



# Royal Brighton Yacht Club

The Sailors' Club

## GENERAL COMMITTEE MINUTES

Monday 26<sup>th</sup> August 2024, 6.00 PM

Clubhouse

**PRESENT** –Niesje Hees, Peter Demura, Marnie Irving, Murray Cowdell, Debbie Jonker, Tony Hennessy  
Neil Sargeant, Brett Heath, Peter Coleman, Cath Hurley, Phil Hall,

**APOLOGIES** - Peter Gebhardt

**AUDIT** - The Committee were briefed by Andrew White & Matthew Crowley Auditors from Ashford's P/L who talked through the management letter and the recent audit. They stated;

*In our opinion, the accompanying financial report presents fairly, in all material respects, including:*

*(i)giving a true and fair view of the Association's financial position as at 30 June 2024 and of its financial performance and its cash flows for the year ended; and*

*(ii)complying with the Australian Accounting Standards - Simplified Disclosures and the Associations Incorporation Reform Act 2012.*

**SURVEY** – Josh Stuchbury led the Committee through the findings of the membership survey. This was an extensive interactive discussion which led the Committee to focus on the members perceptions of the club in March 2024. Key findings were shared with the committee.

In answer to the question “Would you recommend others to join the club”, the following responses were provided;

- Very likely 67.39%
- Possibly 26.71%
- Not likely 5.90%

Older members (over 65) were over-represented in the survey responses compared with their percentage of membership. Senior and Aquatic members were well represented with other classes of membership under-represented in the survey responses.



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## The Sailors' Club

### KEY FINDINGS

- The club is not effectively engaging those under the age of 45. Strong support from older members to also better engage with younger generations.
- The main groups wanting to sail are those younger and those older
- Crew members are the least enthusiastic about recommending the club
- Those aged 45-64 are commonly experiencing negative social dynamics in ways not experienced by other groups
- Keeping facilities clean and modern is crucial. Improvements can be made and prioritising this in forward planning and budgeting is important.
- Keeping Food + Drink relevant is crucial, but this has more to do with ensuring environments and spaces exist to enable socialising and a sense of community.

Niesje and the General Committee thanked Josh for his extensive work on this project. The General Committee and IDAG will use these findings to prioritise activities, projects and investment going forward.

### PREVIOUS MINUTES

- True and accurate record;

**MOVED:** Murray Cowdell

**SECONDED:** Cath Hurley

**CARRIED**

Clarification was made that club branded lanyards are available to all members. Complimentary coffee is provided to emergency services workers coming in to the club depending on the situation (not a formal arrangement).

### GENERAL MANAGERS REPORT

PH spoke to the written report.

### TREASURERS REPORT

BH summarised the financials and the steps taken for improved reporting to enable closer management of the catering department.



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Cash vs Borrowings graph shows the true position of the club development.

Once forecourt is complete a marketing campaign will be targeted at local residents and businesses.

The Finance SC will be discussing the cash flow and the requirement surrounding borrowing funds at the next meeting.

## MEMBERSHIP

Accept new members as listed.

**MOVED:** Murray Cowdell

**SECONDED:** Brett Heath

**CARRIED**

### Mew Members to be ratified - August meeting

Bob Smith	Senior
Celestine Eramo	Senior Family
Manoj Silvapulle	Crew Plus
Esteban Franco	Crew
Mikala Hehir	Aquatic
Youen Jamieson	Intermediate
Ryan Lostly	Intermediate
Tom Carroll	Intermediate
Geoff Hall	Social
Michelle Rayner	Social
William Tolson	Social
Daisy Martin	Youth
Charlie Dow	Youth
Claudia Huant	Youth

## SAILING SUB COMMITTEE

MI reported on :

Skipper Briefings / Sail-Pass / Sign-On system

Geoff Adams has joined the Sailing SC as a keelboat representative. Michael O'Brien has joined the Sailing Sc as OTB representative.

Sean Hogan trying to achieve consistency across the clubs regarding PHS handicapping for interclub racing.

Opening Day is 5<sup>th</sup> October.



# Royal Brighton Yacht Club

## The Sailors' Club

Elwood Sailing Club has been invited to the RBYC Junior big boat day.  
KISS rally has been postponed due to weather.

### **150<sup>th</sup> YEAR ANNIVERSARY WORKING GROUP**

PD spoke to the recent minutes.

VIP's including government officials to be invited.

Website Page being worked on

Try Booking system being setup.

### **CRUISING GROUP**

- Minutes tabled

### **IDAG REPORT**

- No report this month

### **ASSET REPORT**

- Dredging budget estimates to be evaluated by Marina & Attenuator subcommittee.

### **CSC REPORT**

- Minutes tabled

### **SOCIAL SUB COMMITTEE**

- Minutes tabled

### **GENERAL BUSINESS**

- Nil

**MEETING CLOSED 9:40PM**

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### POS SPEND BY MEMBERSHIP TYPE - July 2024

	Total Spend per month per membership	Average spend per membership	Number of members in category	Number of members spent
40 Year	\$2,159.40	\$113.65	19	13
Gym	\$4,284.15	\$69.10	62	36
Crew Plus	\$1,955.75	\$52.86	37	15
Senior	\$18,851.90	\$52.08	362	171
50 Year	\$1,388.10	\$44.78	31	11
Senior Special	\$438.55	\$43.86	10	8
Senior Family	\$4,861.25	\$40.85	119	53
Aquatic	\$5,537.90	\$39.00	142	101
Honorary Life	\$286.20	\$35.78	8	5
Social	\$9,699.35	\$27.32	355	115
60 Year +	\$837.20	\$21.47	39	11
Senior Country	\$170.35	\$18.93	9	2
Crew	\$1,691.35	\$15.81	107	27
Social extra	\$753.05	\$8.46	89	9
Intermediate 18-29	\$687.50	\$5.59	123	17
Senior Absentee	\$100.05	\$3.71	27	1
Youth	\$0.00	\$0.00	82	0
Junior family	\$0.00	\$0.00	33	0
TPI	\$33.20	\$0.00	2	1
	\$53,735.25		1656	596

## Membership count July 24 - June 25

	Jun-24	Jul-22	-/+
Senior	394	362	-8.12%
Senior Family	132	119	-9.85%
Senior Special	10	10	0.00%
40 Year	19	19	0.00%
50 Year	36	31	-13.89%
60 Year +	33	39	18.18%
Honorary Life	8	8	0.00%
Senior Country	11	9	-18.18%
Senior Absentee	29	27	-6.90%
Crew	109	107	-1.83%
Crew Plus	43	37	-13.95%
Youth U18	90	82	-8.89%
Intermediate 18-29	131	123	-6.11%
Gym	70	62	-11.43%
Social	356	355	-0.28%
Social Extra	90	89	-1.11%
Junior Family	47	33	-29.79%
Aquatic	146	142	-2.74%
TPI	2	2	0.00%
<b>TOTAL</b>	<b>1756</b>	<b>1656</b>	<b>-5.69%</b>

# Membership Age Breakdown Report

Royal Brighton Yacht Club

Ages of current club members as they were on 31-Jul-2024

Membership Type	Age Bracket														Total			
	Unknown DOB		Up to 17		18 - 29		30 - 39		40 - 49		50 - 59		60 - 69		70 Up		Male	Female
	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female		
Senior	6	1	2		14	2	32	4	99	16	100	16	67	4	320	43		
Senior Family	1	2			3	1	7	8	27	19	15	14	13	9	66	53		
Senior Special											2		8		10			
40 Year											8	1	9	1	17	2		
50 Year									1		10		20		31			
60 Year +											1		38		39			
Honorary Life									1				4	2	5	2		
Senior Country					2		2		1		2		3		10			
Senior Absentee					1		4	1	8		8		5		26	1		
Crew		1			13	3	8		22	5	28	3	18	3	89	15		
Crew Plus					3	1	5	2	8	2	6	2	7	1	29	8		
Intermediate 18-29					96	32									96	32		
YouthU18					55	25									57	25		
Gym	1				3		5	1	13		8	4	27	2	57	7		
Social	8	7			3	1	15	9	40	25	61	40	91	47	225	131		
Social Extra	1	2					2	7	1	24	5	29		18	7	82		
Junior Family U21					14	8									20	13		
Aquatic	5	4			2		10	4	24	27	32	8	20	5	93	48		
TPI													2		2			
<b>Totals</b>	<b>22</b>	<b>17</b>	<b>69</b>	<b>33</b>	<b>109</b>	<b>38</b>	<b>88</b>	<b>36</b>	<b>245</b>	<b>118</b>	<b>286</b>	<b>117</b>	<b>332</b>	<b>92</b>	<b>1199</b>	<b>462</b>		

## **GENERAL MANAGER'S REPORT AUGUST 2024**

### **OH & S – Incidents reported**

#### **Forecourt Redevelopment**

Now progressing well, timeline for hand over 5<sup>th</sup> October is very tight.

Glazing due this week> Committee room & Foyer will be worked on interiors whilst work continues outside.

#### **Marina Dredging**

Marina & attenuator advisory group to compare budget estimates from 2 contractors.

#### **Showers, Sauna and Steam room**

Men's shower re- silicon complete

Steam room unit & seats complete.

*Philip Hall*

*General Manager*





**Minutes of RBYC Cruising Group Committee Meeting**  
**Held in RBYC Regatta Room**  
**Tuesday, August 6<sup>th</sup>, 2024 at 7:00 pm**

**PRESENT:**

Terry Frankham, Peter Gebhardt, Jo Walker

**APOLOGIES:**

Rob Hurrell, Peter Strain

- *Chairperson position rotated to Jo Walker.*

**MINUTES:** Of last meeting, held on 4<sup>th</sup> June, 2024, were confirmed.

*MATTERS ARISING from MINUTES*

- Nil

**CORRESPONDENCE:**

- Various from 11<sup>th</sup> June to 29<sup>th</sup> July 20<sup>th</sup> between Terry Frankham and Cheyne O'Brien and John Dudley of the BOM re August Guest Speaker Dinner talk.

**Matters arising from Correspondence:**

- Nil.

**FINANCES:**

- Nil

**GENERAL BUSINESS:**

**1. Report From General Committee (Peter Gebhardt)**

- Construction ongoing on new driveway/forecourt for Clubhouse. On schedule after initial delays owing to some services found to be not where they were designated to be on plans. Completion projected to be September.
- Marina dredging will likely occur during the 2025 winter (May – Sept)
- Planning for 150 year celebration continue (Brenton Smith representing Cruising)

**2. Sailing Committee Rep (Peter Gebhardt)**

- Nothing New to Report (Sailing committee moved to every 2<sup>nd</sup> month winter meetings)

**3. 150 Year Celebrations:**

Brenton Smith is representing Cruising Group and will join the September CG committee meeting. Has advised:

- *The final weekend in March 2025 is planned for a weekend regatta with racing on Saturday, and some form of fun sailing event on Sunday that the 150th sub-committee would like the Cruising Group to lead. This will probably be followed by some form of BBQ / music / entertainment on the hard stand.*

#### 4. On Water Events:

##### Frostbite Cruise:

- Held over the weekend of June 29<sup>th</sup> - 30<sup>th</sup>)
- Successful weekend with good turnout, despite weather – 6 boats overnight, and one came up on the Sunday, and several came by land for the Sunday lunch.
- 4 RMYS boats there that weekend – some conversations regarding joint events – JW has contact and will follow up.

##### Future events:

- **Birthday Cruise:** Jan 19<sup>th</sup> 2025 (third Sunday of the month) TF to contact Royals at appropriate time to arrange.

#### 5. Guest Speaker Dinners / Social Events:

##### Future Events:

- ❖ Friday 16<sup>th</sup> August: Cheyne O'Brien and John Dudley, (BOM)
  - Marine Forecasting, with emphasis on Port Phillip and surrounding waters.
  - Jo Walker to host evening
- ❖ Friday September 20<sup>th</sup> .
  - Gordon Symes and chartering in the Greek Islands? - Peter Gebhardt to follow up to confirm
  - If not available/willing, schedule informal dinner in Members Bar
- ❖ Friday October 18<sup>th</sup>.
  - Progressive Dinner
  - Jo Walker to coordinate – co-opt past organisers if possible
- ❖ Friday Nov 15<sup>th</sup>.
  - TBD
- ❖ Christmas Hardstand Party in December. Saturday December 7<sup>th</sup>? 14<sup>th</sup>?
  - Decided to schedule December 7<sup>th</sup> (no conflicting regattas)

#### 6. Other business

- Nil

**Meeting Closed at 7:25 pm.**

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**NEXT MEETING: 7:00pm, Tuesday 3<sup>rd</sup> September, 2024 at RBYC Clubrooms**

Committee Rep: \_\_\_\_\_ Secretary: \_\_\_\_\_

Date: \_\_\_\_\_ Date: \_\_\_\_\_



**ROYAL BRIGHTON YACHT CLUB INCORPORATED**  
**ABN 24 768 210 467**  
**ELECTION OF FLAG OFFICERS, HONORARY TREASURER AND**  
**GENERAL COMMITTEE FOR 2024/2025**

In accordance with the provisions of the Rules of Royal Brighton Yacht Club, nominations for Election to Flag Officers, Honorary Treasurer and General Committee to fill the following offices closed at 6pm on Friday 23rd August 2024.

**FLAG OFFICERS**

There was one valid nomination for each of the Flag Officer positions & Honorary Treasurer.

COMMODORE – Peter Demura  
VICE COMMODORE – Peter Gebhardt  
REAR COMMODORE – Cath Hurley  
CLUB CAPTAIN – Marnie Irving  
HONORARY TREASURER – Brett Heath

As the number of Nominations is equal to the number of vacancies there is no requirement for an election or ballot.

**SIX (6) MEMBERS OF COMMITTEE**

There were seven (7) valid nominations for the six (6) Members of the Committee.

Andy Holmes  
Christopher Sand  
Murray Cowdell  
Greg Clinnick  
Mark Woodland  
Debbie Jonker

As the number of Nominations is more than the number of vacancies there will be a ballot. Full details will be provided in due course

**PAST COMMODORE WENDY LUCK**  
**RETURNING OFFICER - 2024**

**149th ANNUAL GENERAL MEETING OF MEMBERS**  
**TUESDAY 24<sup>th</sup> SEPTEMBER 2024, 7PM**

Members will be notified of the Annual General Meeting of Members (as per Club Rules) at least seven days prior to the date of the meeting on Tuesday 24<sup>th</sup> September 2024 at 7pm, and provided with the Club's Annual Report, Balance Sheet and Proxy form.

Please mark this date in your diary.

General Committee  
E & OE