

Royal Brighton Yacht Club The Sailors' Club

GENERAL COMMITTEE MINUTES

Monday 28th February 2022, via Zoom

- PRESENT: Peter Strain, Paul Jenkins, Brett Heath, Peter Demura, Niesje Hees, Kalpana Merrett, Cath Hurley, Murray Cowdell, Peter Gebhardt, Philip Hall.
- **APOLOGIES:** Marnie Irving, John Mooney
- PREVIOUS MINUTES:

True and accurate record

MOVED: Murray Cowdell SECONDED: Niesje Hees CARRIED

• CORRESPONDENCE:

Noted – AS thanked RBYC & RVYC on the successful running of Sail Melb.

OH & S RISK MANAGEMENT

Work in progress continues with FSC. This risk management will identify the high level business risks.

- FINANCE REPORT: Taken as read.
- PD summarised the accounts and noted that although the overall result is positive with the bank balance healthy, annually up \$250K year on year.

Motion: Finance Report be accepted

MOVED: Peter Demura SECONDED: Peter Strain CARRIED

- GENERAL MANAGER'S REPORT: taken as read.
 - PH described the incident that took place on 19th December 2021. It was determined that an internal review had occurred. It was further acknowledged that the internal review of 'near misses' play an important role in our risk



Royal Brighton Yacht Club

management procedures. KM indicated that reporting statistics and incidents where injury /damage or a breach of policy should also be reported.

- In this case all procedures were correctly followed and a small change to the process was instigated.
- PH to meeting with AS to determine if RBYC will host the 2023 Sail Melbourne event.
- SAILING MINUTES & REPORT: taken as read
 - BH updated the GC regarding the decision to discontinue the use of the 'W' flag for free sailing. Boats are sailing at their own risk.
 - Brighton Championships have been successful sailing in 3 divisions.
 - VX-One Nationals have been secured for January 2024
- MEMBERSHIP REPORTS: taken as read
 - New members to be approved Proposed CH seconded PJ Carried
- CRUISING GROUP REPORT: taken as read
 - Titanic Night proceeding Friday 20th May 2022.
 - Dustin Marshall guest speaker 18 March 2022
 - Still exploring a group of power boat owners to join Cruising group.
- AQUATIC REPORT:
 - Follow up on honour board signwriting.
- **IDAG MINUTES:** Taken as read.
 - A discussion was held regarding the upcoming Notice of Motion and the Half Yearly General Meeting. It was decided to conduct the Half Yearly General meeting via Zoom.
 - Potential clash of dates with ORCV presentation.

STRATEGIC ASSET SUB COMMITTEE

- Work continues with more through rods replaced on the marina.
- The repair on the attenuator has been professionally designed as per JM request.



Royal Brighton Yacht Club The Sailors' Club

SOCIAL

- Potential Events // Art Exhibition in Bayview Room // Cocktail Night // Movie Nights.
- 30th April Cerberus Trophy gathering on hard stands.
- It was decided to try to combine a Cocktail Party and Presentation Night in the one event.
- CLEANER SAILING:
 - Current initiatives being explored, Clean Marina / Single Use Plastics /Clean Regattas.

GENERAL BUSINESS:

- Disciplinary Sub Committee KM briefed the committee on the outcome of the hearing. It was further discussed that the club has an ongoing duty of care regarding the boys return to the club.
 It was apparent that we need to have responsive procedures for when incidents occur this may include better communication of who to talk to and a flow chart of complaint procedures.
- The welcome pack for new members was discussed. It was proposed that crew register details were included in the pack.
- KM asked if the sailing pathways posters could be re-examined. AS template as example. Conversion from learnt to sail to membership a priority.
- Don Warner will be conducting interviews to commence work on a History of RBYC book.
- Murray Cowdell spoke about the asset management plan and the need to plan for replacement of rhibs. Further work to be conducted on replacement for RB9. The hardstand fire safety inspections were out of date. PH to follow up.
- Paul Jenkins advised about a quest being capsized in the entrance to the marina. He also advised the Committee that he will be retiring soon and will not seek re-election as he intends to move to the Bellarine Peninsula.

MEETING CLOSED: 8:37 pm NEXT MEETING: Monday 28th March 2022



COMMITTEE PACK

FEBRUARY 2022

PRIVATE & CONFIDENTIAL



ROYAL BRIGHTON YACHT CLUB INC.

Financial Reports

for the seven months ended

31st January 2022

17/02/2022

Royal Brighton Yacht Club 253 Esplanade, Middle Brighton VIC, 3186

Dear Board Members,

RE: Royal Brighton Financial Results – January 2022

Below is a summary of the Club's financial results for December 2021 as well as accompanying commentary.

HOSPITALIT

Financial Results January 2022:

The financial reports for the period have been prepared on a calendar month basis for the period from 1st January to 31st January 2022.

Another challenging month for Club with a few in house covid cases among the staff which has caused the staffing issues throughout the month. This has impacted the total Catering revenue when compared against budget.

The total Catering revenue has falls short to budget by \$78k for the month. However, Membership, Marina, and Hardstand revenue has improved from month to month, with the Membership revenue being in line with the budget, Marina & Hardstand has exceeded budget by a total of \$13.5k.

From an expenditure perspective, the majority of the expenses have been kept to a minimum but the overall total expenses has exceeded budget by a total of \$23k, this was due to a \$20k over budget under the Repairs & Maintenance in Marina for various repairment work done at the Club, as well as further \$14k above budget which was related to Regatta Expenses for Sail Melbourne event.

The total employment cost ratio is also continued to rise as more casual staff are required to work overtime due to the shortage of staff, resulted in \$11k over compared to budget.

The venue's cash balance for the month remains the same as last month. However, the December-21 BAs and January-22 Super are large upcoming liabilities that the Club has to service by end of February, a total of \$61.5k which OTH will assist in negotiating with the ATO for a payment plan if it is required.

In summary, the Club has generated \$15k Operating Profit for the month, which is \$62k below budget. Overall the year-to-date operating profit stands at \$507k against a budget of \$342k.

Please see the table below, the total employment cost ratio to total revenue (excluding government grants) for the last three months as well as last year.

Nov-21	Dec-21	Jan-22
44%	43%	50%
Nov-20	Dec-20	Jan-21

Please note the upcoming statutory liabilities listed below:

Upcoming Liabilities	Amount	Due Date
FY20-21 Payroll Tax	\$12,078.94	07/03/2022
FY20-21 Payroll Tax	\$12,078.93	07/06/2022
January-22 Super	\$18,524.79	28/02/2022
December-21 BAS	\$42,985.00	25/02/2022
Total	\$85,667.66	

The Balance Sheet of the Club reflects the latest known financial position as at the end of January 2022 and I can confirm that the Club is up to date with all statutory payments and lodgements.

As always, I encourage queries and discussion over the financial accounts. Please feel free to contact me should you have any queries or wish to discuss it.

Kind Regards,

Freddie Deegan Director – On Tap Hospitality

RBYC Financial Results January 2022

In January 2022, the Club recorded a net operating surplus of \$16k, \$62k below budget, and a net deficit of \$75k compared to a budgeted deficit of \$23k. Total income for January was \$446k, \$56k below budget. The shortfall was attributable to a worse than expected outcome for catering operations. Catering revenue was \$74k below budget, with the fall spread over restaurant and function revenue. It appears that the 'shadow lockdown' and capacity and operational limits affected the Club's operations. Other revenue categories were in line with budget, with the exception of OTB income that benefitted from increased participation in the Club's training programs. Total expenses were \$23k higher budget due primarily to higher than budgeted maintenance, sailing and employment costs. Higher employment costs resulted in the employment cost ratio (total employment costs to total income, excluding government grants) increasing to 50%, compared with 43% in December and 51% in January 2021. The year to date net deficit is \$135k which is just over \$225k better than projected. A breakdown of the net deficit across the major club functions sees catering contributing +\$12k, marina and hardstand +\$191k, while sailing and membership reported "deficits" of \$28k and \$311k respectively. The cash balance at the end of January was \$1.35m, a fall of \$67k during the month. As at 21st February the cash balance remained at \$1.37m. Despite the poor performance in January, the first two weeks of February have seen a marked improvement in catering operations and margins with weekly trading generating an average of \$84.5k, compared with a weekly average of \$48k for January. Offsetting the improvement, ongoing maintenance requirements, payments to creditors and immediate statutory payments totalling \$86k will draw cash from the Club.

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		January 2022		Year to Date		
	Actual	Budget	Variance	Actual	Budget	Variance
	\$	\$	\$	\$	\$	\$
Income						
Catering Revenue	229,128	303,000	-73,872	953,525	1,685,700	-732,175
Membership Income	67,608	68,150	-542	447,937	477,050	-29,113
Marina, Hstand & Storage	99,442	97,486	1,956	622,689	662,330	-39,641
Sailing Income	5,098	5,050	48	38,220	49,850	-11,630
OTB Income	32,634	21,100	11,534	80,925	84,433	-3,508
Other Revenue	12,058	7,234	4,824	366,076	50,605	315,471
Total Income	445,967	502,020	-56,053	2,509,371	3,009,968	-500,597
Catering Cost Of Sales	84,722	102,331	-17,608	380,655	555,435	-174,780
Gross Profit	361,245	399,690	-38,445	2,128,716	2,454,533	-325,817
Expenses						
General Operating						
Expenses	18,955	22,104	-3,149	115,769	169,078	-53,308
Professional Fees	7,179	7,450	-272	43,458	52,150	-8,692
Equipment Expenses	6,932	3,150	3,782	17,917	17,550	367
Insurances, Licenses &						
Rego	11,090	14,923	-3,833	76,527	104,975	-28,449
Advertising & Promotions	1,664	3,210	-1,546	27,714	22,470	5,244
Occupancy Costs	20,999	36,700	-15,701	115,946	266,400	-150,454
Debt Recovery Costs	0	700	-700	-10,840	19,900	-30,740
Maintenance & Repairs	32,964	12,964	20,000	192,283	138,844	53,439
Internal Club Expenses	27	725	-698	442	5,075	-4,633
Sailing Expenses	20,087	5,425	14,662	34,842	30,350	4,492
Employment Expenses	225,398	214,331	11,067	997,163	1,285,561	-288,398
Total Expenses	345,295	321,682	23,613	1,621,620	2,112,353	-490,733
Operating Surplus	15,950	78,008	-62,058	507,096	342,180	164,917
Total Other Income	0	39	-39	10	269	-259
Total Other Expenses	90,695	101,427	-10,732	642,318	703,445	-61,127
Net Surplus/(Deficit)	-74,745	-23,380	-51,364	-135,212	-360,996	225,784
Other Financial Metrics	Jan. 2022	Dec. 2021	Jan. 2021			
	\$	\$	\$			
CAPEX	0	0	10,958			

Royal Brighton Yacht Club Profit & Loss - Summary

Cash at Bank

1,358,177

1,424,798

1,162,481

Royal Brighton Yacht Club Profit & Loss by Operating Function – Year to Date, January 2022

	Catering \$	Marina, Hardstand & Storage \$	Sailing & OTB \$	Membership , Admin & Other \$	Total \$
Income					
Catering Revenue	953,525	0	0	0	953,525
Membership Income	0	0	0	447,937	447,937
Marina, Hstand & Storage	0	622,689	0	0	622,689
Sailing Income	0	0	38,220	0	38,220
OTB Income	0	0	80,925	0	80,925
Other Revenue	165,393	0	21,147	179,536	366,076
Total Income	1,118,917	622,689	140,292	627,473	2,509,371
Catering Cost Of Sales	380,655	0	0	0	380,655
Gross Profit	738,263	622,689	140,292	627,473	2,128,716
Expenses	0	0	0	0	0
General Operating Expenses	60,524	0	1,037	54,209	115,769
Professional Fees	0	0	0	43,458	43,458
Equipment Expenses	5,344	0	0	12,573	17,917
Insurances, Licenses & Rego	0	0	0	76,527	76,527
Advertising & Promotions	155	0	0	27,559	27,714
Occupancy Costs	42,679	356	356	72,556	115,946
Debt Recovery Costs	0	0	0	-10,840	-10,840
Maintenance & Repairs	0	153,499	17,160	21,625	192,283
Internal Club Expenses	0	0	0	442	442
Sailing Expenses	0	0	13,123	21,718	34,842
Employment Expenses	617,120	0	88,206	291,838	997,163
Total Expenses	725,822	164,253	119,882	611,663	1,621,620
Operating Surplus	12,441	458,435	20,410	15,810	507,096
Total Other Income	0	0	0	10	10
Total Other Expenses	0	267,193	48,581	326,545	642,318
Net Surplus/(Deficit)	12,441	191,242	-28,170	-310,725	-135,212

Royal Brighton Yacht Club Cash Flow Summary – Year to Date, January 2022

	\$
Operating Profit	507,918.76
Net Change in Working Capital	-46,604.62
Net Operating Cash flow	461,314.14
(Increase)/Decrease in fixed Assets	-43,342.99
Net Cash flow from Investing	-43,342.99
Interest Income	10.07
Interest Paid	-36,561.08
Increase/(Decrease) in Other finance	-149,383.67
Net Cash flow from financing	-185,934.68
Opening Cash Balance	1,126,140.35
Net change in cash flow	232,036.47
Closing Cash Balance	1,358,176.82

Royal Brighton Yacht Club Balance Sheet - Summary

Account Name	November 2021	December 2021	January 2022
	\$		
Assets			
Current Assets			
Total Trading Bank Accounts	1,447,052	1,432,480	1,410,602
Total Floats	2,588	2,623	2,870
Total Clearing Accounts	-10,516	-9,561	-51,172
Total Debtors	311,793	288,824	251,397
Total Receivables	503	-330	4,086
Total Prepayments	105,712	118,515	101,417
Total Stock	67,444	66,095	67,669
Fixed Assets			
Total Property	5,050,905	5,008,677	4,966,449
Total Marina & Hardstand	850,378	817,320	784,262
Total Plant & Equipment	266,289	262,240	258,230
Total Boats	291,487	285,040	278,599
Total Intangible Assets	0	0	0
Total Assets	8,383,635	8,271,923	8,074,409
Liabilities			
Total Trade Creditors	96,834	157,851	128,180
Total Accruals	74,454	79,578	73,090
Total GST and Statutory Liabilities	64,226	85,526	141,085
Total Employee Provisions	151,575	146,030	163,077
Total Bonds & Other Liabilities	36,482	38,404	38,404
Total Deferred Income- Members	492,187	433,227	385,080
Total Deferred Income- Marina	656,718	597,342	534,444
Total Bank Loans	1,057,151	1,027,118	997,021
Total Other Finance	800,435	777,069	758,993
Total Liabilities	3,430,063	3,342,144	3,219,375
Net Assets	4,953,572	4,929,779	4,855,034
Total Equity	4,953,572	4,929,779	4,855,034

Peter Demura Honorary Treasurer 21st February 2022

Balance Sheet [Multi-Period]

November 2021 To January 2022

Royal Brighton Yacht Club

December

November

253 Esplanade, Middle Briahton VIC 3186

ABN: 24 768 210 467

Email: events@rbyc.com.au

January

		redmevori	December	January
1-0000	Assets			
1-1000	Trading Bank Accounts			
1-1010	BOM- Business Chq Acc**157544	\$6,445.16	\$30,736.52	\$30,606.37
1-1015	BOM- MbrShp Marina Acc**098419	\$1,418,795.75	\$1,379,931.57	\$1,358,184.05
1-1020	BOM Coll Term Deposit x043	\$17,073.72	\$17,073.72	\$17,073.72
1-1025	BOM- Yachting Foundation x141	\$2,262.67	\$2,263.23	\$2,263.23
1-1031	BOM-Business Access Saver x391	\$2,474.95	\$2,474.97	\$2,474.99
	Total Trading Bank Accounts	\$1,447,052.25	\$1,432,480.01	\$1,410,602.36
1-1100	Floats			
1-1105	Cash on Hand	\$1,000.00	\$1,000.00	\$1,000.00
1-1110	Till Floats	\$1,400.00	\$1,400.00	\$1,400.00
1-1125	Petty Cash	\$187.70	\$222.60	\$469.80
	Total Floats	\$2,587.70	\$2,622.60	\$2,869.80
1-1200	Clearing Accounts			
1-1210	Cash Clearing	-\$12,644.79	-\$12,992.04	-\$53,154.75
1-1220	Account Clearing	\$0.00	\$143.20	\$0.00
1-1250	Eftpos Clearing	\$2,129.06	\$3,288.12	\$1,982.50
	Total Clearing Accounts	-\$10,515.73	-\$9,560.72	-\$51,172.25
1-1300	Debtors			
1-1310	Trade Debtors	\$22,266.50	\$19,634.75	\$29,016.33
1-1330	Other Debtors	\$297,943.14	\$277,605.90	\$230,797.51
1-1340	Provision for Doubtful Debts	-\$8,416.78	-\$8,416.78	-\$8,416.78
	Total Debtors	\$311,792.86	\$288,823.87	\$251,397.06
1-1350	Receivables			
1-1355	Members Control Account	\$503.29	-\$330.20	\$4,086.36
1-1370	Cruising Group Account	\$45,172.52	\$45,085.52	\$45,055.52
1-1375	Cruising Group Clearing Acc	-\$45,172.52	-\$45,085.52	-\$45,055.52
1-1380	Icebergers Clearing Account	\$371.95	\$371.95	\$371.95
1-1390	Icebergers Group Account	-\$371.95	-\$371.95	-\$371.95
	Total Receivables	\$503.29	-\$330.20	\$4,086.36
1-1400	Prepayments			
1-1410	Prepayments - General	\$48,027.18	\$68,230.10	\$58,531.97
1-1420	Prepaid Insurance	\$35,239.39	\$28,191.51	\$21,143.63
1-1425	Prepaid Workcover	\$20,686.16	\$20,686.16	\$20,686.16
1-1430	Prepaid Interest	\$1,759.22	\$1,407.37	\$1,055.54
	Total Prepayments	\$105,711.95	\$118,515.14	\$101,417.30
1-1600	Stock			
1-1610	Inventory- Beverage	\$46,427.57	\$41,688.25	\$42,033.26
1-1611	Inventory-Beverage non-alcohol	\$4,931.22	\$6,297.29	\$6,104.66
1-1630	Inventory- Food	\$8,363.04	\$11,328.58	\$9,596.16
1-1650	Inventory- Clothing & Merch	\$7,722.40	\$6,781.02	\$9,935.06
	Total Stock	\$67,444.23	\$66,095.14	\$67,669.14
1-1710	Property			
1-1713	Club House Leasehold at Cost	\$9,177,675.22	\$9,177,675.22	\$9,177,675.22
1-1714	Amortisation Club House Imp	-\$4,815,866.92	-\$4,849,777.04	-\$4,883,687.16
1-1715	Yard Leasehold Imp at Cost	\$180,929.18	\$180,929.18	\$180,929.18 \$175 715 07
1-1716 1-1717	Amortisation Leasehold Yard	-\$175,512.19	-\$175,614.08 \$185,477,28	-\$175,715.97 \$180,840,24
1-1717	ROU Assets - Parks Victoria Amortisation Parks Victoria	\$190,114.22 -\$111,286.33	\$185,477.28 -\$111,286.33	\$180,840.34 -\$111,286.33
1-1718	ROU Assets - Bayside City Council	-\$111,286.33 \$690,748.24	-\$111,286.33 \$687,169.24	
1-1719	Amortisation Bayside City Council	\$690,748.24 -\$85,896.38	\$687,169.24 -\$85,896.38	\$683,590.24 -\$85,896.38
1-1720	Amortisation bayside City Council	-202,020.20	-102,020,20	-402,020.20

Balance Sheet [Multi-Period]

November 2021 To January 2022

Royal Brighton Yacht Club 253 Esplanade, Middle

Briahton VIC 3186 ABN: 24 768 210 467 Email: events@rbyc.com.au

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		November	December	January
	Total Property	\$5,050,905.04	\$5,008,677.09	\$4,966,449.14
1-1721	Marina & Hardstand			
1-1723	Marina Leasehold Imp at Cost	\$7,938,844.32	\$7,938,844.32	\$7,938,844.32
1-1724	Amortisation Leasehold Marina	-\$7,107,858.95		-\$7,173,233.33
1-1725	Hardstand Leasehold at Cost	\$764,292.96	\$764,292.96	\$764,292.96
1-1726	Amortisation Hardstand Imp	-\$744,900.72	-\$745,271.42	-\$745,642.12
	Total Marina & Hardstand	\$850,377.61	\$817,319.72	\$784,261.83
1-1740	Plant & Equipment			<u> </u>
1-1742	Furniture, Plant & Equipment	\$1,307,934.11	\$1,307,934.11	\$1,307,934.11
1-1744	Accum Depreciation Plant etc	-\$1,171,181.94		-\$1,176,592.54
1-1750	Marina & HStand Equip at Cost	\$476,220.43	\$476,220.43	\$476,220.43
1-1755	Marina & HStand Equip Acc Depn	-\$346,683.99	-\$348,008.25	-\$349,332.50
	Total Plant & Equipment	\$266,288.61	\$262,240.47	\$258,229.50
1-1800	Boats	+	+	4-00,000
1-1810	Rescue & Work Boats at Cost	\$736,668.37	\$736,668.37	\$736,668.37
1-1815	Accum Depreciation Rescue Boat	-\$529,080.52	-\$533,807.10	-\$538,527.59
1-1825	OTB Sailing Boats at Cost	\$222,082.29	\$222,082.29	\$222,082.29
1-1830	Accum Depreciation OTB Boats	-\$138,182.94	-\$139,903.64	-\$141,624.34
	Total Boats	\$291,487.20	\$285,039.92	\$278,598.73
1-1900	Intangible Assets		· · · ·	
1-1910	Designs at Cost	\$16,057.23	\$16,057.23	\$16,057.23
1-1920	Amortisation Designs	-\$16,057.23	-\$16,057.23	-\$16,057.23
	Total Intangible Assets	\$0.00	\$0.00	\$0.00
	Total Assets	\$8,383,635.01	\$8,271,923.04	\$8,074,408.97
2-0000	Liabilities	\$0,303,033.01	\$0,211,525.04	\$0,014,400.51
2-1000	Trade Creditors			
2-1100	Trade Creditors	\$96,834.35	\$157,851.11	\$128,180.19
2 1100	Total Trade Creditors	\$96,834.35	\$157,851.11	\$128,180.19
2-2000	Accruals	\$50,034.35	\$157,051.11	\$120,100.19
2-2000		¢2 125 00	¢2 625 00	¢7 625 00
2-2005	Deposits Received in Advance Accruals- General	\$3,125.00 \$25,728.13	\$3,625.00 \$38,180.38	\$7,625.00
2-2110	Accrual- Workcover	\$6,022.89	\$30,100.30 \$7,946.17	\$23,813.96 \$10,230.32
2-2130	Accrual- Payroll Tax	\$0,022.89 \$39,578.41	\$29,826.45	\$31,420.94
2-2140	Total Accruals			
2 2000		\$74,454.43	\$79,578.00	\$73,090.22
2-3000	GST and Statutory Liabilities	¢ 45 705 25	¢70.024.22	¢111 771 AC
2-3110	GST Collected	\$45,705.25	\$79,024.22	\$111,771.46
2-3120 2-3130	GST Paid	-\$22,178.75	-\$36,039.08	-\$50,311.33
2-3150	PAYG Withholding Payable Superannuation Payable	\$25,889.00 \$14,810.83	\$28,442.00 \$14,098.63	\$61,100.00 \$18,524,70
2-5150	Total GST and Statutory Liabilities	\$14,810.83	\$85,525.77	\$18,524.79 \$141,084.92
2 4000		\$04,220.35	\$05,525.77	\$141,004.92
2-4000	Employee Provisions	¢c1 1F1 0c	¢ C 0 200 21	¢ < 0, 2, 4, 2, 0, C
2-4010	Annual Leave Payable	\$61,151.26 \$10,742.02	\$60,209.21 \$10,542,52	\$69,242.06 \$12,121.00
2-4015	Leave Loading Payable Long Service Leave - Current	\$10,743.93 \$27,600.00	\$10,542.52	\$12,121.09 \$22,481.00
2-4020	-	\$37,690.00 \$20,524.00	\$32,265.00 \$31,220,00	\$32,481.00 \$35,757.00
2-4021 2-4022	Long Service Leave Non-current	\$30,524.00	\$31,330.00 \$11,282,27	\$35,757.00 \$12,975.55
2-4022 2-4031	On-Cost for A/L & L/Loading Employee Deductions	\$11,465.63 \$0.00	\$11,283.27 \$400.00	\$12,975.55
2-403 I	Total Employee Provisions	\$0.00 \$151,574.82	\$400.00	\$500.00
2 5000	· ·	۵۱٫۵/4.82	\$ 140,030.00	\$163,076.70
2-5000	Bonds & Other Liabilities 29er's Bond Account	¢1 000 00	¢1 000 00	¢1 000 00
2-5010	2 Jei S DONU ACCOUNT	\$1,000.00	\$1,000.00	\$1,000.00

Balance Sheet [Multi-Period]

November 2021 To January 2022

Royal Brighton Yacht Club 253 Esplanade, Middle Briahton VIC 3186

ABN: 24 768 210 467 Email: events@rbyc.com.au

		November	December	January
2-5020	RBYC Auxiliary	\$22,686.95	\$24,608.77	\$24,608.77
2-5030	Aust. Sports Foundation C.Acc	\$12,794.76	\$12,794.76	\$12,794.76
	Total Bonds & Other Liabilities	\$36,481.71	\$38,403.53	\$38,403.53
2-6000	Deferred Income- Members			
2-6010	Subscription Income Deferred	\$428,005.78	\$377,508.37	\$316,050.62
2-6060	Other Income in Advance	\$64,181.41	\$55,718.35	\$69,029.83
	Total Deferred Income- Members	\$492,187.19	\$433,226.72	\$385,080.45
2-7000	Deferred Income- Marina			
2-7010	Marina 1 Year Licence	\$507,534.30	\$474,891.75	\$439,043.26
2-7020	Marina 20 Year Lease	\$19,327.45	\$8,482.39	-\$2,362.67
2-7030	Hardstand - Rental	\$52,009.70	\$44,150.58	\$36,848.63
2-7050	OTB Maintenance Income	\$77,846.56	\$69,816.96	\$60,914.87
	Total Deferred Income- Marina	\$656,718.01	\$597,341.68	\$534,444.09
2-8000	Bank Loans			
2-8030	Commercial Bill S331 300243100	\$219,608.85	\$189,575.99	\$159,479.43
2-8031	Commercial Bill - Non Current	\$837,542.00	\$837,542.00	\$837,542.00
	Total Bank Loans	\$1,057,150.85	\$1,027,117.99	\$997,021.43
2-9000	Other Finance			
2-9010	Equipment Loan	\$29,317.48	\$25,242.78	\$21,151.78
2-9011	Equipment Loan - Non Current	\$38,772.00	\$38,772.00	\$38,772.00
2-9020	Insurance Premium Funding	\$19,437.66	\$9,718.85	\$0.00
2-9021	Current Liability - Parks Victoria	\$33,460.30	\$28,721.98	\$23,969.84
2-9022	Currernt Liability - Bayside City Council	\$20,372.49	\$17,486.72	\$14,593.33
2-9023	Non-Current Liability - Parks Victoria	\$47,755.89	\$47,755.89	\$47,755.89
2-9024	Non-Current Liability-Bayside City Council	\$608,627.33	\$608,627.33	\$608,627.33
2-9036	Credit Card P Hall x271	\$1,718.73	-\$16.27	\$3,257.32
2-9037	Credit Card - Sammy Doddy	\$973.03	\$760.10	\$865.77
	Total Other Finance	\$800,434.91	\$777,069.38	\$758,993.26
	Total Liabilities	\$3,430,062.60	\$3,342,144.18	\$3,219,374.79
	Net Assets	\$4,953,572.41	\$4,929,778.86	\$4,855,034.18
3-0000	Equity			
3-1000	Accumulated Funds	\$5,239,895.19	\$5,239,895.19	\$5,239,895.19
3-2000	Yachting Foundation No2 Reserv	\$17,785.73	\$17,785.73	\$17,785.73
3-2010	Members Reserve	\$202,265.50	\$202,265.50	\$202,265.50
3-3000	Retained Earnings	-\$469,700.09	-\$469,700.09	-\$469,700.09
3-9000	Current Earnings	-\$36,673.92	-\$60,467.47	-\$135,212.15
	Total Equity	\$4,953,572.41	\$4,929,778.86	\$4,855,034.18

Royal Brighton Yacht Club

Finance Sub-Committee Meeting

Minutes of meeting of Finance Sub-Committee held Thursday 16th December 2021 at RBYC

Committee Member Present: Peter Demura, Peter Strain, Phil Hall, Niesje Hees, Paul Jenkins and Brett Heath. **Apologies**: John Mooney, Keith Badger

Meeting opened at 5.10pm

- 1. Minutes of previous meeting Peter Demura moved that they be approved, Seconded by Niesje Hees. Minutes approved.
- 2. Overview of Accounts and Club Activity.
 - a. Discussion of November financial results and noted the following:
 - Overview as per December GC Finance Report not too bad considering the poor weather affecting Saturday sailing and twilights and COVID Marshalls are not productive
 - Cost of Goods Sold have settled down around 33% of sales.
 - PD to check Association Fees only 50% of Budget.
 - Electricity we have a fixed amount contract for 12 months to guarantee supply and a large proportion, 60%, is a network charge and this explains why savings have not yet kicked in. Technical problems with the app recording power generation and usage are being addressed
 - b. Trading:
 - Catering is a balancing act between numbers and quality of food and service. Bookings are being limited to ensure that staff are not overworked and quality suffers.
 - Chefs, including the Sous Chef, are being moved from casual to permanent employment
 - Pressure on hospitality operations and there is a need for understanding from members and guests.
 - Food costs and wastage are being monitored, recorded and managed.
 - Menu is under constant review to ensure meeting customer's expectations
 - Supply chain problems are impacting some areas of the Club and in particular timber supplies..
- 3. Risk Register
 - a. Work underway to develop a plan and process to ensure a consistent outcome across the Club and importantly not to duplicate the work already done not progressed by Peter Demura since last month.
 - b. Follow up with Geoff Brewster
 - c. Sail Melbourne risk management plan has been reviewed by the Club.

4. Asset Management

- a. Discussion of Marina Management Fees and Expenses
 - Options it is too detailed to account for each expense
 - Capital has already been expensed e.g. cranes and dredging
 - Marina Reserve Account has been removes
 - Overall need to look at the broad contribution of the marina and hardstand but only so far as we can attribute expenses.

Meeting Closed at 5.50pm.

Next Meeting at 5.00pm Monday 31st January 2022 at RBYC.

Peter Demura Honorary Treasurer 27th January 2022

GENERAL MANAGER'S REPORT FEBRUARY 2022

- OH & S There has been follow up questions regarding a Stonehaven Cup training session and rescue held on December 19th 2022. The instructors and staff involved in this have completed an incident report as required and have cooperated in a full debrief. The staff involved in the rescue have been commended on the pro-active approach and adherence to the rescue plans that they followed. The Club Captain has been kept fully informed at all times. PH to brief the full committee.
- There has been an increase in the questions regarding Long Term Marina Licenses for when they expire in January 2023. – policy will need to be developed prior to June billing cycle.
- Staffing shortage have continued in the kitchen area as demand increases in Restaurant & Function areas. Employment of casual chefs is continuing.
- We continue to concentrate on controlling our wages percentages and providing exceptional member services.
- I recently attended a Marina Industry Association Business meeting and had the opportunity to meet with industry peers. Speakers included Katherine Grech (Better Boating Victoria), Steve Walker (Boating Industry Association) & Jo Richards (Parks Victoria). Interestingly, Jo Richards from Parks spoke about the level of co-operation that Parks received from RBYC and how the organisation had worked together to receive some great outcomes. In private conversation after the formal meeting she thought our lease renewal should go through without any issues.
- I will speak with the Cleaner sailing Committee regarding how we could have our Marina accredited as a Clean Marina or pledge the reduction of Single Use Plastics. <u>https://www.marinas.net.au/accreditation-programs/clean-marina-program</u> and <u>https://www.marinas.net.au/accreditation-programs/elimination-of-single-use-plastics</u>

Labour Day, Anzac Day & Easter Trading Hours, have been determined as follows:

Labour Day, Monday 14th March 2022

Olympic Restaurant & Bar 8am - 4pm

Members' Bar 4pm - 7pm

Anzac Day, Monday 25th April 2022

Anzac Service held in the Members' Bar at 11.30am. Olympic Restaurant & Bar 8am - 5pm? Members' Bar 4pm - 7pm

Note: Liquor License restrictions - alcohol cannot be served until 12 noon. 15% public holiday surcharge applies

Easter Trading Hours

Restaurant

Good Friday 15th April- CLOSED Saturday 16th April - 8am - 9pm approx. (last dinner booking 7.30pm) Sunday 17th April - 8am - 5pm Easter Monday 18th April - CLOSED **Sailing office** Good Friday - Easter Monday - CLOSED - Emergencies 0437 454998 **Members' Bar** Good Friday 15th April - CLOSED Saturday 16th April - 4pm - 7pm Sunday 17th April - 4pm - 7pm Easter Monday 18th - 4pm - 7pm

Phil Hall General Manager

Member Age Breakdown Report

Royal Brighton Yacht Club

Age Group Unknown DOB Upto 25 26 - 35 36-45 46 - 55 56 - 65 66 - 75 75 Up Male Female Female Male Female Membership Type Male Female Male Female Male Male Female Male Female Male Female Senior Senior Family Senior Special 40 Year 50 Year 60 Year + Honorary Life Senior Country Senior Absent Crew Crew Plus YouthU18 Intermediate 18-29 Gym Social Social Extra Junior Family Aquatic TPI Sponsors - Social Totals

Excluding non-member types

Membership count July 21 - June 22												
	Jun-21	Jul-21	-/+	Aug-21	-/+	Sep-21	-/+	Oct-21	-/+	Nov-21	-/+	Dec-21
Senior	356	342	-3.93%	341	-0.29%	341	0.00%	354	3.81%	356	0.56%	353
Senior Family	103	95	-7.77%	95	0.00%	95	0.00%	106	11.58%	107	0.94%	111
Senior Special	15	14	-6.67%	14	0.00%	14	0.00%	14	0.00%	14	0.00%	14
40 Year	12	13	8.33%	13	0.00%	13	0.00%	12	-7.69%	12	0.00%	12
50 Year	39	38	-2.56%	38	0.00%	38	0.00%	38	0.00%	38	0.00%	38
60 Year +	34	36	5.88%	36	0.00%	36	0.00%	36	0.00%	36	0.00%	36
Honorary Life	6	6	0.00%	6	0.00%	6	0.00%	7	16.67%	7	0.00%	7
Senior Country	13	13	0.00%	13	0.00%	13	0.00%	14	7.69%	15	7.14%	14
Senior Absentee	37	33	-10.81%	33	0.00%	33	0.00%	32	-3.03%	32	0.00%	32
Crew	140	130	-7.14%	129	-0.77%	129	0.00%	129	0.00%	129	0.00%	130
Crew Plus	28	26	-7.14%	26	0.00%	26	0.00%	26	0.00%	27	3.85%	28
Youth U18	97	93	-4.12%	89	-4.30%	86	-3.37%	81	-5.81%	84	3.70%	86
Intermediate 18-29	119	100	-15.97%	101	1.00%	100	-0.99%	100	0.00%	103	3.00%	103
Gym	78	77	-1.28%	75	-2.60%	74	-1.33%	71	-4.05%	72	1.41%	72
Social	255	249	-2.35%	250	0.40%	249	-0.40%	258	3.61%	262	1.55%	265
Social Extra	73	76	4.11%	75	-1.32%	74	-1.33%	77	4.05%	77	0.00%	77
Junior Family	31	30	-3.23%	30	0.00%	30	0.00%	31	3.33%	31	0.00%	31
Iceberger	114	111	-2.63%	111	0.00%	112	0.90%	106	-5.36%	108	1.89%	111
TPI	2	2	0.00%	2	0.00%	2	0.00%	2	0.00%	2	0.00%	2
Sponsors	4	4	0.00%	4	0.00%	4	0.00%	4	0.00%	4	0.00%	4
TOTAL	1556	1488	-4.37%	1481	-0.47%	1475	-0.41%	1498	1.56%	1516	1.20%	1526

-/+	Jan-22	-/+
-0.84%	355	0.57%
3.74%	114	2.70%
0.00%	14	0.00%
0.00%	12	0.00%
0.00%	38	0.00%
0.00%	35	-2.78%
0.00%	7	0.00%
-6.67%	14	0.00%
0.00%	31	-3.13%
0.78%	125	-3.85%
3.70%	24	-14.29%
2.38%	85	-1.16%
0.00%	105	1.94%
0.00%	73	1.39%
1.15%	269	1.51%
0.00%	77	0.00%
0.00%	32	3.23%
2.78%	112	0.90%
0.00%	2	0.00%
0.00%	4	0.00%
0.66%	1528	0.13%

POS SPEND BY MEMBERSHIP TYPE - January 2022							
			Number of	Number of			
	Total Spend per month	Average spend per		members			
	per member type	member type	category	spent			
40 Year	\$786.70	\$65.56	12	6			
Senior Special	\$899.60	\$64.26	14	7			
Gym	\$4,632.38	\$63.46	73	42			
Senior	\$20,102.24	\$56.63	355	182			
Crew Plus	\$1,268.37	\$52.85	24	12			
60 Year +	\$1,833.02	\$52.37	35	11			
Social	\$13,883.29	\$51.61	269	103			
Honorary Life	\$341.45	\$48.78	7	5			
Senior Family	\$5,139.75	\$45.09	114	59			
Aquatic	\$4,619.26	\$41.24	112	58			
50 Year	\$1,267.94	\$33.37	38	12			
Crew	\$3,745.29	\$29.96	125	50			
Senior Country	\$359.55	\$25.68	14	5			
Intermediate 18-29	\$793.62	\$7.56	105	11			
Social extra	\$537.45	\$6.98	77	11			
Junior family	\$223.00	\$6.97	32	2			
Senior Absentee	\$0.00	\$0.00	31	0			
Youth	\$0.00	\$0.00	85	0			
TPI	\$0.00	\$0.00	2	0			
Total	\$60,432.91			576			

Overview - Marina / Hardstand / Undercroft

	ОТВ	Hardstand	Marina	Combined	Available	Occupied	Total Vacant	Club Vacant	Owned Vacant
Feb-22	96.30%	94.44%	73.59%	86.56%	424	367	57	43	6
Jan-22	96.3	98.61	76.62	88.92	424	377	47	43	6

Marina

Size	Club Owned	Occupied	Occ %	Mem Owned	Occupied	Occ %	Total Pens	Total Occ	Total Occ %	Vacant Club Owned
10M	80	51	63.75%	15	13	86.67%	95	64	67.37%	29
12M	58	39	67.24%	16	13	81.25%	74	52	70.27%	19
13M	6	4	66.67%	0	0	0.00%	6	4	66.67%	2
15M	19	16	84.21%	16	13	81.25%	35	29	82.86%	3
18M	14	14	100.00%	7	7	100.00%	21	21	100.00%	0
	177	124	70.06%	54	46	85.19%	231	170	73.59%	53

OTB Dinghy Storage

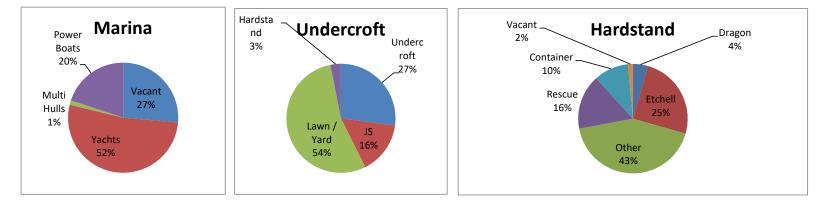
	Undercroft	SL	Lawn / Yard	Hardstand	Total of 134
Total Pens	35	20	70	4	129
Occupancy	75.00%	90.00%	95.00%	100.00%	96.30%

Marina Boat Types

Totals	Vacant	Yachts	Multi Hulls	Power Boats
231	61	121	3	46
100.00%	26.41%	52.38%	1.30%	16.52%

Hardstand

	Dragon	Etchell	Other	Rescue	Container	Vacant	Total 72
Occupied	3	17	29	11	7	1	68
Ratio %	4.2%	23.6%	40.3%	15.3%	9.7%	1.4%	94.4%



Month: Feb-22

Members to be ratified 28.02.22

Adam DucquetSeniorTimothy WoodSeniorAlex Gillon & Helen GillonSenior & SpouseDehlia MoussaouiSenior FamilyNoam KestinSenior FamilyCameron SpenceSenior FamilyElizabeth CainCrew PlusAnne FranklCrewTom PirolaIntermediateRyan NortonIntermediateMark DennistonGymPeter BowringGymMarshall RushfordAquaticSally BerrymanAquaticLara McLarenSocialMichael FermanisSocialNickolaos MoutzourisSocialMarcen BellSocialMarc TracySocialXavier SpenceJunior Family		
Alex Gillon & Helen GillonSenior & SpouseDehlia MoussaouiSenior FamilyNoam KestinSenior FamilyCameron SpenceSenior FamilyElizabeth CainCrew PlusAnne FranklCrewTom PirolaIntermediateRyan NortonIntermediateMark DennistonGymPeter BowringGymRyan StubbsGymMarshall RushfordAquaticSally BerrymanAquaticLara McLarenSocialNickolaos MoutzourisSocialNickolaos MoutzourisSocialMaureen BellSocialMarc TracySocial	Adam Ducquet	Senior
Dehlia MoussaouiSenior FamilyNoam KestinSenior FamilyCameron SpenceSenior FamilyElizabeth CainCrew PlusAnne FranklCrewTom PirolaIntermediateRyan NortonIntermediateMark DennistonGymPeter BowringGymRyan StubbsGymMarshall RushfordAquaticSally BerrymanAquaticLara McLarenSocialNickolaos MoutzourisSocialNaureen BellSocialMarc TracySocial	Timothy Wood	Senior
Noam KestinSenior FamilyCameron SpenceSenior FamilyElizabeth CainCrew PlusAnne FranklCrewTom PirolaIntermediateRyan NortonIntermediateMark DennistonGymPeter BowringGymRyan StubbsGymMarshall RushfordAquaticSally BerrymanAquaticLara McLarenSocialMichael FermanisSocialFlora HamiltonSocialNickolaos MoutzourisSocialMaureen BellSocialMarc TracySocial	Alex Gillon & Helen Gillon	Senior & Spouse
Cameron SpenceSenior FamilyElizabeth CainCrew PlusAnne FranklCrewTom PirolaIntermediateRyan NortonIntermediateMark DennistonGymPeter BowringGymRyan StubbsGymMarshall RushfordAquaticSally BerrymanAquaticLara McLarenSocialMichael FermanisSocialNickolaos MoutzourisSocialMaureen BellSocialMarc TracySocial	Dehlia Moussaoui	Senior Family
Elizabeth CainCrew PlusAnne FranklCrewTom PirolaIntermediateRyan NortonIntermediateMark DennistonGymPeter BowringGymRyan StubbsGymMarshall RushfordAquaticSally BerrymanAquaticLara McLarenSocialMichael FermanisSocialFlora HamiltonSocialNickolaos MoutzourisSocialMaureen BellSocialMarc TracySocial	Noam Kestin	Senior Family
Anne FranklCrewTom PirolaIntermediateRyan NortonIntermediateMark DennistonGymPeter BowringGymRyan StubbsGymMarshall RushfordAquaticSally BerrymanAquaticLara McLarenSocialMichael FermanisSocialFlora HamiltonSocialNickolaos MoutzourisSocialMaureen BellSocialMarc TracySocial	Cameron Spence	Senior Family
Tom PirolaIntermediateRyan NortonIntermediateMark DennistonGymPeter BowringGymRyan StubbsGymMarshall RushfordAquaticSally BerrymanAquaticLara McLarenSocialMichael FermanisSocialFlora HamiltonSocialNickolaos MoutzourisSocialMaureen BellSocialMarc TracySocial	Elizabeth Cain	Crew Plus
Ryan NortonIntermediateMark DennistonGymPeter BowringGymRyan StubbsGymMarshall RushfordAquaticSally BerrymanAquaticLara McLarenSocialMichael FermanisSocialFlora HamiltonSocialNickolaos MoutzourisSocialMalcolm PerrySocialMaureen BellSocialMarc TracySocial	Anne Frankl	Crew
Mark DennistonGymPeter BowringGymRyan StubbsGymMarshall RushfordAquaticSally BerrymanAquaticLara McLarenSocialMichael FermanisSocialFlora HamiltonSocialNickolaos MoutzourisSocialMalcolm PerrySocialMaureen BellSocialMarc TracySocial	Tom Pirola	Intermediate
Peter BowringGymRyan StubbsGymMarshall RushfordAquaticSally BerrymanAquaticLara McLarenSocialMichael FermanisSocialFlora HamiltonSocialNickolaos MoutzourisSocialMalcolm PerrySocialMaureen BellSocialMarc TracySocial	Ryan Norton	Intermediate
Ryan StubbsGymMarshall RushfordAquaticSally BerrymanAquaticLara McLarenSocialMichael FermanisSocialFlora HamiltonSocialNickolaos MoutzourisSocialMalcolm PerrySocialMaureen BellSocialMarc TracySocial	Mark Denniston	Gym
Marshall RushfordAquaticSally BerrymanAquaticLara McLarenSocialMichael FermanisSocialFlora HamiltonSocialNickolaos MoutzourisSocialMalcolm PerrySocialMaureen BellSocialMarc TracySocial	Peter Bowring	Gym
Sally BerrymanAquaticLara McLarenSocialMichael FermanisSocialFlora HamiltonSocialNickolaos MoutzourisSocialMalcolm PerrySocialMaureen BellSocialMarc TracySocial	Ryan Stubbs	Gym
Lara McLarenSocialMichael FermanisSocialFlora HamiltonSocialNickolaos MoutzourisSocialMalcolm PerrySocialMaureen BellSocialMarc TracySocial	Marshall Rushford	Aquatic
Michael FermanisSocialFlora HamiltonSocialNickolaos MoutzourisSocialMalcolm PerrySocialMaureen BellSocialMarc TracySocial	Sally Berryman	Aquatic
Flora HamiltonSocialNickolaos MoutzourisSocialMalcolm PerrySocialMaureen BellSocialMarc TracySocial	Lara McLaren	Social
Nickolaos MoutzourisSocialMalcolm PerrySocialMaureen BellSocialMarc TracySocial	Michael Fermanis	Social
Malcolm PerrySocialMaureen BellSocialMarc TracySocial	Flora Hamilton	Social
Maureen Bell Social Marc Tracy Social	Nickolaos Moutzouris	Social
Marc Tracy Social	Malcolm Perry	Social
	Maureen Bell	Social
Xavier Spence Junior Family	Marc Tracy	Social
	Xavier Spence	Junior Family

Minutes of RBYC Cruising Group Sub-committee Meeting Held at RBYC Clubrooms, Tuesday, February 1st, 2022 at 7.00pm

PRESENT:

In Person: Jenny Collins, Sue Drummond, Terry Frankham, Rob Hurrell, Peter Gebhardt, Pam Merritt. Via ZOOM: Barbara Burns, Paul Jenkins, Peter Strain

APOLOGIES:

Geoff Brewster

MINUTES: Of last meeting held on 7th December, 2021, were circulated, finalised and confirmed.

MATTERS ARISING from MINUTES:

Peter Gebhardt to follow up with Chad Humphrey and Kenn Williamson regarding confirmation of proposed date for the Juniors Big Boat Day, and clarity around organisation of the day.

CORRESPONDENCE:

Out:

- 11 Jan 2022: Email to RYCV (Michael Neumann) postponing the Birthday Cruise owing to Sail Melbourne Regattas at RYCV and RBYC, and rising Covid case count. Requested a tentative Feb 6th replacement date.
- 20 Jan 2022: Email to Simone Kniec (RYCV Food and Beverages Ops Manager) thanking her for holding the tentative booking, and advising that we would confirm after the Feb 1 Committee meeting.

<u>In</u>:

- 12 Jan 2022: Email from Michael Neumann (RYCV) responding to Birthday Cruise postponement, stating that Feb 6th should be fine as a replacement date.
- 20 Jan 2022: Email from Simone Kniec (RYCV Food and Beverages Ops Manager) welcoming us for the Birthday Cruise on the 6th Feb.
- 25 Feb 2022: Email from Simone Kniec (RYCV Food and Beverages Ops Manager) advising that she had placed a tentative hold on tables closest to the BBQ on Feb 6th, and asking us to confirm closer to the date

FINANCE:

Nothing New to Report

GENERAL BUSINESS:

- 1. Chairman's Report (Paul Jenkins)
 - Steering for the Wave Attenuator maintenance has been set up includes Bryan Drummond and Geoff Brewster from Cruising.
 - Seabed Lease negotiations moving forward slowly. Seeking a longer term to provide surety to enable investment in potential attenuator improvements, and marina reconfiguration to host greater percentage of larger pens.
 - Numbers down on (delayed) Opening Day (Dec 5th)
 - Rod Cuthbert (*Halcyon*) has expressed interest in joining Cruising Committee to represent power boats. Committee felt that would be a positive move. PJ to get back to Rod.
 - Paul mentioned he had a contact who presented to the Sydney to Hobart fleet on safety equipment (EPIRBs etc) could be a candidate for a 3rd Friday dinner speaker

- 2. Sailing Committee Report (Peter Gebhardt)
 - Club has received positive feedback regarding recently hosted regattas Sail Melbourne and 2.4 Championships.
 - 2022 racing kicked off last Saturday. Many boats in the Div II and Ingenue fleets sailed the wrong course (sailed the Div I course 51, rather than the Div II and Ingenue's course 50 need to reiterate need for skippers to note the start boat/tower course flags.
- 3. Newsletter (Barbara Burns)
 - No articles have been received for the Feb edition. Committee felt that we should get an
 edition out, even if it was only a page or two with upcoming events, and possible a write-up
 on the Birthday Cruise.

4. Guest Speaker Dinners / Social Events

 It was noted the Club catering prices for the Friday Forum dinners have been increased to \$40pp

Future Events:

- <u>Sunday Feb 6th, 2022</u>. Rescheduled <u>Birthday Cruise</u> to Royals
 - Currently have 7-8 boats planning to go
 - Paul Jenkins can no longer coordinate the day, Pam Merritt agreed to step in and act as coordinator
 - Jenny Collins will arrange the cake
 - Need to let Royals know numbers for berthing and seating
- <u>Friday Feb 18th, 2022</u> Rescheduled <u>Titanic Night</u> Much discussion around whether to proceed need to consider whether we are able to go ahead. Committee decided to postpone the event given the following factors
 - Current capacity restriction for Bayview room is 100 people
 - Break-even on costs requires 99 ticket purchases Currently have 76 bookings.
 - No use of the Dance Floor / Masks need to be worn when not eating
 - Leonie Collins would prefer to postpone, believing that current restrictions would mean sub-optimal experience for attendees.

Committee settled on Friday 20th May as a tentative reschedule date. This currently has progressive dinner scheduled, which will have to be moved. Jenny Collins to liase with Leonie Collins re new date.

Committee decided that we should hold a no-speaker catch up dinner for the Cruising Group on Feb 18th. Depending on numbers, this would be in the Members Lounge, or in the Bayview Room.

– <u>Friday Mar 18th, 2022</u> – Guest Speaker, Dustin Marshall (Monash Uni) – Global Fisheries

<u>Future possible speakers:</u> Doug & Sandra Williams – Cruising the SW Pacific. Adrian Finglas friend, motorbike around the world: Neil Blake, Port Phillip Bay-keeper: James McPherson.; Prof Peter Cooke – Energy Transition Hub?; Paul Jenkins contact re safety equipment (EPIRBs etc)

- <u>Social Committee</u>: Sue Drummond advised of the following Social Committee events:
 - Hard Stand "Back to Sailing" Super Hero's BBQ and party on Saturday Feb 5th
 - 30th March "End of Twilights" dinner
 - 17th March Whisky tasting night.
 - Cocktail evening in June

5. On Water Events:

Future Events:

- Sunday Jan 16th, 2022 Birthday Cruise to Royals.
 - See comments above in Social events section.
- Bass Strait Cruise Sat 26th Feb 2022 to Monday 14th Mar 2022
 - Info evening held the Club on Thursday 9th December at 7pm. Peter Strain gave his packaged presentation.
 - 10 boats have indicated interest to date: It's a Privilege,Joan Ellen; Lynx; Ophelia; Reliance; Sophistique; Southern Princess; Sun Kiss; Taitam; Y-knot
 - Peter Strain agreed to take on role of Cruise Coordinator
 - Need to arrange a pre-cruise dinner for participants, and to advise QCYC of boat numbers for Feb 26th.
 - Hippy theme for Cruise games day.

6. Promotion of greater participation of boats in CG on-water activities and events.

 Agreed to put this activity on hold until we can crank activities back up, and get our previous regular back participating

7. Archiving of Photos and Newsletters

 TF asked who posts these to the Club Website, as there seems to have been a rotation of responsibilities since Francesco left. TF to liase with Phil Hall to resolve.

8. Other business

- TF asked about getting the frayed cable on the Hardstand mast crane replaced. Advised to report issue to Phil Hall.
- Discussion around date of next Committee meeting, currently scheduled for March 15th, to avoid Bass Strait Cruise. Agrred to move back to 1st Tuesday (March 1st) given only two committee members planned to be on the cruise.

Meeting Closed at 8:20pm

NEXT MEETING: Tuesday 1st March, 2022, at RBYC Clubrooms

Chairman:	Secretary:
Date:	Date:

Royal Brighton Yacht Club

IDAG Update

For GC 28 Feb 2021

The majority of the GC has accepted the proposed new resolution to be put to the AGM;

Current rule

49. Who is eligible to be a Committee Member

(1) No Member shall be eligible for election to the Committee unless they are and have been a Senior Member of the Club for at least three consecutive years immediately prior to nomination.

Proposed Replacement

49. Who is eligible to be a Committee Member

(1) A Member shall be eligible for election to any of the Flag Officer positions or the Honorary Treasurer position if they are a Senior Member of the Club and have been a Senior Member of the Club for at least three consecutive years immediately prior to nomination.

(2) A Member shall be eligible for any of the remaining 6 Committee Positions if they are a Senior Member of the Club at the time of their nomination and have have been a Member of the Club for at least three consecutive years immediately prior to nomination.

Note: the current 49. (2) would become 49. (3), ie

(3) No Member of the Committee shall be appointed to, or whilst a Member of the Committee, hold any salaried Office or Office of profit in the Club and no remuneration or other benefit in money or monies worth shall be given by the Club to any Member of the Committee except for the repayment of out of pocket expenses, interest on or principal of money lent to the Club under Debenture or otherwise or reasonable and proper rent for premises demised or let to the Club.

It is proposed that members be invited to a Zoom workshop to discuss this proposed resolution, focusing on inclusion and diversity.

Due to members of the IDAG being unavailable, a meeting has not yet been held in 2022. However the chair of the IDAG had a session with one of the members (Cass Treagus) to plan for the one hour workshop. It is planned that two times will be offered to members before the AGM.

Royal Brighton Yacht Club

Meeting Notes – Asset Management Subcommittee

Monday 21 February 2022, 6:00 pm – 6:30 pm

Participants

Niesje Hees, Murray Cowdell, Andrew Merrett, Malcolm Mitchell

Apologies

Peter Strain, Kal Raghunathan, John Mooney,

Discussion and Decisions

- 1. The latest version of the Strategic Asset Management Plan (SAMP1) developed by the Commodore was presented to the meeting for review prior to publishing. (Note subsequent to the meeting Murray provided some feedback which will be taken in account in the next meeting).
- 2. The Asset Management Pro software is being organised to be installed by On Tap in conjunction with Lucent, the club's IT support provider. Once it has been installed, Malcolm will commence the process of transferring over the assets, as well as the Maintenance information we have been collecting. This will help ascertain whether the data needs to be captured in a different format or with a different level of detail. Details still need to be collected for the lower level of the club, including the kitchen.
- 3. An update was provided about the recent meeting with Parks, which was attended by the Commodore, GM and Chair of the Asset subcommittee. This introduced to the new staff who will be handling our lease to the club, marina and hardstand, as well as the area of the lease. The Commodore will follow up with a letter confirming the following;
 - Our intent to extend the lease area beyond the current attenuator in line with the sea wall
 - Our need to maintain access to the Race Tower
 - The need to have clarity about responsibility for dredging the channel

The meeting asked whether a seawall has been considered instead of replacing the attenuator. Niesje undertook to find out the answer to this question.

Attenuator – Steering Committee
 John and Peter organising membership of the committee– need finance expertise as well as
 legal and engineering representation. The first meeting has not yet been held.

Next meeting 11 April 6:00 pm (Zoom) Note: the currently scheduled 18 April meeting will be moved to 11 April due to Easter.