



Royal Brighton Yacht Club

The Sailors' Club

GENERAL COMMITTEE MINUTES

Monday 24 October 2022, 6.00 PM Zoom

- **PRESENT** - Niesje Hees, Peter Demura, Peter Gebhardt, Brett Heath, Murray Cowdell, Peter Coleman, Cath Hurley, Neil Sargeant, Marnie Irving, Phil Hall.

- **APOLOGIES** - Nick Barber

- **PREVIOUS MINUTES**

True and accurate record;

MOVED: Peter Demura

SECONDED: Niesje Hees

CARRIED

- **MATTERS ARISING FROM PREVIOUS MINUTES**

- Nil

- **CORRESPONDENCE**

- Nil

- **RISK MANAGEMENT**

Online Incident Reports to be re-directed to N.Hees & P.Demura

- **FINANCE REPORT**

- MC indicated that he would include non-cash reporting in future Treasurer reports. PD asked that it be noted that non-cash items have been included in all treasurer reports in the past.
- It was proposed that we invest \$1.4M of our current cash surplus to Term Deposits with BOM, This was proposed that this be adopted.
- NS asked if there were any on going trading concerns. MC answered that the club is in a sound financial state.

MOVED: Murray Cowdell

SECONDED: Peter Gebhardt

CARRIED



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- The RBYC Financial Delegations document was tabled. It was proposed we alter the document slightly to include the term 'Discretionary expenditure' and alter the Sponsorship & Donations to \$10,000 each.

MOVED: Niesje Hees **SECONDED:** Cath Hurley **CARRIED**

- **GENERAL MANAGER REPORT – tabled**

A list of Motor Boats that are currently in the Marina was tabled. To comply with Rule 42 (6) it was proposed by NH, Seconded by MC that these boats be given specific permission to be housed in the marina. Carried

PC asked if there was any news regarding new long term leases. It is noted that long term leases cannot be considered until the Seabed Lease has been renewed. The contact person we were dealing with has left Parks and we are awaiting assignment of a new contact to progress the lease.

- **SAILING MINUTES – tabled**

BH was asked about the potential keelboat training program. The Boating Manager has been asked to produce a business plan for discussion.

The Sailing Committee has been requested to again consider the position regarding holding Sail Melbourne in January 2024 and January 2025 and report to the General Committee, given some rescheduling of other events. It was previously agreed that this time of year is already fully committed with one design state, national and world championships.

- **MEMBERSHIP**

- New members be approved to membership

MOVED: Niesje Hees **SECONDED:** Murray Cowdell **CARRIED**

- **CRUISING – report tabled**

- **IDAG – draft strategy noted.**

- **MARINA AND ATTENUATOR ADVISORY GROUP – nothing to report**

- **AQUATIC MEMBERS – nothing to report**



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▪ **ASSETS – Minutes tabled**

Quotes for a new Marina Gate are being obtained.

The attenuator repairs have been holding well to date.

▪ **SOCIAL COMMITTEE - Minutes tabled**

▪ **CLEANER SAILING – nothing to report**

▪ **GENERAL BUSINESS**

- Template for GC proposals tabled and accepted by GC.
- NH updated the GC on the project plan for the 150th year anniversary book.
- There was a general discussion regarding the poor quality of the water after recent rains. PH to include warning in newsletter.
- PC indicated that AMS was open to sponsoring the Bliss regatta pending receipt of a proposal from the organising committee
- The following members attended the follow events: NH – Mordialloc Motor Yacht Club opening & Queenscliff CYC Opening, PG – Somers Yacht Club opening, CH – Blackrock Yacht Club Opening, MC – sailors' Church Service at St Pauls.
- PH noted that Alistair Murray has recently been elected President of Australian Sailing.
- It was agreed to resume face to face meetings to be held at the club, starting with the next GC meeting.

➤ MEETING CLOSED: 8:07PM

➤ NEXT MEETING: 28.11.2022 6pm RBYC Committee Room

NEW GENERAL COMMITTEE 2022/23

FLAG OFFICERS

- COMMODORE – NIESJE HEES
- VICE COMMODORE – PETER DEMURA
- REAR COMMODORE – PETER GEBHARDT
- CLUB CAPTAIN – BRETT HEATH
- HONORARY TREASURER – MURRAY COWDELL

GENERAL COMMITTEE MEMBERS

- NICK BARBER
- PETER COLEMAN
- CATH HURLEY
- MARNIE IRVING
- NEIL SARGEANT
- VACANCY

TOPICS

- INTRODUCTIONS
- RBYC STRATEGY OVERVIEW
- SUBCOMMITTEES & WORKING GROUPS
- DISCUSSION RE POTENTIAL CHANGES / IMPROVEMENTS
- CURRENT PROJECTS
- APPROACH TO FILLING THE GC VACANCY
- GC MEMBER ENGAGEMENT
- GC “TO-DO”

THE RBYC STRATEGIC PLAN “A VISION TOWARDS 2030” CAN BE FOUND ON THE RBYC WEBSITE.



Sailing Pathways



Membership



Marina, Beach & Hardstand



Clubhouse



Catering & Functions



Community



Shared Values Harmonising Pillar

Shared Values

Shared Respect in the enjoyment of our waterfront location

- *Well known to be an active club where people want to be*
- *Proud of our sailing history*
- *Inclusive and welcoming*
- *Excellent facilities and programs*

Sailing Pathways

A learning culture and active engagement to foster enjoyment and participation in the sailing community

- *Multiple pathways and options for all interests and levels of experience*
- *Mentorship for casual sailors, elite sailors and volunteers*

Membership

Members feel recognised as members

- *Members of all ages and interests value their membership*
- *Members feel comfortable as part of the RBYC community and proud to be part of it*

Marina, Beach & Hardstand

The destination of choice across the Bay

- *Full utilisation supported by an active program of activities*
- *An integral part of the harbour precinct plan*
- *Meeting the needs of our member base with an appealing offering*

Clubhouse

A memorable, cohesive, well-utilised hub

- *Members feel at home*
- *Welcoming to the broader community*
- *An enjoyable place to be*

Catering & Functions

An attractive catering venue for both members and non-members

- *A key financial platform*
- *Provides for a variety of catering options and events*
- *Wide range of competitive offerings for members and the community*

Community

A valued element of the community

- *Active partnerships with community organisations*
- *Well recognised and highly regarded brand*

THERE ARE 6 STRATEGIC PILLARS AND ONE OVERARCHING PILLAR

SUBCOMMITTEES & WORKING GROUPS

CURRENT - SUPPORTING THE STRATEGY



Shared Values



Sailing Pathways



Membership



Marina, Beach & Hardstand



Clubhouse



Catering and Functions



Community

Subcommittees

Sailing	✓	✓	✓			✓
Assets	✓		✓	✓	✓	
Membership	✓		✓			
Cruising	✓	✓	✓			
Aquatic / Iceberger	✓		✓	✓	✓	
Cleaner Sailing	✓		✓			✓
Social	✓		✓			✓
Finance	✓	✓	✓	✓	✓	✓

Working Groups / Advisory Groups

Marina & Attenuator	✓	✓	✓	✓		✓
Rescue Boats	✓	✓				
IDAG	✓		✓			✓

SUBCOMMITTEES & WORKING GROUPS

PROPOSED - REMOVE MEMBERSHIP SUBCOMMITTEE (ALL GROUPS SUPPORT MEMBERSHIP, AND WE GET STATS FROM THE OFFICE REGARDLESS)
PROPOSED - ADD MARKETING WORKING GROUP (TO ADVISE AND ASSIST WITH MARKETING STRATEGY ACROSS THE CLUB)



Shared Values



Sailing Pathways



Membership



Marina, Beach & Hardstand



Clubhouse



Catering and Functions



Community

Subcommittees

Sailing	✓	✓	✓			✓
Assets	✓		✓	✓	✓	
Cruising	✓	✓	✓			
Aquatic / Iceberger	✓		✓	✓	✓	
Cleaner Sailing	✓		✓			✓
Social	✓		✓			✓
Finance	✓	✓	✓	✓	✓	✓

Working Groups / Advisory Groups

Marketing	✓	✓	✓	✓	✓	
Marina & Attenuator	✓	✓	✓	✓		✓
Rescue Boats	✓	✓				
IDAG	✓		✓			✓

SUBCOMMITTEES & WORKING GROUPS

MEMBERSHIP AND GC REPRESENTATION

Subcommittees

Sailing

- *Chaired by Club Captain*
- *Includes Marnie & Peter G & Murray*

Assets

- *Currently chaired by Niesje*
- *Murray is a member*
- *Nick to be included*

Cruising

- *Chaired by Geoff Brewster*
- *Peter G is a member*

Aquatic / Iceberger

- *Chaired by Jack Hawkins*
- *Cath Hurley to join*

Subcommittees

Cleaner Sailing

- *Chaired by Andrew Merrett*
- *Peter D is a member*

Social

- *Chaired by Karen Johns*
- *Cath is a member*

Finance

- *Chaired by Hon Treasurer*
- *Peter D, Niesje and Brett are members*

Membership (under discussion)

- *Currently chaired by Cath*
- *Marnie is a member*

Working Groups / Advisory Groups

Marketing (under discussion)

- *TBD*

Marina & Attenuator

- *Chaired by John Mooney*
- *Niesje is a member*
- *Neil to join*

Rescue Boats

- *Murray and Peter C are members*

IDAG

- *Currently chaired by Niesje*

PROJECTS OUTSIDE OF SUBCOMMITTEES

SET UP YACHTING FOUNDATION

- *CURRENTLY PETER C, NIESJE, PHIL, ROGER JEPSON*
- *INVESTIGATING OPTIONS AND WILL DEVELOP IMPLEMENTATION PLAN*

150TH ANNIVERSARY BOOK

- *NIESJE TO SET UP WORKING GROUP WITH DON WARNER*
- *CLOSE LINKS WITH SOCIAL COMMITTEE FOR 15TH CELEBRATIONS*

GC MEMBER ENGAGEMENT

ENSURE GC REPRESENTATION AT ALL CLUB EVENTS (AT LEAST ONE MEMBER) E.G.

- FIRST FRIDAY LUNCH*
- CRUISING FORUM DINNERS*
- AFTER RACE PRESENTATIONS*
- MEMBERS KEY DRAW*
- ANY FUNCTIONS ORGANISED BY THE CLUB (EG WINE TASTING DINNER ETC)*

NEWSLETTER CONTRIBUTIONS

- GC MEMBERS TO TAKE A TURN WRITING AN ARTICLE FOR THE NEWSLETTER (ROSTER TO BE DEVELOPED)*

GC TO -DO

1. ARRANGE TO HAVE A PHOTOGRAPH TAKEN FOR THE WEBSITE
2. DO THE PLAY BY THE RULES ONLINE COURSE AND SEND THE CERTIFICATE YOU RECEIVE TO THE RECEPTION@RBYC.ORG.AU.
[HARASSMENT & DISCRIMINATION COURSE - PLAY BY THE RULES - MAKING SPORT INCLUSIVE, SAFE AND FAIR](#)
3. APPLY FOR A WORKING WITH CHILDREN CHECK IF YOU DON'T ALREADY HAVE ONE.
[HTTP://WWW.WORKINGWITHCHILDREN.VIC.GOV.AU/](http://www.workingwithchildren.vic.gov.au/)

Honorary Treasurers Report – October 2022

First, I would like to thank the previous Treasurer, Peter Demura for all his good work in keeping the finances in a good state. There will be few changes made moving forward.

Before reporting on the financial results for September 2022, I would remind members that this time last year the Club was just coming out of lock down. There was minimal sailing, and the Government were paying Covert payments.

The budget that will be used this financial year will be loosely based on the budget for 2019 with adjustments being made for known events.

Point to Note:

- September is a month where staff take leave, and their positions are back filled so the salaries look high.
- Maintenance costs have increased as this time last year there were restrictions on what work could be undertaken.
- Occupancy cost increased .

Financial Results

September 2022 Actuals		September 2021 Last year
Total Income	\$ 404,149	\$253,427
Cost of Sales.	\$ (99,442)	\$ (5,339)
Gross Profit	\$ 304,706	\$248,087
Total Expenses	\$ (310,220)	\$(125,537)
Operating Profit \$ (5,513)		\$122,550
Other Expenses. \$ (87,753)		\$(88,967)
Net Profit/(Loss) \$ (93,266)		\$33,583

The other expenses are the Depreciation and other non cash items

The club is in a sound financial position and there are plans afoot to undertake various projects in the future. I refer to dredging planned for later on next year (awaiting on the final quote). As such the Finance Committee recommend making the following invest of surplus funds.

- Term Deposit of \$400K maturing later April 2023 – rate 3.54%
- Term Deposit of \$1M for 12 months maturing later October 2023 – rate 3.98

The General Manager and myself will be meeting with our accounting firm to discuss various aspects of their reporting, to ensure the reports received are more meaningful.

If there are any questions please let me know

Murray Cowdell
Honorary Treasurer

Royal Brighton Yacht Club

Finance Sub-Committee Meeting

Minutes of meeting of Finance Sub-Committee held Monday 26th September 2022, RBYC

Committee Member Present: Peter Demura (Chair), Phil Hall, Niesje Hees and Brett Heath.
Apologies: Keith Badger & Honorary Treasurer Murray Cowdell

Meeting opened at 5.00pm

1. Minutes of previous meeting – Peter Demura moved that they be approved, Seconded by Niesje Hees. Minutes approved.
2. Noted the resignation from the Finance Sub-Committee of Past Commodore Peter Strain, Past Vice Commodore John Mooney and Past Rear Commodore Paul Jenkins.
3. Items Minutes;
 - a. Deferred income from the marina should have stopped at zero, but continued. This is to be rectified by On-Tap-Hospitality
 - b. Marina depreciation set to continue beyond the twenty year life span reflecting the subsequent additions to the marina.
4. Overview of Accounts and Club Activity.
 - a. Discussion of July financial results as per OTH report and noted the following:
 - Contractors wages were high due to the use of contractors covering staff absences (some COVID related) and leave .
 - b. Trading:
 - The general feeling is that the Club is operating better
 - Following the resignation of the executive chef, a replacement is being sought and Nicholas the sous chef will be a temporary replacement
 - Marina, a matter of some in and some out, with the loss mainly to SYC and with increased interest from trailer sailers moored at St Kilda Marina.
5. Risk Register
 - a. Share Kenn Williamson's template with other groups in the Club
 - b. Transfer existing work to the new template
 - c. Sailing risks – summarised set of risks and PD and NH to consolidate
 - d. Need to set a time limit of risk collection and focus on strategic risks vs operational risks with an annual review of the latter unless there are risks requiring urgent attention.
 - e. Cruising group and Icebergers are in the process of documenting operational risks

6. Budget Preparation
 - a. Finalising.
7. Marina and Seabed Lease
 - a. No update.
8. Asset Management
 - a. The maintenance schedule for the Club's assets is yet to be added to Asset Management Pro.
 - b. Log needs to be maintained for marina attenuator maintenance
9. On tap Hospitality Performance
 - a. It was noted that the Club's monthly finance reports were coming in later than the agreed 15th of the following month. This makes analysis difficult.
 - b. RBYC Process are to be reviewed to identify delays
 - c. Murray and PD to discuss with OTH
10. Other Business
 - a. Optus Lease – the lease, shared between RBYC and Bayside City Council expired, and was renegotiated at a reduced rate and RBYC has been overpaid by \$64,000 (RBYC share) and Optus seeking a recovery of the amount. Decided it is not worth a legal fight and the amount will be deducted from future lease payments.
 - b. Murray Cowdell to be proposed to General Committee as chair of the Finance Sub-Committee.
 - c. Given the rapid rise in interest rates it was agreed to put forward a recommendation to General Committee that \$1m of the Club's cash be placed in a term deposit with Phil to investigate the best term and interest rate.
 - d. Wages to be reviewed including the reporting of weekly amounts and what is the appropriate benchmark.

Meeting Closed at 6.00pm.

Next Meeting at 5.00pm Monday 24th October 2022.

Peter Demura
Honorary Treasurer
21th October 2022

RBYC Financial Delegations

(Limits for commitment to spend without approval by General Committee)

Note: approvals by two authorized persons apply for all payments

	GM	Boating Manager	Events Manager	Restaurant Manager	Senior Chef	Workshop Manager
Operating expenditure per order	\$100,000	\$10,000	\$25,000 (COG) \$5,000 (other)	\$25,000 (COG) \$5,000 (other)	\$25,000 (COG) \$5,000 (other)	\$5,000
Capital expenditure	\$30,000	nil	nil	nil	nil	nil
Enter into contracts of three years or less	Yes	no authority	no authority	no authority	no authority	no authority
Enter into contracts of more than three years	no authority	no authority	no authority	no authority	no authority	no authority
Enter into property leases (sub-letting), including rent reviews	Yes (renewals)	no authority	no authority	no authority	no authority	no authority
Enter into new property leases (sub-letting)	Yes	no authority	no authority	no authority	no authority	no authority
Enter into new property leases (as a tenant)	no authority	no authority	no authority	no authority	no authority	no authority
Write off bad debts	\$10,000	nil	nil	nil	nil	nil
Instigate litigation	no authority except for debt enforcement	no authority	no authority	no authority	no authority	no authority
Settle litigation	no authority except for debt enforcement	no authority	no authority	no authority	no authority	no authority
Sponsorships (RBYC as beneficiary)	\$150,000	no authority	no authority	no authority	no authority	no authority
Donations (RBYC as beneficiary)	\$100,000	no authority	no authority	no authority	no authority	no authority
Communication with media	Yes	No	No	No	No	No
Terminate a permanent staff member	Yes	No	No	No	No	No
Terminate a temporary staff member	Yes	Yes	Yes	Yes	Yes	No
Engage a permanent staff member	Yes	No	No	No	No	No
Engage a temporary staff member	Yes	Yes	Yes	Yes	Yes	No
Company Credit Card Access/Limit	Yes/\$5,000	Yes/\$2,000		Yes/\$1,000		
Other specific delegations (as approved by GM)						
Senior Chefs						
CoGs	\$15,000 any one order					
Other	\$1,000 any one order					
Receptionist						
Stationery	\$1,000 any one order					
Postage	\$2,000 any one order					
Repairs	\$1,000 any one order					
Donations	\$100 any one up to a maximum of \$500 per budget year					
Membership Officer						
Shop CoGs	\$10,000 any one order					
Printing	\$5,000 any one order					
Function Supervisor						
Within budget for each event	\$5,000 any one order					
Event Coordinator/ Supervisor						
General	\$1,500 any one order					

18/10/2022

Royal Brighton Yacht Club
253 Esplanade, Middle Brighton
VIC, 3186

Dear Board Members,

RE: Royal Brighton Financial Results – September 2022

Below is a summary of the Club's financial results for September 2022, as well as accompanying commentary.

Financial Results September 2022:

The financial reports for the period have been prepared on a calendar month basis from 1st September to 30th September 2022. The Club traded as usual throughout the month, trading for all 30 days.

When examining Revenue, the Club's performance has improved, showing a \$14k rise over the prior period. All significant operational departments saw an increase in Revenue, with the exception of OTB Income, which fell by \$4k. Noteworthy increases in Revenue include an \$8k increase in Catering Income and a \$6k increase in Marina, Hardstand and Storage Income. Overall, the Club generated a total of \$404k in Revenue for September.

Expenditure month-on-month has increased significantly by \$43k. The prominent increase in Expenses can be attributed to a \$24k increase in Employment Expenses primarily due to the increase in Sailing Wages, a \$14k increase in Repairs and Maintenance due to Marina Maintenance, and a \$5k increase in General Operating Expenses relating to increased Clothing and Merchandise Costs. In total, the Club's Expenses amount to \$310k for September.

In summary, the Club's Operating Profit for September was -\$5k. The Year to Date Operating Profit sits at \$30K.

As OTH have not yet received the budgeted figures for FY23, we have not undertaken a budget analysis for September.

When reviewing the financials for September, please take note of the following:

- OTH have posted an adjusting journal to rectify the debit balance of the Marina Licences, as a result of the FY21 Audit adjusting journals. The balances presented for the 1 Year and 20 Year Licences are now accurate.
- OTH are also aware of adjustments required relating to the Equipment Loans, these will be adjusted in the next period.
- The deferred income and member magic reconciliation for August has been finalised, this has altered the August figures and is reflected on the profit and loss report provided.
- There is an outstanding variance of \$500 in the EFTPOS clearing account from July, OTH are yet to receive a response from the venue regarding what this relates to.

Please see the table below, the total Employment cost ratio to total Revenue (excluding government grants) for the last three months as well as last year.

Jul-22	Aug-22	Sept-22
55%	45%	49%

Jul-21	Aug-21	Sept-21
45%	27%	23%

Please note the upcoming statutory liabilities listed below:

Upcoming Liabilities	Amount	Due Date
September-22 GST	\$181,088.00	28/11/2022
September-22 IAS	\$26,960.00	28/11/2022
September-22 Super Contribution	\$15,239.47	28/10/2022
Total	\$223,288.04	

The Balance Sheet of the Club reflects the latest known financial position as at the end of September 2022, and I can confirm that the Club is up to date with all statutory payments and lodgements.

As always, I encourage queries and discussion over the financial accounts. Please feel free to contact me should you have any queries or wish to discuss it.

Kind Regards,



Freddie Deegan

Director – On Tap Hospitality

Profit and loss report

Accrual mode

01 Sep 2022 - 30 Sep 2022

	Actual	Total	
		Last Year	Variance \$
4-0000 Income			
4-1000 Catering Revenue			
4-1005 Restaurant Beverage Revenue	49,877.62	14,661.65	35,215.97
4-1010 Restaurant Food Revenue	72,856.60	3,058.42	69,798.18
4-1015 Members Beverage Revenue	17,267.95	0.00	17,267.95
4-1020 Members Food Revenue	9,811.24	0.00	9,811.24
4-1021 Members F&B Discounts - Revenue	5,018.31	972.09	4,046.22
4-1053 Function Food	42,714.54	0.00	42,714.54
4-1054 Function Beverage	11,111.98	0.00	11,111.98
4-1055 Private Function Revenue	9.09	(63.64)	72.73
4-1060 Room Hire	8,181.82	0.00	8,181.82
Total Catering Revenue	216,849.15	18,628.52	198,220.63
4-2000 Membership Income			
4-2105 Member's Annual Subscription	60,544.15	56,902.05	3,642.10
4-2110 Association Fees	4,628.10	3,636.36	991.74
4-2115 Instalment Surcharge	886.21	806.66	79.55
Total Membership Income	66,058.46	61,345.07	4,713.39
4-2500 Marina, Hstand & Storage Inc			
4-2510 Hardstand Annual Rental Income	7,169.99	6,572.08	597.91
4-2520 Marina Annual Rental Income	65,202.02	48,238.44	16,963.58
4-2530 Marina Long-term Rental Income	10,451.17	10,845.06	(393.89)
4-2540 Marina & Hstand Casual Rental	2,102.33	3,156.82	(1,054.49)
4-2545 OTB Storage	1,412.32	1,344.09	68.23
4-2550 Maintenance Fee Income	9,136.95	10,244.59	(1,107.64)
Total Marina, Hstand & Storage Inc	95,474.78	80,401.08	15,073.70
4-3000 Sailing Income			
4-3105 Sailing Safety Fees	1,370.35	3,970.40	(2,600.05)
4-3110 School Sailing Fees	0.00	6,218.18	(6,218.18)
4-3115 Coaching Fees	590.91	0.00	590.91
Total Sailing Income	1,961.26	10,188.58	(8,227.32)
4-4000 OTB Income			
4-4110 OTB Programme & Training Fees	6,599.14	0.00	6,599.14
4-4115 Tackers Enrolment Fees	4,131.01	0.00	4,131.01
4-4116 Out There Enrolment Fees	46.57	0.00	46.57
4-4117 Adult Enrolment Fees	2,626.28	518.47	2,107.81
Total OTB Income	13,403.00	518.47	12,884.53
4-5000 Other Revenue			
4-5105 Clothing & Merchandise Sales	3,099.09	113.63	2,985.46

	Total		
	Actual	Last Year	Variance \$
4-5120 Sub-tenant Rental Income	4,695.43	1,940.66	2,754.77
4-5155 Credit Card Surcharge	1,373.42	244.14	1,129.28
4-5160 Keys Income	909.09	77.28	831.81
4-5161 Lockers Income	64.38	(30.32)	94.70
4-5165 Ice Income	151.96	0.00	151.96
4-5170 Sundry Income	20.00	80,000.00	(79,980.00)
4-5180 Interest Received	89.32	0.00	89.32
Total Other Revenue	10,402.69	82,345.39	(71,942.70)
Total Income	404,149.34	253,427.11	150,722.23
5-0000 Catering Cost Of Sales			
5-0005 Cost Of Sales			
5-1000 Costs of Sales- Beverage	39,033.69	1,098.11	37,935.58
5-2000 Costs of Sales- Food	60,409.10	4,241.47	56,167.63
Total Cost Of Sales	99,442.79	5,339.58	94,103.21
Total Catering Cost Of Sales	99,442.79	5,339.58	94,103.21
Gross Profit	304,706.55	248,087.53	56,619.02
6-0000 Expenses			
6-1000 General Operating Expenses			
6-1001 Gain(Loss) on Asset	(2,727.27)	0.00	(2,727.27)
6-1005 Bank Charges	544.61	295.39	249.22
6-1010 Merchant Fees	2,226.08	947.23	1,278.85
6-1011 Commission Paid	298.06	43.11	254.95
6-1015 Cash Discrepancies	(20.32)	0.00	(20.32)
6-1025 Software & Support	3,401.79	4,345.51	(943.72)
6-1030 Printing	1,693.70	0.00	1,693.70
6-1031 Postage	49.17	36.30	12.87
6-1032 Stationery	514.52	144.93	369.59
6-1035 Telephone & Internet	1,117.32	1,047.17	70.15
6-1040 Office & Admin Expenses	271.70	0.00	271.70
6-1041 Linen	0.00	863.00	(863.00)
6-1043 Restaurant Consumables	65.73	21.09	44.64
6-1044 Kitchen Consumables	0.00	983.50	(983.50)
6-1046 Subscription - IT	1,141.70	388.00	753.70
6-1047 Tea Towels	409.20	585.00	(175.80)
6-1051 Keys Expense	0.00	2,081.82	(2,081.82)
6-1056 Staff Discounts	996.80	104.13	892.67
6-1060 Clothing & Merchandise Costs	9,143.91	30.80	9,113.11
6-1065 Entertainment Expenses	600.00	0.00	600.00
6-1075 General Expenses	13.59	0.00	13.59
6-1081 Members F&B Discounts	5,018.31	972.09	4,046.22
Total General Operating Expenses	24,758.60	12,889.07	11,869.53
6-1200 Professional Fees			
6-1210 Accounting & Audit Fees	6,312.52	6,042.80	269.72
6-1220 Legal Fees	290.00	427.00	(137.00)
Total Professional Fees	6,602.52	6,469.80	132.72
6-1400 Equipment Expenses			
6-1401 Equipment Expenses	169.61	0.00	169.61
6-1410 Equipment Hire	2,207.08	6,022.96	(3,815.88)

	Total		
	Actual	Last Year	Variance \$
6-1420 Tools & Equip - Consumables	0.00	327.67	(327.67)
6-1441 Freight & Courier	107.00	36.00	71.00
Total Equipment Expenses	2,483.69	6,386.63	(3,902.94)
6-1600 Insurances, Licenses & Rego			
6-1610 Australian Sailing Association Fees	4,545.46	3,636.37	909.09
6-1620 Insurances	7,834.71	7,047.88	786.83
6-1630 License Fees	659.52	287.39	372.13
Total Insurances, Licenses & Rego	13,039.69	10,971.64	2,068.05
6-2000 Advertising & Promotions			
6-2005 Promotions	590.00	0.00	590.00
6-2010 Advertising & Marketing	2,399.71	1,941.82	457.89
Total Advertising & Promotions	2,989.71	1,941.82	1,047.89
6-4000 Occupancy Costs			
6-4010 Electricity	6,170.11	6,709.16	(539.05)
6-4020 Gas	1,535.80	(18.82)	1,554.62
6-4025 Rental Expense	365.51	0.00	365.51
6-4030 Council Rates	2,585.93	986.86	1,599.07
6-4040 Cleaning	8,582.31	(2,796.96)	11,379.27
6-4041 Cleaning Products	1,000.00	1,467.04	(467.04)
6-4045 Security	810.21	721.58	88.63
6-4050 Water Rates	1,600.00	1,171.50	428.50
6-4055 Pest Control	0.00	212.17	(212.17)
6-4060 Waste Removal	2,500.00	46.10	2,453.90
6-4070 Gardening Expenses	0.00	825.95	(825.95)
Total Occupancy Costs	25,149.87	9,324.58	15,825.29
6-6000 Repairs, Servicing & Maintenan			
6-6005 R,M&S Clubhouse	10,540.55	3,361.61	7,178.94
6-6010 R,M&S Sailing	104.49	0.00	104.49
6-6020 R,M&S Marina	17,745.21	5,296.06	12,449.15
6-6030 R,M&S Sail Boats	364.60	0.00	364.60
6-6040 R,M&S Rescue Boats	1,221.99	136.36	1,085.63
6-6050 R,M&S Other Plant & Equipment	326.00	0.00	326.00
Total Repairs, Servicing & Maintenan	30,302.84	8,794.03	21,508.81
6-7000 Internal Club Expenses			
6-7005 Committee Expenses	0.00	121.15	(121.15)
6-7020 Internal Functions Expenses	47.73	38.14	9.59
Total Internal Club Expenses	47.73	159.29	(111.56)
6-7050 Marina Expenses			
6-7055 Pen Owner Credits	0.00	10,399.28	(10,399.28)
Total Marina Expenses	0.00	10,399.28	(10,399.28)
6-8000 Sailing Expenses			
6-8015 Volunteer Expenses	552.01	0.00	552.01
6-8025 Training Expenses	1,233.46	0.00	1,233.46
6-8030 Trophies & Prizes	500.00	493.18	6.82
6-8040 Sailing Expenses	0.00	60.23	(60.23)
6-8050 OTB Expenses	3,074.83	0.00	3,074.83
6-8070 Trailer Expenses	0.00	56.12	(56.12)
6-8080 First Aid Equipment	19.99	0.00	19.99

	Total		
	Actual	Last Year	Variance \$
Total Sailing Expenses	5,380.29	609.53	4,770.76
6-9000 Employment Expenses			
6-9005 Wages- Management	11,538.64	12,615.58	(1,076.94)
6-9010 Wages - Administration	12,434.43	6,938.61	5,495.82
6-9015 Wages - Restaurant	6,897.59	6,109.32	788.27
6-9016 Wages - Restaurant Casual	34,309.51	0.00	34,309.51
6-9017 Wages - Clubhouse	6,593.00	5,986.44	606.56
6-9018 Wages - Kitchen	35,366.97	6,691.97	28,675.00
6-9019 Wages - Kitchen Casual	5,432.65	109.60	5,323.05
6-9020 Wages - Sailing	10,931.19	5,653.88	5,277.31
6-9021 Wages - Sailing Casual	11,024.80	0.00	11,024.80
6-9022 Wages - Marina	8,038.58	0.00	8,038.58
6-9024 Wages - Members Casual	3,828.60	0.00	3,828.60
6-9025 Wages - Function	12,848.52	7,020.95	5,827.57
6-9026 Wages - Function Casual	8,345.80	0.00	8,345.80
6-9027 Wages - Kitchen Chef Casual	0.00	213.72	(213.72)
6-9030 External Wages- Contractors	7,531.50	0.00	7,531.50
6-9050 Staff Leave Expense	2,020.27	1,195.39	824.88
6-9051 Provision for Annual Leave	1,364.27	234.65	1,129.62
6-9055 Superannuation	15,179.47	4,526.19	10,653.28
6-9060 Payroll Tax Expense	3,709.28	0.00	3,709.28
6-9065 Workcover Expense	1,661.38	578.33	1,083.05
6-9085 Staff Uniforms - Restaurant & Functions	380.27	0.00	380.27
6-9090 Other Employer Expenses	28.63	(283.00)	311.63
Total Employment Expenses	199,465.35	57,591.63	141,873.72
Total Expenses	310,220.29	125,537.30	184,682.99
Operating Profit	(5,513.74)	122,550.23	(128,063.97)
8-0000 Other Income			
8-0500 Interest Income	1.80	0.59	1.21
Total Other Income	1.80	0.59	1.21
9-0000 Other Expenses			
9-0200 Depreciation	74,319.31	75,500.40	(1,181.09)
9-0400 Amortisation	8,215.94	8,215.94	0.00
9-0600 Interest Expense	3,378.42	3,141.26	237.16
9-0601 Lease Interest Expense	1,840.81	2,109.58	(268.77)
Total Other Expenses	87,754.48	88,967.18	(1,212.70)
Net Profit	(93,266.42)	33,583.64	(126,850.06)



Balance sheet report

30 Sep 2022

	Total	
	Actual	Last Year
1-0000 Assets		
1-1000 Trading Bank Accounts		
1-1010 BOM- Business Chq Acc**157544	3,848.81	2,964.77
1-1015 BOM- MbrShp Marina Acc**098419	1,851,948.63	1,699,941.45
1-1020 BOM Coll Term Deposit x043	17,079.64	17,065.12
1-1025 BOM- Yachting Foundation x141	2,264.41	2,262.67
1-1031 BOM-Business Access Saver x391	2,478.09	2,474.91
Total Trading Bank Accounts	1,877,619.58	1,724,708.92
1-1100 Floats		
1-1105 Cash on Hand	1,000.00	1,000.00
1-1110 Till Floats	1,400.00	1,400.00
1-1125 Petty Cash	597.60	227.72
Total Floats	2,997.60	2,627.72
1-1200 Clearing Accounts		
1-1210 Cash Clearing	(2,259.35)	(14,828.59)
1-1250 Eftpos Clearing	7,539.70	159.82
Total Clearing Accounts	5,280.35	(14,668.77)
1-1300 Debtors		
1-1310 Trade Debtors	39,061.50	13,246.37
1-1330 Other Debtors	344,365.38	370,788.62
1-1340 Provision for Doubtful Debts	(8,416.78)	(8,416.78)
Total Debtors	375,010.10	375,618.21
1-1350 Receivables		
1-1355 Members Control Account	2,505.64	(7,835.25)
1-1370 Cruising Group Account	50,371.54	45,172.52
1-1375 Cruising Group Clearing Acc	(50,371.54)	(45,172.52)
1-1380 Icebergers Clearing Account	(2,873.02)	251.95
1-1390 Icebergers Group Account	2,873.02	(251.95)
Total Receivables	2,505.64	(7,835.25)
1-1400 Prepayments		
1-1410 Prepayments - General	68,253.41	67,854.29
1-1420 Prepaid Insurance	54,842.95	49,335.15
1-1425 Prepaid Workcover	19,850.18	20,686.16
1-1430 Prepaid Interest	0.00	2,462.89
Total Prepayments	142,946.54	140,338.49
1-1600 Stock		
1-1610 Inventory- Beverage	49,253.24	37,973.21
1-1611 Inventory-Beverage non-alcohol	5,639.92	5,408.37
1-1630 Inventory- Food	11,109.60	3,808.00

	Total	
	Actual	Last Year
1-1650 Inventory- Clothing & Merch	15,850.49	9,079.46
Total Stock	81,853.25	56,269.04
1-1710 Property		
1-1713 Club House Leasehold at Cost	9,215,699.22	9,177,675.22
1-1714 Amortisation Club House Imp	(5,148,494.58)	(4,749,140.55)
1-1715 Yard Leasehold Imp at Cost	39,830.75	180,929.18
1-1716 Amortisation Leasehold Yard	(35,383.99)	(175,311.69)
1-1717 ROU Assets - Parks Victoria	143,745.68	199,388.10
1-1718 Amortisation Parks Victoria	(111,286.33)	(111,286.33)
1-1719 ROU Assets - Bayside City Council	654,958.24	697,906.24
1-1720 Amortisation Bayside City Council	(85,896.38)	(85,896.38)
Total Property	4,673,172.61	5,134,263.79
1-1721 Marina & Hardstand		
1-1723 Marina Leasehold Imp at Cost	7,938,844.32	7,938,844.32
1-1724 Amortisation Leasehold Marina	(7,427,606.12)	(7,043,441.35)
1-1725 Hardstand Leasehold at Cost	764,292.96	764,292.96
1-1726 Amortisation Hardstand Imp	(748,535.21)	(744,171.27)
Total Marina & Hardstand	526,995.95	915,524.66
1-1740 Plant & Equipment		
1-1742 Furniture, Plant & Equipment	1,038,963.25	1,307,934.11
1-1744 Accum Depreciation Plant etc	(925,501.07)	(1,165,689.47)
1-1750 Marina & HStand Equip at Cost	477,811.81	476,220.43
1-1755 Marina & HStand Equip Acc Depn	(359,740.03)	(344,078.20)
Total Plant & Equipment	231,533.96	274,386.87
1-1800 Boats		
1-1810 Rescue & Work Boats at Cost	698,855.97	738,668.37
1-1815 Accum Depreciation Rescue Boat	(537,120.39)	(521,745.48)
1-1825 OTB Sailing Boats at Cost	222,082.29	222,082.29
1-1830 Accum Depreciation OTB Boats	(154,164.38)	(134,797.05)
Total Boats	229,653.49	304,208.13
1-1900 Intangible Assets		
1-1910 Designs at Cost	24,292.23	16,057.23
1-1920 Amortisation Designs	(16,057.23)	(16,057.23)
Total Intangible Assets	8,235.00	0.00
Total Assets	8,157,804.07	8,905,441.81
2-0000 Liabilities		
2-1000 Trade Creditors		
2-1100 Trade Creditors	156,105.96	202,548.77
Total Trade Creditors	156,105.96	202,548.77
2-2000 Accruals		
2-2005 Deposits Received in Advance	47,527.28	4,125.00
2-2110 Accruals- General	57,165.78	19,326.78
2-2130 Accrual- Workcover	5,155.18	3,101.91
2-2140 Accrual- Payroll Tax	5,189.74	36,236.91
Total Accruals	115,037.98	62,790.60
2-3000 GST and Statutory Liabilities		
2-3110 GST Collected	226,504.51	175,688.41
2-3120 GST Paid	(45,415.94)	(31,669.98)

	Total	
	Actual	Last Year
2-3125 ATO Liability	0.00	14,905.00
2-3130 PAYG Withholding Payable	26,960.00	9,222.00
2-3150 Superannuation Payable	15,239.47	4,556.19
Total GST and Statutory Liabilities	223,288.04	172,701.62
2-4000 Employee Provisions		
2-4010 Annual Leave Payable	90,598.67	56,205.55
2-4015 Leave Loading Payable	15,861.88	9,841.60
2-4020 Long Service Leave - Current	23,415.00	36,890.00
2-4021 Long Service Leave Non-current	44,915.00	24,308.00
2-4022 On-Cost for A/L & L>Loading	17,411.84	10,533.00
2-4031 Employee Deductions	400.00	0.00
Total Employee Provisions	192,602.39	137,778.15
2-5000 Bonds & Other Liabilities		
2-5010 29er's Bond Account	1,000.00	1,000.00
2-5020 RBYC Auxiliary	24,608.77	23,859.29
2-5030 Aust. Sports Foundation C.Acc	12,794.76	12,794.76
Total Bonds & Other Liabilities	38,403.53	37,654.05
2-6000 Deferred Income- Members		
2-6010 Subscription Income Deferred	544,897.35	512,118.44
2-6060 Other Income in Advance	72,609.97	85,178.52
Total Deferred Income- Members	617,507.32	597,296.96
2-7000 Deferred Income- Marina		
2-7010 Marina 1 Year Licence	456,677.36	559,128.86
2-7020 Marina 20 Year Lease	41,805.43	41,017.57
2-7030 Hardstand - Rental	61,145.06	59,148.75
2-7050 OTB Maintenance Income	81,555.56	91,586.32
Total Deferred Income- Marina	641,183.41	750,881.50
2-8000 Bank Loans		
2-8030 Commercial Bill S331 300243100	(79,822.20)	279,621.94
2-8031 Commercial Bill - Non Current	837,542.00	837,542.00
Total Bank Loans	757,719.80	1,117,163.94
2-9000 Other Finance		
2-9010 Equipment Loan	(12,170.79)	37,418.28
2-9011 Equipment Loan - Non Current	38,772.00	38,772.00
2-9020 Insurance Premium Funding	0.00	38,875.28
2-9021 Current Liability - Parks Victoria	(14,550.08)	42,895.64
2-9022 Currenrt Liability - Bayside City Council	(8,858.96)	26,117.29
2-9023 Non-Current Liability - Parks Victoria	47,755.89	47,755.89
2-9024 Non-Current Liability-Bayside City Council	608,627.33	608,627.33
2-9036 Credit Card P Hall x271	(1,833.89)	613.74
2-9037 Credit Card - Sammy Doddy	173.40	403.79
Total Other Finance	657,914.90	841,479.24
Total Liabilities	3,399,763.33	3,920,294.83
Net Assets	4,758,040.74	4,985,146.98
3-0000 Equity		
3-1000 Accumulated Funds	5,239,895.19	5,239,895.19
3-2000 Yachting Foundation No2 Reserv	17,785.73	17,785.73
3-2010 Members Reserve	202,265.50	202,265.50

	Total	
	Actual	Last Year
3-3000 Retained Earnings	(469,700.09)	(469,700.09)
3-9000 Current Earnings	(238,196.12)	(5,099.35)
Total Equity	4,752,050.21	4,985,146.98

GENERAL MANAGER'S REPORT OCTOBER 2022

- OH & S – There have been no reports with outstanding issues.
- The recarpeting of the Members Bar has now been re-scheduled for week commencing 14th November. The billiard table is booked to be temporarily removed during this period.
- The corridor from the Change Rooms/Gym/Sauna has had the vinyl lifted due to trip hazards. We are waiting on an effective solution/quote for this area.
- We are pleased to announce the appointment of Daniel Kennedy to the position of Head Chef. He commences week starting 24th October 2022.
- Remedial welding repairs have been carried out on the attenuator. We are still waiting for quotes to replace the Marina Gate.
- King Charles III has issued his Royal cypher pictured below:



- The royal cypher has reverted to the Tudor Crown. This will in turn alter our logo. I have had the RBYC logo altered accordingly and suggest that we phase in the new logo as re-prints/new items are required.

New Logo – Charles III
Tudor Crown

Existing Logo – Elizabeth II
Edwardian Crown



Phil Hall

General Manager

Overview - Marina / Hardstand / Undercroft

Month: Sep-22

	OTB	Hardstand	Marina	Combined	Available	Occupied	Total Vacant	Club Vacant	Owned Vacant
Aug-22	96.30%	97.22%	75.86%	88.24%	425	375	50	43	11
Jul-22	96.3	94.4	73.7	86.59	425	368	57	46	11

Marina

Size	Club Owned	Occupied	Occ %	Mem Owned	Occupied	Occ %	Total Pens	Total Occ	Total Occ %
10M	80	55	68.75%	15	13	86.67%	95	68	71.58%
12M	56	37	66.07%	16	13	81.25%	72	50	69.44%
13M	6	5	83.33%	0	0	0.00%	6	5	83.33%
15M	19	17	89.47%	16	12	75.00%	35	29	82.86%
18M	17	17	100.00%	7	7	100.00%	24	24	100.00%
	178	131	73.60%	54	45	83.33%	232	176	75.86%

OTB Dinghy Storage

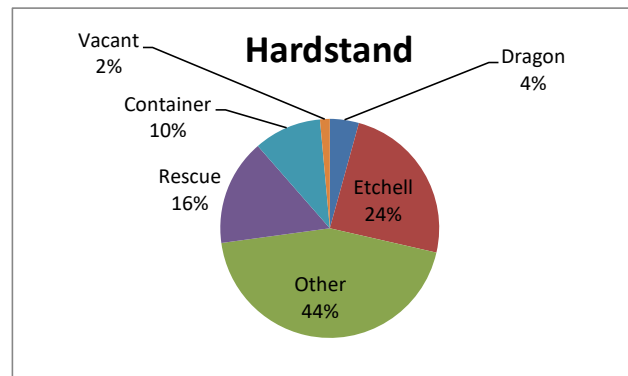
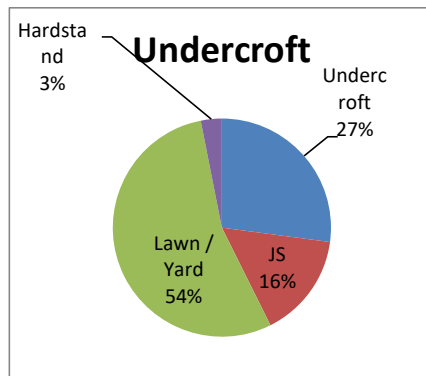
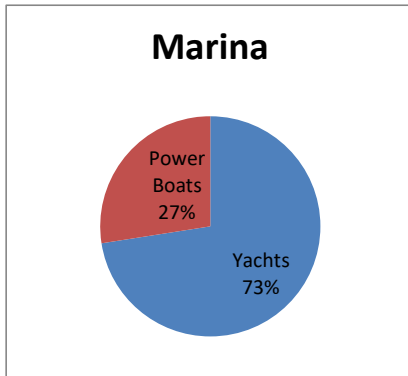
	Undercroft	JS	Lawn / Yard	Hardstand	Total of 134
Total Pens	35	20	70	4	129
Occupancy	75.00%	90.00%	95.00%	100.00%	96.30%

Marina Boat Types

Total	Vacant	Yachts	Power Boats	Multi Hull
232	56	124	47	5
100.00%	24.1%	53.4%	20.3%	2.2%

Hardstand

	Dragon	Etchell	Other	Rescue	Container	Vacant	Total 72
Occupied	3	17	31	11	7	1	70
Ratio %	4.2%	23.6%	43.1%	15.3%	9.7%	1.4%	97.2%




Name	Vessel name	Make/Model	Pen number
Martin Strode	Efficient		W02
Mr Peter Rattray	Rat Race	Randall 34	101A
Mr Andrew Stott	Axopar		103
Mr David Brodrick	Sea Ray 315	Sea Ray	118
Mr Rod Cuthbert	HALCYON	Pont 44	203
Mr Nick Knezic	Adria	Carver	204
Evans, Hilary	Small Power Boat		208
Mr Alex Gillion			228
Mr Kel Wall	Four Wings V28	four winds	230
Stephen Lawrence	340 Sundancer	340 Sundancer C2	231
Ms Colleen Harkin		RHIB	234
James Saunders	Miss Sardine		241
Dimopoulos, Chris	WORLD CAT	TE690	301
Mr Andrew Darbyshire	Sea Grace	Nepean 32	303
Mr Ken Oliver	Carribbean 26	Carribbean	306
Mr Steve Parry	Grazia	Nimbus WI472 L	311
Sasha Hopkins	Whittley	2800	313
Arvanitakis, Steven	Mustang		314
Alaeddin Demirdes			316
Stuchbery, Peter	Chapparel		318
Bakirtzies, Peter	Monteray	270	319
Mr Paul Mizzi	Monterey 270 C	Monterey	320
Ms Debbie Jonker	Sparky	Riviera	321
Ms Kathryn Page	Nimbus 9	Nimbus 9	333
Mr Andrew Barnett	Zoe Claire		338
Sand, Christopher	Bertram	31	415
John Gilbert	Buster		420
Peter Mastos	8.5 Runabout	Parker 850	421
Mr Julian Pearson	WooHoo	Mustang 28'	422
Andreas Vecchiet	Sea Ray		427
Con Xanopolous	Cobolt		434
Mr Louie Hortomaris	Horto 5	Chris Craft	437
Dan Green			442
Grant Douglas			443
Webster			506
Bromidis, Alexandros	Bayliner	285	509
Simone Garusi	Little Gem	Mustang	510
Mr Andre Dipietrantonio	Parley	Carribbean	515
Mr Nicholas Chapman	Reimroc	Halvosen	534
Mr Peter Chan	Koshka	Dynacraft	601
Mr Joseph Ensabella	Pepe	Mustang 3800 Sp	606
Peter Coleman	Bettina		607
Barwood, Shane	Stormy		608
Mr Avner Klein	Appreameare		611
Mr Andrew Cox	Maco 2.0	Riviera	612
Shane Barwood	Dark N Stormy		434/439



Minutes - RBYC Sailing Committee

Meeting Date		Tuesday 11th October 2022 at 7:00pm.		
Meeting Venue		RBYC Committee room		
Attendance		Brett Heath(BH), Tony Cuscheri(TC), Phil Bedlington(PB), Marnie Irving(MI), Pete Robson(PR), Rod McKenna(RM), Murray Cowdell(MC), Paul Pascoe(PP), Peter Gebhart,(PG), and Niesje Hees(NH)		
Apologies		Chad Humphrey(CH)		
<i>Item</i>	<i>Topic</i>	<i>Support Paper</i>	<i>Action By</i>	<i>Complete Date</i>
1.0	OPENING – Brett Heath		BH	
1.1	<i>Minutes of the previous meeting outstanding. – Next meeting to sets to review and approve</i>		BH	
2.0	MATTERS ARISING		BH	
2.1	Review of Sailing to date Opening Day was magnificent. 38 boats did Sail Past. BH asked for sail numbers next year. Last weekend with WASZP Regatta was quite challenging with 2 courses running currently both Sat & Sun. CB thanked all who assisted. WASZP's feedback was excellent. OTB Racing was great too with 10 lasers, 3 Rs100's 4 Foils. Peter Taylor – Entry Via Top Yacht, Entry & Results via Top Yacht, SYC also participating. Centre Course – Afterwards for One design Division Entry will be based on last year, Skippers can request movement to other divisions by contacting the sailing office.		CB	
2.2	Calendar Note Calendar itself does have the Division Flag etc, refer to the bottom of the page on the main RBYC Calendar page, all the extra details are available in the PDF version. Contact the sailing Office with any questions!			
3.0	SAFETY INITIATIVES		PP/CB	
3.1	Sign on / sign off / results / Volunteers app Everyone are using it, CB talking with PP to work on user experience. Only a 1 or 2 are forgetting to Sign On. PP has noticed several people aren't listing all their POB, focus point for this season. PP has updated system to do automatic reminders for volunteers. And rehashed the certificate uploads and how they are handled and used in the office. PB noted that Saturday Sign On generally better than Wednesday. BH reminded us of the SCP 3-point penalty of not Signing On. All agreed that Regular sailors need to be a member of the yacht club. Needs to go into the newsletter. Sailors get 6 free sail passes and its apart of our Safety Processes to ensure we know			

	<p>who is on each boat in the event of and incident on the water.</p> <p>CB – also noted we have a QR code available for skippers to have on their boats to make it easier for new crew members to sign-on with their own phones.</p> <p>BH – noted long term is sell the benefits of being a member of the club.</p> <p>CB & PB - discussed as part of OTB report the benefits of the crew matching system for boat owners struggling to get crew and build our numbers.</p>			
3.2	<p>Audit of Safety Category's - Club Equipment Auditor course can be accessed via the AS Course Finder</p>			
3.3	<p>Independent Safety Audit – Mandatory</p> <p>Australian Sailing – haven't made this mandatory as yet, we have 6 Auditors on board now.</p> <p>CB – hasn't had time to organise the audits, skippers have requested audits. Ideally like to get 2-3 boats where the 6 auditors can review together to give them confidence to perform audits and be ready for future of mandatory audits.</p> <p>CB – highlighted the need for all skippers need to put their Safety Declarations in now.</p> <p>BH – noted that the VxONE's are listed under 'Prescription Part 2' so need to modify our details appropriately. Refer https://www.sailingresources.org.au/safety/specialregs/</p>			CBCB
4.0	ONE DESIGN Racing (Etchells, Dragons, 2.4mR and Dragons)			PR
4.1	<p>CB – introduced Pete Robson (PR) as representative for the One Design fleet at RBYC and desired outcomes of building fleet and more great quality racing on the water.</p> <p>CB – noted getting Etchells out sailing out on Wednesdays.</p> <p>PR – noted creation of new 'WhatsApp' group to encourage more communication amongst the groups. BH – noted need to get the Sailing Office across these groups to allow new people to get added to growing community of relevant One Design groups.</p> <p>CB – noted anything can be added to weekly newsletter and please send through pictures and stories to him by midday Monday. Also, desire</p>			PR CB
5.0	OTB REPORT			CB
5.1	<p>CB - Training has been going well, Kiddies and Adults. Fantastic feedback from participants. IF we see coaches in the grey uniforms, please say hello and make them feel valued.</p> <p>We'll be releasing our school holiday program at the end of the month. Laura takes care of that and is away for couple of weeks.</p>			
5.2	<p>Race officers & volunteers for Sunday.</p> <p>CB - OTB racing 1st week went really-really well and looking for it to continue growing but is reliant on having proper racing with start boat and other support vessels.</p> <p>BH – noted need to publicise this at much as possible.</p>			
6.0	CRUISING REPORT			PG

6.1	PG – Only 3 boats out Saturday, working on increasing numbers. We are seeing an increasing demise in numbers. With the progressive dinner on the 21 st of October, we hope to address this and encourage more participants. Geoff Brewster as chairman and new committee is also focused on improving the group.			
7.0	RESCUE BOAT WORKING GROUP REPORT		MC	
7.1	MC – The working Group has fuelled all the boats, oil leak in one of the Rhibs has been addressed and working on aerial. <ul style="list-style-type: none"> - New Container for safety equipment will require all hands-on deck to support its arrival. UPDATE plans to delay delivery failed and it was delivered unannounced. However, will still need all hands on deck to support migration of gear from old to new. - No further word on RB9 replacement or new pontoons that we've paid a deposit on for the Sabot association rhib. Still chasing, otherwise all going well. 			
8.0	RACE MANAGEMENT TEAM INITIATIVES		CB	
8.1	Volunteers – training All discussed and need to push this. BH – highlighted the need to have training dates for various skills to support the club as a volunteer in a variety of roles, with well defined courses available that members of the club can pass on directly to others. Sending them to the sailing office is seen as a blocker for many.			
8.2	CB – Volunteers a definite issue and we benefit from Laura and VIS being available. We need everyone to support Sundays and great opportunity to learn in a less pressure environment. PR – asked about a roster for boats to assist given his experience around the world at other clubs and ALL discussed at length. Consensus was we need more crew to support this system. PP- noted your duty could be on a day you aren't sailing, all agreed to explore that more.		ALL	
8.3	BH – Keep pushing everyone. CB – to PG are their any potential powerboat owners if any of them are interested in assisting driver the likes of Redeemer. PG – would need a list of boats from the sailing office, PG & CB to take offline. MC – Made note of how excellent Steven Reynolds was running RB9 at the sail past and we should encourage more of these individuals. Tell Chad of any further people. 		PG & CB	Note: Chad got Steven involved after a conversation with him in Members bar weeks prior to the Opening Day. He started as an Ice Berger and is now encouraging more Icebergers to volunteer too.
9.0	REGATTAS			

	Dragon request again received, and we can't accommodate to Dragons as full up in 2024/2025 !			
	WAZSP Slalom – 8 th & 9 th October 2022 Complete and fantastic event.			
	Sail Melbourne – 14-18 th Jan 2023 PP - Next meeting in a week, 3 courses pretty right for boats and Volunteers push needed. To put into PP's system. PP also looking to billet International and National RO's for the event at their places. Will talk to CB about putting into newsletter.		PP & CB	
	RS100 Nationals – 27-29 th Jan 2023 PP - Draft NOR with CB & PH for review then to RS100's for their review and Entries page done.		PP, CB & PH	
	Etchells States – 11-13 th March 2023 BH – Need to get onto with Entry and NOR ! RO's is one of the Wilson brothers but talk to NN's for details.		CB & NN	
	George Mac Regatta – 25-26 th March 2023 BH – need to hit up anyone (one of the heads) to be a chairman to be part of the organising committee. Who can organise putting a committee together.		CB	
	VxOne nationals – 13-19 th Jan 2024			
	2.4mR nationals – 16-18 th Feb 2024			
	Etchells worlds – Jan 2025 PR - Steering Committee started, NN leading. Organising Sponsorship etc to support. BH – RBYC again need more qualified RO's for this event.			
	National Optimist Class Association with the view to holding the Opti Nationals at RBYC		PP	
10.0	AOB			
10.1	PB – asked when the MOB's need to be complete. As soon as possible Declaring you have done it and any supporting documentation & even photos showing your boats process. Refer https://rbyc.org.au/mob-declaration/ and https://rbyc.org.au/mob-manakin-booking-request/ Should put in the Newsletter - CB		PB CB	
10.2	SailPass to encourage more crew membership to support our sailing. CB – We need to promote boats keen to take on crew Wednesdays and even Saturdays. Skippers can detail their needs.		CB	

	<p>BH – Asked for a keelboat training course for people to learn to sail other than using Yacht Master, who is more cruising level.</p> <p>CB would like to push this, and large market being missed with 28-mid 30-year-old. If we had a club boat to push crew that are race ready in what ever role or roles that would be ideal.</p> <p>BH - agreed and gets lot of requests from skippers to do so.</p> <p>BH – said we can put a business plan together to encourage training on a club a keelboat(s). We need to explore and develop a business case. Needs to then go to General Committee. Doesn't need to necessarily have to cover its costs as we benefit from growing Crew Membership and more sailors on the water.</p> <p>CB – agreed and believes we can purchase a boat and overcome issues with Insurance etc and lots of flexibilities.</p> <p>PR – noted a UK company called Sailing Logic that does offer race sailing courses as a potential option to explore too. Very effective but long way down the track given our present status.</p> <p>ALL – Lots of positive conversation by group, with understanding this is a return in members.</p>			
<p>Next Meeting 8th November 2022</p>				

New Members to Be Ratified 24.10.22

Elias Zraicat	Senior
Jarrold Watson	Gym
Darren Tabone	Gym
Malcolm Heys	Crew
Tina Heys	Crew
Vivek Mathew	Crew
Douglas Hutchinson	Crew
Domenic Lynch	Intermediate
Ben Paynter	Intermediate
Joseph Cahill	Intermediate
Harrison Newling	Intermediate
Kate Hutchinson	Intermediate
Jennifer Baker	Social
Kerry Minihan	Social
Helen Aberdeen	Social
Nina Anastasiou	Social
Robert Welch	Social
Elizabeth Welch	Social
Naomi Thomason TBC	Social
Adam Wild	Social
Deirdre Wilson	Social Extra
Cecilia Lynch	Youth
Gracie Lynch	Youth

Member Age Breakdown Report

Royal Brighton Yacht Club

Excluding non-member types

Membership Type	Age Group															
	Unknown DOB		Upto 25		26 - 35		36 - 45		46 - 55		56 - 65		66 - 75		75 Up	
	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female
Senior	6	1			10	1	30	2	70	8	104	18	83	7	16	2
Senior Family	1	5					4	10	19	12	24	16	15	11	3	3
Senior Special													1		9	
40 Year											4		6		4	
50 Year											5		23		8	
60 Year +													9		28	
Honorary Life									1				2		2	2
Senior Country					1				3		3		3	1	3	
Senior Absentee					1		3	2	7		11	1	6		3	
Crew	1	1			8		6	1	21	5	36	2	26	3	7	1
Crew Plus					4	1	2	1	6	1	7	1	5	1	2	
YouthU18	1	1	62	28												
Intermediate 18-29	1		50	19	20	10										
Gym	1	1			1		7	2	12		7	3	23	2	12	
Social	4	5			2	2	12	5	24	20	47	35	65	30	32	13
Social Extra	1	2				1		5	1	18	3	23	2	17	1	5
Junior Family		1	26	17												
Aquatic	4	3	1		1		11	7	13	17	35	11	22	3	3	
TPI															2	
Totals	20	20	139	64	48	15	75	35	177	81	286	110	291	75	135	26

Membership count July 22 - June 23

	Jun-22	Jul-22	-/+
Senior	368	353	-4.08%
Senior Family	127	124	-2.36%
Senior Special	12	11	-8.33%
40 Year	12	14	16.67%
50 Year	38	36	-5.26%
60 Year +	33	36	9.09%
Honorary Life	7	7	0.00%
Senior Country	14	15	7.14%
Senior Absentee	31	33	6.45%
Crew	123	113	-8.13%
Crew Plus	24	27	12.50%
Youth U18	81	67	-17.28%
Intermediate 18-29	102	95	-6.86%
Gym	74	66	-10.81%
Social	288	281	-2.43%
Social Extra	78	75	-3.85%
Junior Family	40	41	2.50%
Aquatic	132	134	1.52%
TPI	2	2	0.00%
TOTAL	1586	1530	-3.53%

Membership - September 2022

		TOTALS	TOTAL %
Senior	355		
Senior Family	121		
Senior Special	10		
40 Year	14		
50 Year	36		
60 Year +	37		
Honorary Life	7		
Senior Country	14		
Senior Absentee	34	Total Senior	40%
Crew	117		
Crew Plus	28	Total Crew	9%
Intermediate 18-29	97	97	6%
Youth	73	73	5%
Gym	70	70	4%
Social	295	295	19%
Social extra	78	78	5%
Junior family	44	44	3%
Aquatic	131	131	8%
TPI	2	2	0%
sponsors	0	0	0%
TOTAL	1563	1563	100%

	June 2016	June 2017	June 2018	June 2019	June 2020	June 2021	June 2022	End September 2022
Senior	368	347	324	336	335	356	368	355
Senior Family	96	93	89	92	92	103	127	121
Senior Special	17	17	16	16	13	15	12	10
40 Year	18	14	12	12	12	12	12	14
50 Year	45	45	44	44	43	39	38	36
60 Year +	39	42	42	38	32	34	33	37
Honorary Life	7	7	6	6	6	6	7	7
Senior Country	12	16	16	15	13	13	14	14
Senior Absentee	55	49	40	38	36	37	31	34
Crew	184	149	143	155	156	140	123	117
Crew Plus	31	27	22	21	26	28	24	28
Intermediate 18-29	67	66	77	99	75	97	81	97
Youth U18	106	141	136	148	150	119	102	73
Gym	75	75	65	78	74	78	74	70
Social	242	233	212	207	207	255	288	295
Social Extra	79	77	64	64	63	73	78	78
Junior Family	14	19	22	28	25	31	40	44
Aquatic	75	79	78	73	81	114	132	131
TPI	0	1	1	3	3	2	2	2
Sponsors	11	2	4	4	4	4	0	0
TOTAL	1541	1499	1413	1477	1446	1556	1586	1563

POS SPEND BY MEMBERSHIP TYPE - September 2022

	Total Spend per month per member type	Average spend per member type	Number of members in category	Number of members spent
40 Year	\$1,385.39	\$98.96	14	5
Senior Special	\$692.22	\$69.22	10	5
Senior	\$23,117.62	\$65.12	355	185
Senior Family	\$7,656.48	\$63.28	121	57
Gym	\$4,054.73	\$57.92	70	43
Crew Plus	\$1,588.11	\$56.72	28	16
60 Year +	\$2,071.03	\$55.97	37	12
Aquatic	\$6,305.20	\$48.13	131	78
Social	\$13,858.63	\$46.98	295	109
Senior Country	\$557.00	\$39.79	14	1
TPI	\$75.20	\$37.60	2	1
Honorary Life	\$246.90	\$35.27	7	5
Crew	\$3,476.53	\$29.71	117	43
50 Year	\$926.78	\$25.74	36	11
Social extra	\$552.31	\$7.08	78	11
Intermediate 18-29	\$568.21	\$5.86	97	14
Junior family	\$46.20	\$1.05	44	1
Senior Absentee	\$11.25	\$0.33	34	1
Youth	\$0.00	\$0.00	73	0
Totals	\$67,189.79		0	598

Minutes of RBYC Cruising Group Sub-committee Meeting Held at RBYC Clubrooms, Tuesday, October 4th, 2022 at 7.00pm

PRESENT:

Geoff Brewster (incoming Chair)

Paul Jenkins (retiring Chair)

Barbara Burns, Sue Drummond, Terry Frankham (Secretary), Rob Hurrell, Pam Merritt, Peter Strain.

APOLOGIES:

Rod Cuthbert, Peter Gebhardt.

MINUTES: Of last meeting, held on 6th September, 2022, were confirmed

MATTERS ARISING from MINUTES

- Nil

CORRESPONDENCE:

Out:

- Invitations to past-chairpersons and current committee members, and partners to a farewell dinner for Paul Jenkins to be held at the Clubhouse on Oct 13th.

In:

- Nil

FINANCES:

- Current balance of \$50,419.27 reported by Peter Strain

GENERAL BUSINESS:

1. **Chairman's Report** (Paul Jenkins)

- Paul Jenkins retired from GC and Flag officer position, and handing over Chair of Cruising Group to Geoff Brewster at this meeting.
- AGM held as scheduled, with new flag officers elected. (Commodore: Niesje Hees, Vice Commodore: Peter Demura, Rear Commodore: Peter Gebhardt.) Nick Barber and Neil Sargeant new additions to GC
- Attenuator welding now completed, and first coat of paint on.
- Welder (who is also a fabricator) asked to quote on new hardstand gate.
- Applied for permit to re-configure driveway to Clubhouse front entrance.

2. **Sailing Committee Rep** – (Peter Gebhardt)

- Nil

3. **Social Committee Rep** – (Sue Drummond).

- Nothing new to report.

4. **Newsletter** – (Barbara Burns)

- Once again, not many articles received
- Another discussion around viability of monthly publication, however decided to keep trying to keep this up
- GC vetoed including “things we have liked” items that included trades and services – did not want to compromise club sponsors

5. **On Water Events:**

Review of Grand Final Long Weekend Cruise, Fri 23rd – Sun 25th Sept:

- Destination Wyndham Harbour.
- Disappointing turnout – one boat “*Patrice*”, Malcolm King

Future Program:

- Saturday 29th Oct – Tuesday 1st Nov – **Melbourne Cup Long Weekend Cruise**, Destination Mornington / Martha Cove (weather dependant). Co-ordinator Peter Gebhardt
 - + Noted that this coincided with the Queenscliff race, which will attract some boats
- Sunday 15th January, 2023, **Birthday Cruise to Royals.**
- Saturday February 25th – Monday March 13th 2023?: - **Bass Strait Cruise**
 - + TF to contact QCYC to give heads up on dates
 - + Will schedule info night for Friday 9th Dec at 6pm

6. **Guest Speaker Dinners / Social Events:**

Review of on Friday 16th Sept Guest Speaker Dinner

- Kimberley Coast Cruise – Barbara Burns and Geoff Brewster
 - Again, disappointing attendance, approx. 20.
 - Discussion around fact that we have struggled to get numbers back up post COVID lockdowns.
 - Are increased meal prices discouraging attendance? Should we enable attendance without a meal?

Future Program:

- Friday October 21st, 2022 – Progressive Dinner
 - Pam Merritt coordinating
 - Twelve host boats, and 30 people registered to date.
 - TF to promote with email to Cruising Group, and notice on Club Website
- Friday November 18th, 2022 – TBD
 - Peter Strain to see if Mark Turnbull (Sydney Olympics) is available (previously volunteered).
 - Possible backup – See if Peter Johns would be able to talk on his Europe river cruising.
- Friday November 18th, 2022 – TBD
- Saturday, Dec 3rd, 2022 - Hardstand Christmas Party.
- Possible future speakers:
 - Further discussed “interview” format evenings with senior members with long and illustrious history of sailing about their yachting careers and experiences. Potential candidates include: David Bingham, Peter Johns, Gordon Syme, John Bertrand, etc.
 - Mark Stranger – Hobart Yachts, who run Cruises in Tasmania – Rod C contact.
 - Neil Blake, Port Phillip Bay-keeper
 - Prof Peter Cooke – Energy Transition Hub?
 - Speaker from the BOM?
 - A Boat Broker? Buying and selling contracts, surveys, etc
 - Jesse Martin – Rod C to get contact info.

7. 2022-2023 Calendar

- Cruising Group Calendar covering the period through to YE2023 that was tabled and endorsed at the last meeting has been forwarded to Colin Burgess for incorporation into the overall Club Calendar.

8. Investigation of CG donation of mast stands/trolleys for the hardstand.

- GC said to get quotes, then go back to them.
- Pam Merritt to follow up.
- Suggested that CG could also look to fund upgrade to AV equipment in the Bayview Room (current projection system quite old, and not the best resolution.) Will need to source pricing for this before going to GC.)

9. Dinner for past CG Chairpersons

- Farewell to Paul Jenkins after his retirement from the position this month.
- Invited past chairpersons and current committee, along with their partners.
- Set for Thursday Oct 13th in Bayview Private Room, \$35 per head.

10. Risk Management

Risk Assessments for on Water Cruising activities and Boat Safety Audits:
Waiting on further direction from GC.

11. Other business

- GB suggested that we should consider inviting Cruising Groups from other Clubs around the Bay to cruise to Brighton for a BBQ / Meal – overnight on the marina. This has been done in the past – meet at the Fawkner Beacon and cruise in company to Brighton.
 - + PJ will be joining QCYC committee, and has joined RGYC (has “Cruising Div” races), and could, perhaps, help coordinate with these Clubs
 - + Include power boats – exchange with RMMYC?
- With retirement of Paul Jenkins, will now add a “General Committee report” section by the Cruising Group rep on General Committee (Peter Gebhardt) to the regular meeting agenda

Meeting Closed at 8:45pm.

~

NEXT MEETING: 7:00pm, Tuesday 8th November, 2022 at RBYC Clubrooms

(One week later than usual to avoid Melbourne Cup)

Chair: _____ Secretary: _____

Date: _____ Date: _____

Inclusion & Diversity Advisory Group (IDAG) Update for GC – 24 Oct 2022

IDAG Members; Niesje Hees, Lallie Leckey, Josh Stuchbery, Cass Treagus, Marike Koppenol (external adviser), Niesje Hees (chair)

- IDAG met on 18 October 2022 to complete the prioritisation of the evaluation checklist provided as part of Australian Sailing's Inclusive Club Standard, under the following heading;
 - Programs
 - Policy & Strategy
 - Partnerships
 - Places and Spaces
 - Monitoring and Evaluation

- The Group will meet again on 25 Oct, with Josh Stuchbery bringing a draft framework for an IDAG strategy for review by the group.

Royal Brighton Yacht Club

Meeting Notes – Asset Management Subcommittee

Monday 17 October 2022, 6:00 pm – 7:00 pm

Participants

Niesje Hees, Murray Cowdell, Andrew Merrett, Kal Raghunathan, Malcolm Mitchell, Peter Strain, Nick Barber (new member)

Apologies

None

Discussion and Decisions

1. Minutes of last Meeting 22 August 2022
 - Accepted
2. Issues arising from Meeting 22 August 2022
 - Noted – Crane instruction video is out of date and needs to be redone. Mast crane video required also
3. Update from Marina and Attenuator Advisory Panel

Wave Study

Dr. Michael Miloshis from Water Technology has completed a Wave Study Report. This has been provided to Oliver Shortall from Inland and Coastal Marina Systems, with a view to receiving a feasibility assessment with respect to their proposed attenuator replacement. This is bearing in mind that there are three options for the attenuator replacement; Floating attenuator, solid concrete wave structure and extend the rock wall. Each option will be assessed based on longevity, cost effective maintenance (ongoing lifecycle costs), ability to make money or save money and proven design and environmental considerations.

Further consultation

- We are in the process of setting up a meeting with Paul Johnson from PW Johnson Construction Ltd, the company that has done our piling. Paul will have a view on the pros and cons of each option. Paul main contractor for St.Kilda Pier and the repair of Brighton Pier.

Others to consult include;

- Marc Carney from Bellinghams .
- Andrew Simpson: Simpson Construction, design engineers for Brighton Pier and St.Kilda Pier
- Tom Atkins : A W Marine. Consulting Engineers
- M A W Civil Contractors specialists with Rock wall groynes and breakwaters
- Bruce McCracken : Fitzgerald Constructions. Marine engineers.

Attenuator repairs

- The welder has now completed the temporary attenuator repairs. This took several days over a duration of several weeks, waiting for suitable weather, and to cater for the fact that the pieces no longer joined smoothly. The repair has now been painted also and will be monitored.
- Ongoing bolt tightening to be scheduled with Witt marine.
- More rub collars to be installed when delivered by Cam Ewart.
- Ongoing monitoring will occur, especially after extreme weather events.

Dredging

Quotations for dredging inside the marina are being received from Birdon Victorian Marine Services, as well as other dredging companies. At this stage it looks as if Birdon could complete the dredging during winter 2023.

Seabed Lease

Graeme Davis has recommended to put the boundary of the proposed new seabed lease 10 metres from the main walkway of the Club's marina, with a suggested licence for the balance of the boating channel. This will be pursued in future meetings.

Next Steps

- Meet with Paul Johnson (members of advisory group to be invited)
- Await response from Oliver Shortall
- Will work through the other contractors and consultants in time.
- With all the consultation, the appropriate solution will become more evident
- New GC member Neil Sargeant has joined the panel
- A meeting will be organised once sufficient input has been gathered to have a discussion about it (ie. to compare options).

3. Maintenance Items for noting and discussion

- Carpet in members bar - scheduled to be undertaken over the next two weeks (*Note: post meeting this has been delayed until November due to availability of carpet*)
- Quotes for marina gate replacement being received – stainless steel preferred. Other suppliers being sought to provide alternative quote.
- Vinyl outside downstairs toilets has been removed and area will be cleaned.

4. Future Priorities

- Driveway – awaiting reissuing of permit (*Note post meeting correspondence received from Bayside re next steps*)

5. General business

- Asset maintenance to be captured using mobile phone data entry, with forms developed by Colin. It was suggested that trialling the forms for 6 months would provide information about what data is worthwhile to capture going forward.
- Clean Marina accreditation progressing – greater clarity sought regarding requirements for level 3 accreditation with respect to the hardstand and whether level 1 and 2 could be achieved in the meantime (ie. declaring the commitment to achieve accreditation)

Next meeting: 14 December 6:00 pm

Social Committee meeting 12th October, 2022.

Reminder of Social Committee rule :

Non-attendance to a meeting is an automatic YES vote.

Indecisive / non committal is an automatic YES vote

No vote / don't agree: must come up with an alternative idea on the night

Attendance: Karen Johns, Margaret Rowe, Jaqui Provis, Kenn Williamson and Sue Cassidy

Apologies: George Henderson, Cath Hurley, Sue Drummond, Karen Mc.

Action list to be produced at each meeting. All committee members are to be allocated a job / task to be completed by the next meeting.

David Brookes to join the social club, we are all looking forward to learning from his experiences.

Outstanding actions from previous meeting:

George – needs receipts to be able to claim expenses.

Cath – lighthouse proposal as yet has not been followed up. with GC.

1. Lighthouse Proposal

Kenn – has spoken to our new commodore Neisje Hess. More details is needed to be able to make an decision by the end of Feb 2023. i.e. sales and marketing plan further background. Focus strategies.

Also , Kenn will invite Neisje to the next committee meeting **Thursday 17th**

November 6pm.

Note Amy is the contact at Lighthouse for the more information on a joint venture.

2. Cocktail of the week

Jacqui – Cocktail of the week (Boat of the week) - received a negative response from the catering manager Sammy. Apparently the club does not have the capacity or the will to include this into their week.

KarenJ will speak to Phil Hall (GM) able access to the electronic screen , TV's in café and members lounge (closed captions) & newsletter instead of cocktail of the week.

3. Movie Night

Jacqui & Karen Suggestion of movie night / afternoon. Selected movie Untold the story of Australia II Via a Netflix account – streaming. No charge to be able to do this legally.

Suggested date is the weekend prior to the long weekend. Sunday afternoon was suggested; 5th march 2023.

Catering needs to be advised once date is locked in.

John Bertram has been approached to open the afternoon. He has not committed or denied he would attend. But is aware of the plan. He didn't think there was a problem with Netflix.

Jaffa, maltesa and ice cream on sale with Kenn's son as usher and ice cream seller at interval.

Lollies could be purchased prior at Costco if someone is a member.

Netflix terms of use.

4.6. You agree to use the Netflix service, including all features and functionalities associated therewith, in accordance with all applicable laws, rules and regulations, or other restrictions on use of the service or content therein. You agree not to archive, reproduce, distribute, modify, display, perform, publish, license, create derivative works from, offer for sale, or use (except as explicitly authorized in these Terms of Use) content and information contained on or obtained from or through the Netflix service. You also agree not to: circumvent, remove, alter, deactivate, degrade or thwart any of the content protections in the Netflix service; use any robot, spider, scraper or other automated means to access the Netflix service; decompile, reverse engineer or disassemble any software or other products or processes accessible through the Netflix service; insert any code or product or manipulate the content of the Netflix service in any way; or use any data mining, data gathering or extraction method. In addition, you agree not to upload, post, e-mail or otherwise send or transmit any material designed to interrupt, destroy or limit the functionality of any computer software or hardware or telecommunications equipment associated with the Netflix service, including any software viruses or any other computer code, files or programs. We may terminate or restrict your use of our service if you violate these Terms of Use or are engaged in illegal or fraudulent use of the service.

4. Single sailors night

Margaret : Updated the committee on the Single sailor night., to hopefully commence on 2023.

The idea is to get people back into sailing. Alternating nights between 4 clubs. Williamstown is keen to participate.

Thursday night was proposed as it is partially staffed
Suggested on advertng: council newsletter, club newsletter, A frame out the front of club, email all who have crewed previously and all skippers. QR code to register. It was re-iterated it is NOT a dating event or romantic match making event.

A Proposal needs to be presented to club committee. We need an example of a formal proposal

5. Art show

Kenn - Art show update – the committee would like a formal proposal submitted.

6. How to get more members interested in coming to the club on Friday night

Sue Cassidy - Showcase members businesses. Free event in the members lounge, promote members businesses and add interest on a Friday night. The first of hopefully many will be Rooster sailing gear. It has been established with Gill there is no conflict of interest. Gill merchandise has club logo and casual wear. 18th November is the first with Rooster very keen. Arrangements will be finalised this week.

Need to ask Karen Mc to design a flyer.

7. Reciprocal clubs

Cath – reciprocal clubs. Remind members by adding to the newsletter and invite the clubs to RBYC large events. E.g. St Patricks Day, Open Day.

8. Back to sailing

Jacqui – Back to sailing February. Theme is Gilligans Island. Date to be confirmed. (suggestion Saturday 4th Feb)

<https://rbyc.org.au/rbyc-calendar>

9. Farewell and good luck

Karen J - Celebrate sailors doing sailing competitions nationally & internationally over the Christmas holidays, e.g Sydney to Hobart. Join us in the members bar for a farewell from the commodore and GC Friday 16th December. Incorporate a slide show of boats and crews to be run on the upstairs and downstairs TV screens, during December. Contact sailing office – Colin ORCV newsletter has other competitions.

10. Club clean up

After the successful hard stand clean up this could become an annual event involving all members.

Karen J & Sue Drummond & Cath– Sign the club up for ‘clean up Australia’ in March 2023

Cath to write a proposal to be submitted to the GC. Snags on a BBQ afterwards. This may very well tie in with the cleaner sailing committee.

Members of the committee are

- Kalpana Raghunathan
- Andrew Merrett
- Jenny Pascoe
- Kirsten Mitchell
- Peter Demura

Cath to raise with cleaner sailing committee

Next meeting Thursday 17th November at 6pm.

Agenda for next meeting –

Rooster night

Movie night

Art Show

Gym equipment

Members businesses.

Meeting closed at 8pm.

Royal Brighton Yacht Club

Template for Proposal for General Committee

When a proposal is put to General Committee (big or small) a proposal document should be produced covering the following topics. Not all topics will be applicable, but each should be considered when preparing the proposal. The length of the proposal could be half a page or several pages depending on the nature of the proposal (it should be fit for purpose).

Proposal for General Committee *(Date)*

One line description of what is being proposed

Background and Purpose

(any background or context information about what is trying to be achieved). If appropriate, link to one or more of the Strategic pillars.

Options Considered *(may not be applicable but ask the question)*

Option 1 - heading

Advantages/ benefits

- *Brief description*

Disadvantages/ Risks

- *Brief description*

Option 2 – heading

Advantages/ benefits

- *Brief description*

Disadvantages/ Risks

- *Brief description*

Conclusion – *which option is preferred and how any risks will be mitigated*

Quotes obtained (if applicable);

- *Info*
- *info*

Resources Required *(what they are doing and how much of their time it will take)*

- *Staff*
- *Volunteers*
- *Contractors*
- *Other*

Timeline *(who is doing what by when – key milestones)*

Recommendation

Summarise what the GC is being asked to approve

150th Anniversary book - Update for GC – 24 Oct 2022

Niesje Hees met with Don Warner and John Scanlon on 19 October 2024

- Have reviewed several other yacht club books
- Agreed some basic principles
 - need to engage club members along the way
 - timelines for key events and other noteworthy milestones and lists (world champions, sailing classes etc) but not a “dry” history – more of a celebration of our 150th
 - focus on the people and include young people as well as older members
 - A prestigious looking presentation but not big and heavy (something people will want to read) – lots of photos, old and new
 - Launch just before or at the beginning of the sailing season, which is also the 150th anniversary month (Sept 2025)
- Don and John are working on a high level “project plan”, including an engagement plan, and we will meet again once this is done.