



Royal Brighton Yacht Club

The Sailors' Club

GENERAL COMMITTEE MINUTES

Monday 1st May 2023, 6.00 PM Committee Room

- **PRESENT** - Niesje Hees, Peter Demura, Murray Cowdell, Peter Coleman, Cath Hurley, Neil Sargeant, Nick Barber, Marnie Irving, Phil Hall.

- **APOLOGIES** - Brett Heath, Peter Gebhardt

- **PREVIOUS MINUTES**

Correction Replacement of Redeemer is estimated at \$165,000 **not** \$165.

True and accurate record;

MOVED: Murray Cowdell **SECONDED:** Cath Hurley **CARRIED**

- **BUSINESS ARISING**

Vice Commodore Peter Demura spoke to the document regarding the seabed lease negotiations. We are waiting for the survey to be finalised and pricing to be determined by Parks. We then need to ascertain the length of lease that we want to negotiate.

- **FINANCE SUB COMMITTEE**

Minutes of previous meeting tabled. Profit & Loss to budget has been amended to colour coded to distinguish between favourable and unfavourable variances. Full year budgets have been added.

Finance Report Proposed MC, Seconded PD & Carried

Setting of Subscriptions & Marina fees for 2023-2024. Various scenarios were discussed. It was seen as important to raise fees as operating costs continue to substantially rise and fees have not been increased recently.

It was proposed to increase subscriptions, marina, hardstand & yard storage fees by 8% for the FY23/24. It was also proposed to align Gym and Crew Plus fees to the crew plus level.



Royal Brighton Yacht Club

The Sailors' Club

MOVED: Murray Cowdell **SECONDED:** Marnie Irving **CARRIED UNANIMOUSLY**

▪ **MEMBERSHIP REPORTS**

Accept new members as listed.

New Members to be ratified by Committee	
Efim Thatcher	Senior
Andrew Snowdon	Senior
Natallia Shymko	Senior
Graeme Croft	Social
Karin Davids	Senior
Cameron Sherrard	Snr Family
Francesca Sherrard	Snr Family
Andrew Wood	Aquatic
Kayoko Iemura	Aquatic
Lucy Davis	Intermediate
Bruce Hodgson	Social
Jannie Hodgson	Social
Samantha Cross	Social
Donna Osbourne	Social Extra
Elias Ramsay	Youth

MOVED: Niesje Hees **SECONDED:** Cath Hurley **CARRIED UNANIMOUSLY**

▪ **GENERAL MANAGER REPORT –**

OH & S – there have been 2 reports of potential hazards both relating to steps, which are being treated as a matter of high priority.

The committee were presented with GM Objectives for the next 12 months. It was acknowledged that these are objectives rather than KPIs and that some of them are difficult to measure while others are measurable and monitored regularly.

Forecourt Redevelopment – Civil & Structural engineers have been appointed to further the design to tender stage.



Royal Brighton Yacht Club

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- **SAILING REPORT**

Carried Forward. BH an apology

- **IDAG REPORT**

Tabled.

A further survey of members was discussed. It was agreed that the previous survey had been conducted in March and the new survey should be conducted in March 2024.

- **ASSET REPORT**

Minutes of the recent meeting tabled.

Marina Gate replacement should commence next week.

We are awaiting the lab results from the core samples which may determine the scope of works of the dredging project.

- **CSC REPORT**

The trial of collection of flotsams from the marina was discussed.

Further details regarding the waste retrieved and the labour to empty the bins is required before a decision can be made regarding expanding the program.

- **SOCIAL SUB COMMITTEE / proposals**

The coronation event is planned for Friday 5th May in the Members Bar.

A proposal to house Bridge lessons was approved by the GM with the proviso that it could be moved around the club depending on room availability.

- **GENERAL BUSINESS**

Noted - Sailing Committee not in favour of Ocean Racing Yachtsman of the Year proposal at this stage. PD will follow up with BH to expand on the rationale.

Pommery to be thanked for their sponsorship of BLISS.

➤ MEETING CLOSED: 8:30PM

➤ NEXT MEETING: 29th May 2023 - 6pm Committee Room.

Marina Lease Update

Introduction

The seabed lease for our marina from Parks Victoria expired in April 2023. Despite many representations to Parks and staff changes, the lease expired without being renegotiated.

The Commodore and Vice Commodore meet with Ms Trudi Cummins, Senior Manager Commercial Leasing and Agreements at Parks Victoria on Monday 17th April. During the discussions, she was aware of the difficulties we have had with the renegotiation process and assured the Club that she would take responsibility for the lease renewal.

Key Elements of the Lease Renewal Process:

1. The preferred lease period is 21 years.
2. The Club as requested an extension of the lease boundary to the edge of the Committee of Management Area to include provision for the future development of the marina. The boundary is approximately an imaginary line between the end of the breakwater to a point on the shore where Bay St intersects with the shoreline. In addition, the hardstand will be included in the lease. (See attached)
3. A licence will be issued for the Eastern Channel and its extension to the new boundary. The Club will be responsible for dredging the channel to an agreed depth and the maintenance of any navigation aids.
4. There is a provision, set by Government legislation, which allows for a renegotiation of the lease provisions half way through the lease period. This was previously unknown to the Club.
5. Following a survey of the proposed lease area, the Government's Valuer General will undertake a valuation that will form the basis of the commercial terms of the lease.

Next Steps

1. The Club will take responsibility for the survey of the proposed lease area and has requested a proposal from Peter Bailey who we have used in the past to determine his availability. Depending on his availability this may prove to be quicker than using the Government's Surveyor General.
2. Obtaining the Valuer General's valuation for the current area and the proposed extension. This will give us an idea of the cost of the additional area.
3. The Club needs to determine the length of the lease and in particular, whether we immediately include in the lease the extension of the seabed lease or maintain the current lease boundaries and renegotiate the lease to include the extension when we are ready to redevelop the area including the replacement of the attenuator. Maintaining the current lease area will save costs by not paying for an area that we are not utilising. However the danger is that, if we chose to renegotiate the lease, the costs and or conditions of the lease may have changed. The Valuer General's valuation will assist us in making an informed decision.
4. Undertake commercial negotiations with Parks taking into account the likelihood we will be responsible for the maintenance of the Eastern Channel.
5. The expectation is that this can be conclude in a three to six month time period.

Peter Demura
Vice Commodore
27th April 2023.

M/9.08.22



SURVEYOR-GENERAL VICTORIA

DEPARTMENT OF ENVIRONMENT,
LAND, WATER & PLANNING

PROPOSED CROWN LEASE

ROYAL BRIGHTON YACHT CLUB
BRIGHTON

PARISH OF MOORABBIN

ORIGINAL SHEET
SIZE: A3

SHEET 1 OF 1

LICENSED SURVEYOR: PAUL G REIDY
SCALE 1:2000

DATE: 9/08/22
VERSION: 2

Treasurers Report March 2023

Income

For the month of March 2023, trading in term of revenue was above budget. Total Income being **\$570,198** compared to budget of **\$504,772**. On a year-to-date basis the Club has a revenue figure of **\$4,390,878** compared to budgeted amount of **\$4,303,462**.

The GM has produced a colour coded table of the results which highlights the good, the bad and the ugly. I am referring to above average income in terms of the catering activities when compared to budget.

Ares that will have to be monitored include marina income and storage. There was an error in the budgeting for this area and it has been decided not to adjust the budget. (See the GM's report). Sailing and OTB income for the month and year to date are both under budget.

Catering Cost of Sales

The catering cost of sales both monthly and year to date are both above budget. This area will also be monitored extremely closely.

Gross Profit

Gross Profit for the month and year to date are both above budget due to the higher than expected revenue.

Expenses

Total expenses are above budget by \$27,816 and on a year to date bases the total expenses are lower than budget. There are however, some expenses which will be monitored. These include equipment cost, debt recovery cost and employment costs. There have some changes in staff which has meant additional costs.

Operating Profit

Operating profit, both monthly (\$84,168 budget \$66,107) and year to date (\$527,425 budget \$494,828) are tracking well with a favourable variance of \$32,597.

Net Profit

The net profit for the month of \$15,019 is about the budget (\$-33,898). The year to date net profit/(loss) of (\$260,256) is well under the budgeted profit/(loss) of (\$405,172).

In summary the club is meeting its commitments and planning for future capital expenditure.

Murray Cowdell

Honorary Treasurer

RBYC Finance Report - March 2023 – Philip Hall, General Manager

As the finance committee is aware we have recalled our term deposit of \$400,000 to terminate on May 12 to facilitate the payment of various expected Capital expenditure items. This was discussed and approved by the FSC.

Despite the error in budgeting Marina & Hardstand income, we have had a increase in occupancy which is boosting our revenue. I propose at this stage to keep the budget as it stands.

OTH have highlighted an increase in the following in comparison with 2022:

Race Entry Expenses. This is the distribution of entry fees from the Etchells States and is offset by the same income received in Regatta Fees.

Increases in Kitchen, Sailing, and Marina wages. In 2022 we did not have a Boating Manager, our sailing Co-ordinator was paid termination pay in March 2023. The Kitchen comparison is our primary concern.

The highlighted cells below indicate as follows: Green = Good, Yellow = to be watched, Red = Over Budget

Profit & Loss Report March 2023							
	Mar-23			Year to Date			Budget Full Year
	Actual \$	Budget \$	Variance \$	Actual \$	Budget \$	Variance \$	
Income							
Total Catering Revenue	310,966	280,000	30,966	2,437,167	2,338,000	99,167	2,903,000
Total Membership Income	83,827	70,000	13,827	658,448	617,000	41,448	827,000
Total Marina, Hstand & Storage Inc	138,204	123,084	15,120	968,850	1,048,032	-79,182	1,417,286
Total Sailing Income	28,952	9,650	19,302	103,025	114,050	-11,025	128,700
Total OTB Income	2,184	13,333	-11,149	136,379	108,033	28,346	114,533
Total Other Revenue	6,065	8,705	-2,640	87,009	78,348	8,662	104,465
Total Income	570,198	504,772	65,426	4,390,878	4,303,462	87,416	5,494,984
Total Catering Cost Of Sales	117,550	98,000	19,550	900,238	818,300	81,938	1,016,050
Gross Profit	452,649	406,772	45,877	3,490,640	3,485,162	5,478	4,478,934
Total General Operating Expenses	24,920	26,437	-1,517	228,021	224,190	3,831	285,182
Total Professional Fees	6,522	7,450	-928	61,394	67,050	-5,656	89,400
Total Equipment Expenses	6,119	2,900	3,219	36,580	28,700	7,880	36,750
Total Insurances, Licenses & Rego	12,644	13,070	-426	115,341	117,626	-2,285	156,707
Total Advertising & Promotions	2,984	3,710	-726	36,551	45,890	-9,339	57,020
Total Occupancy Costs	38,143	28,230	9,913	258,097	247,870	10,227	328,560
Total Debt Recovery Costs	0	1,000	-1,000	12,699	9,000	3,699	12,000
Total Repairs, Servicing & Maintenanc	20,091	27,550	-7,459	152,035	243,950	-91,915	310,300
Total Internal Club Expenses	105	725	-620	2,902	6,525	-3,623	8,700
Total Marina Expenses	-270	0		8,855	0	8,855	-
Total Sailing Expenses	17,478	2,450	15,028	68,236	62,975	5,261	66,925
Total Employment Expenses	239,748	227,148	12,600	1,982,506	1,936,559	45,947	2,472,743
Total Expenses	368,486	340,670	27,816	2,963,215	2,990,335	-27,119	3,824,287
Operating Profit	84,163	66,102	18,061	527,425	494,828	32,597	654,647
Total Other Income	12,777	0	12,777	12,795	0.00	12,795	600
Total Other Expenses	81,921	100,000	-18,079	800,475	900,000	-99,525	1,200,000
Net Profit	15,019	-33,898	48,917	-260,256	-405,172	144,917	\$544,753

Finance Committee Minutes
26th May 2023

Meeting commenced at 1700hrs.

No apologies

Present:

Murray Cowdell - Chairman
Niesje Hees - Commodore
Peter Demura - Vice Commodore
Brett Heath - Club Captain
Keith Badger - Member

- Minutes from the previous meeting were distributed and approved. These minutes to be distributed to the General Committee
- The half year meeting was a success with only one item to be responded to.
- The Auditors have been booked and invitations to a preliminary meeting sent – April 18th . this meeting is scheduled for April 19th 11am, invitations have been sent.
- Details shows there is a cash loss in terms of the Catering revenue, the same occurred in the previous month. A lot of the fall can be attributed to function food.
- The revenue generally is up but this is due to the Marina and Membership revenue.
- Employment costs are high.
- The catering margin of 9% is not good. The margin is dropping. Overall, it is 40%.
- Reference was made to an item in the balance under current liabilities. There was a note to the effect that this item was being investigated. It concerns deposits made in advance. (*On Tap have been contacted and are working with RBYC Staff and we will have an answer prior to the March figures*)
- Peter Demura raised the question concerning whether we should be accruing interest for the term deposits that have been made.
- Interest should be taken into account in the books of RBYC (*On Tap have been given a copy of the investment documentation and interest will be accrued*)
- 3,5% for the \$400,000 (July 13th maturity) and 3.8% for the million dollars which matures in January 2024.

Other items: - The Forecourt development

- Estimated cost between \$560,000 and \$600,000
- Works being undertaken in July 2024
- There is a working group overseeing this building include two GC members who have experience in the building sector.
- Information given out include a timeline of works.
- If approved by the general committee, there would be a requirement to work out the best way to finance the project.
- Pay out borrowings or fund the project by cash.
- We need to undertake a cash flow analysis for the next 2 or 3 years.

- We have 3 major projects that we are aware of. Dredging, the replacement of Redeemer and the driveway. All up \$1.2 million dollars. Then there is the cost for Rhib replacement, including a replacement for RB9 \$120k and IT costs of perhaps \$30K.
- We need to progress the projects.
- With all pens going back to RBYC there is an additional \$200k in revenue, approximately.
- The attenuator is another large project which good be 8 years away.
- We need to put some monies aside to prepare for the payment the attenuator.
- There are many options which have to be considered.
- We need to progress the driveway. . The Finance Committee agree to undertake the first stage of the Driveway. Subject to all permits have been received and the Vic Roads agree in writing All works to be completed by Opening Day 2024.
- The risk management plan is to be reviewed.
- The plan is at a high level.
- Are there risks that are occurring now. Yes, there have been two incidents of recent times. Both have been reported. One is the steps in the change rooms Due process has been followed.
- The Risk Management plan is to be placed on the Agenda for the Finance meeting.

Meeting concluded at 1755hrs

21/04/2023

Royal Brighton Yacht Club
253 Esplanade, Middle Brighton
VIC, 3186

Dear Board Members,

RE: Royal Brighton Financial Results – March 2023

Below is a summary of the Club's financial results for March 2023, as well as accompanying commentary.

Financial Results March 2023:

The Club's financial performance for the March period has been analysed and compared with the previous year's figures. The Club has generated a total of \$570k in income for the March period, which represents a 2% decrease from the previous year's income of \$581k. The decrease in income is primarily due to the reduction in Sailing and OTB income which reduced by \$23k and \$11k, respectively. However, despite the reduction in income, notable increases were reported for Marina income, which increased a significant \$17k, and Membership income, which increased by \$11k compared to the same period in 2022.

Expenditure for the March period total to \$368k, which is an increase of 20% compared to the comparable period in 2022. The significant increase in expenses can be primarily attributed to the \$23k increase in Employment expenses with notable increases in Kitchen, Sailing, and Marina wages, a \$14k increase in Sailing expenses due to Race Entry expenses, and a \$10k increase in Occupancy costs due to invoices from Mermaid Property Services relating to prior periods being expensed in March.

To provide a more comprehensive analysis, the financial results were compared to the budgeted figures for the period. The Club's revenue exceeded the budgeted figures by 13%, while the cost of sales exceeded the budget by 20%. Despite the expenses exceeding the budget by 8%, the Club's Operating Profit performed well and exceeded the forecasted results by 25%.

In summary, the Club's operating profit for March was \$84k, and the year-to-date operating profit stands at \$527k.

Please see the table below, the total Employment cost ratio to total revenue (excluding government grants) for the last three months, as well as last year.

Jan-23	Feb-23	Mar-23
47%	43%	42%

Jan-22	Feb-22	Mar-22
43%	38%	37%

Please note the upcoming statutory liabilities listed below:

Upcoming Liabilities	Amount	Due Date
March-23 BAS	\$91,478.00	28/05/2023
March-23 Super Contribution	\$19,136.75	28/04/2023
Total	\$110,614.75	

The Balance Sheet of the Club reflects the most recent financial position as of the end of March 2023, and it is confirmed that the Club is current with all statutory payments and lodgements.

Additionally, Ashfords have commenced the FY23 Audit planning process, with the Interim audit testing starting on the 1st of June.

As always, any queries or discussions regarding the financial accounts are welcome. If you have any questions or would like to discuss the matter further, please feel free to contact me.

Kind Regards,

A handwritten signature in black ink, appearing to read 'Freddie Deegan', written in a cursive style.

Freddie Deegan

Director – On Tap Hospitality

Profit & Loss [Budget Analysis]

March 2023

		Selected Period	Budgeted	\$ Difference	% Difference
4-0000	Income				
4-1000	Catering Revenue	\$310,966.42	\$280,000.00	\$30,966.42	11.1%
4-2000	Membership Income	\$83,826.59	\$70,000.00	\$13,826.59	19.8%
4-2500	Marina, Hstand & Storage Inc	\$138,203.91	\$123,084.00	\$15,119.91	12.3%
4-3000	Sailing Income	\$28,952.29	\$9,650.00	\$19,302.29	200.0%
4-4000	OTB Income	\$2,183.76	\$13,333.00	-\$11,149.24	(83.6)%
4-5000	Other Revenue	\$6,065.23	\$8,705.00	-\$2,639.77	(30.3)%
	Total Income	\$570,198.20	\$504,772.00	\$65,426.20	13.0%
5-0000	Catering Cost Of Sales				
5-0005	Cost Of Sales	\$117,549.50	\$98,000.00	\$19,549.50	19.9%
	Total Catering Cost Of Sales	\$117,549.50	\$98,000.00	\$19,549.50	19.9%
	Gross Profit	\$452,648.70	\$406,772.00	\$45,876.70	11.3%
6-0000	Expenses				
6-1000	General Operating Expenses	\$24,920.22	\$26,437.00	-\$1,516.78	(5.7)%
6-1200	Professional Fees	\$6,521.52	\$7,450.00	-\$928.48	(12.5)%
6-1400	Equipment Expenses	\$6,119.35	\$2,900.00	\$3,219.35	111.0%
6-1600	Insurances, Licenses & Rego	\$12,644.04	\$13,070.00	-\$425.96	(3.3)%
6-2000	Advertising & Promotions	\$2,984.48	\$3,710.00	-\$725.52	(19.6)%
6-4000	Occupancy Costs	\$38,143.49	\$27,230.00	\$10,913.49	40.1%
6-5000	Debt Recovery Costs	\$0.30	\$1,000.00	-\$999.70	(100.0)%
6-6000	Repairs, Servicing & Maintenanc	\$20,090.86	\$27,550.00	-\$7,459.14	(27.1)%
6-7000	Internal Club Expenses	\$105.45	\$725.00	-\$619.55	(85.5)%
6-7050	Marina Expenses	-\$269.95	\$0.00	-\$269.95	NA
6-8000	Sailing Expenses	\$17,477.66	\$2,450.00	\$15,027.66	613.4%
6-9000	Employment Expenses	\$239,748.34	\$227,148.00	\$12,600.34	5.5%
	Total Expenses	\$368,485.76	\$339,670.00	\$28,815.76	8.5%
	Operating Profit	\$84,162.94	\$67,102.00	\$17,060.94	25.4%
8-0000	Other Income				
8-0500	Interest Income	\$12,777.22	\$0.00	\$12,777.22	NA
	Total Other Income	\$12,777.22	\$0.00	\$12,777.22	NA
9-0000	Other Expenses				
9-0200	Depreciation	\$67,553.61	\$0.00	\$67,553.61	NA
9-0400	Amortisation	\$8,300.86	\$0.00	\$8,300.86	NA
9-0600	Interest Expense	\$4,390.43	\$0.00	\$4,390.43	NA
9-0601	Lease Interest Expense	\$1,676.25	\$0.00	\$1,676.25	NA
	Total Other Expenses	\$81,921.15	\$0.00	\$81,921.15	NA
	Net Profit/(Loss)	\$15,019.01	\$67,102.00	-\$52,082.99	(77.6)%



Balance sheet report

Accrual mode

Jan 2023 - Mar 2023

	Jan-23	Feb-23	Mar-23
1-0000 Assets			
1-1000 Trading Bank Accounts			
1-1010 BOM- Business Chq Acc**157544	39,168.26	14,580.69	14,775.21
1-1015 BOM- MbrShp Marina Acc**098419	476,509.81	246,408.04	27,633.59
1-1020 BOM Coll Term Deposit x043	17,079.64	17,079.64	17,079.64
1-1025 BOM- Yachting Foundation x141	2,266.38	2,266.38	2,274.85
1-1031 BOM-Business Access Saver x391	2,486.79	2,489.03	2,491.77
1-1032 BOM - Term Deposit x983	1,000,000.00	1,000,000.00	1,000,000.00
1-1033 BOM - Term Deposit x967	400,000.00	400,000.00	400,000.00
Total Trading Bank Accounts	1,937,510.88	1,682,823.78	1,464,255.06
1-1100 Floats			
1-1105 Cash on Hand	1,000.00	1,000.00	1,000.00
1-1110 Till Floats	1,400.00	1,400.00	1,400.00
1-1125 Petty Cash	752.20	652.20	700.60
Total Floats	3,152.20	3,052.20	3,100.60
1-1200 Clearing Accounts			
1-1210 Cash Clearing	(815.17)	(4,112.75)	(3,061.99)
1-1220 Account Clearing	64.10	1,123.74	1,200.74
1-1250 Eftpos Clearing	881.98	1,850.40	5,372.65
Total Clearing Accounts	130.91	(1,138.61)	3,511.40
1-1300 Debtors			
1-1310 Trade Debtors	79,164.28	48,053.37	68,195.33
1-1320 Accrued Income	0.00	0.00	12,766.01
1-1330 Other Debtors	742,614.52	725,269.14	690,350.70
1-1340 Provision for Doubtful Debts	(8,416.78)	(8,416.78)	(8,416.78)
Total Debtors	813,362.02	764,905.73	762,895.26
1-1350 Receivables			
1-1355 Members Control Account	9,157.97	(1,972.07)	86.67
1-1356 Members Control Account (O. Debtors)	(452,664.29)	(452,664.29)	(452,664.29)
1-1370 Cruising Group Account	50,701.55	50,708.37	50,687.92
1-1375 Cruising Group Clearing Acc	(50,701.55)	(50,708.37)	(50,687.92)
1-1380 Icebergers Clearing Account	(2,873.02)	(2,873.02)	(2,873.02)
1-1390 Icebergers Group Account	2,873.02	2,873.02	2,873.02
Total Receivables	(443,506.32)	(454,636.36)	(452,577.62)
1-1400 Prepayments			
1-1410 Prepayments - General	56,493.22	45,942.09	35,848.58
1-1420 Prepaid Insurance	23,504.11	15,669.40	7,942.87
1-1425 Prepaid Workcover	19,850.18	19,850.18	19,850.18
Total Prepayments	99,847.51	81,461.67	63,641.63

	Jan-23	Feb-23	Mar-23
1-1600 Stock			
1-1610 Inventory- Beverage	58,231.39	53,714.43	66,579.49
1-1611 Inventory-Beverage non-alcohol	9,918.18	11,231.64	6,421.34
1-1630 Inventory- Food	23,670.26	25,989.98	21,623.40
1-1650 Inventory- Clothing & Merch	13,309.22	12,965.31	14,532.27
Total Stock	105,129.05	103,901.36	109,156.50
1-1710 Property			
1-1713 Club House Leasehold at Cost	9,249,639.22	9,249,639.22	9,249,639.22
1-1714 Amortisation Club House Imp	(5,282,387.26)	(5,316,223.74)	(5,346,972.74)
1-1715 Yard Leasehold Imp at Cost	39,830.75	39,830.75	39,830.75
1-1716 Amortisation Leasehold Yard	(35,780.48)	(35,880.40)	(35,970.67)
1-1717 ROU Assets - Parks Victoria	125,197.92	120,560.92	115,923.92
1-1718 Amortisation Parks Victoria	(111,286.33)	(111,286.33)	(111,286.33)
1-1719 ROU Assets - Bayside City Council	640,642.24	637,063.24	633,484.24
1-1720 Amortisation Bayside City Council	(85,896.38)	(85,896.38)	(85,896.38)
Total Property	4,539,959.68	4,497,807.28	4,458,752.01
1-1721 Marina & Hardstand			
1-1723 Marina Leasehold Imp at Cost	7,938,844.32	7,938,844.32	7,938,844.32
1-1724 Amortisation Leasehold Marina	(7,553,668.07)	(7,583,483.37)	(7,611,302.36)
1-1725 Hardstand Leasehold at Cost	764,292.96	764,292.96	764,292.96
1-1726 Amortisation Hardstand Imp	(750,005.82)	(750,376.47)	(750,671.83)
Total Marina & Hardstand	399,463.39	369,277.44	341,163.09
1-1740 Plant & Equipment			
1-1742 Furniture, Plant & Equipment	1,038,963.25	1,044,513.25	1,054,724.63
1-1744 Accum Depreciation Plant etc	(935,682.99)	(938,169.90)	(940,150.83)
1-1750 Marina & HStand Equip at Cost	479,765.44	479,765.44	481,801.44
1-1755 Marina & HStand Equip Acc Depn	(365,095.78)	(366,447.71)	(367,476.30)
Total Plant & Equipment	217,949.92	219,661.08	228,898.94
1-1800 Boats			
1-1810 Rescue & Work Boats at Cost	703,460.52	703,460.52	740,460.52
1-1815 Accum Depreciation Rescue Boat	(555,508.09)	(560,102.17)	(564,267.82)
1-1825 OTB Sailing Boats at Cost	222,082.29	222,082.29	223,969.90
1-1830 Accum Depreciation OTB Boats	(160,423.46)	(162,000.95)	(163,425.77)
Total Boats	209,611.26	203,439.69	236,736.83
1-1900 Intangible Assets			
1-1910 Designs at Cost	35,579.46	35,579.46	36,468.21
1-1920 Amortisation Designs	(16,101.82)	(16,101.82)	(16,186.68)
Total Intangible Assets	19,477.64	19,477.64	20,281.53
Total Assets	7,902,088.14	7,490,032.90	7,239,815.23
2-0000 Liabilities			
2-1000 Trade Creditors			
2-1100 Trade Creditors	184,336.68	155,407.23	107,321.93
2-1101 Overpayment of Debtors	22,503.49	22,503.49	22,503.49
Total Trade Creditors	206,840.17	177,910.72	129,825.42
2-2000 Accruals			
2-2005 Deposits Received in Advance	55,327.28	26,335.00	19,235.00
2-2110 Accruals- General	65,393.38	55,331.78	44,443.08
2-2130 Accrual- Workcover	13,968.23	15,876.47	17,922.47
2-2140 Accrual- Payroll Tax	9,022.06	6,369.02	7,042.60

	Jan-23	Feb-23	Mar-23
Total Accruals	143,710.95	103,912.27	88,643.15
2-3000 GST and Statutory Liabilities			
2-3110 GST Collected	180,990.38	77,489.21	117,286.62
2-3120 GST Paid	(63,796.75)	(35,077.45)	(59,087.53)
2-3125 ATO Liability	153,400.60	136,841.08	120,253.00
2-3130 PAYG Withholding Payable	73,125.00	28,336.00	33,279.00
2-3150 Superannuation Payable	21,759.59	18,342.58	19,136.75
Total GST and Statutory Liabilities	365,478.82	225,931.42	230,867.84
2-4000 Employee Provisions			
2-4010 Annual Leave Payable	91,632.62	93,449.55	88,276.32
2-4015 Leave Loading Payable	16,176.89	16,358.02	15,452.78
2-4020 Long Service Leave - Current	34,205.00	33,451.00	33,779.00
2-4021 Long Service Leave Non-current	45,311.00	46,995.00	46,470.00
2-4022 On-Cost for A/L & L>Loading	17,632.46	17,959.25	16,965.10
Total Employee Provisions	204,957.97	208,212.82	200,943.20
2-5000 Bonds & Other Liabilities			
2-5010 29er's Bond Account	1,000.00	1,000.00	1,000.00
2-5020 RBYC Auxiliary	25,211.85	25,271.85	25,271.85
2-5030 Aust. Sports Foundation C.Acc	12,794.76	12,794.76	12,794.76
Total Bonds & Other Liabilities	39,006.61	39,066.61	39,066.61
2-6000 Deferred Income- Members			
2-6010 Subscription Income Deferred	348,954.68	295,833.72	235,123.28
2-6060 Other Income in Advance	37,960.57	32,938.34	25,417.46
Total Deferred Income- Members	386,915.25	328,772.06	260,540.74
2-7000 Deferred Income- Marina			
2-7010 Marina 1 Year Licence	444,033.77	373,317.46	299,963.77
2-7030 Hardstand - Rental	43,099.37	37,212.80	30,568.21
2-7050 OTB Maintenance Income	69,750.58	58,487.30	46,733.32
Total Deferred Income- Marina	556,883.72	469,017.56	377,265.30
2-8000 Bank Loans			
2-8030 Commercial Bill S331 300243100	164,858.33	135,355.10	106,157.68
2-8031 Commercial Bill - Non Current	476,270.10	476,270.10	476,270.10
Total Bank Loans	641,128.43	611,625.20	582,427.78
2-9000 Other Finance			
2-9010 Equipment Loan	12,008.48	8,963.01	8,333.74
2-9021 Current Liability - Parks Victoria	13,626.12	8,692.01	3,743.51
2-9022 Currenrt Liability - Bayside City Council	26,082.94	23,049.48	20,007.40
2-9024 Non-Current Liability-Bayside City Council	561,732.00	561,732.00	561,732.00
2-9036 Credit Card P Hall x271	1,184.34	1,213.08	(63.30)
2-9037 Credit Card - Sammy Doddy	952.97	972.32	500.49
Total Other Finance	615,586.85	604,621.90	594,253.84
Total Liabilities	3,160,508.77	2,769,070.56	2,503,833.88
Net Assets	4,741,579.37	4,720,962.34	4,735,981.35
3-0000 Equity			
3-1000 Accumulated Funds	5,239,895.19	5,239,895.19	5,239,895.19
3-2000 Yachting Foundation No2 Reserv	17,785.73	17,785.73	17,785.73
3-2010 Members Reserve	202,265.50	202,265.50	202,265.50
3-3000 Retained Earnings	(463,709.56)	(463,709.56)	(463,709.56)
3-9000 Current Earnings	(254,657.49)	(275,274.52)	(260,255.51)

	Jan-23	Feb-23	Mar-23
Total Equity	4,741,579.37	4,720,962.34	4,735,981.35

Profit and loss report

Accrual mode

01 Jul 2022 - 31 Mar 2023

	Total			
	Actual	Last Year	Variance \$	Variance %
4-0000 Income				
4-1000 Catering Revenue				
4-1005 Restaurant Beverage Revenue	608,330.88	502,289.21	106,041.67	21
4-1010 Restaurant Food Revenue	858,783.46	588,517.50	270,265.96	46
4-1015 Members Beverage Revenue	208,443.85	122,791.89	85,651.96	70
4-1020 Members Food Revenue	126,294.73	86,819.05	39,475.68	46
4-1021 Members F&B Discounts - Revenue	52,674.28	39,278.21	13,396.07	34
4-1051 Club Function Food	2,831.81	0.00	2,831.81	-
4-1052 Club Function Beverage	186.36	31.81	154.55	486
4-1053 Function Food	364,426.17	196,683.60	167,742.57	85
4-1054 Function Beverage	152,686.16	19,111.06	133,575.10	699
4-1055 Private Function Revenue	804.57	(227.27)	1,031.84	454
4-1060 Room Hire	61,704.77	34,422.79	27,281.98	79
Total Catering Revenue	2,437,167.04	1,589,717.85	847,449.19	53.30%
4-2000 Membership Income				
4-2105 Member's Annual Subscription	609,188.36	547,878.03	61,310.33	11
4-2110 Association Fees	40,661.20	32,727.24	7,933.96	24
4-2111 Cruising Group - Newsletter Subs	0.00	2,445.45	(2,445.45)	-100
4-2115 Instalment Surcharge	8,598.21	7,748.06	850.15	11
Total Membership Income	658,447.77	590,798.78	67,648.99	11.50%
4-2500 Marina, Hstand & Storage Inc				
4-2510 Hardstand Annual Rental Income	72,615.71	64,631.86	7,983.85	12
4-2520 Marina Annual Rental Income	624,011.00	505,799.89	118,211.11	23
4-2530 Marina Long-term Rental Income	73,552.83	97,605.54	(24,052.71)	-25
4-2540 Marina & Hstand Casual Rental	82,189.99	69,463.65	12,726.34	18
4-2545 OTB Storage	14,304.95	12,228.89	2,076.06	17
4-2550 Maintenance Fee Income	102,175.36	103,518.51	(1,343.15)	-1
Total Marina, Hstand & Storage Inc	968,849.84	853,248.34	115,601.50	13.50%
4-3000 Sailing Income				
4-3105 Sailing Safety Fees	15,003.89	35,733.60	(20,729.71)	-58
4-3110 School Sailing Fees	1,630.01	11,304.54	(9,674.53)	-86
4-3111 Schools Learn to Sail Fees	2,954.55	0.00	2,954.55	-
4-3115 Coaching Fees	4,369.36	6,281.81	(1,912.45)	-30
4-3120 Regattas Fees	79,067.18	42,935.40	36,131.78	84
4-3130 Boat Hire Income	0.00	440.90	(440.90)	-100
Total Sailing Income	103,024.99	96,696.25	6,328.74	6.50%
4-4000 OTB Income				
4-4100 OTB Canteen	350.54	504.55	(154.01)	-30

	Total			
	Actual	Last Year	Variance \$	Variance %
4-4110 OTB Programme & Training Fees	45,903.57	26,734.63	19,168.94	72
4-4115 Tackers Enrolment Fees	47,006.29	46,955.98	50.31	0
4-4116 Out There Enrolment Fees	13,357.42	15,173.60	(1,816.18)	-12
4-4117 Adult Enrolment Fees	28,926.67	15,547.15	13,379.52	86
4-4119 Powerboat Courses Fees	834.54	0.00	834.54	-
Total OTB Income	136,379.03	104,915.91	31,463.12	30.00%
4-5000 Other Revenue				
4-5105 Clothing & Merchandise Sales	20,838.35	4,973.10	15,865.25	319
4-5120 Sub-tenant Rental Income	31,194.15	31,954.86	(760.71)	-2
4-5140 Gifts & Donations Received	650.00	1,050.00	(400.00)	-38
4-5150 Grants & Sponsorship Income	0.00	32,096.86	(32,096.86)	-100
4-5155 Credit Card Surcharge	6,938.96	8,266.10	(1,327.14)	-16
4-5160 Keys Income	8,547.27	6,432.73	2,114.54	33
4-5161 Lockers Income	5,234.72	4,962.14	272.58	6
4-5165 Ice Income	170.14	1,802.73	(1,632.59)	-91
4-5170 Sundry Income	13,243.77	289,353.45	(276,109.68)	-95
4-5171 Rent Concessions	0.00	197.64	(197.64)	-100
4-5180 Interest Received	191.99	0.00	191.99	-
Total Other Revenue	87,009.35	381,089.61	(294,080.26)	-77.20%
Total Income	4,390,878.02	3,616,466.74	774,411.28	21.40%
5-0000 Catering Cost Of Sales				
5-0005 Cost Of Sales				
5-1000 Costs of Sales- Beverage	342,704.49	230,051.41	112,653.08	49
5-2000 Costs of Sales- Food	557,011.35	388,052.83	168,958.52	44
5-3000 Costs of Sales- Clothing & Merch	522.19	0.00	522.19	-
Total Cost Of Sales	900,238.03	618,104.24	282,133.79	45.60%
Total Catering Cost Of Sales	900,238.03	618,104.24	282,133.79	45.60%
Gross Profit	3,490,639.99	2,998,362.50	492,277.49	16
6-0000 Expenses				
6-1000 General Operating Expenses				
6-1001 Gain(Loss) on Asset	(2,727.27)	0.00	(2,727.27)	-
6-1005 Bank Charges	4,763.37	4,266.37	497.00	12
6-1010 Merchant Fees	26,511.73	20,063.73	6,448.00	32
6-1011 Commission Paid	3,400.82	2,318.77	1,082.05	47
6-1015 Cash Discrepancies	(599.79)	45.16	(644.95)	-1428
6-1016 Walk Outs	268.91	96.11	172.80	180
6-1025 Software & Support	35,941.38	35,158.02	783.36	2
6-1030 Printing	18,177.18	7,594.03	10,583.15	139
6-1031 Postage	526.35	449.82	76.53	17
6-1032 Stationery	5,591.62	2,290.11	3,301.51	144
6-1035 Telephone & Internet	10,391.13	9,748.08	643.05	7
6-1040 Office & Admin Expenses	706.13	328.67	377.46	115
6-1041 Linen	43.85	3,341.50	(3,297.65)	-99
6-1042 Ice	(29.25)	1,803.70	(1,832.95)	-102
6-1043 Restaurant Consumables	89.73	736.49	(646.76)	-88
6-1044 Kitchen Consumables	2,781.57	5,619.96	(2,838.39)	-50
6-1046 Subscription - IT	18,109.68	4,946.22	13,163.46	266
6-1047 Tea Towels	7,269.45	1,937.30	5,332.15	275

	Total			
	Actual	Last Year	Variance \$	Variance %
6-1048 Other Consumables	0.00	260.00	(260.00)	-100
6-1051 Keys Expense	6,585.00	4,435.91	2,149.09	48
6-1055 Staff Amenities	45.45	0.00	45.45	-
6-1056 Staff Discounts	10,286.05	9,011.45	1,274.60	14
6-1060 Clothing & Merchandise Costs	16,998.10	4,300.76	12,697.34	295
6-1065 Entertainment Expenses	5,990.13	1,374.84	4,615.29	336
6-1070 Decorations	329.77	197.28	132.49	67
6-1075 General Expenses	2,051.17	3,293.17	(1,242.00)	-38
6-1080 Member Expenses	1,659.09	0.00	1,659.09	-
6-1081 Members F&B Discounts	52,859.73	39,278.21	13,581.52	35
Total General Operating Expenses	228,021.08	162,895.66	65,125.42	40.00%
6-1200 Professional Fees				
6-1210 Accounting & Audit Fees	59,533.07	53,845.30	5,687.77	11
6-1220 Legal Fees	290.00	703.00	(413.00)	-59
6-1230 Consulting Fees	1,570.60	2,754.54	(1,183.94)	-43
Total Professional Fees	61,393.67	57,302.84	4,090.83	7.10%
6-1400 Equipment Expenses				
6-1401 Equipment Expenses	17,591.57	3,074.03	14,517.54	472
6-1405 Replacement - Glassware etc	178.46	0.00	178.46	-
6-1410 Equipment Hire	12,363.87	12,854.85	(490.98)	-4
6-1420 Tools & Equip - Consumables	266.23	528.49	(262.26)	-50
6-1440 Fuel & Oil	4,567.05	4,754.45	(187.40)	-4
6-1441 Freight & Courier	1,612.97	378.18	1,234.79	326
Total Equipment Expenses	36,580.15	21,590.00	14,990.15	69.40%
6-1600 Insurances, Licenses & Rego				
6-1610 Australian Sailing Association Fees	40,909.12	32,727.25	8,181.87	25
6-1620 Insurances	70,512.39	63,430.92	7,081.47	11
6-1630 License Fees	3,658.68	2,977.27	681.41	23
6-1631 Licence Fees - Regos	260.62	0.00	260.62	-
Total Insurances, Licenses & Rego	115,340.81	99,135.44	16,205.37	16.30%
6-2000 Advertising & Promotions				
6-2005 Promotions	6,031.11	90.91	5,940.20	6534
6-2006 Design	280.00	160.00	120.00	75
6-2010 Advertising & Marketing	19,079.30	17,477.66	1,601.64	9
6-2015 Sponsorships & Donations	9,680.00	13,725.05	(4,045.05)	-30
6-2016 Digital Expenses	258.04	0.00	258.04	-
6-2020 Vouchers Expense	1,222.19	332.42	889.77	268
Total Advertising & Promotions	36,550.64	31,786.04	4,764.60	15.00%
6-4000 Occupancy Costs				
6-4010 Electricity	58,864.83	59,860.23	(995.40)	-2
6-4020 Gas	19,264.93	7,756.65	11,508.28	148
6-4025 Rental Expense	4,494.09	7,186.35	(2,692.26)	-38
6-4030 Council Rates	7,757.87	8,881.73	(1,123.86)	-13
6-4035 Land Tax	0.00	610.00	(610.00)	-100
6-4040 Cleaning	81,309.18	64,974.73	16,334.45	25
6-4041 Cleaning Products	37,606.30	15,965.18	21,641.12	136
6-4045 Security	6,801.20	6,494.22	306.98	5
6-4050 Water Rates	13,792.29	12,816.90	975.39	8

	Total			
	Actual	Last Year	Variance \$	Variance %
6-4055 Pest Control	1,998.59	2,153.68	(155.09)	-7
6-4060 Waste Removal	23,479.76	13,986.49	9,493.27	68
6-4070 Gardening Expenses	2,727.85	3,151.80	(423.95)	-14
Total Occupancy Costs	258,096.89	203,837.96	54,258.93	26.60%
6-5000 Debt Recovery Costs				
6-5010 Bad Debts - Written Off	433.48	52.77	380.71	722
6-5015 Debt Collection Costs	12,265.68	(10,892.45)	23,158.13	213
Total Debt Recovery Costs	12,699.16	(10,839.68)	23,538.84	217.20%
6-6000 Repairs, Servicing & Maintenance				
6-6005 R,M&S Clubhouse	62,510.82	24,403.65	38,107.17	156
6-6010 R,M&S Sailing	359.26	1,250.80	(891.54)	-71
6-6020 R,M&S Marina	49,222.49	176,340.21	(127,117.72)	-72
6-6030 R,M&S Sail Boats	18,646.77	6,957.54	11,689.23	168
6-6031 R,M&S Quests	398.00	3,515.73	(3,117.73)	-89
6-6040 R,M&S Rescue Boats	20,529.11	11,548.52	8,980.59	78
6-6050 R,M&S Other Plant & Equipment	368.67	9,355.37	(8,986.70)	-96
Total Repairs, Servicing & Maintenance	152,035.12	233,371.82	(81,336.70)	-34.90%
6-7000 Internal Club Expenses				
6-7005 Committee Expenses	3,051.28	364.78	2,686.50	736
6-7010 General Manager Expense	36.89	2,204.21	(2,167.32)	-98
6-7020 Internal Functions Expenses	(186.66)	571.77	(758.43)	-133
Total Internal Club Expenses	2,901.51	3,140.76	(239.25)	-7.60%
6-7050 Marina Expenses				
6-7055 Pen Owner Credits	8,854.77	10,399.28	(1,544.51)	-15
Total Marina Expenses	8,854.77	10,399.28	(1,544.51)	-14.90%
6-8000 Sailing Expenses				
6-8005 Race Entry Expenses	12,308.37	2,981.82	9,326.55	313
6-8015 Volunteer Expenses	12,317.25	7,755.40	4,561.85	59
6-8020 Top Yacht Entry Fees	0.00	906.47	(906.47)	-100
6-8021 Discovery Sailing Fees AS	3,260.00	3,859.09	(599.09)	-16
6-8025 Training Expenses	4,423.17	3,634.18	788.99	22
6-8030 Trophies & Prizes	3,790.60	1,689.82	2,100.78	124
6-8035 Honour Boards	320.00	105.00	215.00	205
6-8040 Sailing Expenses	1,617.04	4,598.49	(2,981.45)	-65
6-8050 OTB Expenses	4,829.11	53.41	4,775.70	8942
6-8051 OTB Canteen Expense	61.95	636.14	(574.19)	-90
6-8060 Regatta Expenses	21,707.96	24,230.63	(2,522.67)	-10
6-8070 Trailer Expenses	0.00	56.12	(56.12)	-100
6-8080 First Aid Equipment	3,600.44	0.00	3,600.44	-
Total Sailing Expenses	68,235.89	50,506.57	17,729.32	35.10%
6-9000 Employment Expenses				
6-9005 Wages- Management	114,492.47	113,429.10	1,063.37	1
6-9010 Wages - Administration	100,722.66	93,346.18	7,376.48	8
6-9015 Wages - Restaurant	75,669.44	80,960.51	(5,291.07)	-6
6-9016 Wages - Restaurant Casual	411,130.92	263,664.02	147,466.90	56
6-9017 Wages - Clubhouse	38,236.60	51,649.54	(13,412.94)	-26
6-9018 Wages - Kitchen	335,133.34	160,338.09	174,795.25	109
6-9019 Wages - Kitchen Casual	65,903.58	39,156.26	26,747.32	68

	Total			
	Actual	Last Year	Variance \$	Variance %
6-9020 Wages - Sailing	87,515.99	65,507.12	22,008.87	34
6-9021 Wages - Sailing Casual	104,355.49	60,688.86	43,666.63	72
6-9022 Wages - Marina	71,933.38	0.00	71,933.38	-
6-9023 Wages - Members	1,323.38	0.00	1,323.38	-
6-9024 Wages - Members Casual	37,842.78	20,300.71	17,542.07	86
6-9025 Wages - Function	103,269.50	93,735.37	9,534.13	10
6-9026 Wages - Function Casual	77,419.63	36,957.82	40,461.81	110
6-9027 Wages - Kitchen Chef Casual	10,215.77	85,033.37	(74,817.60)	-88
6-9030 External Wages- Contractors	110,469.95	55,126.06	55,343.89	100
6-9050 Staff Leave Expense	(4,662.55)	27,882.75	(32,545.30)	-117
6-9051 Provision for Annual Leave	(410.66)	2,114.11	(2,524.77)	-119
6-9055 Superannuation	160,065.43	108,383.28	51,682.15	48
6-9060 Payroll Tax Expense	55,253.75	34,334.32	20,919.43	61
6-9065 Workcover Expense	18,325.24	13,730.51	4,594.73	34
6-9070 Recruitment Expenses	775.28	283.00	492.28	174
6-9075 Staff Training Expenses	2,441.97	2,315.41	126.56	6
6-9080 Travel Expenses	218.46	0.00	218.46	-
6-9085 Staff Uniforms - Restaurant & Functions	3,974.44	571.82	3,402.62	595
6-9086 Staff Uniforms - Sailing	330.91	33.50	297.41	888
6-9087 Staff Uniforms - Administration	283.50	0.00	283.50	-
6-9090 Other Employer Expenses	275.11	3,034.88	(2,759.77)	-91
Total Employment Expenses	1,982,505.76	1,412,576.59	569,929.17	40.30%
Total Expenses	2,963,215.45	2,275,703.28	687,512.17	30.20%
Operating Profit	527,424.54	722,659.22	(195,234.68)	-27
8-0000 Other Income				
8-0500 Interest Income	12,795.38	10.49	12,784.89	121877
Total Other Income	12,795.38	10.49	12,784.89	121876.90%
9-0000 Other Expenses				
9-0200 Depreciation	672,832.11	697,018.95	(24,186.84)	-4
9-0400 Amortisation	74,028.44	73,943.46	84.98	0
9-0500 Loss/Gain on Asset Disposal	4,694.11	(1,500.00)	6,194.11	413
9-0600 Interest Expense	32,583.61	27,403.33	5,180.28	19
9-0601 Lease Interest Expense	16,337.16	18,586.19	(2,249.03)	-12
Total Other Expenses	800,475.43	815,451.93	(14,976.50)	-1.80%
Net Profit	(260,255.51)	(92,782.22)	(167,473.29)	-180

Social Club meeting 17th April 2023

Present:, Margaret Rowe, Sue Cassidy, Cath Hurley, Karen McCloskey, Helen Aberdene, Jacquie Provis, Joyce, Kenn Williamson.

Apologies: George, Sue Drummond, Steve Reynold , Karen Johns

Minutes from 20th March meeting read & accepted.

BBQ on Hardstand after **Cerebus race**, planned for approx. 2.30pm.
If inclement weather plan B- 4pm in Members bar with BBQ on the balcony.

Cruising group have requested another representative to join the SOC. We welcome who ever they choose.

Friday night (once a month)at the drawer; recognition of groups within the club *suggestions.*

2nd June – 2.4's. Fleet Captain Mark Seager has been invite, with the fleet.

7th July – English Channel swimmers. Ice bergers have been invited via Alistair Purvery. Ice bergers to arrange.

4th August – VX1'fleet – David Williamson to be invited & fleet.

1st September – OTB (laser, Quest, RS100's)

6th October – Cruising group. Will Merrick & Peter Strain to be invited & fleet

3rd November – Dragons and Etchells. Chaz Stanton & Peter Stubbings to be invited & fleets.

1st December- Keel boats, centre course & off shore. Liaise with sailing office.

February 24 – Power boat owners date TBA.

5th May – Coronation – Menu, cocktail & poster done. Advertising started in newsletter.

Youtube for sound track of 'Best of British'. No official portrait as yet. Unfortunately the King Charles Impersonator is away.

SC is asking the archive for the photo of King Charles here at RBYC. ?1950?

Art Show - likely will be held in 2024. Commodore is meeting with Rotary.

Presentation night 14th July is also Bastille Day. It was suggested cocktail function again, last year was successful. Hoping to repeat the success. It was suggested the night have a slightly French theme. French champagne, French cheeses, baguettes. French themed cocktail.

Open Day - 7th October. GC not happy with the previous suggested theme (vikings, pirates, scoundrels and scallywag) ; too similar to last year. GC suggested 'Totally 80's'

theme. There are several anniversaries that tie in with the 80's theme. ie. JB & America's Cup & women as members in the club.

150 year anniversary Celebrated on Open Day 2025. SC queried whether the patron could be present and rifle salute.

2.

Lift the Spirits yacht - is now in Sydney after a successful cocktail function.

In reference to inviting Wayne Seaward to the SC meeting for guide the committee on encouraging new members. It was suggested instead the SC attend the cruising dinner with Wayne as guest speaker. 19th May. SC will have a table (2 members with be on Cyan Moon table). To hear how he built participation in sailing.

New Business

Etchell information night as suggested by Karen Johns. More information is needed. How is it incorporated into the club members on a social level.

SC calendar to be sent to GC.

Bridge lessons at the club - Target group needs to be determined. Retirees V working members. Cost and available space for approx. 2 - 3 tables.

Club choir - much debate on the idea of choir V 'pub choir' V Glee club. Sing lifts the spirits, whether it is singing a sea shanty or a modern pop song by Queen. The SC is looking for ways to to encourage members to use the facilities other than sailing and have some fun too.

Learn to dance with Barbara Loos - It has been suggested to have learn to dance sessions on a Sunday afternoon 4pm. Kenn will investigate the cost and availability of space.

Sunday afternoons in Winter - suggested to have board games available or bridge on a Sunday afternoon in winter in front of the open fire.

Pool comp - checking if the organiser Glenn Norton would like any assistance from SC to help spread the word. It is a fun comp within the club which members meet other members they would not have met otherwise.

Reciprocal club / visitors to the club - it has been suggested to have a welcome sign to be placed on the table (cafe or members) for those visitors who would like to meet other members. We are the friendly club; it would encourage member to welcome and speak to visitors.

Joyce and Karen Mc will co chair again Next Meeting - 15th May at 6pm.

Tuesday, 18 April 2023

Social Club action list

Karen Mc

- Send SC calendar of events to GC
- Book table (if not done by Cath) for cruising dinner on 19th May
- Proposal for the welcome sign for the reciprocal / visitors table.

Sue Cassidy

- email Karen Johns re: Etchell information night.
- Invite VX1's to the recognition 4th August.
- Invite fleet captains for Dragons and Etchells to recognition night 3rd November.
- Speak to Glenn Norton re: pool comp assistance.

Helen

- investigate bridge lesson cost and availability

Margaret

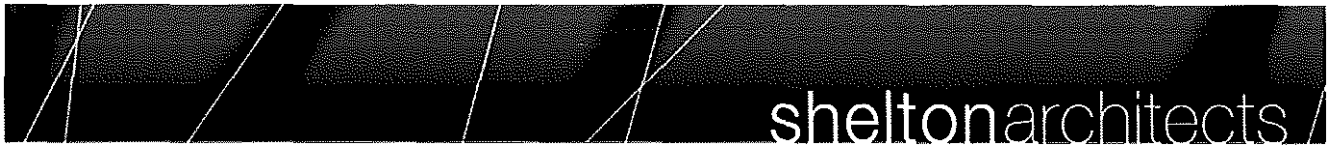
- Glee Club cost and availability

Joyce

- Choir teacher friend for interest to have classes at the club.

Kenn

- write proposal for learn to dance with Barbara Loos.



RBYC Forecourt Redevelopment Design Meeting 1

April 18, 2023

Location RBYC Committee room

Present:

Phil Hall – (PH)	GM RBYC
Scott Shelton-(SS)	Architect
Amir Mahdavi-(AM)	Civil Engineer
Augustine Yong-(AY)	Structural Engineer

Distribution: all

Action

Design Drawings available via Dropbox link including:

- current Town planning drawings
- 1989 documentation drawings available for Bldg.
- Previous geo tech investigation reports
- Acad Dwg. Drawing files

New porte coshere to be located on new Steel columns with bored piers footings, and connecting onto the existing conc. building structural columns. Roof cantilever to connect to existing bldg. lift core brickwork o the Nth side, and butt up to without connection on the Sth side of the Committee rm.	note
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New pavement to be heavy duty conc. Slab suitable for waste trucks, with exposed aggregate finish.	note
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Existing roof Structure to be investigated via ceiling access openings in the first floor and ground floor ceilings adjacent to conc. Columns. PH to arrange and notify when openings are made.	PH
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Geo tech reports on file to be reviewed by AY and advise if further bore tests are required.	AY
--	----

Existing underground services in the Forecourt area to be located by RBYC plumbing contractor. SS to prepare a existing services co-ordination drawing.	SS
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Stormwater drainage to connect into the existing SW system to the North and South of the Forecourt. Site investigation to identify existing location and sizes.	note
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SS to upload a IFC drawing file to project dropbox.	SS
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Documentation to be completed for tender/ building approval end of Jun 23	all
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Existing overgrown lomandra bushes to be cut back	PH
---	----

Next meeting : approx. 2 wks. to be confirmed following site investigation.

IDAG Update for GC 1 May 2023

IDAG Members; Niesje Hees, Lallie Leckey, Josh Stuchbery, Cass Treagus, Marike Koppenol (external adviser), Niesje Hees (chair)

IDAG met on 18 April 2023 (NH, LL, MK) to discuss the Membership Survey

Membership Survey

The original purpose of the membership survey completed in March 2021 was to receive structured feedback from a cross section of currently active members to inform club priorities over the near term as well as the long term. The survey consisted of multiple choice questions as well as the opportunity to add comments.

The response rate of 38% was pleasing and provided meaningful feedback.

It is proposed that the same questions be asked, just tweaking the questions based on feedback from the last survey to include additional choices (additions are highlighted in green). This will allow comparison with results from the survey of two years ago.

An effort will be made to encourage younger members to complete the survey this time.

Questions

Your Participation in the Club

1. What are the main reasons you use the club? (tick all applicable) [Keelboat racing, keelboat cruising, off the beach racing, off the beach sailing, gym, social events, volunteering, training, a place to meet friends, a place to meet work colleagues, a place to have a drink or a meal, **iceberger swimming, casual swimming, kayaking/paddleboarding**]
2. How often do you eat or drink at the club (breakfast, lunch, dinner or drinks/ snacks)? [more than 30 times per year, 10-30 times per year, 5 - 20 times per year, seldom]
3. Which social events have you participated in in the past two years at least once (tick all applicable) [Friday night key draw, cruising dinners, sailing talks, comedy nights, live music, wine dinners]
4. What social events would you like to see? [free text box]

Your engagement with the club

5. What is the main way in which you find out what is happening at the club (tick all applicable); [email newsletter, website, social media, personal contacts, visiting the club]

How you value your club membership

6. The reasons I am a member of the club are the following (tick all applicable); [value for money, camaraderie, location of clubhouse, historical reasons, other]
7. Would you recommend others to join the club? [very likely, possibly, not likely]
Indicate the reason for your answer [free text]

Facilities

8. Which of the following facilities do you make use of on a regular basis (tick all applicable options).
 - Marina
 - Hardstand
 - Yard
 - Members bar

IDAG Update for GC 1 May 2023

- Café / restaurant
- Gym
- Club boats
- Under-croft boat storage
- Showers
- Steam Room
- Sauna

9. What additional facilities would encourage you to spend more time at the club?

Other

10. Indicate what your highest priority is for the club to invest in (in terms of effort and funds) moving forward. [free text]

Your profile

- Membership category [Senior, Crew, Crew Plus, Social, Junior, Youth, Intermediate, Family, Gym, Icebergers, 40-50-60 Year, Staff, Other, rather not say]
- Age [<18, 18-24, 25-34, 35-44, 45-54, 55- 64, 65+]
- Number of years as a member [<5, 5-10, 10-20, 20-30, 30-40, 50+]
- What is your gender identity? [Male, Female, Non-binary, Transgender, Agender, prefer not to say, Other (Please Specify)]
- Are you a person with a disability? [yes, no, prefer not to say]

Royal Brighton Yacht Club

Meeting Notes – Asset Management Subcommittee

Monday 17 April 2023, 6:00 pm – 7:00 pm

Participants

Niesje Hees, Murray Cowdell, Andrew Merrett, Kal Raghunathan, Malcolm Mitchell, Nick Barber

Apologies

Peter Strain,

Minutes of Last Meeting 13 Feb 2023 (accepted)

Discussion and Decisions

Marina Gate

The supplier is waiting for a part (the bottom rail). At the end of March they had indicated a further delay of three weeks.

Dredging

- 6 March 2023 - Michael Miloshis from Water Technology reviewed the current MACA consent and determined that it covers the fairway channel but not the inner harbour. He notified us that we would require some sediment testing of the inner harbour before we know the appropriate next steps. If the material came up clean and sandy then a modification to the MACA would hopefully be all that will be required. In terms of sediment testing, the dredging guidelines are for 3 sample sites within the dredge area (volumes up to 25,000 m³) and 3 from the disposal area (beach).
The following tests were recommended;
Dredge area: Contaminant screen, Particle Size, Organic Carbon, Tributyltin and Elutriates.
Disposal area: Contaminant screen, Particle Size, Organic Carbon.
We gave the go ahead to do these tests.
- 16 March 2023 - Michael collected the samples from the pontoons with a grab sampler. Water Technologies' report provides a summary of the results, which show allowable levels exceeded for a small number of heavy metals. The lat and long of the three locations inside the marina is provided in the report.
H01 – just next to African Queen (this was the sandier sample)
H02 – part way along arm 3 facing arm 2
H03 – part way along arm 5 facing arm 6
- Michael provided verbal updates on the testing as he went – it was clear that the levels of a small number of heavy metals were above allowable levels to a degree.
- The report recommends further testing for the reasons given, and the go ahead was given for this.
- On Friday 14 April, divers came to take eight core samples. It is expected results will be available early May
- A request for proposal to potential dredging contractors is awaiting the results of the testing, as the likely disposal site will have a large bearing on cost. The Marina and Attenuator advisory panel is assisting with the structure and content of the RFP.

Forecourt Redevelopment

The club architect Scott Shelton is preparing a tender package in line with what was recommended in the last meeting by the Working Group, and subsequently approved by General Committee.

Training Keelboat

An X79 had been purchased and is on a trailer on the hardstand. It will be undergoing commissioning over the next few weeks with the plan to start courses late June. The trailer will be put up for sale.

General Business

Cleaner Sailing subcommittee – wondering whether there is support form more scoops and bins on hardstand, as well as location to support sail recycling.

Next meeting: 19 June 2023 6:00 pm

Royal Brighton Yacht Club

Proposal for General Committee *21/04/2023*

Background and Purpose

Beginner Bridge Classes

A series of six 2 hour sessions run on consecutive Sundays in June and July

Options Considered

Six Beginner Bridge Lessons

Sunday 18th, 25th June and 2nd, 16th, 23rd and 30th July

2-4pm or 3-5pm

Cost \$150

Option 1 – No cost to club.

Utilises club spaces and facilities.

Provides an activity in the winter months.

Is earmarked for a Sunday afternoon, when the club is not being used as much.

Minimum of 10 participants, but can take 30+ if popularity dictates.

Alastair Lowe, the Bridge Teacher is associated with the Bayside Bridge Club.

Affordable, educational and fun.

Class notes provided each week.

No sailing clubs appear to offer Bridge lessons.

Quotes obtained

\$150 for the six class package

\$25 per class (Alastair happy to negotiate if not all classes can be attended)

To be negotiated prior to classes commencing.

Alastair is also happy to deal with payments.

Resources Required

White Board with pens

Room for use

Tables and chairs

Timeline

Would need quick approval

Class info would need to be circulated

Members would have to sign up

As classes are earmarked for June 18 commencement, it is reasonably tight.

Recommendation

Committee is being asked to approve a six week Bridge introductory course to be held at the RBYC.