



Royal Brighton Yacht Club

The Sailors' Club

GENERAL COMMITTEE MINUTES

Monday 30 October 2023, 6.00 PM

PRESENT - Niesje Hees, Peter Gebhardt, Marnie Irving, Brett Heath, Murray Cowdell, Peter Coleman, Tony Hennessy, Cath Hurley, Phil Hall.

APOLOGIES - Peter Demura, Debbie Jonker, Neil Sargeant

PREVIOUS MINUTES

- True and accurate record;

MOVED: Cath Hurley **SECONDED:** Murray Cowdell **CARRIED**

BUSINESS ARISING

- Nil

CORRESPONDENCE

- Nil

FINANCE SUB COMMITTEE

- Brett Heath outlined the September accounts which indicated that we had a successful month in the catering departments.
- Minutes of previous meeting tabled.
An explanation of the amortisation of Subscriptions & Marina/hardstand fees was given. The amendments made will smooth out the uptake of these income streams into the P & L. over the year.
- Some anomalies in the accounting for Electricity & Gas charges was identified. These will be adjusted.
- The FSC has approved the budget.
- PG asked that the budget figures be explained, outlining the key drivers and assumptions.



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- CAPEX budget still to be determined pending quotes etc. the main expenses will be:
 - Purchase of Redeemer replacement
 - Dredging works
 - Forecourt Redevelopment
 - Race Tower container
- PC asked about aspects of the keelboat program. We have conducted 1 course to date with 4 further courses currently being advertised. The trailer is for sale and will be further advertised in the coming weeks.

MEMBERSHIP REPORTS

Accept new members as listed.

New Members to be ratified

Bruce Gillard	Senior
Andrew Barber	Senior
Philipp Wallner	Senior
Wayne Ross	Senior
Tim LeFebvre	Senior
Dorota Felsbourg	Senior Family
Michael Wilson	Crew
Yvonne Della Bosca	Aquatic
Tiffany Griffin	Aquatic
Judith Morgan	Aquatic
Louis Timlock	Intermediate
LiamGunson	Intermediate
Ryan Carter	Gym
Neil Christie	Gym
Jackson Christie	Gym
Graham Cummings	Social
Barbara Cummings	Social
Philip Wheatley	Social
Barbara Wheatley	Social
Penelope Russell	Social
Tanya LeFebvre	Social Extra
Maria Pannozzo	Social Extra
Mary Jackson	social Extra
Youcheng Huang	Youth
Oscar & Pola Felsbourg	Junior Family

MOVED: Murray Cowdell

SECONDED: Peter Gebhardt

CARRIED UNANIMOUSLY

GENERAL MANAGER REPORT –

- The written report was tabled.



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- Staffing matters were spoken to by PH.

SAILING REPORT

- MI spoke to the recent Sailing Sub Committee minutes.
- MI outlined the items of interest from the Club Captains meeting being:
 - Requirements from Parks Vic re races that cross the shipping channel
 - Race officer requirements and changes
 - Sail Pass and the potential for new members.

CRUISING GROUP

- Minutes of recent meeting were distributed.

IDAG REPORT

- No report this month

ASSET REPORT

- No report this month

CSC REPORT

- No report this month

SOCIAL SUB COMMITTEE / proposals

- Minutes of recent meeting were distributed.

GENERAL BUSINESS

- PC asked about the usage of the hardstand given that some boats never move.
- CH suggested that “Smart” classes be re-developed (providing sailing related hints and tips and sharing knowledge) – potential for Sunday mornings
- PG thanked those responsible for removing the reinforcement steel from some of the walkways. He also asked that the shade cloth behind the south fence be addressed.



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- PG asked if the BBQ on the deck could be used by members. It was agreed that self-use of BBQ can occur on the Jock Sturrock BBQ.
- MEETING CLOSED: 7:53PM
- NEXT MEETING: 27th November 2023
- Christmas meeting scheduled for Thursday 14th December

Note:

Subsequent to this meeting (on 9 Nov 23), a replacement for Redeemer came available in Queensland at the end of October, and GC approved the expenditure by circular email, based on the previous proposal submitted back in February.

As per that proposal, \$165 k was approved for this boat, including the cost of the boat, the cost of the survey, transport and an allowance for any required instruments and modifications. Paul Pascoe went up to inspect the boat and the survey showed no issues. The boat is expected to arrive at RBYC around the end of the month.

19/10/2023

Royal Brighton Yacht Club
253 Esplanade, Middle Brighton
VIC, 3186

Dear Board Members,

RE: Royal Brighton Financial Results – September 2023

Below is a summary of the Club's financial results for September 2023, as well as accompanying commentary.

Financial Results September 2023:

The financial reports for the period have been prepared on a calendar month basis from 1st September to 30th September 2023. The Club traded as usual throughout the month, trading for all 30 days.

The Club's financial performance for the September period has been analysed and compared with the previous months figures. During the September period, the Club generated a total income of \$527k, representing a \$104k increase compared to the August's income of \$423k. This increase is due to a \$38k rise in Restaurant Food Revenue and a \$34k increase in Restaurant Beverage Revenue.

Expenditure for the September period totalled to \$338k, which is a \$41k increase compared to August. The increase in Expenses can be primarily attributed to the \$41k increase in Employment Expenses mainly due to a \$12k rise in Wages for Sailing and Restaurant Casuals.

As OTH have not yet received the budgeted figures for FY24, therefore budget comparisons have been left out of the analysis for September.

In summary, the Club reported an operating profit of \$83k for September.

Please see the table below, the total Employment cost ratio to total Revenue for the last three months as well as last year.

Jul-23	Aug-23	Sep-23
54%	45%	44%

Jul-22	Aug-22	Sep-22
56%	45%	49%

Please note the upcoming statutory liabilities listed below:

Upcoming Liabilities	Amount	Due Date
September-23 Super Contribution	\$18,462.46	27/10/2023
September BAS 23 Estimate	\$240,978.00	27/11/2023
Total	\$259,440.99	

The Balance Sheet of the Club reflects the most recent financial position as of the end of September 2023, and it is confirmed that the Club is current with all statutory payments and lodgements.

When reviewing the financial statements for August, please note the following:

- Rescue & Work Boats is currently \$40k less than the Asset Manager Pro figure due to waiting on the disposal of assets
- Balloon Payment for RHIB (10/11/22) Equipment Loan wasn't allocated to Equipment Loan. I have re allocated it this month to fix the equipment loan, which has impacted the Loss/Gain on Asset Disposal
- Credit Card Expenses – OTH are awaiting receipts to recognise all expenses and GST for Colin and Phil's credit cards. These expenses will be recognised in the next period, provided the information is received.

As always, any queries or discussions regarding the financial accounts are welcome. If you have any questions or would like to discuss the matter further, please feel free to contact me.

Kind Regards,

Talia Voukelatos

Manager – On Tap Hospitality

Profit and loss report

Accrual mode

01 Jul 2023 - 30 Sep 2023

	Jul-23	Aug-23	Sep-23	Total
4-0000 Income				
4-1000 Catering Revenue				
4-1005 Restaurant Beverage Revenue	47,128.06	48,123.06	82,628.66	177,879.78
4-1010 Restaurant Food Revenue	60,503.57	69,275.53	107,302.13	237,081.23
4-1015 Members Beverage Revenue	13,045.00	20,237.05	28,115.68	61,397.73
4-1020 Members Food Revenue	5,972.30	12,482.86	14,254.25	32,709.41
4-1021 Members F&B Discounts - Revenue	4,321.06	4,659.76	6,288.47	15,269.29
4-1053 Function Food	41,352.35	41,014.01	32,022.17	114,388.53
4-1054 Function Beverage	18,822.83	6,261.64	8,309.93	33,394.40
4-1055 Private Function Revenue	9.10	0.00	286.37	295.47
4-1060 Room Hire	3,227.30	5,227.28	5,618.19	14,072.77
Total Catering Revenue	194,381.57	207,281.19	284,825.85	686,488.61
4-2000 Membership Income				
4-2105 Member's Annual Subscription	62,471.89	80,000.00	80,000.00	222,471.89
4-2110 Association Fees	4,772.73	4,772.73	4,772.73	14,318.19
4-2115 Instalment Surcharge	2,495.29	1,279.03	1,293.58	5,067.90
Total Membership Income	69,739.91	86,051.76	86,066.31	241,857.98
4-2500 Marina, Hstand & OTB Storage Inc				
4-2510 Hardstand Annual Rental Income	6,305.17	8,600.00	8,600.00	23,505.17
4-2520 Marina Annual Rental Income	68,505.21	86,000.00	86,000.00	240,505.21
4-2540 Marina & Hstand Casual Rental	11,709.22	11,622.72	15,972.73	39,304.67
4-2545 DSC Storage	1,303.77	1,400.00	1,400.00	4,103.77
4-2550 Maintenance Fee Income	9,358.48	13,000.00	13,000.00	35,358.48
Total Marina, Hstand & OTB Storage Inc	97,181.85	120,622.72	124,972.73	342,777.30
4-3000 Sailing Income				
4-3105 Sailing Safety Fees	1,729.92	1,729.92	1,729.92	5,189.76
4-3120 Regattas Income	0.00	0.00	90.91	90.91
Total Sailing Income	1,729.92	1,729.92	1,820.83	5,280.67
4-4000 DSC Income				
4-4125 School Holiday Program	0.00	(45.46)	17,501.11	17,455.65
4-4145 Keel Boat Learn to Sail	0.00	1,537.64	598.54	2,136.18
4-4160 School Training Fees	0.00	2,418.18	2,418.18	4,836.36
4-4165 Private Coaching Fees	0.00	318.18	181.82	500.00
Total DSC Income	0.00	4,228.54	20,699.65	24,928.19
4-5000 Other Revenue				
4-5105 Clothing & Merchandise Sales	1,921.82	1,697.28	1,778.00	5,397.10
4-5120 Sub-tenant Rental Income	2,477.61	477.61	2,477.61	5,432.83
4-5140 Gifts & Donations Received	2.27	0.00	17.10	19.37
4-5150 Grants & Sponsorship Income	240.35	0.00	0.00	240.35

	Jul-23	Aug-23	Sep-23	Total
4-5155 Credit Card Surcharge	2.64	0.12	2,329.72	2,332.48
4-5160 Keys Income	937.27	675.45	619.09	2,231.81
4-5161 Lockers Income	4,666.62	(21.23)	69.68	4,715.07
4-5170 Sundry Income	25.00	375.28	1,530.45	1,930.73
Total Other Revenue	10,273.58	3,204.51	8,821.65	22,299.74
Total Income	373,306.83	423,118.64	527,207.02	1,323,632.49
5-0000 Catering Cost Of Sales				
5-0005 Cost Of Sales				
5-1000 Costs of Sales- Beverage	28,724.34	29,279.21	35,535.87	93,539.42
5-2000 Costs of Sales- Food	54,546.04	61,888.08	69,918.07	186,352.19
5-3000 Costs of Sales- Clothing & Merch	82.37	3,452.64	0.00	3,535.01
Total Cost Of Sales	83,352.75	94,619.93	105,453.94	283,426.62
Total Catering Cost Of Sales	83,352.75	94,619.93	105,453.94	283,426.62
Gross Profit	289,954.08	328,498.71	421,753.08	1,040,205.87
6-0000 Expenses				
6-1000 General Operating Expenses				
6-1005 Bank Charges	610.63	674.83	640.39	1,925.85
6-1010 Merchant Fees	4,048.75	2,354.39	2,919.99	9,323.13
6-1011 Commission Paid	233.34	66.39	137.18	436.91
6-1015 Cash Discrepancies	(2.42)	(162.98)	0.13	(165.27)
6-1016 Walk Outs	0.00	20.45	439.55	460.00
6-1025 Software & Support	2,731.47	1,595.21	(372.88)	3,953.80
6-1030 Printing	1,361.91	1,361.91	1,409.52	4,133.34
6-1032 Stationery	445.74	293.69	324.78	1,064.21
6-1035 Telephone & Internet	1,097.66	1,067.12	1,077.12	3,241.90
6-1040 Office & Admin Expenses	0.00	0.00	21.00	21.00
6-1042 Ice	(307.73)	0.00	(58.50)	(366.23)
6-1043 Restaurant Consumables	0.00	36.36	56.85	93.21
6-1044 Kitchen Consumables	0.00	0.00	474.51	474.51
6-1046 Subscription - IT	11,466.49	(3,712.87)	4,908.27	12,661.89
6-1047 Tea Towels	705.10	1,691.70	3,024.50	5,421.30
6-1056 Staff Discounts	526.82	718.38	1,639.86	2,885.06
6-1060 Clothing & Merchandise Costs	0.00	1,715.71	1,854.75	3,570.46
6-1065 Entertainment Expenses	2,319.90	1,235.90	491.81	4,047.61
6-1070 Decorations	250.00	1,565.00	105.26	1,920.26
6-1075 General Expenses	1,550.00	0.00	22.50	1,572.50
6-1080 Member Expenses	457.62	462.36	946.91	1,866.89
6-1081 Members F&B Discounts	4,321.06	4,659.76	6,288.47	15,269.29
Total General Operating Expenses	31,816.34	15,643.31	26,351.97	73,811.62
6-1200 Professional Fees				
6-1210 Accounting & Audit Fees	7,729.90	7,700.52	7,446.94	22,877.36
6-1220 Legal Fees	310.00	0.00	0.00	310.00
Total Professional Fees	8,039.90	7,700.52	7,446.94	23,187.36
6-1400 Equipment Expenses				
6-1401 Equipment Expenses	2,491.66	1,123.00	1,275.27	4,889.93
6-1405 Replacement - Glassware etc	952.72	0.00	0.00	952.72
6-1410 Equipment Hire	209.76	209.76	209.76	629.28
6-1420 Tools & Equip - Consumables	194.63	0.00	336.76	531.39
6-1440 Fuel & Oil	0.00	0.00	261.58	261.58

	Jul-23	Aug-23	Sep-23	Total
6-1441 Freight & Courier	80.00	135.26	75.00	290.26
Total Equipment Expenses	3,928.77	1,468.02	2,158.37	7,555.16
6-1600 Insurances, Licenses & Rego				
6-1610 Australian Sailing Association Fees	4,772.73	4,772.73	4,772.73	14,318.19
6-1620 Insurances	8,135.84	8,244.04	8,244.04	24,623.92
6-1630 License Fees	153.47	76.73	227.69	457.89
6-1631 Licence Fees - Regos	45.00	0.00	0.00	45.00
Total Insurances, Licenses & Rego	13,107.04	13,093.50	13,244.46	39,445.00
6-2000 Advertising & Promotions				
6-2005 Promotions	119.37	312.36	623.68	1,055.41
6-2010 Advertising & Marketing	4,023.48	4,235.50	2,909.62	11,168.60
6-2014 Gifts	258.09	0.00	0.00	258.09
6-2016 Digital Expenses	0.00	0.00	110.00	110.00
6-2020 Vouchers Expense	90.91	5.00	90.91	186.82
Total Advertising & Promotions	4,491.85	4,552.86	3,734.21	12,778.92
6-4000 Occupancy Costs				
6-4010 Electricity	12,262.39	7,459.15	12,941.08	32,662.62
6-4020 Gas	(439.43)	0.00	904.37	464.94
6-4025 Rental Expense	3,536.61	729.76	729.76	4,996.13
6-4030 Council Rates	861.99	861.99	861.99	2,585.97
6-4040 Cleaning	9,343.27	10,335.19	8,682.44	28,360.90
6-4041 Cleaning Products	1,515.82	2,195.25	4,127.54	7,838.61
6-4045 Security	625.00	932.00	625.00	2,182.00
6-4050 Water Rates	2,147.55	3,002.97	2,906.10	8,056.62
6-4055 Pest Control	692.75	692.75	(1,385.50)	0.00
6-4060 Waste Removal	2,808.28	3,457.40	3,115.87	9,381.55
6-4070 Gardening Expenses	0.00	0.00	575.95	575.95
Total Occupancy Costs	33,354.23	29,666.46	34,084.60	97,105.29
6-6000 Repairs, Servicing & Maintenance				
6-6005 R,M&S Clubhouse	5,901.39	18,229.27	10,734.73	34,865.39
6-6010 R,M&S Sailing	0.00	(500.00)	146.36	(353.64)
6-6020 R,M&S Marina	4,703.19	954.03	581.13	6,238.35
6-6030 R,M&S Keel Boats	5,043.16	436.55	0.00	5,479.71
6-6032 R,M&S Pacers	0.00	500.00	0.00	500.00
6-6040 R,M&S Rescue Boats	2,493.64	31.90	1,764.63	4,290.17
Total Repairs, Servicing & Maintenance	18,141.38	19,651.75	13,226.85	51,019.98
6-7000 Internal Club Expenses				
6-7005 Committee Expenses	145.46	0.00	90.00	235.46
6-7020 Internal Functions Expenses	195.39	0.00	0.00	195.39
Total Internal Club Expenses	340.85	0.00	90.00	430.85
6-8000 Sailing Expenses				
6-8015 Volunteer Expenses	1,066.39	1,373.73	1,117.72	3,557.84
6-8021 Discovery Sailing Fees AS	272.73	0.00	0.00	272.73
6-8030 Trophies & Prizes	5,676.11	2,350.45	0.00	8,026.56
6-8040 Sailing Expenses	81.23	0.00	1,236.94	1,318.17
6-8050 DSC Expenses	15.12	605.62	0.00	620.74
6-8080 First Aid Equipment	587.30	0.00	400.10	987.40
6-8085 First Aid Training	0.00	246.31	0.00	246.31
Total Sailing Expenses	7,698.88	4,576.11	2,754.76	15,029.75

	Jul-23	Aug-23	Sep-23	Total
6-9000 Employment Expenses				
6-9005 Wages- Management	15,695.55	12,556.44	12,556.44	40,808.43
6-9010 Wages - Administration	9,204.71	13,809.33	10,585.02	33,599.06
6-9015 Wages - Restaurant	6,735.54	5,480.74	6,923.05	19,139.33
6-9016 Wages - Restaurant Casual	38,296.47	39,511.20	51,636.25	129,443.92
6-9017 Wages - Clubhouse	4,424.25	4,424.26	4,424.25	13,272.76
6-9018 Wages - Kitchen	39,918.79	24,964.28	29,543.35	94,426.42
6-9019 Wages - Kitchen Casual	13,200.03	11,117.11	15,051.10	39,368.24
6-9021 Wages - Sailing Casual	864.06	3,998.46	16,708.11	21,570.63
6-9022 Wages - Marina	9,455.83	11,003.12	9,232.74	29,691.69
6-9023 Wages - Members	0.00	(202.08)	(664.12)	(866.20)
6-9024 Wages - Members Casual	5,402.41	4,831.64	6,653.76	16,887.81
6-9025 Wages - Function	14,529.86	12,235.40	14,356.97	41,122.23
6-9026 Wages - Function Casual	8,613.51	8,358.16	8,319.17	25,290.84
6-9027 Wages - Kitchen Chef Casual	6,986.34	6,992.00	12,454.38	26,432.72
6-9050 Staff Leave Expense	(1,432.25)	9,628.54	8,203.27	16,399.56
6-9051 Provision for Annual Leave	40.20	1,311.09	761.90	2,113.19
6-9055 Superannuation	19,409.91	15,220.32	18,402.46	53,032.69
6-9060 Payroll Tax Expense	7,491.38	4,865.08	6,569.91	18,926.37
6-9065 Workcover Expense	1,999.48	1,610.71	1,967.60	5,577.79
6-9070 Recruitment Expenses	0.00	1,350.00	0.00	1,350.00
6-9075 Staff Training Expenses	0.00	0.00	1,257.45	1,257.45
6-9085 Staff Uniforms - Restaurant & Functions	50.00	0.00	0.00	50.00
6-9086 Staff Uniforms - Sailing	0.00	359.10	50.00	409.10
6-9087 Staff Uniforms - Administration	0.00	0.00	58.40	58.40
Total Employment Expenses	200,886.07	193,424.90	235,051.46	629,362.43
Total Expenses	321,805.31	289,777.43	338,143.62	949,726.36
Operating Profit	(31,851.23)	38,721.28	83,609.46	90,479.51
8-0000 Other Income				
8-0500 Interest Income	3,198.37	5,212.72	4,790.18	13,201.27
Total Other Income	3,198.37	5,212.72	4,790.18	13,201.27
9-0000 Other Expenses				
9-0200 Depreciation	70,862.90	75,319.78	73,881.11	220,063.79
9-0400 Amortisation	3,687.90	8,655.55	8,540.00	20,883.45
9-0500 Loss/Gain on Asset Disposal	0.00	(39.55)	(4,900.23)	(4,939.78)
9-0600 Interest Expense	2,736.93	2,601.51	2,325.85	7,664.29
9-0601 Lease Interest Expense	1,656.72	1,620.28	1,401.01	4,678.01
Total Other Expenses	78,944.45	88,157.57	81,247.74	248,349.76
Net Profit	(107,597.31)	(44,223.57)	7,151.90	(144,668.98)

Profit and loss report

Accrual mode

01 Sep 2023 - 30 Sep 2023

	Total			
	Actual	Last Year	Variance \$	Variance %
4-0000 Income				
4-1000 Catering Revenue				
4-1005 Restaurant Beverage Revenue	82,628.66	49,877.62	32,751.04	66
4-1010 Restaurant Food Revenue	107,302.13	72,856.60	34,445.53	47
4-1015 Members Beverage Revenue	28,115.68	17,267.95	10,847.73	63
4-1020 Members Food Revenue	14,254.25	9,811.24	4,443.01	45
4-1021 Members F&B Discounts - Revenue	6,288.47	5,018.31	1,270.16	25
4-1053 Function Food	32,022.17	42,714.54	(10,692.37)	-25
4-1054 Function Beverage	8,309.93	11,111.98	(2,802.05)	-25
4-1055 Private Function Revenue	286.37	9.09	277.28	3050
4-1060 Room Hire	5,618.19	8,181.82	(2,563.63)	-31
Total Catering Revenue	284,825.85	216,849.15	67,976.70	31.30%
4-2000 Membership Income				
4-2105 Member's Annual Subscription	80,000.00	60,544.15	19,455.85	32
4-2110 Association Fees	4,772.73	4,628.10	144.63	3
4-2115 Instalment Surcharge	1,293.58	886.21	407.37	46
Total Membership Income	86,066.31	66,058.46	20,007.85	30.30%
4-2500 Marina, Hstand & OTB Storage Inc				
4-2510 Hardstand Annual Rental Income	8,600.00	7,169.99	1,430.01	20
4-2520 Marina Annual Rental Income	86,000.00	65,202.02	20,797.98	32
4-2530 Marina Long-term Rental Income	0.00	10,451.17	(10,451.17)	-100
4-2540 Marina & Hstand Casual Rental	15,972.73	2,102.33	13,870.40	660
4-2545 DSC Storage	1,400.00	1,412.32	(12.32)	-1
4-2550 Maintenance Fee Income	13,000.00	9,136.95	3,863.05	42
Total Marina, Hstand & OTB Storage Inc	124,972.73	95,474.78	29,497.95	30.90%
4-3000 Sailing Income				
4-3105 Sailing Safety Fees	1,729.92	1,370.35	359.57	26
4-3115 Coaching Fees	0.00	590.91	(590.91)	-100
4-3120 Regattas Income	90.91	0.00	90.91	-
Total Sailing Income	1,820.83	1,961.26	(140.43)	-7.20%
4-4000 DSC Income				
4-4110 DSC Programme & Training Fees	0.00	6,599.14	(6,599.14)	-100
4-4115 Tackers Enrolment Fees	0.00	4,131.01	(4,131.01)	-100
4-4116 Out There Enrolment Fees	0.00	46.57	(46.57)	-100
4-4117 Adult Enrolment Fees	0.00	2,626.28	(2,626.28)	-100
4-4125 School Holiday Program	17,501.11	0.00	17,501.11	-
4-4145 Keel Boat Learn to Sail	598.54	0.00	598.54	-
4-4160 School Training Fees	2,418.18	0.00	2,418.18	-

	Total			
	Actual	Last Year	Variance \$	Variance %
4-4165 Private Coaching Fees	181.82	0.00	181.82	-
Total DSC Income	20,699.65	13,403.00	7,296.65	54.40%
4-5000 Other Revenue				
4-5105 Clothing & Merchandise Sales	1,778.00	3,099.09	(1,321.09)	-43
4-5120 Sub-tenant Rental Income	2,477.61	4,695.43	(2,217.82)	-47
4-5140 Gifts & Donations Received	17.10	0.00	17.10	-
4-5155 Credit Card Surcharge	2,329.72	1,373.42	956.30	70
4-5160 Keys Income	619.09	909.09	(290.00)	-32
4-5161 Lockers Income	69.68	64.38	5.30	8
4-5165 Ice Income	0.00	151.96	(151.96)	-100
4-5170 Sundry Income	1,530.45	20.00	1,510.45	7552
4-5180 Interest Received	0.00	89.32	(89.32)	-100
Total Other Revenue	8,821.65	10,402.69	(1,581.04)	-15.20%
Total Income	527,207.02	404,149.34	123,057.68	30.40%
5-0000 Catering Cost Of Sales				
5-0005 Cost Of Sales				
5-1000 Costs of Sales- Beverage	35,535.87	39,033.69	(3,497.82)	-9
5-2000 Costs of Sales- Food	69,918.07	60,409.10	9,508.97	16
Total Cost Of Sales	105,453.94	99,442.79	6,011.15	6.00%
Total Catering Cost Of Sales	105,453.94	99,442.79	6,011.15	6.00%
Gross Profit	421,753.08	304,706.55	117,046.53	38
6-0000 Expenses				
6-1000 General Operating Expenses				
6-1001 Gain(Loss) on Asset	0.00	(2,727.27)	2,727.27	100
6-1005 Bank Charges	640.39	544.61	95.78	18
6-1010 Merchant Fees	2,919.99	2,226.08	693.91	31
6-1011 Commission Paid	137.18	298.06	(160.88)	-54
6-1015 Cash Discrepancies	0.13	(20.32)	20.45	101
6-1016 Walk Outs	439.55	0.00	439.55	-
6-1025 Software & Support	(372.88)	3,401.79	(3,774.67)	-111
6-1030 Printing	1,409.52	1,693.70	(284.18)	-17
6-1031 Postage	0.00	49.17	(49.17)	-100
6-1032 Stationery	324.78	514.52	(189.74)	-37
6-1035 Telephone & Internet	1,077.12	1,117.32	(40.20)	-4
6-1040 Office & Admin Expenses	21.00	271.70	(250.70)	-92
6-1042 Ice	(58.50)	0.00	(58.50)	-
6-1043 Restaurant Consumables	56.85	65.73	(8.88)	-14
6-1044 Kitchen Consumables	474.51	0.00	474.51	-
6-1046 Subscription - IT	4,908.27	1,141.70	3,766.57	330
6-1047 Tea Towels	3,024.50	409.20	2,615.30	639
6-1056 Staff Discounts	1,639.86	996.80	643.06	64
6-1060 Clothing & Merchandise Costs	1,854.75	9,143.91	(7,289.16)	-80
6-1065 Entertainment Expenses	491.81	600.00	(108.19)	-18
6-1070 Decorations	105.26	0.00	105.26	-
6-1075 General Expenses	22.50	13.59	8.91	66
6-1080 Member Expenses	946.91	0.00	946.91	-
6-1081 Members F&B Discounts	6,288.47	5,018.31	1,270.16	25
Total General Operating Expenses	26,351.97	24,758.60	1,593.37	6.40%

		Total			
		Actual	Last Year	Variance \$	Variance %
6-1200 Professional Fees					
6-1210 Accounting & Audit Fees		7,446.94	6,312.52	1,134.42	18
6-1220 Legal Fees		0.00	290.00	(290.00)	-100
Total Professional Fees		7,446.94	6,602.52	844.42	12.80%
6-1400 Equipment Expenses					
6-1401 Equipment Expenses		1,275.27	169.61	1,105.66	652
6-1410 Equipment Hire		209.76	2,207.08	(1,997.32)	-90
6-1420 Tools & Equip - Consumables		336.76	0.00	336.76	-
6-1440 Fuel & Oil		261.58	0.00	261.58	-
6-1441 Freight & Courier		75.00	107.00	(32.00)	-30
Total Equipment Expenses		2,158.37	2,483.69	(325.32)	-13.10%
6-1600 Insurances, Licenses & Rego					
6-1610 Australian Sailing Association Fees		4,772.73	4,545.46	227.27	5
6-1620 Insurances		8,244.04	7,834.71	409.33	5
6-1630 License Fees		227.69	659.52	(431.83)	-66
Total Insurances, Licenses & Rego		13,244.46	13,039.69	204.77	1.60%
6-2000 Advertising & Promotions					
6-2005 Promotions		623.68	590.00	33.68	6
6-2010 Advertising & Marketing		2,909.62	2,399.71	509.91	21
6-2016 Digital Expenses		110.00	0.00	110.00	-
6-2020 Vouchers Expense		90.91	0.00	90.91	-
Total Advertising & Promotions		3,734.21	2,989.71	744.50	24.90%
6-4000 Occupancy Costs					
6-4010 Electricity		12,941.08	6,170.11	6,770.97	110
6-4020 Gas		904.37	1,535.80	(631.43)	-41
6-4025 Rental Expense		729.76	365.51	364.25	100
6-4030 Council Rates		861.99	2,585.93	(1,723.94)	-67
6-4040 Cleaning		8,682.44	8,582.31	100.13	1
6-4041 Cleaning Products		4,127.54	1,000.00	3,127.54	313
6-4045 Security		625.00	810.21	(185.21)	-23
6-4050 Water Rates		2,906.10	1,600.00	1,306.10	82
6-4055 Pest Control		(1,385.50)	0.00	(1,385.50)	-
6-4060 Waste Removal		3,115.87	2,500.00	615.87	25
6-4070 Gardening Expenses		575.95	0.00	575.95	-
Total Occupancy Costs		34,084.60	25,149.87	8,934.73	35.50%
6-6000 Repairs, Servicing & Maintenanc					
6-6005 R,M&S Clubhouse		10,734.73	10,540.55	194.18	2
6-6010 R,M&S Sailing		146.36	104.49	41.87	40
6-6020 R,M&S Marina		581.13	17,745.21	(17,164.08)	-97
6-6030 R,M&S Keel Boats		0.00	364.60	(364.60)	-100
6-6040 R,M&S Rescue Boats		1,764.63	1,221.99	542.64	44
6-6050 R,M&S Other Plant & Equipment		0.00	326.00	(326.00)	-100
Total Repairs, Servicing & Maintenanc		13,226.85	30,302.84	(17,075.99)	-56.40%
6-7000 Internal Club Expenses					
6-7005 Committee Expenses		90.00	0.00	90.00	-
6-7020 Internal Functions Expenses		0.00	47.73	(47.73)	-100
Total Internal Club Expenses		90.00	47.73	42.27	88.60%
6-8000 Sailing Expenses					

	Total			
	Actual	Last Year	Variance \$	Variance %
6-8015 Volunteer Expenses	1,117.72	552.01	565.71	102
6-8025 Training Expenses	0.00	1,233.46	(1,233.46)	-100
6-8030 Trophies & Prizes	0.00	500.00	(500.00)	-100
6-8040 Sailing Expenses	1,236.94	0.00	1,236.94	-
6-8050 DSC Expenses	0.00	3,074.83	(3,074.83)	-100
6-8080 First Aid Equipment	400.10	19.99	380.11	1902
Total Sailing Expenses	2,754.76	5,380.29	(2,625.53)	-48.80%
6-9000 Employment Expenses				
6-9005 Wages- Management	12,556.44	11,538.64	1,017.80	9
6-9010 Wages - Administration	10,585.02	12,434.43	(1,849.41)	-15
6-9015 Wages - Restaurant	6,923.05	6,897.59	25.46	0
6-9016 Wages - Restaurant Casual	51,636.25	34,309.51	17,326.74	50
6-9017 Wages - Clubhouse	4,424.25	6,593.00	(2,168.75)	-33
6-9018 Wages - Kitchen	29,543.35	35,366.97	(5,823.62)	-16
6-9019 Wages - Kitchen Casual	15,051.10	5,432.65	9,618.45	177
6-9020 Wages - Sailing	0.00	10,931.19	(10,931.19)	-100
6-9021 Wages - Sailing Casual	16,708.11	11,024.80	5,683.31	52
6-9022 Wages - Marina	9,232.74	8,038.58	1,194.16	15
6-9023 Wages - Members	(664.12)	0.00	(664.12)	-
6-9024 Wages - Members Casual	6,653.76	3,828.60	2,825.16	74
6-9025 Wages - Function	14,356.97	12,848.52	1,508.45	12
6-9026 Wages - Function Casual	8,319.17	8,345.80	(26.63)	-0
6-9027 Wages - Kitchen Chef Casual	12,454.38	0.00	12,454.38	-
6-9030 External Wages- Contractors	0.00	7,531.50	(7,531.50)	-100
6-9050 Staff Leave Expense	8,203.27	2,020.27	6,183.00	306
6-9051 Provision for Annual Leave	761.90	1,364.27	(602.37)	-44
6-9055 Superannuation	18,402.46	15,179.47	3,222.99	21
6-9060 Payroll Tax Expense	6,569.91	3,709.28	2,860.63	77
6-9065 Workcover Expense	1,967.60	1,661.38	306.22	18
6-9075 Staff Training Expenses	1,257.45	0.00	1,257.45	-
6-9085 Staff Uniforms - Restaurant & Functions	0.00	380.27	(380.27)	-100
6-9086 Staff Uniforms - Sailing	50.00	0.00	50.00	-
6-9087 Staff Uniforms - Administration	58.40	0.00	58.40	-
6-9090 Other Employer Expenses	0.00	28.63	(28.63)	-100
Total Employment Expenses	235,051.46	199,465.35	35,586.11	17.80%
Total Expenses	338,143.62	310,220.29	27,923.33	9.00%
Operating Profit	83,609.46	(5,513.74)	89,123.20	1616
8-0000 Other Income				
8-0500 Interest Income	4,790.18	1.80	4,788.38	266021
Total Other Income	4,790.18	1.80	4,788.38	266021.10%
9-0000 Other Expenses				
9-0200 Depreciation	73,881.11	74,319.31	(438.20)	-1
9-0400 Amortisation	8,540.00	8,215.94	324.06	4
9-0500 Loss/Gain on Asset Disposal	(4,900.23)	0.00	(4,900.23)	-
9-0600 Interest Expense	2,325.85	3,378.42	(1,052.57)	-31
9-0601 Lease Interest Expense	1,401.01	1,840.81	(439.80)	-24
Total Other Expenses	81,247.74	87,754.48	(6,506.74)	-7.40%

	Total			
	Actual	Last Year	Variance \$	Variance %
Net Profit	7,151.90	(93,266.42)	100,418.32	108



Balance sheet report

Accrual mode

Jul 2023 - Sep 2023

	Jul-23	Aug-23	Sep-23
1-0000 Assets			
1-1000 Trading Bank Accounts			
1-1010 BOM- Business Chq Acc**157544	17,295.24	7,907.84	11,850.38
1-1015 BOM- MbrShp Marina Acc**098419	69,996.48	48,354.91	17,741.76
1-1020 BOM Coll Term Deposit x043	17,079.64	17,079.64	17,079.64
1-1025 BOM- Yachting Foundation x141	2,286.60	2,286.60	2,304.17
1-1031 BOM-Business Access Saver x391	400,886.74	401,414.48	251,734.77
1-1032 BOM - Term Deposit x983	1,000,000.00	1,000,000.00	1,000,000.00
1-1033 BOM - Term Deposit x061	500,000.00	500,000.00	500,000.00
Total Trading Bank Accounts	2,007,544.70	1,977,043.47	1,800,710.72
1-1100 Floats			
1-1105 Cash on Hand	1,000.00	1,000.00	1,000.00
1-1110 Till Floats	1,400.00	1,400.00	1,400.00
1-1125 Petty Cash	831.48	344.88	494.74
Total Floats	3,231.48	2,744.88	2,894.74
1-1200 Clearing Accounts			
1-1210 Cash Clearing	360.85	9,076.75	3,830.05
1-1220 Account Clearing	0.00	0.00	506.70
1-1250 Eftpos Clearing	2,109.15	572.31	21,061.20
1-1256 Stripe payment Clearing	(10,485.00)	(60.00)	(60.00)
Total Clearing Accounts	(8,015.00)	9,589.06	25,337.95
1-1300 Debtors			
1-1310 Trade Debtors	22,709.33	21,226.37	23,093.47
1-1320 Accrued Income	17,805.48	22,490.46	26,942.78
1-1330 Other Debtors	1,279,207.24	1,104,779.23	1,030,493.49
1-1340 Provision for Doubtful Debts	(19,237.23)	(19,237.23)	(19,237.23)
Total Debtors	1,300,484.82	1,129,258.83	1,061,292.51
1-1350 Receivables			
1-1355 Members Control Account	(29,293.64)	(19,773.51)	(28,774.40)
1-1356 Members Control Account (O. Debtors)	(517,279.32)	(517,279.32)	(517,279.32)
1-1370 Cruising Group Account	50,687.92	50,687.92	50,687.92
1-1375 Cruising Group Clearing Acc	(52,915.19)	(52,915.19)	(52,917.46)
1-1380 Icebergers Clearing Account	(5,363.93)	(5,366.20)	(5,366.20)
1-1390 Icebergers Group Account	2,873.02	2,873.02	2,873.02
Total Receivables	(551,291.14)	(541,773.28)	(550,776.44)
1-1400 Prepayments			
1-1410 Prepayments - General	80,284.38	73,323.37	62,674.92
1-1420 Prepaid Insurance	74,196.38	65,952.34	57,708.30
1-1425 Prepaid Workcover	24,902.65	24,902.65	24,902.65

	Jul-23	Aug-23	Sep-23
Total Prepayments	179,383.41	164,178.36	145,285.87
1-1600 Stock			
1-1610 Inventory- Beverage	52,556.38	51,618.68	51,203.00
1-1611 Inventory-Beverage non-alcohol	6,249.80	7,539.09	7,145.52
1-1630 Inventory- Food	22,381.65	25,773.72	26,552.02
1-1650 Inventory- Clothing & Merch	25,589.87	23,629.75	22,299.59
Total Stock	106,777.70	108,561.24	107,200.13
1-1710 Property			
1-1713 Club House Leasehold at Cost	9,249,639.22	9,249,639.22	9,249,639.22
1-1714 Amortisation Club House Imp	(5,479,212.58)	(5,513,493.16)	(5,545,764.68)
1-1715 Yard Leasehold Imp at Cost	39,830.75	39,830.75	39,830.75
1-1716 Amortisation Leasehold Yard	(36,360.70)	(36,463.31)	(36,559.75)
1-1717 ROU Assets - Parks Victoria	213,298.92	267,866.92	262,905.92
1-1718 Amortisation Parks Victoria	(213,297.41)	(213,297.41)	(213,297.41)
1-1719 ROU Assets - Bayside City Council	705,064.09	701,485.09	697,906.09
1-1720 Amortisation Bayside City Council	(171,792.23)	(171,792.23)	(171,792.23)
Total Property	4,307,170.06	4,323,775.87	4,282,867.91
1-1721 Marina & Hardstand			
1-1723 Marina Leasehold Imp at Cost	7,938,844.32	7,938,844.32	7,938,844.32
1-1724 Amortisation Leasehold Marina	(7,726,082.83)	(7,756,470.70)	(7,784,985.09)
1-1725 Hardstand Leasehold at Cost	764,292.96	764,292.96	764,292.96
1-1726 Amortisation Hardstand Imp	(751,907.39)	(752,232.41)	(752,537.90)
Total Marina & Hardstand	225,147.06	194,434.17	165,614.29
1-1740 Plant & Equipment			
1-1742 Furniture, Plant & Equipment	1,056,542.81	1,058,542.81	1,058,542.81
1-1744 Accum Depreciation Plant etc	(947,499.95)	(949,154.81)	(950,870.10)
1-1750 Marina & HStand Equip at Cost	481,801.44	479,847.81	479,847.81
1-1755 Marina & HStand Equip Acc Depn	(372,285.53)	(373,388.17)	(374,553.89)
Total Plant & Equipment	218,558.77	215,847.64	212,966.63
1-1800 Boats			
1-1810 Rescue & Work Boats at Cost	837,369.61	997,123.90	997,123.90
1-1815 Accum Depreciation Rescue Boat	(582,411.40)	(588,119.78)	(596,301.01)
1-1825 DSC Sailing Boats at Cost	222,082.29	220,264.11	220,264.11
1-1830 Accum Depreciation OTB Boats	(169,583.05)	(169,384.65)	(170,907.07)
Total Boats	307,457.45	459,883.58	450,179.93
1-1900 Intangible Assets			
1-1910 Designs at Cost	54,908.21	55,969.21	59,769.21
1-1920 Amortisation Designs	(16,542.63)	(16,658.18)	(16,766.79)
Total Intangible Assets	38,365.58	39,311.03	43,002.42
Total Assets	8,134,814.89	8,082,854.85	7,746,576.66
2-0000 Liabilities			
2-1000 Trade Creditors			
2-1100 Trade Creditors	193,104.75	323,618.29	101,067.27
Total Trade Creditors	193,104.75	323,618.29	101,067.27
2-2000 Accruals			
2-2005 Deposits Received in Advance	9,430.00	6,930.00	6,500.00
2-2110 Accruals- General	30,248.73	31,493.32	60,759.78
2-2130 Accrual- Workcover	2,157.26	3,767.97	5,735.57
2-2140 Accrual- Payroll Tax	7,479.52	4,865.08	6,569.91

	Jul-23	Aug-23	Sep-23
Total Accruals	49,315.51	47,056.37	79,565.26
2-3000 GST and Statutory Liabilities			
2-3110 GST Collected	285,229.82	237,728.20	273,762.84
2-3120 GST Paid	(79,878.20)	(50,790.47)	(61,678.31)
2-3130 PAYG Withholding Payable	62,730.00	23,619.00	28,894.00
2-3150 Superannuation Payable	23,037.86	15,220.32	18,462.46
Total GST and Statutory Liabilities	291,119.48	225,777.05	259,440.99
2-4000 Employee Provisions			
2-4010 Annual Leave Payable	105,064.49	111,826.14	115,817.47
2-4015 Leave Loading Payable	17,732.06	18,748.95	19,277.89
2-4020 Long Service Leave - Current	36,816.00	37,163.00	37,544.00
2-4021 Long Service Leave Non-current	54,925.00	56,428.00	59,730.00
2-4022 On-Cost for A/L & L>Loading	20,697.60	22,008.69	22,770.59
Total Employee Provisions	235,235.15	246,174.78	255,139.95
2-5000 Bonds & Other Liabilities			
2-5010 29er's Bond Account	1,000.00	1,000.00	1,000.00
2-5020 RBYC Auxiliary	25,271.85	25,271.85	25,271.85
2-5030 Aust. Sports Foundation C.Acc	12,794.76	12,794.76	12,794.76
Total Bonds & Other Liabilities	39,066.61	39,066.61	39,066.61
2-6000 Deferred Income- Members			
2-6010 Subscription Income Deferred	689,633.87	630,479.27	563,898.75
2-6060 Other Income in Advance	87,348.01	79,806.17	72,280.27
Total Deferred Income- Members	776,981.88	710,285.44	636,179.02
2-7000 Deferred Income- Marina			
2-7010 Marina 1 Year Licence	753,557.35	724,476.02	658,573.56
2-7030 Hardstand - Rental	69,356.89	64,966.44	60,575.98
2-7050 DSC Maintenance Income	102,943.27	97,290.09	87,246.33
Total Deferred Income- Marina	925,857.51	886,732.55	806,395.87
2-8000 Bank Loans			
2-8030 Commercial Bill S331 300243100	342,917.86	313,183.04	283,185.45
2-8031 Commercial Bill - Non Current	121,489.29	121,489.29	121,489.29
Total Bank Loans	464,407.15	434,672.33	404,674.74
2-9000 Other Finance			
2-9010 Equipment Loan	5,783.87	5,138.12	0.00
2-9021 Current Liability - Parks Victoria	0.00	54,568.00	49,607.00
2-9022 Currenrt Liability - Bayside City Council	34,132.97	31,047.42	27,980.49
2-9024 Non-Current Liability-Bayside City Council	535,540.67	535,540.67	535,540.67
2-9036 Credit Card P Hall x271	770.59	3,101.06	5,202.38
2-9037 Credit Card - Sammy Doddy	1,049.77	438.85	1,091.27
2-9038 Credit Card - Colin Burgess	964.67	2,376.57	1,212.50
Total Other Finance	578,242.54	632,210.69	620,634.31
Total Liabilities	3,553,330.58	3,545,594.11	3,202,164.02
Net Assets	4,581,484.31	4,537,260.74	4,544,412.64
3-0000 Equity			
3-1000 Accumulated Funds	5,239,895.19	5,239,895.19	5,239,895.19
3-2000 Yachting Foundation No2 Reserv	17,785.74	17,785.74	17,785.74
3-2010 Members Reserve	202,265.49	202,265.49	202,265.49
3-3000 Retained Earnings	(770,864.80)	(770,864.80)	(770,864.80)
3-9000 Current Earnings	(107,597.31)	(151,820.88)	(144,668.98)

	Jul-23	Aug-23	Sep-23
Total Equity	4,581,484.31	4,537,260.74	4,544,412.64

ROYAL BRIGHTON YACHT CLUB

FY23-24			
	Jul-23	Aug-23	Sep-23
Operating Profit	-\$ 31,851.23	\$ 38,721.28	\$ 83,609.46
(Increase)/Decrease in Debtors	-\$ 1,334,228.41	\$ 161,708.13	\$ 76,969.48
(Increase)/Decrease in Prepayments	-\$ 47,008.45	\$ 15,205.05	\$ 18,892.49
(Increase)/Decrease in Inventory	\$ 2,715.67	-\$ 1,783.54	\$ 1,361.11
Increase/(Decrease) in Creditors	\$ 84,794.13	\$ 130,513.54	-\$ 222,551.02
Increase/(Decrease) in GST	\$ 228,255.14	-\$ 65,342.43	\$ 33,663.94
Increase/(Decrease) in Other Liabilites	\$ 1,628,914.85	-\$ 126,875.73	-\$ 142,966.63
Net Operating Cash flow	\$ 531,591.70	\$ 152,146.30	-\$ 151,021.17
(Increase)/Decrease in fixed Assets	-\$ 10,900.00	-\$ 160,960.15	\$ 1,100.23
Net Cash flow from Investing	-\$ 10,900.00	-\$ 160,960.15	\$ 1,100.23
Interest Income	\$ 3,198.37	\$ 5,212.72	\$ 4,790.18
Interest Paid	-\$ 4,393.65	-\$ 4,221.79	-\$ 3,726.86
Increase/(Decrease) in Other finance	-\$ 3,691.53	-\$ 8,692.30	-\$ 13,166.05
Net Cash flow from financing	-\$ 4,886.81	-\$ 7,701.37	-\$ 12,102.73
Opening balance	\$ 1,484,171.26	\$ 1,999,976.15	\$ 1,983,460.93
Net change in cash flow	\$ 515,804.89	-\$ 16,515.22	-\$ 162,023.67
Closing balance	\$ 1,999,976.15	\$ 1,983,460.93	\$ 1,821,437.26

\$ - \$ - \$ -

Membership count July 23 - June 24

	Jun-23	Jul-23	-/+	Aug-23	-/+	Sep-23	-/+
Senior	391	360	-7.93%	362	0.56%	360	-0.55%
Senior Family	132	119	-9.85%	122	2.52%	122	0.00%
Senior Special	10	10	0.00%	10	0.00%	10	0.00%
40 Year	14	19	35.71%	19	0.00%	19	0.00%
50 Year	36	36	0.00%	36	0.00%	36	0.00%
60 Year +	34	37	8.82%	36	-2.70%	36	0.00%
Honorary Life	7	7	0.00%	7	0.00%	7	0.00%
Senior Country	14	11	-21.43%	11	0.00%	11	0.00%
Senior Absentee	33	32	-3.03%	32	0.00%	32	0.00%
Crew	121	115	-4.96%	111	-3.48%	111	0.00%
Crew Plus	35	32	-8.57%	29	-9.38%	30	3.45%
Youth U18	115	96	-16.52%	95	-1.04%	93	-2.11%
Intermediate 18-29	119	111	-6.72%	113	1.80%	114	0.88%
Gym	70	66	-5.71%	69	4.55%	70	1.45%
Social	319	322	0.94%	325	0.93%	330	1.54%
Social Extra	87	84	-3.45%	84	0.00%	85	1.19%
Junior Family	48	40	-16.67%	44	10.00%	45	2.27%
Aquatic	139	138	-0.72%	137	-0.72%	137	0.00%
TPI	2	2	0.00%	2	0.00%	2	0.00%
TOTAL	1726	1637	-5.16%	1644	0.43%	1650	0.36%

POS SPEND BY MEMBERSHIP TYPE - September 2023

	Total Spend per month per member type	Average spend per member type	Number of members in category	Number of members spent
40 Year	\$1,771.02	\$93.21	19	10
Senior	\$33,404.55	\$92.79	360	212
Honorary Life	\$631.15	\$90.16	7	5
Crew Plus	\$2,661.01	\$88.70	30	19
50 Year	\$2,644.75	\$73.47	36	16
Gym	\$5,017.20	\$71.67	70	45
Aquatic	\$8,816.34	\$64.35	137	94
Social	\$19,565.01	\$59.29	330	136
Senior Special	\$586.62	\$58.66	10	6
Senior Family	\$6,442.24	\$52.81	122	58
60 Year +	\$1,507.75	\$41.88	36	13
Crew	\$4,646.45	\$41.86	111	52
Social extra	\$1,114.78	\$13.12	85	13
Intermediate 18-29	\$1,039.39	\$9.12	114	22
Senior Country	\$20.93	\$1.90	11	2
Junior family	\$49.80	\$1.11	45	1
Senior Absentee	\$18.90	\$0.59	32	1
Youth	\$21.85	\$0.23	93	2
TPI	\$0.00	\$0.00	2	0
	\$89,959.74		1650	707

Member Age Breakdown Report

Royal Brighton Yacht Club

Excluding non-member types

Membership Type	Age Group															
	Unknown DOB		Upto 25		26 - 35		36 - 45		46 - 55		56 - 65		66 - 75		75 Up	
	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female
Senior	6	1			6		30	3	73	9	104	20	83	5	22	1
Senior Family		3					4	4	21	17	20	17	14	10	5	3
Senior Special													1		9	
40 Year											4		8	2	5	
50 Year											8		20		8	
60 Year +													10		26	
Honorary Life									1				1		3	2
Senior Country					1				3		2		3		2	
Senior Absentee							4	1	5	1	11	1	7		2	
Crew		1			8	1	6	1	21	6	32	2	22	2	9	1
Crew Plus					3	1	1	2	7	1	6		4	2	3	
Intermediate 18-29			64	21	23	5										
YouthU18	1		63	27												
Gym	1				3		3	1	13		7	3	20	6	12	
Social	8	5	1		7	2	11	6	24	20	46	34	73	33	40	20
Social Extra	1	3				1		4	1	14	3	30	2	21	1	7
Junior Family			27	18												
Aquatic	4	3					12	2	15	26	31	10	26	3	4	1
TPI															2	
Totals	21	16	155	66	51	10	71	24	184	94	274	117	294	84	153	35

New Members to be ratified

Bruce Gillard	Senior
Andrew Barber	Senior
Philipp Wallner	Senior
Wayne Ross	Senior
Tim LeFebvre	Senior
Dorota Felsbourg	Senior Family
Michael Wilson	Crew
Yvonne Della Bosca	Aquatic
Tiffany Griffin	Aquatic
Judith Morgan	Aquatic
Louis Timlock	Intermediate
LiamGunson	Intermediate
Ryan Carter	Gym
Neil Christie	Gym
Jackson Christie	Gym
Graham Cummings	Social
Barbara Cummings	Social
Philip Wheatley	Social
Barbara Wheatley	Social
Penelope Russell	Social
Tanya LeFebvre	Social Extra
Maria Pannozzo	Social Extra
Mary Jackson	social Extra
Youcheng Huang	Youth
Oscar & Pola Felsbourg	Junior Family

GENERAL MANAGER'S REPORT OCTOBER 2023

- OH & S – There have been no reportable incidents.
- Forecourt Redevelopment – We have appointed a Building Surveyor who has conducted a Preliminary Consultation & Assessment. This has not highlighted any issues with our planning & documentation. We therefore are ready to go to the tender stage of the project.
- Marina Dredging Project – work continues obtaining permits to specify the spoil area for the dredging project. A pre-requisite for obtaining a permit for dredging of the marina is a Marine Ecology survey for the area where the dredged material is to be deposited. Elgin Associates has been engaged via Water Technology to conduct this work. They are waiting for the appropriate weather window (clear water visibility is required) before conducting the survey.,
- Maintenance - Carpark drainage works are complete. Outside Deck tables are being stripped & re-coated. New umbrellas have been ordered for the Members deck..
- We have been advised that MIA have received the Clean Marina Audit report and recommendation from auditors BMT. They have recommended that RYBC is accredited as a Clean Marina. The recommendation has been submitted to the Clean Marina Committee of the MIA Board to confirm.
- Plans for the Oaks Day function on the Rigging Lawn are progressing well.
- Staffing : Chef Daniel Kennedy resigned his position effective 19th November, we will be recruiting a new Head Chef. Chella has been employed in the Sailing Office as part time administration officer.

Phil Hall

General Manager

Agenda - RBYC Sailing Committee

Meeting Date	Tuesday 10/10/2023 at 6:30PM			
Meeting Venue	RBYC Committee Room			
Attendance	Marnie Irving, Colin Burgess, Rod McKenna, Glenn Ferguson, Pete Robson, Paul Pascoe			
Apologies	Phil Bedlington, Tony c, Peter G			
<i>Item</i>	<i>Topic</i>	<i>Support Paper</i>	<i>Action By</i>	<i>Complete Date</i>
1.0	OPENING – Marni Irving			
1.1	<i>Minutes of previous meeting had not been circulated but were read out by Colin. Minutes of August meeting to be circulated (done). Procedure is that draft minutes are sent to the Chairman to review and then circulates to members.</i>			
2.0	MATTERS ARISING			
2.1	New season all setup and running with calendar, results, volunteer rosters.			
2.2	Trophies for next year: Wine glass to be etched with 1 st Place. 2 nd and 3 rd are branded as RBYC. No tall boys.			
2.3	Best start award to be reinstated – Bottle of wine. Only awarded if there is a single “best start”. To be applied to Twilight Pursuit			
2.4	Handicapping – 3 sets of PH numbers. Paul and Tony working on them and are now set.			
2.5	Presentation to be done in the members bar. Two special meals each Wednesday. Results for Twilight races not to be public until after presentation. Put a notice on the App as to what time presentation is going to be			
2.6	Review of Sailing today. Changes for next year’s Opening Day – Rod to send suggestions to Colin who will amend the SIs now and review prior to next Opening Day.			
2.7	Report from CC meeting 9 th October: <ul style="list-style-type: none"> • Main issue is Ports concerned about running races across the channel and not using channel markers as marks of the course. A lot more work is required by the sailing office. Colin has prepared the documentation for the next event, the Peter Taylor. Club Captains requested that AS need to negotiate with Ports in regard to more flexibility. . • Club Race Officer Qualification – changes have been put on hold until 2025 by AS, and use that time to come up with an alternative. • To ensure that all rescue boats are registered. • Sail Passes – discussion regarding reasons and safety and the need to promote new members and Sail Passes. 			
3.0	SAFETY INITIATIVES			
3.1	Sign on/off – Keelboats are using it well. VxOnes have a few issues with adding crews. Some Wednesday afternoon sailors not registering all crew. Auditors – Need to get the auditors together to formulate a plan.			

4.0	ONE DESIGN Racing: About to start next weekend. The One Design regatta will end up being RBYC boats for a weekend regatta. Hopefully next year with more promotion it will attract other classes from other clubs.			
5.0	OTB REPORT: First race last Sunday 11 Lasers. Require regular volunteers for Sundays. Require one person. Paul to make some calls, otherwise use instructors. The previous school holiday program went well – 35 week one, 38 week two. Up from 35 total last year. Over Christmas, expect 60 per week. Keelboat courses commencing. Slow, but will build. Race squads are building on the three fleets. Looking at purchasing a single handed training boat due to demand for single handed training.			
6.0	CRUISING REPORT: Progressive Dinner 20 th October.			
7.0	RESCUE BOAT WORKING GROUP REPORT: Chris has installed the inverter in the Tower. Concerned about amount of drawing for lighting only. Matting on RB2 done and hooters are done. Paul to provide flags. Cleaning the barnacles off the hard stand fenders. Change to jet docks with RB9 staying onshore. Both VSR's and one red rhib are permanently on jet docks. Getting quotes on new canopy on Rattler. \$100 Potential new tower on top of the current 40ft container. Solves the problems of access, power, toilets.			
8.0	RACE MANAGEMENT TEAM INITIATIVES : Have put together a set of flag boards (mainly for regattas). Flag locker on Harry T is fantastic (well done Rod) and a Class Flag locker in the Sailing Office. 12 th Nov – First power boat driving course. Volunteers get one power boat training course for free. Rescue boat 50% off course fee. First Aid course for free.			
9.0	REGATTAS			
	One Design Regatta 4 th & 5 th Nov. (RO – Rod McKenna) Will be predominantly RBYC boats.			
	Sail Melbourne – 30 th Nov : 3 rd Dec (Thu – Sun)			
	Stonehaven Cup/Cadet Champs - 3-7 th Jan 2024 – (RO Rod McKenna)			
	VxOne nationals – 13-19 th Jan 2024 (RO Kevin Wilson)			
	2.4mR nationals – 26-28 th Jan 2024 (RO Lou Hutton)			
	George Mac Regatta – 6/7 Apr 2024			
	Etchells worlds – Jan 2025 Have a website ready to go.			
	National Optimist Championships – Jan 2027. EOI has been sent to RBYC. PP to reply.			PP

10.0	AOB Cranes needing updates – towers and internal mechanisms being inspected and expect internal mechanisms to require replacement but hopeful that towers and arms will be OK.			
Next Meeting Tuesday 14 th November 2023 18:00				

Minutes of RBYC Cruising Group Sub-committee Meeting Held at RBYC Clubrooms, Tuesday, Oct 17th, 2023 at 6:30pm

PRESENT:

Terry Frankham (Secretary), Peter Gebhardt, Jo Walker

APOLOGIES:

Geoff Brewster, Barbara Burns, Rod Cuthbert, Sue Drummond, Rob Hurrell, Peter Strain,

Note: Less than a quorum present, therefore any decisions taken here are provisional only.

MINUTES: Of last meeting, held on 4th July, 2023, were confirmed.

MATTERS ARISING from MINUTES

- Nil

CORRESPONDENCE:

In:

- Various emails regarding Cruising Awards, including nominations and voting.
- Various emails with Sailing Committee and Office regarding Cruising Calendar
- 30 Aug 2023: Email from Geoff Brewster, resigning from CG Committee and as CG chairperson

Out:

- Various emails regarding Cruising Awards, including nominations and voting.
- Various emails with Sailing Committee and Office regarding Cruising Calendar
- 30 Aug 2023: Email from TF to Geoff Brewster, thanking him for his service on the CG Committee and as CG chairperson

MATTERS ARISING from CORRESPONDENCE:

- ❖ 2023 Cruising Awards that were determined by correspondence, and subsequently awarded at Presentation Night, were retrospectively tabled and are recorded here, as follows:
 - Most improved Cruiser: Rod Cuthbert – *Halcyon*
 - Cruiser(s) of the Year: Rob and Sue Hurrell – *Aquacadabra*
- ❖ The need for a new chairperson for the Cruising Group Committee, given Geoff Brewster's resignation from the committee was discussed. Question was raised as to whether a chairperson was needed, or whether duties of the role could be rotated amongst the committee. Decision deferred to a subsequent Committee meeting with a quorum

GENERAL BUSINESS:

1. Report From General Committee (Peter Gebhardt)

- Nothing new of significance to report.

2. Sailing Committee Rep (Peter Gebhardt)

- Nothing new to report.

3. Social Committee Rep (Sue Drummond)

- SD apology for the meeting – Nothing new to report

4. On Water Events:

- No takers for a Grand Final weekend cruise, so did not proceed.
- **Future events:**
 - Melbourne Cup Weekend Cruise – Sat 1st Nov to Tue 7th Nov
 - ◆ advertise to determine any interest

5. Guest Speaker Dinners / Social Events:

Friday Sept 15th: Guest Speaker Dinner - Peter Gebhardt: *Diving in Kalimantan, Indonesia*
– Event cancelled owing to low booking numbers

◆ Future events:

- ❖ Friday October 20th: The annual *Progressive Dinner* on the marina.
 - Pam Merritt has taken the lead in organising (committee agreed to send thank you flowers to Pam).
 - 42 bookings, 12 host boats
- ❖ Friday November 17th: Rod Cuthbert - *Six months Cruising Southern Tasmania*
- ❖ Saturday December 9th: *Hardstand Christmas Party*.
- ❖ 2024 Birthday Cruise.
 - Email from Jenny Collins pointing out that the provisional date for the 2024 Birthday Cruise (14th Jan) was not the traditional 3rd Sunday in January.
 - Committee agreed to change date to 21st Jan (subject to this being agreeable with RYCV)
- ❖ Discussion was had as to whether CG should approach the Social Committee regarding combining for some sponsored social events (e.g. some 3rd Friday events). To be further discussed at a future committee meeting.

6. Combined Cruising Group /Social Committee sail for non-sailors

- ❖ Rod Cuthbert has advised that the Social Committee is keen to hold a jointly organised (ie Social & Cruising Group C'tees) cruise to Cerberus or somewhere similar (Sandridge Beach?) one sunny Thursday or Friday evening in November or December, targeted at members who (a) don't have boats; and (b) don't crew either. So basically social and swim members who'd like to spend an evening out on the water.
 - Cruising Group Committee endorsed this proposal, and suggest setting Thursday Nov 30th as target date, with Thurs Dec 7th as a contingency date in the event of poor weather on the 30th.
 - Rod C / Sue C. to revert to the Social Committee

7. Condition of Cruising subsite on RBYC Website

- ❖ For at least the past several months, much of the Cruising Group sub-site on the RBYC Website had either disappeared, become severely degraded, or no longer works. Fortunately, in the past week or so, the main opening page image has been re-instated, and the Cruising Group History flipbook has been restored. However, the photo gallery section is still not available, and gives an error message.
 - TMF to contact Club management to have the photo gallery section restored.

8. Other business

Jo Walker advised that the "Blues Train dates to 2024 were about to come out, and that she would look at options for a CG social event.

Meeting Closed at 7:00 pm.

~

NEXT MEETING: 6:30pm, Thursday November 9th, 2023 at RBYC Clubrooms

Chair: _____ Secretary: _____

Date: _____ Date: _____

RBYC Social Committee (SC)

Minutes: Tues 17th Oct 2023

Present: Joyce Cosgrave, Marge Rowe, Sue Cassidy, Kenn Williamson, Jacqui Bloink, Karen Mc Closkey , Cath Hurley, Helen Aberdeen, Greg Wallace

Apologies: Karen Johns, Rod Cuthbert, George.

Next meeting: Tue 14th Nov, 6pm

Chairperson for this meeting is Joyce Cosgrove: Accepted minutes from last meeting as read.

Update on items from last meeting:

Drone footage of RBYC races & Open Day: Leave with Sailing office.

Glee Club: in planning ETA Feb 2024

Dance classes: 2024 TBC

Bridge classes: it was a small group but it went well & attendees would like to see this ongoing (downstairs in club).TBC Helen A will coordinate.

Friday Recognition night: Americas Cup recognition night was a hands-down success with a good crowd & lots of green/yellow decorations. Greg Wallace delivered a detailed and heartfelt presentation, really capturing the excitement and importance of this race for all Australians. Well done Greg!! Karen M provided video footage & a slideshow.

Cooking classes at RBYC: Joyce & Karen will submit a proposal to the GC.

Oaks Day: See below.

Open Day: Open Day was an outstanding success with RBYC providing a great DJ, free food & lots of fab cocktails. Most of the SC joined the dancing & festivities and looked like a throw- back to 1980's Top of the Pops!

New items:

Friday night Recognition events:

3rd Nov: Dragons & Etchells – Karen J to present.

8th Dec: Farewell & Good winds - to all the boats heading to 2024 Sydney to Hobart. Slideshow of RBYC boats. Karen J to present.

15th Dec: Olson Hooper annual Iceberger event (Sun 10th Dec). Greg Wallace to present & also give an overview of how to become and Iceberger/rules and regs/etc

- **Action point:** Greg to liaise with Club about creating a cocktail & getting event mentioned in newsletter the week prior.

30th Nov: Sail Melbourne: club will be busy so no SC events planned.

- **Action point:** Cath Hurley checking with club to see what events are already being organised.

Date TBC: RBYC's ongoing relationship with Queenscliff YC. Peter J to present.

Oaks Day Thurs 9th Nov: Ken W has been asked to run the tombola. Club arranging auction items. SC meeting for a working bee the evening prior (Wed 8th Nov) to wrap scarfs in ribbon (Mandy J donating ribbons/Joyce scarfs), Amber Provis creating cards to insert.

- **Action point:** Karen M to liaise with club to ensure we have ample membership forms printed out, as last year we had numerous attendees want to join as social or family members.

Social Committee Xmas dinner: Dec 5th Kelvin Club, CBD. Marge Row has kindly organised our 1st Xmas dinner at our reciprocal club in Melbourne. Thanks Marge!!

New items requiring a proposal to GC:

Collectable/Classic Car show

On Open Day the SC was approached by Paul Pascoe who explained there are many club members with collectable cars who would love an opportunity to show them. The top car park would be the ideal spot to put the cars & owners can pop the hood & talk about their pride & joy to visitors. Open to the public, no charge, music and food specials? Pop up bar? Greg Wallace (used to run Melbourne Car Show) to create a proposal. Greg W will create a proposal.

Dinner Under the Stars & Chinese NY fireworks Feb 10th 6pm- 10pm

It's Year of the Dragon in 2024, so the fireworks will be even more spectacular this year. Karen M & Joyce C would love to propose we host a members evening listening to classical music, dressed up in gowns/tuxedos and dining at a long table under the stars. (in the space beside the ice cooler) Club to provide tables/ white table cloths/chairs. SC to provide fairy lights/ table decorations/ music. BYO food & drinks but may be a good opportunity for the café to offer pre-ordered hampers/bubbles? Karen M & Joyce C to create a proposal.

Long lunch on marina Jan – Easter 2024 TBC

Susan C would like to propose arranging a relaxing members Long Lunch/ BYO picnic, out on Row 6. A great chance to enjoy the Paris end of the marina, take in the views and make friends with other members. Club to provide tables/chairs. Café to consider offering hamper packs & bubbles? Susan C will create a proposal.

Smart classes- Sundays 11-12noon

Susan C would love to propose starting up the Sunday smart class session again, they were really well received by both kids & adults. Learning how to tie knots in particular was really popular but there are myriad experienced sailors who would love to share their knowledge. Susan C will create a proposal.

Photography competition – ongoing

We've been seeing some spectacular sunsets from the members balcony recently & wonder if we can capture the best photos in a monthly/bi-monthly competition. The winners could be shown on the RBYC FB page/ website & indoor screens? Great imagery to entice new members/encourage current members to join us for a sunset drink/dinner? Greg W to create a proposal.

Visiting reciprocal clubs

As most of the SC members are pretty sociable characters, we'd like to investigate what opportunities we & other members have to visit our reciprocal clubs (Kelvin/Woodlands Gold club /other yacht clubs etc). Jacqui B is looking into Woodlands for a potential Golf-day/afternoon & will create a proposal.