for food and beverage for the past three months are as follows:

Margin	July	August	September
Beverage	67%	54%	59%
Food	48%	50%	59%

Expenditure for September totalled \$373k, which is a 10.5% increase compared to September 2023. Noteworthy is the substantial 120.1% increase in Repairs, Servicing & Maintenance and 42.6% increase in General Operating Expense.

Catering Wages as a percentage of Catering Revenue

July	August	September	IBISWorld Data Vic 2024*
29.2%	27.1%	27.4%	27.6%

\* IBIS world 2024 data for SME restaurants

Purchases as a percentage of revenue

July	August	September	IBISWorld Data Vic 2024
43.8%	48.3%	40.9%	45.6%

In summary, the Club reported an Operating Loss of \$38k for September.

Please also note the upcoming statutory liabilities listed below:

Upcoming Liabilities	Amount	Due Date
September BAS 23 Payment Plan	\$19,970.93	28/10/2024
<b>Total</b>	<b>\$19,970.93</b>	

The Balance Sheet of the Club reflects the most recent financial position as of the end of September 2024, and it is confirmed that the Club is current with all statutory payments and lodgements.

The Club's budget for FY25 has not yet been finalised. We will report to budget once provided.

As always, any queries or discussions regarding the financial accounts are welcome. If you have any questions or would like to discuss the matter further, please feel free to contact me.

Kind Regards,



**Freddie Deegan**

*Director – On Tap Hospitality*

## **Royal Brighton Yacht Club – Update for GC October 2024**

### **Marina and Attenuator**

#### **Dredging**

Following approval by GC to commence contract negotiations for the preferred dredging contractor Victoria Marine Services, the following steps have been taken.

- GM has invited Geoff Nicols from VMS to meet with members of the Marina and Attenuator Advisory Panel for an initial discussion. A time has yet to be agreed.
- GM has informed the unsuccessful tenderer that we have made a different choice. They thanked us for letting them know.
- Niesje has approach Michael Miloshis from Water Technology, inviting him to put forward a proposal for project management and consulting during the dredging. Michael is in the process of preparing this proposal.

#### **Attenuator Repairs**

- Elstone Diving Services Pty. Ltd. (EDS) in conjunction with Bellingham has provided a design, plan and quote for repair of the attenuator following the severe storms last month, at a total cost of \$26.5k excl GST.
- This is considered essential works to be completed as soon as possible, and GM is working on scheduling this with them.

#### *Summary of Works*

Bellingham has designed two additional heavy universal beams, 6.0m long over each broken steel waler. This work will require the existing walers to be stripped of the cross bracing around the strengthening beams positions and all doublers, plates and other steel on the top of the existing walers being removed. EDS will prepare the strengthening beams in the EDS yard by predrilling for bolted connections to the broken beams, prior to mobilisation.

Once there is a suitable weather window, they will load their vessel Mundu and steam to RBYC from their base in Portarlinton to commence work. Mundu has a crane to lift the beams in to place and also has power to operate welders and any powered tools needed.

They will commence by preparing the broken walers by removing all material needed to allow for a flat mating surface between the broken beam and the strengthening beam. This includes the steel cross bracing and the existing doublers, base plates etc. They will then place the strengthening beam in position and mark out the broken beam for drilling connections. The strengthening beam will then be positioned and bolted into place, where it can be stitch welded on the broken waler.

They have also priced to replace twenty (20) of the steel through rods to allow for the walers to be tightened up around the broken steel waler. They suggest that these 20 through rods be start of a program to change over additional rods on the wave attenuator.



## Balance Sheet Report

Accrual mode

Jul 2024 - Sep 2024

	Jul-24	Aug-24	Sep-24
<b>1-0000 Assets</b>			
<b>1-1000 Trading Bank Accounts</b>			
1-1010 BOM- Business Chq Acc**157544	2,635.24	10,463.44	17,030.88
1-1015 BOM- MbrShp Marina Acc**098419	1,140,446.08	28,722.21	1,192.46
1-1025 BOM- Yachting Foundation x141	2,371.37	2,371.37	2,392.58
1-1031 BOM-Business Access Saver x391	515,837.88	1,167,178.29	973,387.38
<b>Total Trading Bank Accounts</b>	<b>1,661,290.57</b>	<b>1,208,735.31</b>	<b>994,003.30</b>
<b>1-1100 Floats</b>			
1-1105 Cash on Hand	1,500.00	1,500.00	1,500.00
1-1110 Till Floats	1,400.00	1,400.00	1,400.00
1-1125 Petty Cash	590.01	564.89	385.99
<b>Total Floats</b>	<b>3,490.01</b>	<b>3,464.89</b>	<b>3,285.99</b>
<b>1-1200 Clearing Accounts</b>			
1-1210 Cash Clearing	(11,475.68)	(5,293.85)	(13,093.50)
1-1220 Account Clearing	0.00	137.21	603.31
1-1250 Eftpos Clearing	1,290.45	7,585.50	2,381.45
<b>Total Clearing Accounts</b>	<b>(10,185.23)</b>	<b>2,428.86</b>	<b>(10,108.74)</b>
<b>1-1300 Debtors</b>			
1-1310 Trade Debtors	41,346.82	45,682.34	48,066.57
1-1320 Accrued Income	9,473.97	0.00	0.00
1-1330 Other Debtors	1,352,945.51	1,183,317.51	1,035,829.42
1-1340 Provision for Doubtful Debts	(19,237.23)	(19,237.23)	(19,237.23)
<b>Total Debtors</b>	<b>1,384,529.07</b>	<b>1,209,762.62</b>	<b>1,064,658.76</b>
<b>1-1350 Receivables</b>			
1-1355 Members Control Account	(589,188.43)	(594,495.79)	(594,467.05)
1-1370 Cruising Group Account	53,043.86	53,043.86	53,043.86
1-1375 Cruising Group Clearing Acc	(53,043.86)	(53,043.86)	(53,043.86)
1-1380 Icebergers Clearing Account	(5,366.20)	(5,366.20)	(5,366.20)
1-1390 Icebergers Group Account	5,366.20	5,366.20	5,366.20
<b>Total Receivables</b>	<b>(589,188.43)</b>	<b>(594,495.79)</b>	<b>(594,467.05)</b>
<b>1-1400 Prepayments</b>			
1-1410 Prepayments - General	91,131.47	78,732.98	66,378.74
1-1420 Prepaid Insurance	96,314.26	85,612.68	74,911.08
1-1425 Prepaid Workcover	0.00	0.00	29,884.80
1-1430 Prepaid Interest	4,765.33	4,235.85	3,706.37
<b>Total Prepayments</b>	<b>192,211.06</b>	<b>168,581.51</b>	<b>174,880.99</b>
<b>1-1600 Stock</b>			
1-1610 Inventory- Beverage	53,067.50	44,415.37	37,431.35
1-1611 Inventory-Beverage non-alcohol	12,275.41	12,096.84	11,555.83

	Jul-24	Aug-24	Sep-24
1-1630 Inventory- Food	9,902.24	9,291.74	8,685.11
1-1650 Inventory- Clothing & Merch	24,935.76	32,926.52	29,974.90
<b>Total Stock</b>	<b>100,180.91</b>	<b>98,730.47</b>	<b>87,647.19</b>
<b>1-1710 Property</b>			
1-1713 Club House Leasehold at Cost	9,249,639.22	9,249,639.22	9,249,639.22
1-1714 Amortisation Club House Imp	(5,859,281.77)	(5,889,440.99)	(5,919,600.21)
1-1715 Yard Leasehold Imp at Cost	39,830.75	39,830.75	39,830.75
1-1716 Amortisation Leasehold Yard	(37,537.00)	(37,633.43)	(37,729.86)
1-1717 ROU Assets - Parks Victoria	213,298.92	213,298.92	213,298.92
1-1718 Amortisation Parks Victoria	(213,297.41)	(158,729.41)	(163,690.41)
1-1719 ROU Assets - Bayside City Council	700,105.97	700,105.97	700,105.97
1-1720 Amortisation Bayside City Council	(214,724.45)	(218,303.57)	(221,882.69)
<b>Total Property</b>	<b>3,878,034.23</b>	<b>3,898,767.46</b>	<b>3,859,971.69</b>
<b>1-1721 Marina &amp; Hardstand</b>			
1-1723 Marina Leasehold Imp at Cost	7,938,844.32	7,938,844.32	7,938,844.32
1-1724 Amortisation Leasehold Marina	(7,934,262.78)	(7,934,637.44)	(7,935,012.10)
1-1725 Hardstand Leasehold at Cost	764,292.96	764,292.96	764,292.96
1-1726 Amortisation Hardstand Imp	(755,544.80)	(755,805.89)	(756,066.98)
<b>Total Marina &amp; Hardstand</b>	<b>13,329.70</b>	<b>12,693.95</b>	<b>12,058.20</b>
<b>1-1740 Plant &amp; Equipment</b>			
1-1742 Furniture, Plant & Equipment	1,101,912.47	1,106,443.42	1,106,443.42
1-1744 Accum Depreciation Plant etc	(968,815.00)	(970,683.28)	(972,551.56)
1-1750 Marina & HStand Equip at Cost	503,295.41	503,295.41	503,295.41
1-1755 Marina & HStand Equip Acc Depn	(387,102.93)	(388,460.83)	(389,818.73)
<b>Total Plant &amp; Equipment</b>	<b>249,289.95</b>	<b>250,594.72</b>	<b>247,368.54</b>
<b>1-1800 Boats</b>			
1-1810 Rescue & Work Boats at Cost	1,078,155.72	1,078,155.72	1,078,155.72
1-1815 Accum Depreciation Rescue Boat	(593,521.32)	(602,135.23)	(610,749.14)
1-1825 DSC Sailing Boats at Cost	220,264.11	220,264.11	220,264.11
1-1830 Accum Depreciation OTB Boats	(185,198.67)	(186,387.86)	(187,577.05)
<b>Total Boats</b>	<b>519,699.84</b>	<b>509,896.74</b>	<b>500,093.64</b>
<b>1-1900 Intangible Assets</b>			
1-1910 Designs at Cost	16,707.23	32,667.23	32,667.23
1-1915 Work In Progress	483,146.40	497,879.01	756,616.99
1-1920 Amortisation Designs	(16,165.83)	(16,274.43)	(16,383.03)
<b>Total Intangible Assets</b>	<b>483,687.80</b>	<b>514,271.81</b>	<b>772,901.19</b>
<b>Total Assets</b>	<b>7,886,369.48</b>	<b>7,283,432.55</b>	<b>7,112,293.70</b>
<b>2-0000 Liabilities</b>			
<b>2-1000 Trade Creditors</b>			
2-1100 Trade Creditors	461,333.54	133,226.77	255,389.35
<b>Total Trade Creditors</b>	<b>461,333.54</b>	<b>133,226.77</b>	<b>255,389.35</b>
<b>2-2000 Accruals</b>			
2-2005 Deposits Received in Advance	7,490.00	6,240.00	10,430.00
2-2110 Accruals- General	43,205.76	50,665.15	22,500.10
2-2130 Accrual- Workcover	1,875.65	3,712.30	6,248.88
2-2140 Accrual- Payroll Tax	5,322.29	5,134.54	8,200.62
<b>Total Accruals</b>	<b>57,893.70</b>	<b>65,751.99</b>	<b>47,379.60</b>
<b>2-3000 GST and Statutory Liabilities</b>			
2-3110 GST Collected	295,275.77	235,553.32	264,745.34

	Jul-24	Aug-24	Sep-24
2-3120 GST Paid	(110,029.48)	(65,444.94)	(109,263.81)
2-3125 ATO Liability	60,193.48	40,089.24	19,701.46
2-3130 PAYG Withholding Payable	71,528.00	26,253.00	35,958.00
2-3150 Superannuation Payable	23,429.21	18,182.44	25,071.14
<b>Total GST and Statutory Liabilities</b>	<b>340,396.98</b>	<b>254,633.06</b>	<b>236,212.13</b>
<b>2-4000 Employee Provisions</b>			
2-4010 Annual Leave Payable	128,139.33	132,476.04	137,874.99
2-4015 Leave Loading Payable	17,075.75	17,511.50	18,147.90
2-4020 Long Service Leave - Current	49,841.00	53,261.00	50,862.00
2-4021 Long Service Leave Non-current	72,194.00	73,722.00	76,639.00
2-4022 On-Cost for A/L & L>Loading	25,202.38	25,955.02	27,062.64
<b>Total Employee Provisions</b>	<b>292,452.46</b>	<b>302,925.56</b>	<b>310,586.53</b>
<b>2-5000 Bonds &amp; Other Liabilities</b>			
2-5010 29er's Bond Account	1,000.00	1,000.00	1,000.00
2-5020 RBYC Auxiliary	27,373.67	27,373.67	27,373.67
2-5030 Aust. Sports Foundation C.Acc	9,794.76	9,794.76	9,794.76
<b>Total Bonds &amp; Other Liabilities</b>	<b>38,168.43</b>	<b>38,168.43</b>	<b>38,168.43</b>
<b>2-6000 Deferred Income- Members</b>			
2-6010 Subscription Income Deferred	628,799.06	572,997.87	523,146.11
2-6060 Other Income in Advance	166,844.10	156,048.01	116,830.89
<b>Total Deferred Income- Members</b>	<b>795,643.16</b>	<b>729,045.88</b>	<b>639,977.00</b>
<b>2-7000 Deferred Income- Marina</b>			
2-7010 Marina 1 Year Licence	681,146.26	620,531.20	566,099.63
2-7030 Hardstand - Rental	75,376.28	71,293.26	60,406.61
2-7050 DSC Maintenance Income	94,191.71	86,052.19	77,374.93
<b>Total Deferred Income- Marina</b>	<b>850,714.25</b>	<b>777,876.65</b>	<b>703,881.17</b>
<b>2-8000 Bank Loans</b>			
2-8030 Commercial Bill S331 300243100	129,578.29	186,832.33	33,446.23
2-8031 Commercial Bill - Non Current	(32,502.87)	(121,489.29)	0.00
<b>Total Bank Loans</b>	<b>97,075.42</b>	<b>65,343.04</b>	<b>33,446.23</b>
<b>2-9000 Other Finance</b>			
2-9020 Insurance Premium Funding	80,827.65	67,356.37	53,885.09
2-9021 Current Liability - Parks Victoria	(4,958.00)	49,610.00	44,649.00
2-9022 Currenrt Liability - Bayside City Council	73,825.12	70,658.26	67,482.33
2-9024 Non-Current Liability-Bayside City Council	458,560.00	458,585.74	458,585.74
2-9036 Credit Card P Hall x271	(3,631.96)	1,718.39	0.00
2-9037 Credit Card - Sammy Doddy	478.63	179.12	179.12
2-9038 Credit Card - Colin Burgess	1,340.36	3,669.10	(3,726.10)
<b>Total Other Finance</b>	<b>606,441.80</b>	<b>651,776.98</b>	<b>621,055.18</b>
<b>Total Liabilities</b>	<b>3,540,119.74</b>	<b>3,018,748.36</b>	<b>2,886,095.62</b>
<b>Net Assets</b>	<b>4,346,249.74</b>	<b>4,264,684.19</b>	<b>4,226,198.08</b>
<b>3-0000 Equity</b>			
3-1000 Accumulated Funds	5,239,895.19	5,239,895.19	5,239,895.19
3-2000 Yachting Foundation No2 Reserv	17,785.74	17,785.74	17,785.74
3-2010 Members Reserve	202,265.49	202,265.49	202,265.49
3-3000 Retained Earnings	(1,076,823.12)	(1,076,823.12)	(1,076,823.12)
3-9000 Current Earnings	(36,873.56)	(118,439.11)	(156,925.22)
<b>Total Equity</b>	<b>4,346,249.74</b>	<b>4,264,684.19</b>	<b>4,226,198.08</b>





## Profit & Loss Report

Accrual mode

01 Jul 2024 - 30 Sep 2024

	Jul-24	Aug-24	Sep-24	Total
<b>4-0000 Income</b>				
<b>4-1000 Catering Revenue</b>				
4-1005 Restaurant Beverage Revenue	34,933.73	41,577.21	54,919.41	131,430.35
4-1010 Restaurant Food Revenue	44,465.73	45,290.93	64,842.81	154,599.47
4-1015 Members Beverage Revenue	18,119.89	34,615.28	24,758.86	77,494.03
4-1020 Members Food Revenue	7,942.55	29,058.90	11,800.06	48,801.51
4-1021 Members F&B Discounts - Revenue	3,932.49	5,201.69	5,300.37	14,434.55
4-1052 Club Function Beverage	0.00	0.00	640.00	640.00
4-1053 Function Food	43,092.89	41,268.71	40,590.46	124,952.06
4-1054 Function Beverage	18,110.27	14,812.53	20,247.13	53,169.93
4-1055 Private Function Revenue	40.90	22.72	40.90	104.52
4-1060 Room Hire	6,363.67	4,681.83	5,181.85	16,227.35
<b>Total Catering Revenue</b>	<b>177,002.12</b>	<b>216,529.80</b>	<b>228,321.85</b>	<b>621,853.77</b>
<b>4-2000 Membership Income</b>				
4-2105 Member's Annual Subscription	80,000.00	80,000.00	80,000.00	240,000.00
4-2110 Association Fees	5,011.00	5,011.00	5,011.00	15,033.00
4-2115 Instalment Surcharge	3,135.99	1,554.12	1,613.11	6,303.22
<b>Total Membership Income</b>	<b>88,146.99</b>	<b>86,565.12</b>	<b>86,624.11</b>	<b>261,336.22</b>
<b>4-2500 Marina, Hstand &amp; OTB Storage Inc</b>				
4-2510 Hardstand Annual Rental Income	9,000.00	9,000.00	9,000.00	27,000.00
4-2520 Marina Annual Rental Income	100,000.00	100,000.00	100,000.00	300,000.00
4-2540 Marina & Hstand Casual Rental	21,963.63	14,031.82	15,872.28	51,867.73
4-2545 DSC Storage	1,500.00	1,500.00	1,500.00	4,500.00
4-2550 Maintenance Fee Income	13,500.00	13,500.00	13,500.00	40,500.00
<b>Total Marina, Hstand &amp; OTB Storage Inc</b>	<b>145,963.63</b>	<b>138,031.82</b>	<b>139,872.28</b>	<b>423,867.73</b>
<b>4-3000 Sailing Income</b>				
4-3105 Sailing Safety Fees	3,986.28	3,986.28	3,986.28	11,958.84
4-3120 Regattas Income	0.00	2,563.64	0.00	2,563.64
4-3130 Boat Hire Income	5,727.27	2,545.45	1,272.73	9,545.45
<b>Total Sailing Income</b>	<b>9,713.55</b>	<b>9,095.37</b>	<b>5,259.01</b>	<b>24,067.93</b>
<b>4-4000 DSC Income</b>				
4-4125 School Holiday Program	318.18	(45.45)	0.00	272.73
4-4135 Term 4 Training	0.00	681.82	0.00	681.82
4-4140 Adult Learn to Sail	0.00	0.00	925.81	925.81
4-4145 Keel Boat Learn to Sail	0.00	1,234.90	0.00	1,234.90
4-4160 School Training Fees	1,795.46	0.00	0.00	1,795.46
4-4165 Private Coaching Fees	3,100.00	254.54	127.27	3,481.81
<b>Total DSC Income</b>	<b>5,213.64</b>	<b>2,125.81</b>	<b>1,053.08</b>	<b>8,392.53</b>
<b>4-5000 Other Revenue</b>				

	Jul-24	Aug-24	Sep-24	Total
4-5105 Clothing & Merchandise Sales	4,364.79	7,160.91	4,324.73	15,850.43
4-5120 Sub-tenant Rental Income	2,401.54	3,401.54	3,401.54	9,204.62
4-5140 Gifts & Donations Received	424.27	(35.00)	0.00	389.27
4-5155 Credit Card Surcharge	0.86	0.53	3,163.32	3,164.71
4-5160 Keys Income	1,005.46	969.09	1,130.00	3,104.55
4-5161 Lockers Income	4,821.92	81.01	81.01	4,983.94
4-5170 Sundry Income	64.00	60.00	5,403.64	5,527.64
4-5180 Interest Received	0.00	0.00	7.20	7.20
<b>Total Other Revenue</b>	<b>13,082.84</b>	<b>11,638.08</b>	<b>17,511.44</b>	<b>42,232.36</b>
<b>Total Income</b>	<b>439,122.77</b>	<b>463,986.00</b>	<b>478,641.77</b>	<b>1,381,750.54</b>
<b>5-0000 Catering Cost Of Sales</b>				
<b>5-0005 Cost Of Sales</b>				
5-1000 Costs of Sales- Beverage	23,628.73	42,211.80	41,370.85	107,211.38
5-2000 Costs of Sales- Food	49,354.91	57,489.17	47,803.33	154,647.41
<b>Total Cost Of Sales</b>	<b>72,983.64</b>	<b>99,700.97</b>	<b>89,174.18</b>	<b>261,858.79</b>
<b>Total Catering Cost Of Sales</b>	<b>72,983.64</b>	<b>99,700.97</b>	<b>89,174.18</b>	<b>261,858.79</b>
<b>Gross Profit</b>	<b>366,139.13</b>	<b>364,285.03</b>	<b>389,467.59</b>	<b>1,119,891.75</b>
<b>6-0000 Expenses</b>				
<b>6-1000 General Operating Expenses</b>				
6-1005 Bank Charges	572.64	721.60	384.13	1,678.37
6-1010 Merchant Fees	2,959.72	4,732.22	857.15	8,549.09
6-1011 Commission Paid	325.71	47.09	181.88	554.68
6-1015 Cash Discrepancies	(1,116.64)	(17.29)	(408.25)	(1,542.18)
6-1016 Walk Outs	220.83	0.00	161.82	382.65
6-1020 Computer Maintenance	0.00	0.00	1,115.09	1,115.09
6-1025 Software & Support	1,291.99	986.17	2,527.08	4,805.24
6-1030 Printing	1,128.00	1,128.00	2,923.50	5,179.50
6-1031 Postage	71.79	0.00	0.00	71.79
6-1032 Stationery	80.95	257.57	313.66	652.18
6-1035 Telephone & Internet	1,081.85	932.57	927.85	2,942.27
6-1042 Ice	(25.46)	0.00	0.00	(25.46)
6-1044 Kitchen Consumables	503.06	288.99	170.71	962.76
6-1046 Subscription - IT	5,797.37	13,891.18	10,030.68	29,719.23
6-1047 Tea Towels	3,568.32	1,773.40	0.00	5,341.72
6-1048 Other Consumables	253.12	142.80	148.25	544.17
6-1056 Staff Discounts	708.29	679.17	928.53	2,315.99
6-1060 Clothing & Merchandise Costs	4,172.73	(1,604.18)	9,901.03	12,469.58
6-1065 Entertainment Expenses	600.00	1,300.00	741.82	2,641.82
6-1070 Decorations	0.00	0.00	51.86	51.86
6-1075 General Expenses	0.00	2,887.90	200.71	3,088.61
6-1080 Member Expenses	529.80	180.08	0.00	709.88
6-1081 Members F&B Discounts	3,932.49	5,201.69	5,300.37	14,434.55
6-1090 150th Celebrations Expenses	0.00	0.00	1,125.00	1,125.00
<b>Total General Operating Expenses</b>	<b>26,656.56</b>	<b>33,528.96</b>	<b>37,582.87</b>	<b>97,768.39</b>
<b>6-1200 Professional Fees</b>				
6-1210 Accounting & Audit Fees	8,018.46	7,700.08	8,137.60	23,856.14
6-1230 Consulting Fees	0.00	471.00	1,380.00	1,851.00
<b>Total Professional Fees</b>	<b>8,018.46</b>	<b>8,171.08</b>	<b>9,517.60</b>	<b>25,707.14</b>
<b>6-1400 Equipment Expenses</b>				

	Jul-24	Aug-24	Sep-24	Total
6-1401 Equipment Expenses	190.00	190.00	234.50	614.50
6-1410 Equipment Hire	209.76	209.76	209.76	629.28
6-1420 Tools & Equip - Consumables	21.59	0.00	0.00	21.59
6-1440 Fuel & Oil	1,194.25	0.00	0.00	1,194.25
6-1441 Freight & Courier	53.88	113.46	76.36	243.70
<b>Total Equipment Expenses</b>	<b>1,669.48</b>	<b>513.22</b>	<b>520.62</b>	<b>2,703.32</b>
<b>6-1600 Insurances, Licenses &amp; Rego</b>				
6-1610 Australian Sailing Association Fees	5,011.36	5,466.96	4,969.96	15,448.28
6-1620 Insurances	10,701.58	10,701.58	13,979.28	35,382.44
6-1630 License Fees	687.07	425.80	660.74	1,773.61
6-1631 Licence Fees - Regos	132.35	0.00	0.00	132.35
<b>Total Insurances, Licenses &amp; Rego</b>	<b>16,532.36</b>	<b>16,594.34</b>	<b>19,609.98</b>	<b>52,736.68</b>
<b>6-2000 Advertising &amp; Promotions</b>				
6-2005 Promotions	280.00	0.00	368.18	648.18
6-2010 Advertising & Marketing	2,860.34	2,334.75	249.75	5,444.84
6-2014 Gifts	496.06	0.00	0.00	496.06
6-2020 Vouchers Expense	136.36	90.91	0.00	227.27
<b>Total Advertising &amp; Promotions</b>	<b>3,772.76</b>	<b>2,425.66</b>	<b>617.93</b>	<b>6,816.35</b>
<b>6-4000 Occupancy Costs</b>				
6-4010 Electricity	7,548.75	7,796.93	6,797.69	22,143.37
6-4020 Gas	4,062.41	3,646.38	2,446.82	10,155.61
6-4025 Rental Expense	6,650.49	1,459.49	1,593.11	9,703.09
6-4030 Council Rates	0.00	9,773.36	0.00	9,773.36
6-4040 Cleaning	9,250.46	9,184.13	9,996.15	28,430.74
6-4041 Cleaning Products	2,283.88	2,149.67	4,085.49	8,519.04
6-4045 Security	707.95	1,039.53	707.95	2,455.43
6-4050 Water Rates	2,660.95	2,818.55	2,818.55	8,298.05
6-4055 Pest Control	730.15	0.00	0.00	730.15
6-4060 Waste Removal	3,709.10	3,397.11	2,925.74	10,031.95
6-4070 Gardening Expenses	0.00	680.50	0.00	680.50
<b>Total Occupancy Costs</b>	<b>37,604.14</b>	<b>41,945.65</b>	<b>31,371.50</b>	<b>110,921.29</b>
<b>6-5000 Debt Recovery Costs</b>				
6-5010 Bad Debts - Written Off	0.00	64.95	0.00	64.95
<b>Total Debt Recovery Costs</b>	<b>0.00</b>	<b>64.95</b>	<b>0.00</b>	<b>64.95</b>
<b>6-6000 Repairs, Servicing &amp; Maintenan</b>				
6-6005 R,M&S Clubhouse	17,858.99	26,772.19	20,001.25	64,632.43
6-6020 R,M&S Marina	24,824.00	2,798.39	2,073.40	29,695.79
6-6030 R,M&S Keel Boats	438.46	11,813.65	0.00	12,252.11
6-6031 R,M&S Quests	1,155.00	0.00	0.00	1,155.00
6-6040 R,M&S Rescue Boats - Rhibs	204.54	204.55	6,291.18	6,700.27
6-6041 R,M&S Rescue Boats - Harry T	801.82	111.36	0.00	913.18
6-6042 R,M&S Rescue Boats - Redeemer	0.00	592.60	744.55	1,337.15
6-6050 R,M&S Other Plant & Equipment	1,185.00	3,519.00	0.00	4,704.00
6-6060 R,M&S 29ers	26.60	0.00	0.00	26.60
<b>Total Repairs, Servicing &amp; Maintenan</b>	<b>46,494.41</b>	<b>45,811.74</b>	<b>29,110.38</b>	<b>121,416.53</b>
<b>6-7000 Internal Club Expenses</b>				
6-7005 Committee Expenses	295.46	0.00	72.72	368.18
<b>Total Internal Club Expenses</b>	<b>295.46</b>	<b>0.00</b>	<b>72.72</b>	<b>368.18</b>
<b>6-8000 Sailing Expenses</b>				

	Jul-24	Aug-24	Sep-24	Total
6-8005 Race Entry Expenses	(2,727.27)	3,000.00	0.00	272.73
6-8015 Volunteer Expenses	1,243.55	1,014.17	238.44	2,496.16
6-8030 Trophies & Prizes	2,796.77	138.18	3,060.00	5,994.95
6-8040 Sailing Expenses	1,915.24	3,531.69	258.50	5,705.43
6-8060 Regatta Expenses	0.00	1,840.24	2,713.20	4,553.44
6-8080 First Aid Equipment	941.20	0.00	0.00	941.20
<b>Total Sailing Expenses</b>	<b>4,169.49</b>	<b>9,524.28</b>	<b>6,270.14</b>	<b>19,963.91</b>
<b>6-9000 Employment Expenses</b>				
6-9005 Wages- Management	14,946.12	14,240.11	13,797.04	42,983.27
6-9010 Wages - Administration	12,379.37	12,402.61	12,650.80	37,432.78
6-9015 Wages - Restaurant	4,846.14	4,846.14	4,576.91	14,269.19
6-9016 Wages - Restaurant Casual	40,976.18	40,391.26	44,784.05	126,151.49
6-9017 Wages - Clubhouse	6,065.56	5,801.84	5,538.12	17,405.52
6-9018 Wages - Kitchen	27,346.15	26,932.00	15,346.17	69,624.32
6-9019 Wages - Kitchen Casual	10,640.58	13,795.61	17,262.83	41,699.02
6-9020 Wages - Sailing	6,543.95	6,192.29	5,653.83	18,390.07
6-9021 Wages - Sailing Casual	1,589.24	5,294.54	13,733.07	20,616.85
6-9022 Wages - Marina	10,153.88	10,615.42	9,230.80	30,000.10
6-9023 Wages - Members	395.74	0.00	0.00	395.74
6-9024 Wages - Members Casual	4,899.68	6,511.36	5,988.95	17,399.99
6-9025 Wages - Function	9,716.62	8,744.98	12,000.03	30,461.63
6-9026 Wages - Function Casual	14,217.47	12,645.73	15,165.32	42,028.52
6-9027 Wages - Kitchen Chef Casual	15,371.91	11,930.81	15,921.39	43,224.11
6-9050 Staff Leave Expense	12,657.31	9,720.46	6,553.35	28,931.12
6-9051 Provision for Annual Leave	2,154.61	752.64	1,107.62	4,014.87
6-9055 Superannuation	18,561.44	19,361.53	24,916.33	62,839.30
6-9060 Payroll Tax Expense	5,322.29	5,134.54	8,200.62	18,657.45
6-9065 Workcover Expense	(2,475.16)	1,836.65	2,536.58	1,898.07
6-9070 Recruitment Expenses	62.73	4,250.00	3,985.02	8,297.75
6-9085 Staff Uniforms - Restaurant & Functions	0.00	0.00	53.46	53.46
6-9086 Staff Uniforms - Sailing	328.94	0.00	0.00	328.94
6-9087 Staff Uniforms - Administration	671.30	230.70	0.00	902.00
6-9090 Other Employer Expenses	0.00	1,515.00	0.00	1,515.00
<b>Total Employment Expenses</b>	<b>217,372.05</b>	<b>223,146.22</b>	<b>239,002.29</b>	<b>679,520.56</b>
<b>Total Expenses</b>	<b>362,585.17</b>	<b>381,726.10</b>	<b>373,676.03</b>	<b>1,117,987.30</b>
<b>Operating Profit</b>	<b>3,553.96</b>	<b>(17,441.07)</b>	<b>15,791.56</b>	<b>1,904.45</b>
<b>8-0000 Other Income</b>				
8-0500 Interest Income	11,048.96	(8,133.56)	1,230.30	4,145.70
<b>Total Other Income</b>	<b>11,048.96</b>	<b>(8,133.56)</b>	<b>1,230.30</b>	<b>4,145.70</b>
<b>9-0000 Other Expenses</b>				
9-0200 Depreciation	44,029.28	44,029.28	44,029.28	132,087.84
9-0400 Amortisation	3,834.29	8,540.12	8,540.12	20,914.53
9-0600 Interest Expense	2,090.52	1,882.38	1,408.67	5,381.57
9-0601 Lease Interest Expense	1,522.39	1,539.14	1,529.90	4,591.43
<b>Total Other Expenses</b>	<b>51,476.48</b>	<b>55,990.92</b>	<b>55,507.97</b>	<b>162,975.37</b>
<b>Net Profit</b>	<b>(36,873.56)</b>	<b>(81,565.55)</b>	<b>(38,486.11)</b>	<b>(156,925.22)</b>



## Profit & Loss Report (Last Year Comparison)

Accrual mode

01 Sep 2024 - 30 Sep 2024

	Total			
	Actual	Last Year	Variance \$	Variance %
<b>4-0000 Income</b>				
<b>4-1000 Catering Revenue</b>				
4-1005 Restaurant Beverage Revenue	54,919.41	82,628.66	(27,709.25)	-34
4-1010 Restaurant Food Revenue	64,842.81	107,302.13	(42,459.32)	-40
4-1015 Members Beverage Revenue	24,758.86	28,115.68	(3,356.82)	-12
4-1020 Members Food Revenue	11,800.06	14,254.25	(2,454.19)	-17
4-1021 Members F&B Discounts - Revenue	5,300.37	6,288.47	(988.10)	-16
4-1052 Club Function Beverage	640.00	0.00	640.00	-
4-1053 Function Food	40,590.46	32,022.17	8,568.29	27
4-1054 Function Beverage	20,247.13	8,309.93	11,937.20	144
4-1055 Private Function Revenue	40.90	286.37	(245.47)	-86
4-1060 Room Hire	5,181.85	5,618.19	(436.34)	-8
<b>Total Catering Revenue</b>	<b>228,321.85</b>	<b>284,825.85</b>	<b>(56,504.00)</b>	<b>-19.80%</b>
<b>4-2000 Membership Income</b>				
4-2105 Member's Annual Subscription	80,000.00	80,000.00	0.00	0
4-2110 Association Fees	5,011.00	4,772.73	238.27	5
4-2115 Instalment Surcharge	1,613.11	1,293.58	319.53	25
<b>Total Membership Income</b>	<b>86,624.11</b>	<b>86,066.31</b>	<b>557.80</b>	<b>0.60%</b>
<b>4-2500 Marina, Hstand &amp; OTB Storage Inc</b>				
4-2510 Hardstand Annual Rental Income	9,000.00	8,600.00	400.00	5
4-2520 Marina Annual Rental Income	100,000.00	86,000.00	14,000.00	16
4-2540 Marina & Hstand Casual Rental	15,872.28	15,972.73	(100.45)	-1
4-2545 DSC Storage	1,500.00	1,400.00	100.00	7
4-2550 Maintenance Fee Income	13,500.00	13,000.00	500.00	4
<b>Total Marina, Hstand &amp; OTB Storage Inc</b>	<b>139,872.28</b>	<b>124,972.73</b>	<b>14,899.55</b>	<b>11.90%</b>
<b>4-3000 Sailing Income</b>				
4-3105 Sailing Safety Fees	3,986.28	1,729.92	2,256.36	130
4-3120 Regattas Income	0.00	90.91	(90.91)	-100
4-3130 Boat Hire Income	1,272.73	0.00	1,272.73	-
<b>Total Sailing Income</b>	<b>5,259.01</b>	<b>1,820.83</b>	<b>3,438.18</b>	<b>188.80%</b>
<b>4-4000 DSC Income</b>				
4-4125 School Holiday Program	0.00	17,501.11	(17,501.11)	-100
4-4140 Adult Learn to Sail	925.81	0.00	925.81	-
4-4145 Keel Boat Learn to Sail	0.00	598.54	(598.54)	-100
4-4160 School Training Fees	0.00	2,418.18	(2,418.18)	-100
4-4165 Private Coaching Fees	127.27	181.82	(54.55)	-30
<b>Total DSC Income</b>	<b>1,053.08</b>	<b>20,699.65</b>	<b>(19,646.57)</b>	<b>-94.90%</b>
<b>4-5000 Other Revenue</b>				

	Total			
	Actual	Last Year	Variance \$	Variance %
4-5105 Clothing & Merchandise Sales	4,324.73	1,778.00	2,546.73	143
4-5120 Sub-tenant Rental Income	3,401.54	2,477.61	923.93	37
4-5140 Gifts & Donations Received	0.00	17.10	(17.10)	-100
4-5155 Credit Card Surcharge	3,163.32	2,329.72	833.60	36
4-5160 Keys Income	1,130.00	619.09	510.91	82
4-5161 Lockers Income	81.01	69.68	11.33	16
4-5170 Sundry Income	5,403.64	1,530.45	3,873.19	253
4-5180 Interest Received	7.20	0.00	7.20	-
<b>Total Other Revenue</b>	<b>17,511.44</b>	<b>8,821.65</b>	<b>8,689.79</b>	<b>98.50%</b>
<b>Total Income</b>	<b>478,641.77</b>	<b>527,207.02</b>	<b>(48,565.25)</b>	<b>-9.20%</b>
<b>5-0000 Catering Cost Of Sales</b>				
<b>5-0005 Cost Of Sales</b>				
5-1000 Costs of Sales- Beverage	41,370.85	35,535.87	5,834.98	16
5-2000 Costs of Sales- Food	47,803.33	69,918.07	(22,114.74)	-32
<b>Total Cost Of Sales</b>	<b>89,174.18</b>	<b>105,453.94</b>	<b>(16,279.76)</b>	<b>-15.40%</b>
<b>Total Catering Cost Of Sales</b>	<b>89,174.18</b>	<b>105,453.94</b>	<b>(16,279.76)</b>	<b>-15.40%</b>
<b>Gross Profit</b>	<b>389,467.59</b>	<b>421,753.08</b>	<b>(32,285.49)</b>	<b>-8</b>
<b>6-0000 Expenses</b>				
<b>6-1000 General Operating Expenses</b>				
6-1005 Bank Charges	384.13	640.39	(256.26)	-40
6-1010 Merchant Fees	857.15	2,919.99	(2,062.84)	-71
6-1011 Commission Paid	181.88	137.18	44.70	33
6-1015 Cash Discrepancies	(408.25)	0.13	(408.38)	-314138
6-1016 Walk Outs	161.82	439.55	(277.73)	-63
6-1020 Computer Maintenance	1,115.09	0.00	1,115.09	-
6-1025 Software & Support	2,527.08	(372.88)	2,899.96	778
6-1030 Printing	2,923.50	1,409.52	1,513.98	107
6-1032 Stationery	313.66	324.78	(11.12)	-3
6-1035 Telephone & Internet	927.85	1,077.12	(149.27)	-14
6-1040 Office & Admin Expenses	0.00	21.00	(21.00)	-100
6-1042 Ice	0.00	(58.50)	58.50	100
6-1043 Restaurant Consumables	0.00	56.85	(56.85)	-100
6-1044 Kitchen Consumables	170.71	474.51	(303.80)	-64
6-1046 Subscription - IT	10,030.68	4,908.27	5,122.41	104
6-1047 Tea Towels	0.00	3,024.50	(3,024.50)	-100
6-1048 Other Consumables	148.25	0.00	148.25	-
6-1056 Staff Discounts	928.53	1,639.86	(711.33)	-43
6-1060 Clothing & Merchandise Costs	9,901.03	1,854.75	8,046.28	434
6-1065 Entertainment Expenses	741.82	491.81	250.01	51
6-1070 Decorations	51.86	105.26	(53.40)	-51
6-1075 General Expenses	200.71	22.50	178.21	792
6-1080 Member Expenses	0.00	946.91	(946.91)	-100
6-1081 Members F&B Discounts	5,300.37	6,288.47	(988.10)	-16
6-1090 150th Celebrations Expenses	1,125.00	0.00	1,125.00	-
<b>Total General Operating Expenses</b>	<b>37,582.87</b>	<b>26,351.97</b>	<b>11,230.90</b>	<b>42.60%</b>
<b>6-1200 Professional Fees</b>				
6-1210 Accounting & Audit Fees	8,137.60	7,446.94	690.66	9
6-1230 Consulting Fees	1,380.00	0.00	1,380.00	-

	Total			
	Actual	Last Year	Variance \$	Variance %
<b>Total Professional Fees</b>	<b>9,517.60</b>	<b>7,446.94</b>	<b>2,070.66</b>	<b>27.80%</b>
<b>6-1400 Equipment Expenses</b>				
6-1401 Equipment Expenses	234.50	1,275.27	(1,040.77)	-82
6-1410 Equipment Hire	209.76	209.76	0.00	0
6-1420 Tools & Equip - Consumables	0.00	336.76	(336.76)	-100
6-1440 Fuel & Oil	0.00	261.58	(261.58)	-100
6-1441 Freight & Courier	76.36	75.00	1.36	2
<b>Total Equipment Expenses</b>	<b>520.62</b>	<b>2,158.37</b>	<b>(1,637.75)</b>	<b>-75.90%</b>
<b>6-1600 Insurances, Licenses &amp; Rego</b>				
6-1610 Australian Sailing Association Fees	4,969.96	4,772.73	197.23	4
6-1620 Insurances	13,979.28	8,244.04	5,735.24	70
6-1630 License Fees	660.74	227.69	433.05	190
<b>Total Insurances, Licenses &amp; Rego</b>	<b>19,609.98</b>	<b>13,244.46</b>	<b>6,365.52</b>	<b>48.10%</b>
<b>6-2000 Advertising &amp; Promotions</b>				
6-2005 Promotions	368.18	623.68	(255.50)	-41
6-2010 Advertising & Marketing	249.75	2,909.62	(2,659.87)	-91
6-2016 Digital Expenses	0.00	110.00	(110.00)	-100
6-2020 Vouchers Expense	0.00	90.91	(90.91)	-100
<b>Total Advertising &amp; Promotions</b>	<b>617.93</b>	<b>3,734.21</b>	<b>(3,116.28)</b>	<b>-83.50%</b>
<b>6-4000 Occupancy Costs</b>				
6-4010 Electricity	6,797.69	12,941.08	(6,143.39)	-48
6-4020 Gas	2,446.82	904.37	1,542.45	171
6-4025 Rental Expense	1,593.11	729.76	863.35	118
6-4030 Council Rates	0.00	861.99	(861.99)	-100
6-4040 Cleaning	9,996.15	8,682.44	1,313.71	15
6-4041 Cleaning Products	4,085.49	4,127.54	(42.05)	-1
6-4045 Security	707.95	625.00	82.95	13
6-4050 Water Rates	2,818.55	2,906.10	(87.55)	-3
6-4055 Pest Control	0.00	(1,385.50)	1,385.50	100
6-4060 Waste Removal	2,925.74	3,115.87	(190.13)	-6
6-4070 Gardening Expenses	0.00	575.95	(575.95)	-100
<b>Total Occupancy Costs</b>	<b>31,371.50</b>	<b>34,084.60</b>	<b>(2,713.10)</b>	<b>-8.00%</b>
<b>6-6000 Repairs, Servicing &amp; Maintenan</b>				
6-6005 R,M&S Clubhouse	20,001.25	10,734.73	9,266.52	86
6-6010 R,M&S Sailing	0.00	146.36	(146.36)	-100
6-6020 R,M&S Marina	2,073.40	581.13	1,492.27	257
6-6040 R,M&S Rescue Boats - Rhibs	6,291.18	1,764.63	4,526.55	256
6-6042 R,M&S Rescue Boats – Redeemer	744.55	0.00	744.55	-
<b>Total Repairs, Servicing &amp; Maintenan</b>	<b>29,110.38</b>	<b>13,226.85</b>	<b>15,883.53</b>	<b>120.10%</b>
<b>6-7000 Internal Club Expenses</b>				
6-7005 Committee Expenses	72.72	90.00	(17.28)	-19
<b>Total Internal Club Expenses</b>	<b>72.72</b>	<b>90.00</b>	<b>(17.28)</b>	<b>-19.20%</b>
<b>6-8000 Sailing Expenses</b>				
6-8015 Volunteer Expenses	238.44	1,117.72	(879.28)	-79
6-8030 Trophies & Prizes	3,060.00	0.00	3,060.00	-
6-8040 Sailing Expenses	258.50	1,236.94	(978.44)	-79
6-8060 Regatta Expenses	2,713.20	0.00	2,713.20	-
6-8080 First Aid Equipment	0.00	400.10	(400.10)	-100

	Total			
	Actual	Last Year	Variance \$	Variance %
<b>Total Sailing Expenses</b>	<b>6,270.14</b>	<b>2,754.76</b>	<b>3,515.38</b>	<b>127.60%</b>
<b>6-9000 Employment Expenses</b>				
6-9005 Wages- Management	13,797.04	12,556.44	1,240.60	10
6-9010 Wages - Administration	12,650.80	10,585.02	2,065.78	20
6-9015 Wages - Restaurant	4,576.91	6,923.05	(2,346.14)	-34
6-9016 Wages - Restaurant Casual	44,784.05	51,636.25	(6,852.20)	-13
6-9017 Wages - Clubhouse	5,538.12	4,424.25	1,113.87	25
6-9018 Wages - Kitchen	15,346.17	29,543.35	(14,197.18)	-48
6-9019 Wages - Kitchen Casual	17,262.83	15,051.10	2,211.73	15
6-9020 Wages - Sailing	5,653.83	0.00	5,653.83	-
6-9021 Wages - Sailing Casual	13,733.07	16,708.11	(2,975.04)	-18
6-9022 Wages - Marina	9,230.80	9,232.74	(1.94)	0
6-9023 Wages - Members	0.00	(664.12)	664.12	100
6-9024 Wages - Members Casual	5,988.95	6,653.76	(664.81)	-10
6-9025 Wages - Function	12,000.03	14,356.97	(2,356.94)	-16
6-9026 Wages - Function Casual	15,165.32	8,319.17	6,846.15	82
6-9027 Wages - Kitchen Chef Casual	15,921.39	12,454.38	3,467.01	28
6-9050 Staff Leave Expense	6,553.35	8,203.27	(1,649.92)	-20
6-9051 Provision for Annual Leave	1,107.62	761.90	345.72	45
6-9055 Superannuation	24,916.33	18,402.46	6,513.87	35
6-9060 Payroll Tax Expense	8,200.62	6,569.91	1,630.71	25
6-9065 Workcover Expense	2,536.58	1,967.60	568.98	29
6-9070 Recruitment Expenses	3,985.02	0.00	3,985.02	-
6-9075 Staff Training Expenses	0.00	1,257.45	(1,257.45)	-100
6-9085 Staff Uniforms - Restaurant & Functions	53.46	0.00	53.46	-
6-9086 Staff Uniforms - Sailing	0.00	50.00	(50.00)	-100
6-9087 Staff Uniforms - Administration	0.00	58.40	(58.40)	-100
<b>Total Employment Expenses</b>	<b>239,002.29</b>	<b>235,051.46</b>	<b>3,950.83</b>	<b>1.70%</b>
<b>Total Expenses</b>	<b>373,676.03</b>	<b>338,143.62</b>	<b>35,532.41</b>	<b>10.50%</b>
<b>Operating Profit</b>	<b>15,791.56</b>	<b>83,609.46</b>	<b>(67,817.90)</b>	<b>-81</b>
<b>8-0000 Other Income</b>				
8-0500 Interest Income	1,230.30	4,790.18	(3,559.88)	-74
<b>Total Other Income</b>	<b>1,230.30</b>	<b>4,790.18</b>	<b>(3,559.88)</b>	<b>-74.30%</b>
<b>9-0000 Other Expenses</b>				
9-0200 Depreciation	44,029.28	73,881.11	(29,851.83)	-40
9-0400 Amortisation	8,540.12	8,540.00	0.12	0
9-0500 Loss/Gain on Asset Disposal	0.00	(4,900.23)	4,900.23	100
9-0600 Interest Expense	1,408.67	2,325.85	(917.18)	-39
9-0601 Lease Interest Expense	1,529.90	1,401.01	128.89	9
<b>Total Other Expenses</b>	<b>55,507.97</b>	<b>81,247.74</b>	<b>(25,739.77)</b>	<b>-31.70%</b>
<b>Net Profit</b>	<b>(38,486.11)</b>	<b>7,151.90</b>	<b>(45,638.01)</b>	<b>-638</b>



## Agenda - RBYC Sailing Committee

<b>Meeting Date</b>	<b>Tuesday 15<sup>th</sup> October at 6:00pm.</b>			
<b>Meeting Venue</b>	<b>Sailing Office</b>			
<b>Attendance</b>	Rod McKenna, Glenn Ferguson, Brett Bowden, Geoff Adams, Paul Pascoe, Marnie Irving (Chair) Peter Gebbhardt, Damon Cook			
<b>Apologies</b>	Peter Robson, Colin Burgess. Michael O'Brien (sharing the OTB role with Damon)			
<i>Item</i>	<i>Topic</i>	<i>Support Paper</i>	<i>Action By</i>	<i>Complete Date</i>
<b>1.0</b>	<b>OPENING – Marnie Irving</b>			
1.1	<i>Minutes of the previous meeting be adopted. -</i>			
<b>2.0</b>	<b>Matters Arising</b> None			
3.0	<p><b>Skippers Meetings</b> Two (compulsory) skippers' meetings held in Sept. Colin did a great job showing how to register, view the calendar, signon, etc. Rod showed his brochure on Race Management communications</p> <p>Aim to keep a record of boats that may not be complying with sign-on. Most seeming to do well, other than a few VxOnes Both boat and all crew must be signed on. The latter is sometimes difficult to monitor – try to view the number of crew from the Tower as boats leave the marina. This requirement is in NOR.</p> <p>Safety audits – may not require mandatory external auditing of keelboats. Club auditors will do random checks of major safety criteria. Need to remove the name of the late Jon McCready from list of auditors.</p> <p>For next year have snacks available</p>			

4.0	<p><b>Opening Day</b>  Discussion re upstairs vs downstairs for presentation. Weather-dependant.  Ensure restaurant not booked by general public.  Timing to be approximately 1.5 hours after last boat finishes.  Encourage all members to come back to the clubhouse to celebrate.</p> <p>OTB and OD races to be normal W/L race with start/finish from Harry Tedstone  KB to start from Tower</p>			
5.0	<p><b>Saturday Racing</b>  Issue with the mix of boats with vastly different speeds, e.g. VxOne vs Keelboats.  In particular if a gust hits, the VxOnes accelerate at a significant rate.  BB to alert VxOne sailors to take care as KB not as manouverable.</p>			
6.0	<p><b>Lady Nelson Trophy</b>  Discussion regarding proposal from Commodore Peter Demura re-purposing the trophy for the 150<sup>th</sup> regatta. The group opinion is that we shouldn't be re-purpose a perpetual trophy, especially one that has been in use until quite recently, and that is for an overnight/evening race.  Proposal to look at another, older, trophy. Aim to have one trophy on which the winners of all the competing fleets would be acknowledged, and the winners be given a replica.</p>			
7.0	<p><b>Australian Sailing Victorian State Awards</b>  Peter Coleman won Para Sailor of the Year  Other nominations from RBYC  Female – Krystal Weir  SheSails – BLiSS / Bron McIlwain &amp; Cath Hurley  Team of the Year nomination – BGS (train at RBYC)  Coach of the Year – Brody Riley</p>			
8.0	<p><b>Keelboat Report:</b></p>			

<p>Geoff has received a list of boats by arm to try and work out who is racing and who isn't and to encourage those that don't to start.</p> <p>Require new numbers on the docks, and pedestals In the main channel there are no numbers.</p> <p>Div C are not keen on Windward/Leeward Last Saturday there was not a PHS race. Need to check if there are any other weekends in the calendar where there is no PHS race. Aim to check and double-check calendar during the off-season before finalised version is published.</p> <p>Geoff has offered to try help match crews.</p> <p>Can we have a double handed division with auto helm? Change to NOR 11.4 to say "if sailing double handed, then auto helm is permitted". For Division 2 and Div C. Put an article in the newsletter to explain that the intention is to encourage as many boats as possible to compete.</p> <p>Reminder to keep clear of starting boats</p> <p>Peter Taylor Race – entry by using the normal club sign-on system</p> <p>Victorian Championship 26 Oct. run by RBYC – there is no other racing at the club. Suggest running a non-aggregate Tower Race. Rod &amp; Paul to discuss with Colin.</p>		<p><b>MI/CB</b></p> <p><b>PP</b> <b>PP</b></p> <p><b>Rod/Pa ul</b></p>	
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	<p>Sunday Social Sail – Running again. Weather dependant, no racing, and back in time for lunch.</p> <p>Endorsed by Sailing Committee.</p> <p>Sign on System to include “Sunday Social Sail”</p> <p>Peter G to coordinate details such as start time, meeting place, and destination, probably via the Cruising Group Whats App group.</p> <p>Advertised in Newsletter for 27<sup>th</sup> Oct.</p> <p>Proposal for every Sunday, although this could be subject to change</p> <p>PG to discuss with Paul Jenkins re his experience a few years ago.</p>			
<b>9.0</b>	<b>RACE MANAGEMENT TEAM INITIATIVES</b>			
9.1	<p><b>Volunteers –</b></p> <p>All racers to contribute one day per year to assist with Race Management. This can be a day where they do not usually race ie Wednesdays, Thursdays, Saturdays and Sundays need volunteers</p> <p>Register via Volunteer section of app. Or email or phone Boating Manager.</p> <p>Glenn F &amp; Brett B have confirmed their fleets will be responsible for supplying one or two volunteers to assist with Sunday sailing.</p> <p>Damon to speak with ILCA fleet.</p> <p>Geoff to speak with KB sailors.</p> <p>Emphasize that it is fun, it is a learning experience, and it helps to spread the load and reduce need for paid people.</p> <p>Race Management Communications – document prepared by Rod to be placed on the website.</p> <p>First of the new marks has been delivered with new attachment points in an effort to reduce the amount of weight required to keep marks upright and the rope weighed down. Hope to make marks easier to handle.</p>		<b>CB</b>	

<p>10. 0</p>	<p><b>2.4mR</b> From Peter Coleman (vision-impaired) – Calum was assisting Peter in finding the leeward marks. Suggest the driver of the guide boat wear a flouro yellow hi-vis vest.</p> <p>Can the order of starts be modified to have 2.4's before the Dragons, as they run 3 races while the Dragons only do two races? Glenn to talk to Dragons.</p> <p>Glenn to arrange for a document on how to rescue a 2.4mR, in particular a swamped boat</p>		<p><b>GF</b></p> <p><b>GF</b></p>	
<p>11. 0</p>	<p><b>Rescue Boat Working Boat</b> Wind instruments have arrived and now need installation. Water entered toilet – needs attention</p>			
<p>12. 0</p>	<p><b>VxOne</b> Document created on how to right an upturned boat. To be sent to Colin for distribution to rescue-boat drivers. Has been distributed to all VxOne sailors.</p> <p>Discussion regarding changing to a 3 minutes start sequence. Requires further discussion amongst all fleets. Start-boat probably requires all fleets to use the same sequence; namely 5 or 3 minutes.</p>			

13.0	<p><b>OTB</b> Casey Imeno ran a coaching clinic this evening. Looking to encourage her to operate out of the club. Require a spot for her to leave a boat for a couple of weeks at a time. Request to be put to Colin.</p> <p>Colin has purchased a club boat for visitors or “try before you buy”.</p> <p>Would like to have a permanent mark approx. 500m to windward of number 6. This would require authorisation from Parks Victoria. Speak to Colin re procedure.</p> <p>All the OTB boats will be at Sail Sandy this weekend.</p>		CB	
10	<b>REGATTAS</b>			
	OD Regatta 16 Nov & 17 Nov 2024			
	<p>Sail Melbourne 28 Nov – 1 Dec 2024 2.4mR pumps will have to be moved to RMYS boats <b>Need more volunteers from RBYC, especially to help move boats on the sand.</b></p>			
	<p>Etchells Christmas Cup – 13-15 Dec 2024 Boats have already started arriving. Anticipate a lot more after the Nationals at Metung early Nov <b>Need to make as much room as possible on Hard stand, and yet still allow 2.4 and VxOnes to keep sailing as much as possible.</b> <b>Consider moving VxOnes to a corner of the yard when regatta on.</b> <b>Try to bunch up 2.4s on hard stand</b> <b>Put non-competing Etchells into the water</b></p>			
	Stonehaven 7 Jan – 11 Jan 2025 – RMYS			

	Etchells Worlds and Pre-Worlds 3 Jan – 14 Jan 2025 Hard stand – see above re Xmas Cup			
	VX Ones Vic States 8 & 9 March TBC			
	RBYC 150-year celebration regatta 29 & 30 March			
	Association Cup 13 April Try to make the preceding Saturday race non-aggregate Encourage skippers to commit early, and to choose crew from outside their own boats			
	RS Aero Nationals 27 Dec 2026 – 3 Jan 2027			
	National Optimist Class Association Jan 2027.			
<b>11</b>	<b>AOB</b>			
<b>Next Meetings</b> <b>Tuesday 19th Nov at 6pm</b> <b>Tuesday 17<sup>th</sup> Dec at 6pm</b>				

<b>FUTURE MEETINGS</b>	<b>COMMITTEE</b>	<b>FOCUS AREAS</b>
Aim for 3 <sup>rd</sup> Tuesday of each month		

<b>2023 - 234MEMBERS</b>			
Chair: Marnie Irving	<a href="mailto:m.irving@bigpond.net.au">m.irving@bigpond.net.au</a>	Peter Robson	peter@amorini.co.uk
Glenn Ferguson	gferg57@icloud.com	Brett Bowden	
Colin Burgess	<a href="mailto:boatingmanager@rbyc.org.au">boatingmanager@rbyc.org.au</a>	Peter Gebhardt	peter.gebhardt70@gmail.com
		Paul Pascoe	paulpascoe55@gmail.com
Rod McKenna	rod@rodmckenna.com.au		sailing@rbyc.org.au

<b>OTHERS AS REQUIRED</b>			
Peter Coleman	peter.coleman@entire.com.au		
Tony Cuschieri	tony@martiniracing.com.au		





# Minutes of RBYC Cruising Group Committee Meeting

## Held in RBYC Regatta Room

### Tuesday, October 1<sup>st</sup>, 2024 at 7:00 pm

#### **PRESENT:**

Terry Frankham, Tony Garvey, Peter Gebhardt, Peter Strain, Jo Walker, Brenton Smith (special invitee as 150 year celebration rep)

Current (rotating) Chairperson: Jo Walker

#### **APOLOGIES:**

Rob Hurrell

**MINUTES:** Of last meeting, held on 6<sup>th</sup> August 2024, were confirmed.

#### *MATTERS ARISING from MINUTES*

– Nil

#### **CORRESPONDENCE:**

##### **In:**

- 14 August 2024 – Gordon Syme to PG, agreeing to present at the September Guest Speaker Dinner
- 17 August 2024 – from Robina Smith advising that Wayne and Ally Sollars (Blue Heeler) would be willing to be Guest Speakers at our November Dinner.
- 19 August 2024 – from Cheyne O'Brien and John Dudley, acknowledging thanks.
- 31 August 2024 – from Ali Sollars, agreeing to be October Guest Speaker
- 19 Sept 2024 - from Gordon Symes regarding logistics for Guest Speaker dinner

##### **Out:**

- 18 August 2024 – TF to Cheyne O'Brien and John Dudley, thanking them on behalf of the Cruising Group, for their Marine Forecasting presentation at the Aug 16<sup>th</sup> Guest Speaker Dinner.
- 18 August 2024 – TF to Gordon Syme, seeking title and brief description of Sept talk, along with an image, to use for promotion
- 31- August 2024 – TF to Ali Sollars re logistics for the Guest Speaker Dinner
- 19 Sept 2024 - TF to Gordon Symes regarding logistics for Guest Speaker dinner
- 23 Sept 2024 – TF to Gordon Symes thanking him on behalf of the Cruising Group, for his Greece & Croatia chartering presentation at the Sept 20<sup>th</sup> Guest Speaker Dinner.

#### **MATTERS ARISING from CORRESPONDENCE:**

- Nil

#### **FINANCES:**

- Committee endorsed re-imbusement of \$120 to T. Frankham for condolence flowers sent to past Cruising Group chair Paul Jenkins.

#### **GENERAL BUSINESS:**

##### **1. Report From General Committee (Peter Gebhardt)**

- First meeting of new General Committee has been held (4 new members)
- Forecourt construction should be completed by end October.
- Dredging of marine confirmed for May-Sept 2025. Contractor to be appointed shortly. Will require boats to be moved sequentially to allow each arm to be dredged.
- Attenuator has broken on both sides, Repairs will include 8m steel beams to be attached each side.

## 2. Sailing Committee Rep (Peter Gebhardt)

- Nothing New to Report (No Sailing Committee meeting since AGM)
- Opening Day this coming weekend (Oct 5<sup>th</sup>)

## 3. 150 Year Celebrations:

Brenton Smith is representing Cruising Group on organising committee. Has advised:

- The final weekend in March 2025 is planned for a weekend regatta with racing on Saturday, and some form of fun sailing events on the Sunday, followed by a BBQ on the Hardstand. Motor Boats will organise a MB event, and Cruising Group to organise an event for Cruisers.
- Brenton to co-ordinate Cruising event and is seeking ideas (a rally type event, with observations or activities to be undertaken at various pre-defined locations?)

## 4. On Water Events:

Future events:

- ❖ Birthday Cruise to RYCV: Sunday Jan 19<sup>th</sup> 2025
- ❖ 2025 Bass Strait Cruise: Sat Feb 22<sup>nd</sup> to Mon Mar 10<sup>th</sup>.
  - Safety self-assessment/declaration highly recommended
  - Pre-Cruise Information Night to be held on Friday Dec 6<sup>th</sup> 2024. – Peter Gebhardt present
  - Coordinator TBA.

## 5. Guest Speaker Dinners / Social Events:

Review:

Friday 16<sup>th</sup> Aug, Cheyne O'Brien & John Dudley, BOM, *Marine Forecasting*

- +/- 60 attendees.
- Well received, lots of follow up questions

Friday 20<sup>th</sup> Sept, Gordon Syme, *Chartering in Greece & Croatia*.

- +/- 60 attendees.
- Entertaining evening
- Timing conflict with Social Committee arranged talk by Diver Dan in the Members Bar after the Draw. Left attendees confused and messed with dinner timing in Bayview Room. Subsequent discussions with Social Com rep and have commitment that this will not occur again.

*Feedback that meals at both above events were excellent. Our thanks to catering.*

+ Future events:

- ❖ Friday October 18<sup>th</sup>. **Progressive Dinner**
  - Jo Walker coordinating
  - \$25 per head – reimbursement to hosts as required.
  - Only 8 boats to date, will keep soliciting, but will likely need to limit numbers.
  - Attendee requests to Jo and/or Mandy.

- ❖ Friday Nov 15<sup>th</sup>.
  - Wayne and Ally Sollars – Blue Heelers Circumnavigation
  - Have confirmed a free Berth for the night.
  
- ❖ Christmas Hardstand Party in December. Saturday December 7<sup>th</sup>
  - No conflicting regattas on December 7<sup>th</sup>, however there is a Cruising Div Passage Race that day
  
- ❖ Future talks / events?
  - Dinner / Dance Night? - Dave Stripp's band? Cory Hall Band?
  - Peter Johns: *European Canal Cruise* (Part 3)?
  - Roger Lloyd – *2016 Bay of Biscay Crossing* (Peter Strain contact)? – revisit in 2025 when he returns
  - Have Members Bar Dinner in Feb ahead of Bass Strait Cruise.
  - Diver Dan Talk in March (21<sup>st</sup>) ? – Tony Garvey to contact Dan.

**6. Other business**

- Nil

**Meeting Closed at 8:15 pm.**

~

**NEXT MEETING: 7:00pm, Wednesday 6<sup>th</sup> November, 2024 at RBYC Clubrooms**  
*(hopefully in the committee Room!)*

Committee Chair: \_\_\_\_\_ Secretary: \_\_\_\_\_

Date: \_\_\_\_\_ Date: \_\_\_\_\_